



NYFB Supports Bronx Zoo in Animal Rights Case, Files Court Briefing

By Steve Ammerman
sammerman@nyfb.org

On May 18, New York Farm Bureau and its agricultural partners filed an amicus curia brief in support of the Bronx Zoo and its efforts to push back against animal rights activists who are suing to free the elephant named

► A CLOSER LOOK

Legally defining “autonomy” in the Happy the elephant case, **Page 8**

Happy by granting the animal the human right of habeas corpus which forbids illegal confinement. If successful, this precedent-setting ruling

would have dire consequences for animal agriculture in the state and our food system.

In the brief, NYFB argued that not only would this devastate animal agriculture, but it would also raise con-

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SPECIAL/JOANNA BOSSARD

Bossard Wins Golden Owl Award

Congratulations to Johanna Bossard for winning the Golden Owl Award as the New York State Ag Educator of the Year! The award was presented at the State FFA convention on May 14. Bossard is an ag teacher at Hamilton Central School District as well as a dairy farmer. New York Farm Bureau is proud to partner with Nationwide and New York FFA Association to sponsor this annual award.

Proposed SEC Rule Could Reach Nearly Every Farmer and Rancher

AFBF

On May 6, The American Farm Bureau Federation joined 119 other agriculture organizations in sending a letter to the Securities and Exchange Commission (SEC) asking for an extension of time to comment on its proposed rule, “The Enhancement and Standardization of Climate Related Disclosures for Investors.”

The SEC - whose primary purpose is to protect investors, maintain efficient markets and facilitate capital formation - now wants to require public companies to report data about their entire supply chain. Nearly every farmer’s and rancher’s products eventually touch a publicly-traded company, meaning that farmers and ranchers could be forced to report personal information and business-related data. This unprecedented overreach could create onerous reporting requirements for even small farms and ranches with few or no employees.

“This appears to be an example of overreach by the Securities and Exchange Commission,” said AFBF President Zippy Duvall. “Farmers and ranchers are already heavily regulated by multiple agencies at the local, state and the federal level.

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JOHN WAGNER/NYFB STAFF

Central New York Creamery ‘Mooves’ on Up to Self Processing

Collins Farm and Creamery owners John and Sammi Collins took a supply problem caused by a pandemic-related milk quota and used it to not only expand their business to include direct-to-consumer sales, but to upgrade their operation for processing and packaging their dairy products.

Read more in this month’s Commodity Report, our Dairy Issue, on Page 13.

New York Ranks Third Nationally in Local Food Value of Direct Sales

USDA

Almost 20% of New York farms produced and sold food locally through direct marketing practices, resulting in \$584 million in revenue in 2020. Nationally, 147,307 U.S. farms produced and sold food locally through direct marketing practices, resulting in \$9.0 billion in revenue in 2020, according to the Local Food Marketing Practices data released April 28 by USDA’s National Agricultural Statistics Service (NASS). The data covers both fresh and value-added foods, such as meat and cheese.

The more than 40,000 U.S. farms that sold food directly to institutions and intermediates brought in the most revenue at \$4.1 billion; this was followed by over 113,000 operations with direct-to-consumer sales, such as on-farm stores and farmers markets, at \$2.9

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INSIDE



LeadNY

LeadNY Announces Newest Leadership Program Graduates Page 3



Great Lakes Cheese Breaks Ground on \$518M Plant in Cattaraugus County Page 5



NYFB Proudly Announces 2022 Youth Scholarship Winners Page 9

NYWGF Announces New Partnership Designed to Raise the Profile of New York Wines in Canada

The New York Wine & Grape Foundation (NYWGF) recently announced the appointment of a.m.c.c., a consulting and marketing firm led by Andrea Backstrom and Melissa Stunden, as the market representative for New York wines in Canada beginning July 1. The team will help identify appropriate trade partners for New York wines and work to further develop a network of agents, buyers, sommeliers, educators, and influencers to promote New York wines in Canada, with a focus on Ontario and Quebec.



“We are inspired by the expertise, energy, and enthusiasm that Melissa and Andrea bring to the promotion of New York Wines in Canada,” said Valerie Venezia-Ross, Director of Programs and Marketing at NYWGF. “Having worked with them on projects in

the past, we’ve also seen first-hand how well respected a.m.c.c. is in the industry. We are proud to have them on the Boldly, NY. team.”

NYWGF and a.m.c.c. look forward to developing deeper awareness of the New York wine brand in Canada, promoting New York wines through the LCBO and SAQ, and to finding exciting opportunities for unrepresented New York wineries interested in exporting to Canada.

NYWGF

NYFB Welcomes Destiny McCray

NYFB is pleased to announce the recent hiring of Destiny McCray for the customer service position in NYFB Safety Group 486.

Destiny comes from a sales and banking background and previously worked for Spectrum and SEFCU. A native of Brooklyn, she currently resides in Albany with her cat Marley and is studying for her notary license. Destiny enjoys traveling and spending time with family and friends. She has also fostered cats for a non-profit animal rescue called Kitten’s Angels.



Destiny McCray

About her position, Destiny says, “I’m excited that I’m given the opportunity to go out and visit farms and see all the hard work the farmers are putting into their craft and that most of their farms have been passed down from generation to generation.”

Her supervisor, Michele Bates, manager of NYFB Safety Group 486 says, “We are very happy to welcome Destiny to the team. While insurance is new to her, she has a strong background in customer service and her energy and inquisitive nature are a perfect fit. We look forward to working with her while she learns about agriculture in New York and the workers’ compensation program.”

Wolters Makes ‘Power 100’ List



Elizabeth Wolters

NYFB’s Deputy Public Policy Director Elizabeth Wolters was recently named to *City and State’s* Energy and Environment Power 100 List. A devoted advocate for New York agriculture, Elizabeth has focused much of her work in the areas of environment and energy -- two important areas for NYFB members.

Elizabeth also serves on the NYS Climate Action Council’s Agriculture and Forestry Advisory Panel. Her write-up in *City and State* can

be found at the following link: <https://tinyurl.com/nyfb-wolters>



KIM TROMBLY/NYFB STAFF

A Welcome Sign of the Season

An apple tree blooms at Sperry Brook Apiary in Mooers, NY in Clinton County.

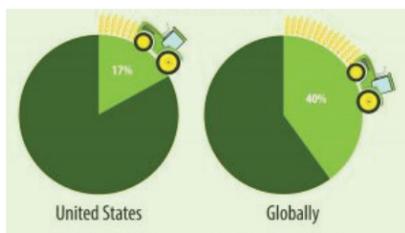


JOHN DEERE

NYFB Members Featured in John Deere Commercial

Anthony and Melissa Caggiano, NYFB members and owners of Jamesport Farm Brewery in Riverhead, NY (Long Island), were recently featured in a John Deere commercial filmed at their 43-acre multi-use farm. In addition to the brewery, the farm is also home to LI Hops and Plant Connection, a wholesale nursery that specializes in growing green walls, roofs and other forms of living architecture. The video can be found at this link: <https://youtu.be/LNEXug3FDmA>

Did you know?



Agriculture is the single largest employer in the world. The Food and Agriculture Organization of the United States reports that “there is a largely untapped reservoir of farm and non-farm employment opportunities in agriculture and beyond.”

CORRECTION

A photo package that ran on page 14 of the May 2022 edition of *Grassroots* was published with incorrect outline information. The city of Odesa in Ukraine has been spelled with one “s” since 2010. Additionally, Rotterdam was mentioned as a city in Holland. Rotterdam is a city in The Netherlands that Holland is a part of.

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ANDREA DURMIAKI/LEADNY

Members of Class 19 at the recognition ceremony April 9 at Binghamton.

LeadNY Announces Newest Leadership Program Graduates

LeadNY

LeadNY is pleased to announce that members of its 19th class have successfully completed the “Leadership Fundamentals” portion of the training program. Class members were recognized at a graduation ceremony on April 9 in Binghamton following the first year of intensive training.

LeadNY, a leadership development program at Cornell University for adult professionals in the food, agriculture and natural resource sectors, also formally recognized members of the 18th class, as the 2020 graduation ceremony was postponed due to the pandemic.

“LeadNY is all about building teams of aspiring leaders who support each other on their development journey, and we are incredibly proud to recognize these graduates for their remarkable achievements,” said Larry Van De Valk, executive director of LeadNY. “This year’s graduates overcame a multitude of challenges during the pandemic, and really developed and showcased the type of leadership skills that will make a huge impact for New York and the Northeast throughout their careers.”

The first year of the program focuses on leadership skill development, heightened self-awareness, improved understanding of the food, agriculture, and natural resource sectors in New York State. In the second year of the program, participants will turn their attention outward, spending less time on skill development and more time on issues awareness, critical thinking, and developing a global perspective.

LeadNY consists of seminars, workshops, and field travel experiences both in and out of New York State, including a study trip. The program focuses on leadership skill development, enhanced self-awareness, civic engagement, a greater understanding of issues facing our food system and rural communities and cultivating leadership networks. There are more

▶ LEADNY GRADUATES

John Auwaerter
(Bayport Flower Houses)

Trevor Bathel (CoBank)

Whitney Beaman
(NOFA-NY and NYWGF)

David Bittner
(Bittner-Singer Orchards)

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than 500 LeadNY alumni serving in leadership positions in private business, local, state, and federal government positions, not-for-profit organizations, and educational institutions.

For more information, contact Larry Van De Valk at 607-255-7907 or at lrv4@cornell.edu. Additional information is also available on the LeadNY website at www.leadny.org.



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THE PRESIDENT'S MESSAGE

Maintaining A Strong Dairy Sector is Crucial to New York Agriculture

Every year at this time, we recognize June Dairy month and all that it means to our dairy farm families, employees and communities. It remains a leading driver in New York agriculture despite many of the challenges the industry is facing.

According to the latest National Agriculture Statistics Service, milk production in New York during April 2022 totaled 1.31 billion pounds, which is about a 1% drop from the same time last year. On the flip side, the average milk price received by New York farmers this past March was \$25.90 per hundred-weight. That is up \$8.00 from March a year ago. While that latter is significant, we are also dealing with a surge in input prices that is significantly eating into any profit margin we may have.

It is imperative that we have a strong dairy sector in New York as other states are quickly ramping up their own production. Texas is now third in milk production with major investments spurring farm expansion and growth in that state. They have nearly doubled the number of cows over the past two decades. Texas now has around 400 dairy farms to our more than 4,000. This



David Fisher
NYFB President

"In the bigger picture, I want a stronger dairy sector in New York that will rival any growth out west."

has catapulted the Lone Star State over Idaho and New York, where we are now fifth in dairy production.

A major reason why is simple economics. It is cheaper to produce milk in other states than here in New York, and there is greater landmass out west for larger, more efficient farms. However, we have much going for us in New York state. We have progressive farmers, leading research, diverse production, access to water and a large consumer base, among

other things. We need to continue to drive home that we need a strong dairy sector, or we will drive more production out west.

At the federal level, the next Farm Bill will take another look at dairy policy and the risk management options that exist for our farms. Both federal and private insurance options are helping farmers fill in the gaps during uncertain times and major fluctuations in milk prices.

In New York, the Dairy Margin Coverage program has proven to be especially popular among the different options. DMC exists to provide risk protection to dairy producers when milk prices are low and/or feed costs, on average, are high. Producers select a margin trigger rate and a percentage of production history to be covered. New York State has significant participation, or 1,728 farms enrolled in DMC.

