

Meet Your Nationwide Agent

My name is Steve Laubach. I am an insurance agent with SIG Insurance Agencies / A Relation Company. I have been in the insurance business since 1982. I started working with farm owners around 2013 shortly after Nationwide Agribusiness entered New York. I became a Nationwide Farm Certified Agent in 2014. I grew up in Easton PA and after high school I earned a BA in Business Administration from Gettysburg College. After college I was transferred by my first employer from PA to NY and have lived in the Hudson Valley ever since. I started working as a Nationwide Agent in 1982.

I owned my Nationwide Agency until July of 2020. That is when Nationwide made a corporate change to an independent agency delivery system. I sold my agency to the SIG Agencies and am a sales representative for them. SIG is one of the premier producers of farm insurance for Nationwide in NY and New England. We have many talented and farm knowledgeable people on staff to assist our farm clients. *[Cont'd below:]*



New York Farm Bureau
159 Wolf Road, Suite 300
Albany, NY 12205



Ulster County Farm Bureau

Ulster County Farm Bureau Board of Directors~Dial 845 first.

Kim Wagner, President	926-0548
Ray Cullen, Vice President	246-9427
Sarah Dressel, Secretary	234-8872
Jennifer Kohn, Treasurer	629-2990
Charles Hurd	887-7828
Len Bouren	246-1377
Chris Kelder	626-7284
John Wightman	914-466-1256
Kurt Borchert	236-7239
Shaye Davis, ProEd Chair	706-4665
John Kelder, YFR Chair	845-399-5151
Renee Ciardi, Field Advisor	518-461-8659
Chris Kelder, NYFB Director	399-3134
NYFB Regional Office	518-431-5650

Our Agency also offers commercial insurance, personal auto, home, umbrella, and life insurance. I live in Highland, NY with my wife Debbie. We have 3 grown children who all live in Highland. Nationwide Insurance was founded in 1926 by members of the Ohio Farm Bureau and to this day continues to work with Farm Bureaus in many states around the country including here in New York. Nationwide is the leading insurer of farms in the country. Take advantage of the partnership between Nationwide and the New York Farm Bureau, our experience, and your membership discounts by reaching out to me for a free quote. I look forward to working with you.

Steve Laubach (845) 255-5700 x185
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Ulster County Farm Bureau News Fall 2021



President's Message

It is that time of year when we plan for our Ulster County Farm Bureau Annual Meeting. Last year, due to the pandemic, we had to have a virtual meeting. This year we are going to plan for a socially-distanced outdoor meeting. Our meeting will be held the evening of Oct. 12. We are finalizing a location, but it will be in the New Paltz area. Please hold the date on your calendar.



In advance of our annual meeting we need your input on two important topics:
1) any policies that you would like to introduce for a vote, and
2) your nominations for candidates to serve on the Ulster County Farm Bureau Board (self nominations are encouraged).

Remember that the New York Farm Bureau policy book helps guide all of the lobbying efforts on the local, state and national level. The policies submitted and voted in at the county level are then voted on at the State Annual Meeting. If there is a policy that is important to you, please submit it to a member of the Ulster County board so that we can vote on it at our meeting in October.

Nominations to the board must be residents of Ulster County, members in good standing of Farm Bureau, and available to attend 6-10 evening meetings per year.

Have a happy and safe harvest and see you at the County Annual Meeting.

Kim Wagner, President



SAVE THE DATE
County Annual Meeting
Socially Distanced Outdoor Meeting
Tuesday, Oct. 12
6:30 p.m.
RSVP to NYFB Regional Office
518-431-5650 or eny@nyfb.org.

Upon RSVP'ing, location and other details will be given.

More information will follow
in the mail.

For your
always
growing
side.



As a loyal New York Farm Bureau member, you may be eligible for a discount on farm insurance.

Nationwide® is proud to be the exclusive insurance provider of the New York Farm Bureau Member Services, offering NYFB members significant savings on farm insurance, and a full range of insurance and financial services.

TO LEARN MORE, CONTACT YOUR
LOCAL NATIONWIDE AGENT, OR VISIT
NATIONWIDE.COM/NYFB