Programs like this play a vital role in maintaining some stability in dairy. Later this month, New York Farm Bureau will be participating in the American Farm Bureau Federation Dairy Work Group to offer feedback to the larger Farm

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THE ZIPLINE

EPA Needs to Bring More Farmers to the Table on WOTUS Rule

Last month, the Environmental Protection Agency held its first stakeholder roundtable on its new Waters of the U.S. rule, and I sure hope it wasn't a sample of what's to come. The group lacked diversity of experience in agriculture, and few of the participants had any direct experience with the quagmire of Clean Water Act regulation. This was a missed opportunity for EPA, and we are urging them to seek out and listen to all viewpoints.

You have often heard me talk about the importance of agriculture having a seat at the table, and the administration has agreed that the farmer's voice is critical to this rulemaking process. But simply checking a box without hearing from farmers who can speak from experience will not do.

Water is the lifeblood of agriculture, and farmers across the country are taking proactive steps to protect water on and around our farms.

We have been straightforward and consistent in our call for clear rules



Zippy Duvall
AFBF President

because we know how important it is to get regulations right, especially ones that impact the lives and livelihoods of so many. All farmers should be able to look out on their land and know what's regulated, so we can continue to protect our natural resources while growing a sustainable food supply. EPA's proposed WOTUS rule instead casts uncertainty over farmers and ranchers across the country and threatens the progress we have made to responsibly manage water and natural resources.

Let's recap how the proposed rule reaches beyond the protec-

"Water is the lifeblood of agriculture, and farmers across the country are taking proactive steps to protect water on and around our farms."

tion of shared, navigable waters. It would give the federal government the ability to regulate areas such as ditches, ephemeral drainages, or low spots on farmlands and pastures that are not even wet most of the year and that do not connect to flowing waterways. This would subject ordinary farming activities to complex and burdensome regulations. Simple activities like moving dirt, plowing or building fences would require permits, and getting a federal permit can take months or even years and cost tens or hundreds of thousands of dollars. A farmer

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GUEST OPINIONS

Farming will be the Key to Environmental Sustainability Solutions in the Northeast

I am honored to introduce myself to the members of the New York Farm Bureau. I joined Cornell University's PRO-DAIRY program as the Nutrient Management and Environmental Sustainability Specialist at the beginning of the year and am excited to make my way across the state this growing season and get to know the farmers and the landscapes of New York. Before coming to PRO-DAIRY, I worked for 10 years in my home state of Washington with a local conservation district and WSU Extension helping farmers protect water quality in Puget Sound.

I then spent the next 10 years in service to the farmers of Vermont as an Agronomy Specialist for University of Vermont Extension. There, as part of the Champlain Valley Crop, Soil and Pasture Team.

I worked closely with farmers to not only understand new and evolving water quality regulations put in place to protect Lake Champlain, but also to change our approach to farming. Together, we



Kristin Workman
Cornell University's PRO-DAIRY Program

learned so much about soil health and adjusting practices to fit into our northeast dairy systems, our soils and our weather. While not always a straight path, we figured out how to optimize the use of cover crops, no-till, good grazing management, crop rotation and manure injection in a way that made sense for the crops, the farm and the environment.

As we formed the Champlain Valley Farmer Coalition, we learned that in addition to *doing* the right things for the environment it was equally important to be *telling* our neighbors and lawmakers what we were doing and why. As you know, being members of the NYFB, a uni-

fied voice is a powerful thing.

I came to PRO-DAIRY because my own vocational mission aligned so well with that of Cornell's land grant mission, but especially because of the PRO-DAIRY and Nutrient Management Spear Program's clear dedication to the betterment of both New York farmers and the resources you steward.

Healthy soil, water, air, animals and people are not mutually exclusive, and I strongly believe that farmers are part of the solution to some of our trickiest environmental issues. Farming will be the key to environmental sustainability in the northeast.

However, we will need to continue to push the envelope with our thinking, our practices, and our conversations with the public. As my focus is nutrient management, soil health, and environmental sustainability I strive to help New York's dairy farmers navigate regulatory compliance – but ultimately to be part of the solution for clean water, climate leadership and com-

munity resiliency for New York and beyond. I am especially excited to take the vast amount of research happening at Cornell University and help you apply it on your farms and figure out how to make it work in real life.

I look forward to my family and I finally making the move to the Finger Lakes region this summer as we settle into our new home in Seneca County and getting to know even more of you.

I welcome your input always. Please don't hesitate to reach out with ideas, questions, or concerns. I am here to learn alongside you and it is my role to bring you the information, technology and motivation to try new things.

Let's learn together to innovate how we farm for clean water, healthy soil and climate resiliency as we show how thriving agriculture and environmental sustainability work together.

Kirsten Workman can be reached 607-255-4890 or kw566@cornell.edu.

Why Are We Talking About Mental Health All the Time Now?

Isn't it interesting how things change over time? And how certain issues become mainstream?

We used to play outside from morning to night, day after day, without a second thought, and now as many as 60 million people in the U.S. are affected by seasonal allergies and struggle to participate in normal daily activities outdoors. My son is allergic to grass! How did that happen?

We used to eat PB&J sandwiches and peanut butter crackers without a thought, but now I ask the person sitting beside me on an airplane if it's okay for me to eat peanut M&M's (my guilty travel pleasure!) because I don't want to unintentionally instigate an anaphylaxis attack while flying at over 30,000 feet.

And anyone over the age of 40 can attest that "screen time" was not a thing when we were growing up.



Jessica Cabrera
AFBF Managing Director of Member Engagement

Now, handheld electronics offer access to our primary source of information – the internet. How did technology become so ubiquitous so fast?

What about mental health? No one talked about mental health wellness when I was growing up. I can remember one of my dad's best friends dying by suicide when I was little, and even after that it wasn't talked about. It was taboo and I don't think people around me even knew how to articulate the issue. But now, the

topic of mental health is discussed in the workplace, in schools, among friends and in the media. Why the change?

May was established as Mental Health Month in 1949 to increase awareness of the importance of mental health and wellness in Americans' lives. It's not a new idea that mental health is essential for a person's overall health, so this topic is not new to the scene. But why has the topic become so popular?

People are dying.

I'm sorry to be so blunt, but that's what it comes down to. We are losing our friends, family, neighbors, co-workers, classmates and teammates to suicide, and we want it to stop. It doesn't discriminate. It can affect anyone, and most of the time it is doing its damage in the shadows.

This is especially true in the agri-

culture community. The suicide rate among farmers and ranchers during the farm crisis of the 1980s increased dramatically, which called attention to this issue among farm communities. Fast forward nearly 40 years and reports indicate that farmers die by suicide at a rate of two to five times higher than the national average. This is a crippling comparison, and it deserves attention!

I posit that mental health is being talked about so much now because we've learned that giving a voice to this issue saves lives. Too many people are struggling and too many have lost their lives. As the years pass, more and more of us have a personal connection to someone who has died by suicide, and we are tired of it. We have to do something!

The American Farm Bureau's Farm

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ZIPLINE

From Page 4

shouldn't need a team of lawyers to grow crops and raise animals, but these unclear and overbroad regulations could lead to large civil fines as well as criminal charges.

Farmers, ranchers and all landowners deserve clear rules and a system that respects voluntary conservation efforts. Practices like no till and conservation tillage that reduce soil

erosion and keep nutrients in the soil are becoming common practice, now being used on more than half of the corn, cotton, soybean and wheat planted across the nation. That's more than 200 million acres. The use of cover crops—another important tool in protecting water and promoting soil health—also continues to grow, increasing 50% between 2012 and 2017, according to the last USDA Census of Agriculture. And farmers use several other tools and techniques to protect waterways

and reduce runoff, such as buffer strips, protective zones between fields and waterways; strip cropping, growing alternating strips of erosion-resistant crops; and terraces, using slopes to help filter water and reduce erosion. We will continue to hold the administration to their commitment to bring farmers to the table and to treat us as partners in our sustainability efforts.

It is no secret that Farm Bureau was extremely disappointed in EPA's decision to repeal the

2020 Navigable Waters Protection Rule, which brought much needed clarity to farmers. But if the EPA is going to continue forward, they must ensure that the process truly offers the opportunity for meaningful engagement and feedback from all stakeholders.

Future roundtables must present the perspective of active farmers and be better organized and managed. Otherwise, EPA is doing nothing more than muddying the waters in this rulemaking.

CABRERA

From Page 5

State of Mind campaign is our way of letting farmers and ranchers know that it is OK to not be OK, they are not alone, and there are resources to help. It is how we work to equip family members, friends, neighbors and those who work in the agriculture industry with the information and training they need to recognize warning signs and to boldly start a conversation. Through this campaign, farmers and ranchers are

able to tell their stories of struggle, victory and advocacy. No farmer should feel that they have to handle the troubles of this world alone. We are stronger together.

Our most recent research poll results indicate that farmers and people in rural areas are more comfortable talking about stress and mental health challenges with others than they were in 2019. In an industry that prides itself on pulling yourself up by your bootstraps and never letting anyone know that you are hurting, this is a sign of progress. The

stressors have not lessened, and the challenges persist, but it is time for farmers and ranchers to know that it's OK to not be OK and that getting help is not a sign of weakness, but a sign of strength.

So, let's keep talking about it! Embrace the change. It's making a difference. Little by little, this will save lives.

Jessica Cabrera is managing director of member engagement at the American Farm Bureau Federation, and is the program lead for the Farm State of Mind campaign.

FISHER

From Page 4

Bill Working Group where NYFB is also active in discussions. We will be sorting out what we want to be included in the next Farm Bill, including any changes to dairy policy, what we may need USDA to study, and how Farm Bureau policy positions fit into this to fairly represent every state.

This is where we depend on engagement from our own NYFB members for guidance and feedback. Our state dairy issues team is invaluable as a sounding board, but we appreciate input from all our members on what is and what is not working in the Farm Bill. The Farm Bill listening sessions that Ag and Markets Commissioner Richard Ball will hold will further supplement our positions.

We don't yet know the path Farm Bill will take, but changes made in recent years have given us stronger risk management options. In the bigger picture, I want a stronger dairy sector in New York that will rival any growth out west. We have amazing family farms that work their hardest every day to produce healthy, nutritious milk and dairy products in an environmentally responsible way. They take pride in the care they provide their employees, cows, and land. There is also growing demand for more diverse options like at the cheese counter or in your yogurt cups. New York Farm Bureau will continue to make the case for a more competitive business climate and the ability to feed our communities. Thank you to all who work in dairy production during June Dairy Month for what you do this month and all year long.

Ag Market Development adds \$9.6B in Export Value Annually

U.S. Grains Council

WASHINGTON — Programs to help U.S. farmers build markets overseas boosted agricultural exports by an average of \$9.6 billion annually from 1977 to 2019, an annual lift of 13.7% in export revenues and returning \$24.5 for every dollar invested.

Those are the key conclusions from a new study prepared to evaluate the impact of programs administered by the U.S. Department of Agriculture's Foreign Agricultural Service (USDA's FAS), including the Market Access Program (MAP) and Foreign Market Development (FMD) program.

The U.S. Grains Council (USGC), led the study's preparation on behalf of FAS and the cooperator community.

The study's results supported the conclusions of prior studies of USDA export market development programs, finding they are "highly effective at generating an extremely high return on investment and account for a high percentage of the level of U.S. agricultural exports."

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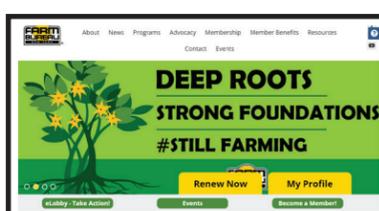
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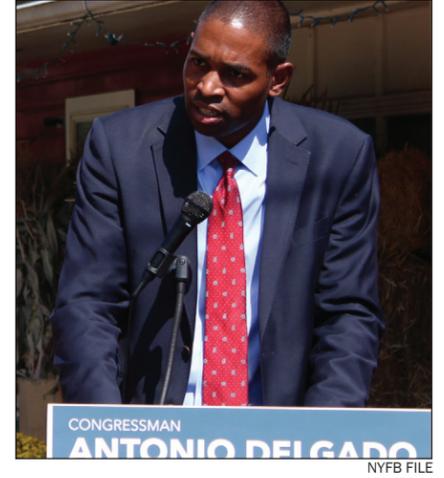


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A rendering of the Great Lakes Cheese plant in Franklinville, NY. It is scheduled for completion in 2025.



Rep. Antonio Delgado

Hochul Announces Appointment of Delgado as LG

NYS DAM and NYFB Staff

Rep. Antonio Delgado was sworn in May 25 as the new New York State Lieutenant Governor. He formerly represented New York's 19th Congressional District, which includes the Hudson Valley and Catskills.

A member of the House Agriculture Committee, Delgado has helped oversee and develop legislation to support New York farmers. Recently, he has pushed to support dairy farmers by calling to stop the ban of flavored milks in NYC schools. Delgado also voted to provide over \$20 million for the Local Agriculture Market Program (LAMP) for fiscal year (FY) 2022 to support direct producer-to-consumer marketing and improve income and economic opportunities for producers and food businesses. Rep. Delgado also wrote Gov. Hochul asking her to keep the farm labor overtime threshold at 60 hours.

In April 2022, Delgado voted in support of an emergency coronavirus relief package to support small business that allowed small farmers access to the U.S. Small Business Administration's Economic Injury Disaster Loans and Grants.

A native of upstate New York, Delgado attended Colgate University and earned a Rhodes Scholarship to Oxford. Then, he received a law degree from Harvard Law School. He lived in New York City for several years as a young lawyer.

Great Lakes Cheese Breaks Ground on \$518M Plant in Cattaraugus County

NYS DAM

On April 28, Great Lakes Cheese broke ground on a new, state-of-the-art manufacturing and packaging plant in Franklinville and Farmer-ville. With a capital investment of more than \$518 million, the project is the largest infrastructure investment in the company's history and the largest economic development project in the history of Cattaraugus County. Great Lakes Cheese will retain 228 jobs in the region, while adding an additional 215 employees. It will also double its milk consumption to 1.42 billion pounds annually, which will directly benefit New York dairy farmers. The new plant will replace the existing facility in Cuba, NY, upon project completion in 2025. See a rendering of the new facility here.

Great Lakes Cheese CEO Dan Zagzebski said, "Great Lakes Cheese was uncompromising in its search for a site that worked for our employee-owners, our business, and the local community. Franklinville checked every box. The community has understood and embraced our vision of, 'Together, for generations to come.' They have partnered with us on this historic investment so that

generations of employee-owners can thrive in Western New York."

Great Lakes Cheese is a national manufacturer and packager of natural and processed bulk, shredded and sliced cheeses. The company has eight existing plants, including two New York manufacturing plants in Cuba and Adams. The company is also constructing a new facility in Abilene, Texas, which is set to open at the end of this year. The expanded capacity and capabilities of the new 500,000-square-foot facility in Cattaraugus County will support the growing Great Lakes Cheese network of facilities. The new facility and the company's processing facility in the North Country will together make use of about 14.4 % of New York's total milk production.

Economic Incentive

Empire State Development, the state's economic development agency, provided an award for a \$3.7 million grant and up to \$14.6 million in performance-based New York State Excelsior Jobs Program tax credits in exchange for creating 215 new jobs. ESD's Excelsior Jobs Program encourages businesses to expand in, and relocate to, New York while maintaining strict accountabil-

ity standards to guarantee that businesses deliver on job and investment commitments. Additionally, the New York Power Authority (NYPA) will provide more than 5.3 megawatts of low-cost ReCharge NY power to support the facility.

State Agriculture Commissioner Richard A. Ball said, "This is great news for New York dairy, the largest sector of New York's agricultural industry. Great Lakes Cheese has a long-standing tradition of producing some of our State's finest dairy products, and we are excited to see them continue to expand, increasing demand for New York dairy farmers' milk and creating over 200 new jobs - all great news for our dairy industry. This expansion will help solidify Great Lakes Cheese's future and ensure New York State remains a leader in dairy nationwide, and we look forward to our continued partnership with them."

The country's largest natural cheese packager, Great Lakes Cheese serves grocery, club, and super stores, as well as restaurant chains and foodservice distributors. The company has a national footprint with facilities in Ohio, New York, Tennessee, Utah, Wisconsin, and one under construction in Texas.

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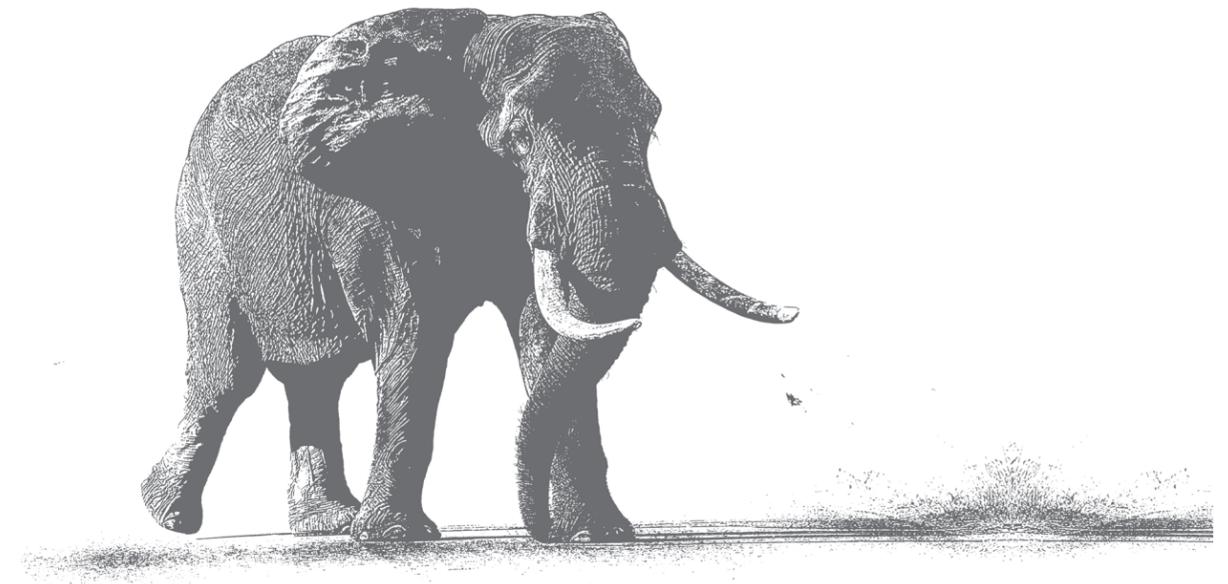
The Elephant in the Room ... Animal Rights

Defining “Autonomy” in Bronx Zoo Case

By Ashley Oeser
aoeser@nyfb.org

On May 18, the New York State Court of Appeals heard oral arguments surrounding a case involving Happy the elephant. The Nonhuman Rights Project, Inc., an animal rights activist organization (hereinafter “Petitioners”), filed a suit against the Bronx Zoo (hereinafter “Respondents”). In this suit, Petitioners argued the elephant should be granted habeas corpus relief, a right granted to humans who are seeking relief from being illegally imprisoned or restrained in their liberty. Petitioners’ argument comprised of two components: autonomy and confinement. They argued the elephant had passed a mirror recognition test, thus proving the elephant has identified with key traits of self-awareness and therefore, autonomy that cannot be exercised while confined. The other element of Petitioner’s argument is that the elephant is being restrained in its liberty at the Bronx Zoo. Their solution is to move the elephant to an animal sanctuary, yet another form of confinement. When Petitioners argued confinement, a Court of Appeals judge raised the question as to whether relocating the elephant to another confinement (an animal sanctuary) is different than the elephant being kept at the zoo. Petitioners responded that it would be dangerous to move the elephant to the wild, so they argued, an animal sanctuary is the best alternative.

Respondents argued the elephant should not be afforded the human right of habeas corpus relief. Respondents also argued that to receive habeas corpus relief, there must be an illegal imprisonment, which did not occur. As mentioned in arguments, the Bronx Zoo has not been in violation of any law by keeping the elephant there; there



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have been no complaints of animal welfare violations. Respondents also argued that the elephant does not meet the levels of human autonomy. The Respondents argued “autonomy” should be a defined term that only applies to humans. Conversely, Petitioners argued “autonomy” should be a broad concept that includes emotional capabilities.

New York Farm Bureau submitted an amicus, or a “friend-of-the-court” brief, in support of the Bronx Zoo. In the brief, New York Farm Bureau argued that if this precedent were to be set, it has the potential to decimate animal agriculture. Furthermore, NYFB argued several constitutional issues surrounding unlawful takings, seizures, and impairments of contracts would ensue. Respondents mentioned New York Farm Bureau’s amicus brief in their oral arguments, when citing the various industries that would be affected if this precedent were to be set.

It will likely take the New York Court of Appeals several weeks before a decision is reached. New

York Farm Bureau will keep you apprised when the court has released their decision.

For more information, please visit the New York court of Appeals website online docket system at: <https://www.nycourts.gov/ctapps/courtpass/Docket.aspx> and type “Matter of Nonhuman Rights Project v. James Breheny” in the “Party Name(s)” line.

► To read NYFB’s brief that NEDPA and NEAFA supported, go to <https://tinyurl.com/nyfb-am-brf>

The information contained in this article is provided for informational purposes only. It is not intended to be, nor should it be considered, a substitute for legal advice rendered by a competent attorney. If you have any questions about the application of the issues raised in this article to your particular situation, seek the advice of a competent attorney.

Application Window Open for 2022 Grow-NY Business Competition

Empire State Development (ESD) has announced that the application window is now open for the 2022 Grow-NY food and agriculture competition. Grow-NY, a unique initiative which connects innovators and investors in the food, beverage and agriculture sectors locally and around the globe, has already resulted in economic growth and entrepreneurial opportunity in Upstate New York. The Grow-NY region, a 22-county area spanning Central New York, the Finger Lakes, and the Southern Tier, has already seen hundreds of new jobs and millions of dollars of follow-on investment as a result of the competition. Grow-NY attracts high-growth food and agriculture startups to compete for \$3 million in total prize money each year and supports 20 finalists through a business development phase that connects them with the region’s resources. Governor Kathy Hochul included funding for three additional rounds of this impactful competition in her FY 2023 budget.

Winners are required to commit to operating in at least one of the 22 Grow-NY counties for at least 12 months and must agree to “pay-it-forward” provision in the form of an equity agreement. One finalist will receive a top prize of \$1 million; two others will be awarded \$500,000



prizes, and four more will be given \$250,000 prizes. Winners will also receive tax incentives and publicity support to announce their achievements across the Grow-NY region and in their home regions. Funding for the program comes through Empire State Development from the Upstate Revitalization Initiative’s three regional entities, CNY Rising, Finger Lakes Forward, and Southern Tier Soaring, and is administered by Cornell’s Center for Regional Economic Advancement.

In addition to emphasizing innovation and scalability, the Grow-NY program is focused on drawing more diverse leaders to the region by reaching communities that have historically been left out of the innovation economy. In 2021, 51% of the 330 applicants included a founder from an underrepresented minority group, and 44% included a female founder.

Applications must be submitted by Friday, July 1. In August, up to

20 finalists will be assigned mentors and enter the business development phase. All finalists will receive bespoke entrepreneurial support and valuable regional introductions, additional training to hone their live pitches, and an expenses-paid, three-day business development trip to the region for up to two team members.

The selected finalists will present their business plans during the Grow-NY Summit, Tuesday and Wednesday Nov. 15 – 16, alongside a symposium of panel conversations and keynotes, a showcase of agencies, companies, research groups, and other organizations that serve startups working in food and ag, and a student stage where middle- and high school aged New Yorkers will pitch their ag- and food tech ideas.

The Grow-NY region consists of three areas:

- **Finger Lakes** – Genesee, Livingston, Monroe, Orleans, Ontario, Seneca, Wayne, Wyoming and Yates
- **Central New York** – Cayuga, Cortland, Madison, Onondaga and Oswego
- **Southern Tier** – Broome, Chemung, Chenango, Delaware, Schuyler, Steuben, Tioga and Tompkins.

To learn more about the Grow-NY competition and to apply, visit: www.grow-ny.com.

AWARD DECISIONS WILL BE MADE ON FIVE CRITERIA:

- **Viability of Commercialization and Business Model** – the potential for the entrant to generate revenue and maintain a cost structure that allows for a competitive and sustainable business, demonstrate technological readiness or innovate to fulfill its value proposition;
- **Team** – Demonstration of a level of cohesion, completeness, diversity, and readiness within the team of founders, employees, and advisors; inclusion or plans for inclusion of employees and advisors from communities that have historically been excluded from the innovation economy, such as women and minorities;
- **Customer Value** – the degree to which the entrant is providing something for which customers are willing to pay, and addressing a substantial market;
- **Food and Agriculture Innovation** – the extent to which the entrant is pushing what’s considered state-of-the-art in the food and agriculture industries, and contributing to Upstate NY’s status as a global leader in innovation in these markets;
- **Regional Job Creation** – the potential for creating high-quality jobs in the Grow-NY footprint and relevance to the existing food and ag ecosystem.



Promotion & Education

By Patti Dugan
pdugan@nyfb.org

NYFB Announces 2022 Youth Scholarship Winners

Students Competed in District Competition, Followed by State

Two New York high school seniors have received the distinct honor of being named statewide winners of the 2022 New York Farm Bureau Agricultural Youth Scholarship. Each student received district-wide recognition and then competed for one of two statewide scholarships. The students must have a family Farm Bureau membership or a student Farm Bureau membership in order to qualify. A panel of judges selected the winners based on their essay submissions, as well as their applications, which include their community and agricultural engagement.

The first-place winner is **Joseph DelConte** from Oswego, NY. He is a member of the Oswego County Farm Bureau in District 6 and received a \$3,000 scholarship from New York Farm Bureau. Joseph attends Oswego High School. He plans to attend Cornell University to major in Plant Science with the goal of working in the plant breeding field. He has been active in his school; he co-founded the Oswego Ag Club where he served as President. His school activities also included President of the school's Environmental Club, member of the Varsity Bowling Team, Varsity Track and Field Team, and National Honor Society. Joseph has been involved in the Oswego County Fair, 4-H and his church's Junior Missions Committee.

The second-place winner is **Lauren Chuhta** from Cambridge, NY where she is a member of the Washington County Farm Bureau in District 8. Lauren received a \$2,000 scholarship from New York Farm Bureau. She is a senior at Greenwich Junior-Senior High School. Lauren plans to

attend the College of Agriculture & Life Science at Cornell University to major in Global Development with the goal of being involved in diplomacy or scientific communication & journalism. During high school, she has been active in Greenwich FFA, Future Business Leaders of America, the school's Band and Jazz Band, Varsity Lacrosse, Varsity Soccer and National Honor Society. Lauren has also been involved in many community service activities.

District winners receive a cash award and a gift from the New York Farm Bureau Promotion & Education Program. The other district scholarship winners include:

District 1: Miranda Nickerson is from Clymer, NY in Chautauque County. Miranda attends high school in the Corry Area School District. She plans to attend Cornell University to major in Animal Science with the goal of being a veterinarian.

District 2: Shea Masse is from Lockport, NY in Niagara County. Shea attends Akron High School. She plans to attend either University or SUNY Oswego to major in Agricultural Sciences with the goal of having a career agricultural education.

District 3: Mark Freier is from Seneca Falls, NY in Seneca County. Mark attends the Finger Lakes Christian School. He plans to attend LeTourneau University to major in Mechanical Engineering with the goal of developing innovative ways to improve agriculture using technology.

District 4: Jacob Doyle is from Hammondsport, NY in Steuben County. Jacob attends Hammondsport High School. He plans to attend the University of Buffalo to

major in Mechanical Engineering with the goal of using his engineering education to develop more eco-friendly farm equipment and more efficient methods of farming.

District 5: Morgan Hodge is from Norwich, NY in Chenango County. Morgan attends Unadilla Valley High School. She plans to attend SUNY Cobleskill or University of Connecticut to major in Animal Science/Pre-vet with the goal of being a veterinarian.

District 7: Katelynn Hocking is from Gouverneur, NY in St. Lawrence County. Katelynn attends Gouverneur High School. She plans to attend SUNY Cobleskill to major in Therapeutic Horsemanship with the goal of being involved in the equine industry.

District 9: Autumn Madugno is from Deposit, NY in Delaware County. Autumn attends Bainbridge Guilford High School. She plans to attend SUNY Cobleskill to major in Animal Science with the goal of being involved in the farming industry.

District 10: Annette Prezzano is from Red Hook, NY in Dutchess County. Annette attends Stissing Mountain Junior-Senior High School. She/he plans to attend SUNY Cobleskill to major in Animal Science with the goal of being an agricultural teacher.

District 11: Kieran Schug from Blue Point, NY on Long Island. Kieran attends Bayport-Blue Point High School. He plans to attend Pennsylvania State University to major in Animal Science with the goal of traveling to an underdeveloped area of the world to assist with setting up a more sustainable food system.



Joseph DelConte



Lauren Chuhta



Miranda Nickerson



Shea Masse



Mark Freier



Jacob Doyle



Morgan Hodge



Katelynn Hocking



Autumn Madugno



Annette Prezzano



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Promotion & Education

Past NYFB Agricultural Youth Scholarship Recipients — Where are they now?

By Courtney Roberts

District 10 NYFB Promotion & Education
State Committee Representative

As the days get longer and planting season commences, high school and college graduations are set to take place across the state. While students anxiously await acceptance letters and of course, the announcement of the 2022 New York Farm Bureau Agricultural Youth Scholarship recipient, we thought it would be fun to check in with past state scholarship winners to see how life has unfolded since receiving their award.

Laura Littrell of Montgomery County was working on her family's dairy farm and actively involved in the NYS Junior Holstein Association when she received the state scholarship in 2018. Littrell attended two years at SUNY Cobleskill before transferring to Cornell University, where she is on the executive board Dairy Science Club and some of her favorite classes include Dairy Reproduction and Dairy Fellows. One of the most important lessons that has been reaffirmed for Littrell throughout her college experience is the need for agricultural advocacy, something she is proud that NYFB understands and supports. Upon graduating this spring, Littrell will dive back into production agriculture in her role as a calf manager at EZ Acres in Homer, NY.

The 2017 recipient was Carolyn Wright of Cattaraugus County. Wright and her family operate a dairy and maple operation in Western New York, and thanks in part to the NYFB scholarship, Wright was able to obtain three degrees: an associate's from Alfred State, a bachelor's from Cornell University, and

soon, a masters from Ithaca College. Wright looks to teach agriculture to middle and high school students at Genesee Valley Central School next fall, in addition to returning to production agriculture as a shareholder in her family's operation. Wright says she felt honored to represent her family, her town, and her county when she won the 2017 award, noting the impact the scholarship had on decreasing the financial burden of college and allowing her to experience numerous once-in-a-lifetime opportunities, including an international trip to Italy to learn about their agricultural industry.

When Littrell and Wright were asked if they had any wisdom to share with current high school seniors, both shared a similar sentiment of seizing every opportunity and working hard to reach your goals. Wright shares that saying yes to every opportunity, even those outside your comfort zone is absolutely "worth it, and you grow and learn so much as an individual." Littrell adds, "whether they are big or small, your dreams are what define you, and you shouldn't let anyone hold you back from doing what you truly want to do."

As a state committee, the crop of 2022 scholarship applicants impressed upon our scholarship judges that the future of New York agriculture is in captivating, capable hands, and though they will be up against challenges never seen before, we are optimistic in their world-thinking perspective and commitment to sustain. We extend our appreciation to all applicants and award winners, past and present, and wish those graduating over the near weeks good luck in their future endeavors, hopefully within New York agriculture.

Taste NY Market Opens at SUNY Cobleskill

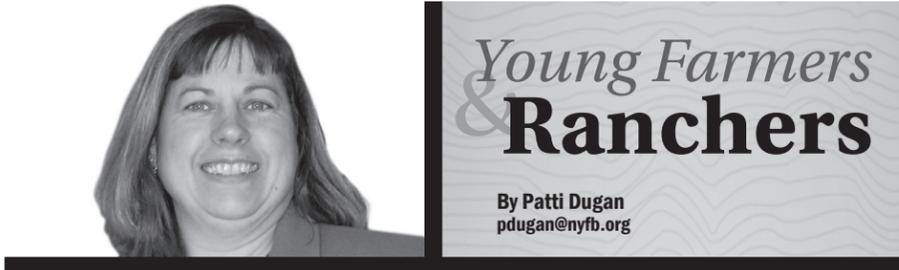
Last month, New York State Agriculture Commissioner Richard A. Ball announced a new Taste NY Market at the SUNY Cobleskill Carriage House that will promote products made by dozens of New York farms and producers, including students at the College's School of Agriculture and Natural Resources. The Commissioner and Cobleskill President Dr. Marion Terenzio cut the ribbon on the Market, which joins nearly 70 other Taste NY locations across the state and continues the program's effort to highlight the quality, diversity, and economic impact of New York made food and beverages.

Commissioner Ball said, "We are thrilled to partner with SUNY Cobleskill to bring a Taste NY Market to their campus and help to put the excellence of New York agriculture on

display. I'm especially excited that this location will showcase products made by the students at the College, who are the future of our agricultural industry in New York State."

Located inside of the College's historic Carriage House Café and General Store, the Market will be operated by SUNY Cobleskill students and is integrated into the existing store, which brings members of the community together around locally made and grown farm-fresh goods. The majority of the SUNY Carriage House inventory, 90%, is either campus-made or locally produced in Schoharie County, while the other 10% is made up of items that are produced in other parts of New York State.

NYSDAM



Young Farmers & Ranchers

By Patti Dugan
pdugan@nyfb.org



PATTI DUGAN/NYFB STAFF

NY State FFA Convention Held in Syracuse

Christina Hudson Kohler, NYFB YF&R State Chair, addressed the students at the 97th Annual New York FFA Convention held May 12-14 in Syracuse, NY. Christina shared the importance of Farm Bureau and the Young Farmers & Ranchers Program. She provided information on the opportunity for student membership for high school juniors and seniors as well as the NYFB Agricultural Youth Scholarship Program.

Full coverage of the New York State FFA Convention will be published in the July edition of Grassroots.



PATTI DUGAN/NYFB STAFF

NYFB had a display at the NYS FFA Convention where FFA students were able to register for a complimentary NYFB Student Membership by scanning a QR code.



CHAUTAUQUA CFB

Chautauqua Ag Trivia

Chautauqua CFB got back into the swing of things by holding their third Ag Trivia night at Noble Winery in Westfield, NY. Pictured is one of the teams.



ALLEGHANY CFB

Alfred State Career Day

High school students took a turn at role playing as lobbyists and a senator at the Farm Bureau stop at Alfred State College's recent agricultural career day held at the ASC farm.

New York Farm Bureau offers FREE Student Memberships

New York Farm Bureau provides a complimentary student membership to High School Juniors and Seniors who are involved in FFA and/or 4-H as well as collegiate students who have agricultural majors.



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Compliance Corner

By Lisa Ovitt
lovitt@nyfb.org

Doctor's Certificate Required for Some Drivers of H-2A Workers

Reprinted by Permission of Richard Stup, Cornell University.

Farm employees in the H-2A program are subject to regulations in the Migrant and Seasonal Agricultural Worker Protection Act (MSPA). Among other things, MSPA regulates motor vehicle safety and insurance requirements for the transportation of workers. Under certain circumstances, any person who drives migrant agricultural workers is required to have a valid doctor's certificate (WH515) with them while driving workers.

U.S. Department of Labor (DOL) provides a Fact Sheet 50 (<https://www.dol.gov/agencies/whd/fact-sheets/50-mspa-transportation>) that gives guidance on which set of rules apply based on the distance traveled and type of vehicle. Fact Sheet 50 contains a table showing when DOL standards at 29 CFR § 500.104 "104" or the Department of Transportation (DOT) standards incorporated at 29

CFR § 500.105 "105." Both of these standards "104" and "105" contain important information about safety standards for vehicles used to transport migrant and seasonal workers. The key point to this article is that when "105" applies, a doctor's certificate (WH515) is required as well some other specific driver qualifications.

When "105" is in effect

Refer to the table in Fact Sheet 50 for details, but essentially "105" is in effect when migrant workers will be transported more than 75 miles round trip in a single day in certain vehicle types, or in a "day haul" situation. (Day haul is when a farmer picks up workers to hire and employ for a day that are not regular employees of the farm.) The vehicle type for "105" to apply includes: those hauling 10+ passengers, buses, big trucks, workers riding in a truck bed, or on a low-speed vehicle. If these "105" conditions exists, then the employer must have a current physical exam certificate on file, and the driver must carry a copy with him, as follows:

(H) Certificate of physical examination. Every person shall have in his files at his principal place of business for every driver employed or used by him a legible certificate of a licensed doctor of medicine or osteopathy based on a physical examination as required by paragraph (b) (1)(ii)(G) of this section or a legible photographically reproduced copy thereof, and every driver shall have in his possession while driving, such a certificate or a photographically

reproduced copy thereof covering himself.

This certification requirement is fulfilled by a licensed doctor using form WH-515. The form contains instructions for the doctor to complete the exam and it is valid for three years. Of course, in addition to the doctor's certification, proper driver licensing is also required for every driver, including a CDL in some situations. So, if "105" is in effect, every driver must have the appropriate license in their possession AND a copy of the valid WH-515 physical certificate.

Other driver qualifications under "105"

There are several driver "age and experience" requirements that apply under "105." The law states as follows:

(iii) Minimum age and experience requirements. No person shall drive, nor shall any person require or permit any person to drive, any motor vehicle unless such person possesses the following minimum qualifications:

(A) Age. Minimum age shall be 21 years.

(B) Driving skill. Experience in driving some type of motor vehicle (including private automobiles) for not less than one year, including experience throughout the four seasons.

(C) Knowledge of regulations. Familiarity with the rules and regulations prescribed in this part pertaining to the driving of motor vehicles.

(D) Knowledge of English. Every

driver shall be able to read and speak the English language sufficiently to understand highway traffic signs and signals and directions given in English and to respond to official inquiries.

(E) Driver's permit. Possession of a valid permit qualifying the driver to operate the type of vehicle driven by him in the jurisdiction by which the permit is issued.

Fact Sheet 50 contains a wealth of other information about requirements for transporting migrant and seasonal workers. Be sure to review the insurance requirements to make sure you have everything needed. Have a safe and successful season!

Richard Stup is an Agricultural Workforce Specialist at Cornell Cooperative Extension, res396@cornell.edu. He addresses challenges facing the agricultural industry through educational programs and applied research. He also provides leadership as a liaison between the agricultural industry and employment-focused regulatory authorities. His focus is on human resource management, enhancing employee engagement, regulatory compliance, and leadership development at the farm level.

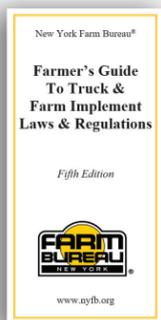
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Please e-mail them to
communications@nyfb.org
with caption information.

New York Farm Bureau's Farmer's Guide to Truck & Farm Implement Laws & Regulations, 5th Ed.

New York Farm Bureau's publication Farmer's Guide to Truck & Farm Implement Laws & Regulations, 5th Ed., commonly known as the "Truck Book," is a resource tool prepared to assist farmers in understanding the myriad state and federal transportation laws and guidelines that affect their farm business. Additions to the fifth edition of our most popular guide are contained within text boxes and labeled "5th Edition Update" for ease of reference. There's new info on CDLs, farm plates, ATVs, Infrastructure Friendly Vehicle (IFV) requirements, lights and reflectors, and many more things important to our members.



Yes, I would like to purchase: ____ copies of New York Farm Bureau's Farmer's Guide to Truck & Farm Implement Laws & Regulations (\$40.00 per copy for members and \$70.00 per copy for non-members). My check for \$_____ made payable to New York Farm Bureau Member Services is enclosed. All prices include tax, shipping and handling.

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Commodity Report: Dairy



JOHN WAGNER/NYFB STAFF

John and Sammi Collins at their production facility in central New York.

Collins Farm Enjoys Direct-to-Consumer Success Through Self Processing

By John Wagner
jwagner@nyfb.org

John and Sammi Collins, owners of Collins Farm and Creamery LLC, along with their sons, Cody, age five, chief farm equipment operator and Charlie, age two, lead quality control specialists for cheese curd production have been selling their milk through the Dairy Farmers of America (DFA) Cooperative since they began their farming operation in 2010. Although, this business venture may never have come to fruition if not for the heroic efforts of Dr. Richard Withinton, a surgeon who saved John's leg in January of 2000.

It was that frigid winter day in when John, a high school student at the time, slipped on ice and was entangled in a manure auger. After being air lifted to Watertown, John spent the next six weeks in a hospital bed fearing that his leg may have to amputated. Dr. Withinton, felt like he could save it. If not for this doctor the Collins' story may have never turned out the way it has so far.

John, who will tell you that his love of farming was instilled in him by his father after a long hard recovery, was able to graduate from high school, attend college at Morrisville and meet his future wife Sammi. The couple, after working at various other farms across New York, purchased their current farm property in 2010.

After continual internal herd growth, the Collins Farm is now milking 165 cows and cropping 650 acres in and around the city of Rome.

It was in March of 2020 as COVID-19 was starting to become prevalent that the DFA Cooperative implemented a quota program that promised to pay the farm for only 85% of its current milk production. At this time John and Sammi began to research ideas on how the farm could utilize the remaining 15% of production for direct-to-consumer sales. Their first idea brought them to bottling the milk for direct-to-consumer sales of fluid milk. The couple was able to locate a co-

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Celebrating June as Dairy Month

By Eileen Jensen

Executive Director, NY Animal Agriculture Coalition

Milk Month and eventually changing to National Dairy Month, this celebration was once a time dedicated to distributing extra milk during the warm summer months. Today, it's more of a celebration to promote the dairy industry and encourage dairy to be the beverage of choice among community members. For nearly two decades, the New York Animal Agriculture Coalition (NYAAC) has focused on showcasing the positive image of New York dairy farmers.



The New York dairy industry is the largest sector of New York's agriculture industry, providing dairy products to millions of consumers. The more than 3,500 family dairy farms located throughout rural New York, are the largest producers of yogurt, cottage cheese, and sour cream. Combine that with the milk produced, ice cream consumed, and cheese purchased, and you'll quickly understand the importance of dairy producers and processors.

As we welcome the month of June, we also welcome the opportunity to showcase the pride that we have in dairy farming and the importance of the products we produce. Dairy celebrations will be occurring all over the state throughout the summer, all providing the opportunity to celebrate dairy, but also to have transparent conversations

CONTINUED ON PAGE 16

American Dairy Association North East Names New CEO

ADANE

American Dairy Association North East dairy farmer board of directors, representing 9,000 northeast dairy farmers, is pleased to announce John Chrisman as its new CEO. Chrisman will lead the organization to fulfill its mission to promote dairy and serve as the Association's key liaison with industry and government leaders.

Prior to being named CEO, Chrisman held senior leadership positions in retail marketing, producer relations, school marketing, processor relations, and hunger relief. His passion for the dairy industry extends beyond the job. He believes the relationships he developed within agriculture and associated industries over the past 21 years shaped him into the person he is today.



John Chrisman

"Over the years, I have performed a wide range of functions, which allowed me to work one-on-one with dairy farmers as well as consumers. I believe my experience and insight will be key to elevating our programs in retail, schools, broadcast media, and digital marketing to meet demand of consumers," says Chrisman.

"With more than two decades of experience leading multiple departments in dairy promotion, John is perfectly suited for this new challenge," says ADANE Board President Audrey Donahoe. "We are

CONTINUED ON PAGE 18

Iowa Farmer Uses Horse Product To Help Heal His Injured Foot

On September 9, 2020 Iowa farmer Dan Burck injured his left foot in a grain auger. He was rushed to University of Iowa Hospital in Iowa City.

His hospital stay lasted 10 days and included 6 separate surgeries.

In January 2021 while recuperating at home he read a story about a Minnesota woman, Liz Hershberger, who had used a horse product called Miracle Heel to help heal her severely injured foot.

Dan was hoping to find a way to speed up his healing process and contacted Stuart Labs about the product Miracle Heel. Stuart connected him with Liz Hershberger who recommended that he use Miracle Heel.

About 10 days after beginning to apply Miracle Heel to his foot, Dan noticed an improvement in the healing process.



In February, his doctors at U of I commented on how well his foot was healing.

On April 13, Dan's foot was almost completely healed except for a small, discolored area on the top of his foot. An MRI revealed a small pocket of fluid just below the surface. His doctor scheduled a surgery appointment for May 6 to remove the pocket of fluid. At his pre-op appointment on May 4, the discolored area looked normal, and an MRI showed that the pocket of fluid was gone.

Dan and his wife Kris farm 800 acres of cropland and have 138 beef cows. With the help of a prosthetic insert in a specially made boot, Dan was able to return to farming in March.

Stuart's Pain Formula uses a unique blend of safe, natural pain fighters to help you reclaim your life and get back to the things you love. No burning or irritation (menthol and capsaicin-free); leaves no odor or residue; stops pain fast. Promotes healing, with no side-effects.

Pain Formula penetrates skin quickly to carry a special extract of the pain relief plant (Arnica) and healing stimulation from the herb Comfrey straight to your source of pain. Stuart's Comfrey is grown especially for Pain Formula, and it's extracted using a "first-of-its-kind" proprietary technique. The result is a potent solution like no other for muscle and joint pain; pain sufferers can get back to their favorite activities, stimulate healing, and fight inflammation.

Ben M.: After suffering a set of injuries over the last 20 years ranging from a traumatic fall to frostbite and amputation, I've been



in constant pain for years. However, the products offered by Stuart Labs have been unique.

As a military medic I experienced a traumatic back injury when I fell out of a rescue chopper, I have had severe back pain since that incident in 2004. After 3 days of using Stuart's Pain Formula I experienced significant relief, plus I have cut my use of NSAID pain drugs. I had calluses on my feet that were very painful. I started using Stuart's Foot Cream twice daily and noticed relief in 12 hours. Slowly the calluses are disappearing. I experienced frostbite in a North Dakota blizzard in January 2020. As a result of the frostbite I lost several fingers. With Stuart's I was able to reduce the pain and improve my skin health at the amputation sites.

These products work, don't sell yourself short. Try them immediately.

Doug Billings, Political Podcaster, "The Right Side with Doug Billings": I applied Stuart's Pain Formula to areas of pain and bruising resulting from an abdominal surgery. *This stuff works.* I got almost immediate pain relief and the bruising was mostly healed



in 2 days.

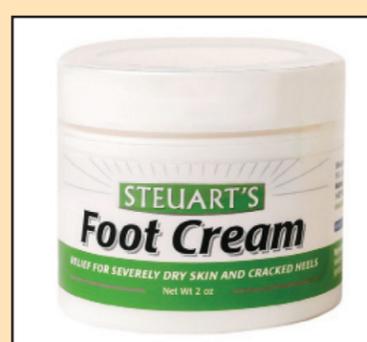
"I am getting emails from listeners to my podcast praising this product."

Email from Beth Yates: Hey Doug (www.DougBillings.us), Thank you so much for recommending Stuart's Pain Relief Cream on your show. I ordered some right away, it was shipped out the same day, and it arrived today. I've been having some major lower back/hip pain lately. One application and the pain eased tremendously making it easier for me to do my daily tasks. I love your show and your enthusiasm. God Bless You!



5 oz Pain Formula sells for \$34.90, plus shipping.

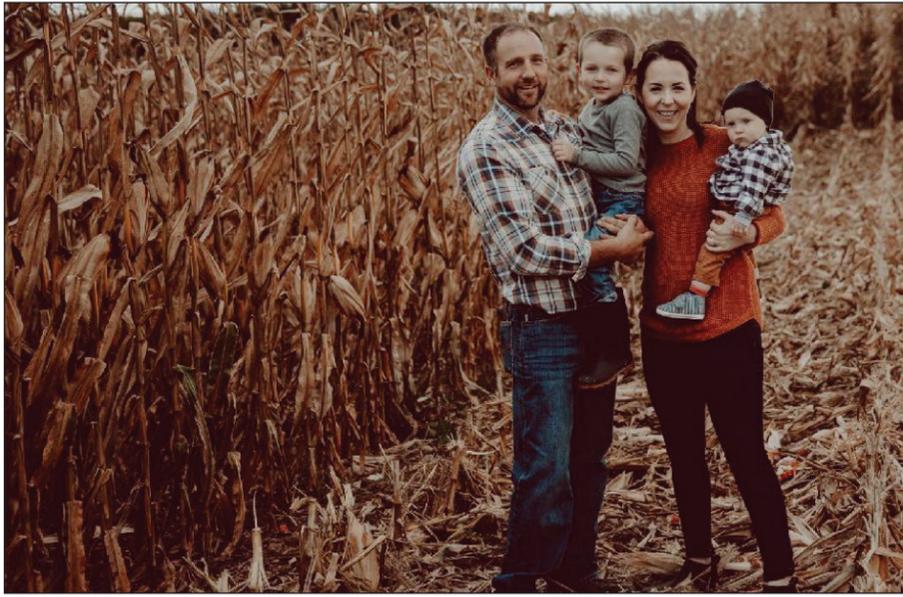
16 oz Miracle Heel sells for \$24.50. Postage is free if ordered with Pain Formula.



2 oz Stuart's Foot Cream sells for \$9.25. Postage is free if ordered with Pain Formula.

No-hassle Money Back Guarantee
"If you find that Stuart's Pain Formula doesn't give you the relief you need, we want to issue you a prompt, courteous refund - no hassles, catches, or hoops to jump through. You can even use the ENTIRE bottle. Just send back your receipt and empty container, and we'll refund your payment as soon as possible," says Stuart.

Contact: Gary Stuart, Stuart Laboratories, P.O. Box 306, Mabel, Minn. 55954 (ph 877 210-9664; www.steuartlaboratories.com).



SPECIAL/THE COLLINS FAMILY

John and Sammi Collins with their sons, Cody and Charlie.

COLLINS

From Page 13

manufacturer; Black River Valley Naturals, a micro-creamery and producer of small-batch artisanal foods about 30 miles away, who would pasteurize and bottle the milk.

Sammi, using her background as the former Director of Nelson Farms at SUNY Morrisville, an FDA inspected food processing facility, began to develop branding materials for their products that would eventually be sold under the Collins Farm and Creamery label.

After the initial offering of fluid milk products, the couple began to broaden their product offerings to include cheese curd, farm-raised beef, and frozen sweet corn to their farm store.

As the business grew, the Collins realized that they could no longer continue to grow their direct-to-consumer business, spending as much time as they were travelling back and forth to the co-manufacturer. So began the process of moving production and processing of products to the farm. After months of planning and preparation, the construction of an on-farm processing and packaging center began in August of 2021 and is slated to be online and operational this month — no better way to celebrate as June is Dairy Month!

Outside Assistance was Crucial

The Collins family have been blessed to be able to lean on many individuals and agencies for assistance in the development of their farming operation and dairy products processing business. Robert Harrington is one such individual. Harrington who had a career at the New York State Department of Agriculture and Markets for more than 30 years has brought his wealth of knowledge to the operation at the Collins-lead dairy consultant for on-farm processing.

Another key component of their business growth has been their relationship with SUNY Cobleskill. The college has partnered with the family on product development and technical assistance issues, assisting in developing key SOPs (standard operating procedures) for the production of



JOHN WAGNER/NYFB STAFF

On-farm processing and packaging began in 2021 for the creamery.

FOR MORE INFO:

To learn more about Collins Farm and Creamery, check them out on Facebook and Instagram @CollinsFarmandCreamery

products.

The Center for Agricultural Development and Entrepreneurship (CADE) has also been a key cog in the development of the on-farm processing dream. The farm was recently selected as one of 10 businesses in the Mohawk Valley to participate in the Farm and Food Business Accelerator Program through CADE.

This partnership will assist in business planning, marketing strategy, branding of product along with offering peer mentoring services and financial advisory services. Local Oneida County agencies such as Cornell Cooperative Extension and the Oneida County Soil and Water Conservation District have also been equally important in the farms continued success and growth.

Showing Consumers the “Why” in Their Operation

Sammi believes that one of the keys to the farm's early success into direct marketing is the use of a key principle she learned long ago from her father: “People Buy from People.” It is this thought process that is the cornerstone of the farm's social media and marketing, attempting to show consumers their daily life on the farm, showing the consumer their “why.” John and Sammi, like many farmers, will tell you that their “why” is their kids, their family, and the dairy farm lifestyle.

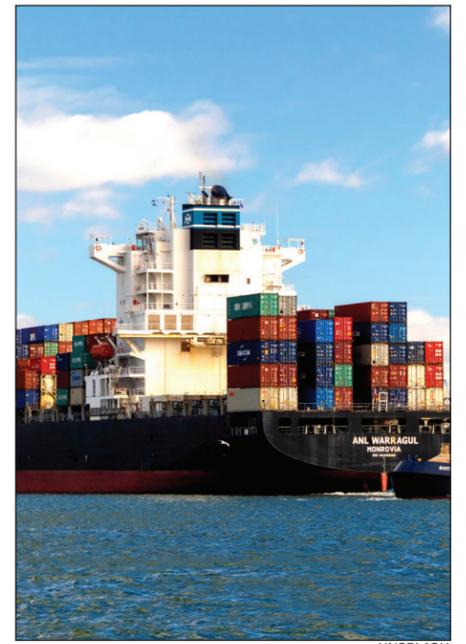
U.S. Dairy Industry Urges USDA to Re-issue Container Report

U.S. Dairy Export Council
National Milk Producers Federation

The U.S. Dairy Export Council (USDEC) and the National Milk Producers Federation (NMPF) has sent a letter to the Biden administration recommending specific steps to provide relief and support to dairy farmers and exporters facing supply chain constraints.

The letter to Agriculture Secretary Tom Vilsack and Transportation Secretary Pete Buttigieg called for interagency collaboration to enhance capacity at ports, incentivize carriers to load export cargo, and improve transparency throughout the supply chain. The lead recommendation called for USDA's Agriculture Marketing Service (AMS) to restart its Ocean Shipping Container Availability Report (OSCAR).

“Supply chain challenges have cost U.S. dairy exporters over \$1.5 billion last year alone. We thank Secretaries Vilsack and Buttigieg for their advocacy for America's agriculture exporters in the face of significant supply chain constraints. We are incredibly grateful for the administration's ongoing efforts and creative solutions, particularly for the development of ‘pop-up’ sites for agricultural exporters to source empty containers,” said Krysta Harden, president and CEO of USDEC. “The additional recommendations submitted today would provide agricultural exporters much needed insight into container availability and provide avenues to incentivize carriers to load outbound shipments to key dairy mar-



UNSPASH

kets around the world.”

“Shipping containers for U.S. dairy exports continue to be in short supply at coastal ports, and even more scarce at inland locations. These essential links in the global supply chain must be available to American dairy exporters throughout the country in order to ship their products to overseas buyers,” said Jim Mulhern, president and CEO of NMPF. “We thank USDA and DOT for their strong focus on this issue. As congestion continues, so too must the spectrum of tools deployed to address these challenges. Today's letter highlights the additional steps necessary to take to ensure American dairy farmers are not losing long-term international market share due to these persistent supply chain challenges.”

► DETAILS

The specified programmatic elements to provide supply chain relief include:

- Restarting USDA AMS' OSCAR, which would detail the availability of ocean shipping containers at locations throughout the United States.
- Establishing inland pop-up terminal yards, similar to those in Oakland and Seattle, in Minneapolis, Chicago, Detroit, Salt Lake City and Kansas City. This would enable greater access inland to containers and improve the ability to secure vessel accommodations with short earliest-return-date windows at those locations.
- Developing the ‘fast lane’ concept to incentivize the flow of agriculture exports into and from ports. This would include trucking lanes at port terminals that are dedicated to the expeditious delivery of perishable agriculture goods to ports.
- Incentivizing ocean carriers to load more export containers, instead of empty containers, through preferred or prioritized berthing access.
- Including real-time tracking of containers as part of the Administration's Freight Logistics Optimization Works initiative.
- Piloting projects with carriers for ‘dual turns’ of containers, wherein containers delivering imports to an in-land location may be provided directly to an export-focused shipper, rather than being sent back empty to the port. This could be supported through the USDA's Commodity Credit Corporation resources.

CELEBRATE

From Page 13

about farming and agriculture. Promotion and outreach make a difference. It changes perspectives and June is the ideal time to celebrate and promote the NY dairy industry. There are many ways to celebrate Dairy Month on your farm and in your community. Here are just a few ideas to get you started.

Ideas to Celebrate Dairy Month

- 1.) **Social media** - Now is the perfect time to start a farm page on social media. If you already have a page, post content each day about life on the farm.
- 2.) **Farm tours** - Open your barn doors for local school children or schedule an open house for community members.
- 3.) **Employees** - You can't forget your employees so provide t-shirts for your farm team to wear throughout the community.
- 4.) **Sponsorship** - Little league teams are the perfect sponsorship opportunity to share your farm name, banners at the field, and dairy products for the after-game celebrations.
- 5.) **Parade** - Organize a dairy parade in your local community and include other farms.
- 6.) **Speaking** - Ask to speak at your local town board or Board of Education meeting.
- 7.) **Displays** - Develop an edu-

cational display to put in the dairy aisle at the grocery store.

8.) **Classroom collaboration** - Find a local classroom that you can collaborate with and provide a learning opportunity. Bring a calf, too!

9.) **Signage** - Develop and post roadside signage around your farm for passerby's.

10.) **Dairy products** - provide chocolate milk or ice cream to the summer youth pro-gram at the community park.

The list of celebration ideas is truly endless. They can be customized to your farm, to your interest, and to your budget. There was once a time when advocating for the dairy industry was left to the county dairy ambassadors or it was done once a year at the county fair. Those days are over. People demand full transparency in exchange for their trust, and while the thought of transparency can be uncomfortable for some, we need to try our best as an industry.

Dairy month is the prime opportunity to make that effort to celebrate dairy, share dairy products, find your voice, and share your story. If you don't know where to start, ask for help. Reach out to us at NYAAC (eileen@nyanimalag.org or hannah@nyanimalag.org) and we'll help you wherever we can to make your promotional efforts a reality. It's time to celebrate together so cheers, with a tall glass of milk, to the 2022 Dairy Month celebration!



New York Farm Bureau County Manager Todd Heyn speaks in support of Assemblyman Chris Tague's effort to bring back whole milk options to New York schools. Bill sponsors Tague and Sen. George Borrello stand behind him to the right.

Assemblyman Announces Bill to Bring Whole and 2% Milk Back to State School Cafeterias

By Seth Mozer-Katz
smozer-katz@nyfb.org

On May 8, Assemblyman Chris Tague (R,C,I-Schoharie) joined lawmakers, farmers, agricultural advocates and education officials for a press conference at Ridgedale Farm in Sharon Springs to formally announce the introduction of his bill to allow the sale of New York state-produced whole and 2% milk to public schools.

As new studies emerge promoting the health benefits of 2% and whole milk, Tague is seeking to pass this legislation to assist farmers and provide children with more options to receive the full nutritional value from milk.

Federal policies effected under the Healthy, Hunger-Free Kids Act of 2010 contended that low-fat milk was "healthier." However, reported levels of childhood obesity and type-2 diabetes have not decreased with the policy change. Revised analyses show that drinking whole and 2% milk in children can diminish the probability for heart disease, type-2 diabetes, and blood pressure.

"Milk is a nutrient-dense food vital to childhood development. Rein-

roducing whole milk, which is 97% fat-free, and 2% milk in our school would be an incredible benefit to the health of New York children," said Assemblyman Joseph Angelino (R,C,I-Norwich).

"As a state, New York must assert its own policies to make sure we are doing what is best for our children and our family farmers, and not relying on outdated federal policy. I am pleased to be a sponsor to bring whole and 2% percent back to school lunches."

A similar bill has already passed in the Pennsylvania State House and is anticipated to be voted on in the Senate later this month. According to the Pennsylvania Milk Marketing Board, milk consumption dropped 35% when flavored milk was taken off school cafeteria menus.

"We are going to get whole milk back in schools. We're dispelling the myths propagated by many over the years," said Tague.

"I ask every one of you to spread the word — to your friends, to your family, to your neighbors, even your enemies. Ask them to join us. Call, email and text every single member of the New York State legislature. Tell them: 'Put whole milk back in our schools!'" Tague exclaimed.

Dairy Girl Network Announces Fourth Annual Forward Together Conference

The Dairy Girl Network (DGN), an organization supporting all women in dairy by enhancing lives and creating opportunities, is excited to announce their fourth annual conference to be held in Prior Lake, Minn., at Mystic Lake Center on Nov. 1-3, 2022.

This event brings together dairywomen, both producers and industry members, to learn, grow and thrive. The Forward Together conference focuses on personal and professional development to help dairywomen learn, lead, and succeed in their daily journey on the farm, at home and throughout our industry.

Whether you are up for a trip or need to stay close to the farm, DGN is excited to offer the flexible regis-

tration of either being in person or online.

DGN is also excited to offer attendees pre-conference sessions about "Adding Value to Dairy Beef" and "Rethinking the Dry Period" and post-conference sessions on Mental Health QPR training and an Enneagram workshop. With a total of over 25 dynamic speakers, the event will also cover topics ranging from sustainability, dairy financials, people management, consumer trends, milk markets, technical herd topics, inclusion and more! There will also be interactive online networking features and DGN's signature Showcase trade show.

Registration information is available at dairygirlnetwork.com.



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TOMPKINS COUNTY CFB

From left, Addie Clore (Junior Dairy Ambassador), Abigail Gunning (Alternate Dairy Ambassador), Alley French (Alternate Dairy Ambassador), Abigail Thomas (Dairy Ambassador) volunteered their time at the event.

Tompkins County Farm Bureau Hosts First Annual 5K for Milk Donations

By Lindsay Wickham
lwickham@nyfb.org

On May 8, in a new twist on the 10 Gallon Challenge, the Tompkins County Farm Bureau hosted their first ever 5K Fun Run (or walk) to raise money for the purchase of milk for the food pantries of Tompkins County. Around 75 runners/walkers descended on beautiful Stewart Park in Ithaca to traverse the 5K course that ran from the park along the lakeside to, appropriately, the Ithaca Farm Market, and back.

The race, which came together rather quickly, was able raise almost \$2,300 for those milk purchases. All the money will be funneled through the dedicated milk fund the county Farm Bureau set-up a few years ago at the Food Bank of the Southern Tier, exclusively for the pantries in the county. Also, appropriately, the Tompkins County Dairy Ambassador Team was on hand to hand out chocolate milk to all the runners, volunteers, and spectators.

Though not an official timed race

this year, the event will hopefully become an official race starting in 2023.

County President Kate Cole worked with the Finger Lakes Running Club on getting race bibs, setting up the course, and helping get the word out. Young Farmer co-chair Tyler Beck (and avid runner) helped out with the logistics and the course, and also participated in the race.

Many people had a hand in this event being successful right out of the gate. Jacquie Lunser Hodges of the Lunser Agency and a great Nationwide Insurance partner sponsored the prizes for the runners. The Cornell Farm Bureau Chapter and the national agriculture fraternity Alpha Gamma Rho helped on race day and promote the event. And, of course, the support and help of the Tompkins County FB Board of Directors was instrumental in getting this off the ground. Congratulations to all, and we look forward to a bigger event next year and the continued promotion of our dairy industry.

CRISMAN

From Page 13

thrilled to have someone with such knowledge and commitment to dairy farmers lead the organization into the future.”

Chrisman says he is humbled to be selected by dairy farmers for the role. “There are no better or harder working people than the dairy farmers who I will represent. I am both honored and privileged to have been chosen and trusted to lead the organization on their behalf.”

Chrisman joined dairy promotion in 2001 with American Dairy Associ-

ation Mideast in Ohio and continued his career with Mid-Atlantic Dairy Association and Pennsylvania Dairy Promotion Program based in Philadelphia. These two groups merged with American Dairy Association and Dairy Council in Syracuse, New York, in 2016 to become American Dairy Association North East.

Chrisman holds a bachelor’s degree in business administration from Robert Morris University, Pittsburgh, Pa. He will start in his new position as Chief Executive Officer of ADANE on June 2, 2022. Chrisman succeeds Rick Naczi who is retiring after 32 years of leading the regional dairy checkoff promotion group.

Texas Surpasses Idaho for the No. 3 Milk Production Spot

Dairy Herd Management

Texas milk production growth has steadily rose over the last two decades. The latest USDA March 2022 Milk Production report shows the Lone Star State climbed 6.7%, which helped them push past Idaho, to now rank No. 3 for milk production.

According to Juan Piñeiro, Assistant Professor and Extension Dairy Specialist with Texas A&M, Texas’s milk production has increased an impressive 190%, going from 5.1 billion lb. to 14.8 billion lb. from 2001 to 2020.

The expansion of milk processing capacity and new plant construction in the Panhandle has spurred the increase in both cow numbers and production that Texas has seen.

A privately-owned maker of Mexican-style cheese, Cacique LLC, is scheduled to begin operation of a processing facility in Amarillo this fall. Just 50 miles north, in Dumas, another plant is also under construction. A new Leprino mozzarella cheese and dairy ingredients plant is scheduled to break ground in Lubbock this summer, with anticipated completion in two phases by early 2026.

Additionally, northeast of the Panhandle, Hilmar Cheese Company is building a cheese and whey protein processing plant that is expected to be fully operational in 2024 in Dodge City, Kan.

State	Production	% Change	Cow Numbers
California	3.743 billion	0.5	+1,000
Wisconsin	2.724 billion	0.2	+3,000
Texas	1.437 billion	6.7	+22,000
Idaho	1.392 billion	0.0	no change
New York	1.327 billion	-1.0	-6,000
Michigan	1.006 billion	-2.9	-15,000

While the USDA March production report illustrates a 0.5% decline compared to last month, the rate of decline is slowing due to an increase in cow numbers. Both January and February documented a 1.7% and 0.9% decline, respectively.

Following suit, cow numbers show 87,000 fewer cows year-over-year. Meanwhile, March’s cow numbers were 15,000 more than February and 28,000 more than January.

The following six states account for 62% of national milk production. In addition to Texas, two other states trending are South Dakota, up 20%, which results from 33,000 additional cows and 57 million additional pound of milk. However, New Mexico is down 9.3%, with 37,000 fewer cows.

With no. 2 Wisconsin producing nearly double of Texas, Piñeiro thinks it’s unlikely that Texas will ever produce more milk than California or Wisconsin.

Wishing you a safe and Happy 4th of July holiday

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716-799-4500 • hunter1841@gmail.com
www.facebook.com/masicfarmsimplelife

Pumpkinville
4844 Sugartown Rd, Great Valley, NY 14741
716-699-2205
dmpumpkin2@aol.com • www.pumpkinville.com

CAYUGA COUNTY

Otter Lake Farm & Fiber
10528 Short Cut Rd, Weedsport, NY 13166
315-480-1940
kate@otterlakefarm.net • www.otterlakefarm.net

Summerhill Brewing
14408 State Route 90, Locke, NY 13092
607-591-6148 • summerhill.brewing@gmail.com
www.summerhillbrewing.com

Treleaven Wines *
658 Lake Rd, King Ferry, NY 13081
1-800-439-5271
info@treleavenwines.com • www.treleavenwines.com

CHAUTAUQUA COUNTY

Abers Acres
884 Route 394, Kennedy, NY 14747
716-267-2431 • info@abersacres.com • www.abersacres.com

Anderson's Produce
Foote Ave Ext. Route 60, Jamestown, NY 14701
716-664-9001 • anderson5family@windstream.net
instagram@andersons_produce

Johnson Estate Winery
8419 West Route 20, Westfield, NY 14787
716-326-2191
jwinery@fairpoint.net • www.johnsonwinery.com

Peterson Farm
3260 Fluvanna Ave Extension, Jamestown, NY 14701
716-483-2202 • petersonfarmswede@gmail.com
www.petersonfarmswede.com

Walker's Wine Juice, LLC
2860 Route 39, Forestville, NY 14062
716-679-1292
jim@walkerswinejuice.com • www.walkerswinejuice.com

CHEMUNG COUNTY

ABIG Farm
26 Drake Rd, Erin, NY 14838
607-739-1761

I.C.E. Junktion
597 Laurel Hill Rd, Erin, NY 14838
607-739-1761

Ruff Acres Farm *
1065 Federal Rd, Erin, NY 14838
607-739-5404

Sprucerun Tree Farm
153 Post Creek Rd, Beaver Dams, NY 14812
607-936-4737 • sprucerun@aol.com

CLINTON COUNTY

Elfs Farm Winery & Ciderhouse *
7411 State Route 9, Plattsburgh, NY 12901
518-563-2750 • www.elfsfarm.com

Northern Orchard Farmstand
470 Union Rd, Peru, NY 12972
518-643-9806 • jenna@northernorchard.com
www.northernorchard.com

LOCAL FARM MARKET GUIDE

New York Farm Bureau® offers our Farmer members the opportunity to list their Farm Stand, Farm Market, Brewery, Distillery or Winery in our Local Farm Market Guide at NYFB.org.

If you are a NYFB member who direct markets your products, this is a member benefit that can make it easier for potential customers to find you.

FULL DETAILS AND LISTING AT [HTTPS://TINYURL.COM/NYFB-FMLIST](https://tinyurl.com/NYFB-FMLIST)

To get your farm listed contact Jessica Martin at JMartin@nyfb.org

* Indicates that a discount is offered to NYFB members

COLUMBIA COUNTY

Blue Star Farm
545 County Route 26A, Stuyvesant, NY 12173
518-610-8034 • sue@bluestarfarmny.com
www.bluestarfarmny.com

Golden Harvest Farm
3074 US Route 9, Valatie, NY 12184
518-758-7683 • goldenharvestfarmsinc@gmail.com
www.goldenharvestfarms.com

Home Range Winery
146 Flints Crossing Rd, Canaan, NY 12029
518-610-6821 • homerangewinery@gmail.com
www.homerangewinery.com

Yonder Fruit Farm Inc.
US Route 9, Valatie, NY 12184
518-758-7011 • chiarosue@yahoo.com

CORTLAND COUNTY

Bill Anderson Farm Market
5887 Route 281, Little York, NY 13087
607-749-5551 • baveggiesept@yahoo.com
www.billandersonsfarmmarket.com

Dave's Veggies Farm Market & Greenhouses
5178 State Route 41, Homer, NY 13077
607-543-0226
vegman@twcny.rr.com • Daves Veggies on Facebook

Dragonfyre Distillery *
1062 Leonard Rd, Marathon, NY 13803
607-849-9600 • vince@dragonfyredistillery.com
www.dragonfyredistillery.com

Gridley Hollow Honey Co. *
1819 Tone Rd, Cortland, NY 13045
607-849-3804 • gridleyhollowhoney@yahoo.com
www.gridleyhollow.com

Solon Gardens *
3673 State Route 41, Solon, NY 13040
607-836-8972
ph.dayl@juno.com

DELAWARE COUNTY

Covered Bridge Farm Market
309 Covered Bridge Rd, Unadilla, NY 13849
607-369-9431

DUTCHESS COUNTY

Dashing Star Farm
157 Indian Lake Rd, Millerton, NY 12546
518-789-4576
dashingstarfarmer@gmail.com • www.dashingstarfarm.com

Dykeman Farm
31 Dykeman Lane, Pawling, NY 12564
845-832-6068
www.dykemanfarm.com

Fishkill Farms LLC
9 Fishkill Farm Rd, Hopewell Junction, NY 12533
845-897-4377
info@fishkillfarms.com • www.fishkillfarms.com

Liquid Fables Farm Blendery
1 E Main Street, Retail 5, Beacon, NY 12508
914-325-1040
liquidfables@gmail.com • www.liquidfables.com

Migliorelli Farm
7357 South Broadway, Red Hook, NY 12571 • 845-758-3273
668 River Rd, Rhinebeck, NY 12572 • 845-876-1999
5150 Route 28, Shandaken, NY 12457 • 845-688-2112
order@migliorelli.com

DUTCHESS COUNTY

Montgomery Place Orchards
4283 Route 9G, Red Hook, NY 12571
845-758-6338
mporchards@gmail.com • www.montgomeryplaceorchards.com

Quattro's Poultry & Game Farm
2251 Route 44, Pleasant Valley, NY 12569
845-635-2018
jaq618@aol.com • facebook.com/QuattrosFarm/

ERIE COUNTY

Agle's Farm Market
7952 Gowanda State Rd, Eden, NY 14057
716-992-4290 • facebook.com/AglesFarmMarket

Awald Farms*
10692 Walnut Ave, North Collins, NY 14111
716-337-2997 • awaldsfarm@aol.com

Badding Bros. Farm LLC
10820 Transit Rd, East Amherst, NY 14051
716-636-7824
contactus@baddingbrosfarm.com • www.baddingbrosfarm.com

Kwilos Farm Stand
7678 Erie Rd (Route 5), Derby, NY 14047
716-549-6201 • wiloflower@verizon.net

ESSEX COUNTY

Rivermede Farm
1925 Route 73, Keene Valley, NY 12943
518-576-2021 • rivermede1@aol.com • www.rivermedefarm.com

FRANKLIN COUNTY

Elaine's Roadside Market
489 County Route 23, Malone, NY 12953
518-483-2738

GENESEEE COUNTY

McPherson Orchards
7971 Oakta Trail, LeRoy, NY 14482
585-767-7094 • www.mcphersonorchards.com

GREENE COUNTY

Black Horse Farms, Inc. *
10094 Route 9W, Athens, NY 12015
518-943-9324
blackhorsefarms3@gmail.com • www.blackhorsefarms.com

Johnk Family Farm
4037 State Route 81, Greenville, NY 12083
518-573-1977 • becky@johnkfamilyfarm.com
www.johnkfamilyfarm.com

Lime Klin Farm
523 Lime Klin Farm, West Coxsackie, NY 12192
518-573-1977 • info@limeklinfarm.com
www.limeklinfarm.com

Stoneledge Farm
145 Garcia Lane, Leeds, NY 12451
info@stoneledge.farm • www.stoneledge.farm

Sunny Acres Farm
433 Flats Rd, Athens, NY 12015
518-945-2745
jtaylor5172@gmail.com

JEFFERSON COUNTY

The Cape Winery
2066 Deerlick Rd, Cape Vincent, NY 13619
315-654-3218
Sandra@thecapewinery.com • www.thecapewinery.com

White Caps Winery LLC
11544 County Route 125, Point Salubrious, Chaumont, NY 13622
315-767-3084
whitecapswinery@gmail.com • whitecapswinery.com

LEWIS COUNTY

Adirondack Beef Company *
7141 Old State Rd, Croghan, NY 13327
315-346-1741
shorthorn@frontiernet.net • www.adirondackbeefcompany.com

Autumn Ridge Goat Farm
5030 State Route 26, Turin, NY 13473
315-286-5478 • windy.klossner@yahoo.com
autumnridgegoatfarm.com • facebook: autumnridgegoatfarm

Hidden Pastures Dairy*
5115 State Route 12, Glenfield, NY 13343
315-528-7050 • hiddenpasturesdairy@gmail.com
www.hiddenpasturesdairy.com

LIVINGSTON COUNTY

Deer Run Winery
3772 West Lake Rd., Geneseo, NY 14454
585-346-0850
winery@deerrunwinery.com • www.deerrunwinery.com

LONG ISLAND

Bakewicz Farms, Inc.
291 Route 25A, Wading River, NY 11792
631-849-1120 • bakewiczfarms@optonline.net

Borellas Farm Stand
485 Edgewood Ave, St James, NY 11780
631-862-7330 • garden_princess1961@hotmail.com
www.borellasfarmstand.com

Bush Farms
22 Dune Walk, Ocean Ridge, Davis Park, Fire Island, NY 11722
631-597-9786

Bush Farms
2948 Montauk Highway, Brookhaven, NY 11719
516-607-9106 or 631-472-0530

Gajeski Produce
5403 Sound Ave, Riverhead, NY 11901
516-819-7099 • tazyankee@aol.com

Garden of Eve Organic Farm & Market
4558 Sound Ave, Riverhead, NY 11901
631-722-8777 • farmer@gardenofevefarm.com
www.gardenofevefarm.com

Hallock's Cider Mill
1960 Main Rd, Laurel, NY 11948
631-298-1140
waynehallock@yahoo.com • facebook.com/hallocks-cider-mill

Mother Earth's Landscape & Nursery
350 Elwood Rd, East Northport, NY 11731
631-368-6047
admin@motherearthssupplies.com • www.motherearthssupplies.com

Northville Farms
5403 Sound Ave, Riverhead, NY 11901
631-722-3229

Pike Farms
82 Sagg Main Street, Sagaponack, NY 11962
631-537-5854 • jppikefarms@yahoo.com • www.pikefarms.com

Pumpkin Patch Farm Stand *
142 Long Island Ave, Yaphank, NY 11980
631-924-7444 • www.pumpkinpatchfarmstand.com

Rottkamp Bros Farm *
McCouns Lane, Old Brookville, NY 11545
516-671-2566

Schmitt's Farm Country Fresh
Route 25 Main Rd, Laurel, NY 11948
631-298-1991

The Long Island Growers Market
35870 Main Rd, Orient, NY 11957
631-323-3653 • longislandgrowersmarket@gmail.com
www.longislandgrowersmarket.com

Treiber Farms
38320 County Road 48, Peconic, NY 11958
516-403-3434
treiberfarms@gmail.com • www.treiberfarms.com

W & K Farms, Inc.
Wading River Road & South St, Manorville, NY 11949
631-878-8653
kennedy559@aol.com • www.wandkfarms.com

Whisper Vineyards
485 Edgewood Ave, St James, NY 11780
631-257-5222 • info@whispervineyards.com
www.whispervineyards.com

Windy Acres Farm *
3810 Middle Country Rd, Calverton, NY 11933
631-727-4554 • windyacres3810@gmail.com

MADISON COUNTY

Critz Farms, Inc
3232 Rippleton Rd, Cazenovia, NY 13035
315-662-3355
info@critzfarms.com • www.critzfarms.com

Hartwood Farm
5258 Irish Ridge Rd, Chittenango, NY 13037
315-655-5652
matthew@hartwoodfarm.com • www.hartwoodfarm.com

Lyonwood Farm
3133 Lyon Rd, Cazenovia, NY 13035
315-655-8045 • lyonwood1@aol.com

MONROE COUNTY

Bauman Farms
1340 Five Mile Line Rd, Webster, NY 14580
585-671-2820 • www.baumansfarmmarket.com

Black Button Distilling
85 Railroad St, Rochester, NY 14609
585-730-4512
richardb@blackbuttondistilling.com • www.blackbuttondistilling.com

Brightly's Farm Market
525 Drake Rd, Hamlin, NY 14464
585-636-4337
betsybrightly@yahoo.com • www.brightlysfarmmarket.com

Kirby's Farm Market
9739 Ridge Road W, Brockport, NY 14420
585-637-2600
info@kirbysfm.com • www.kirbysfm.com

Knickerbocker Farms
164 Knickerbocker Rd, Pittsford, NY 14534
585-721-1031

Robb Farms
800 Gallup Rd, Spencerport, NY 14559
585-352-0814 • robbfarm@aol.com
www.robbfarm.com • Facebook.com/robbfarms

Rockin DH *
457 Gilmore Rd, Brockport, NY 14420
585-637-9635 or 585-637-3701

Stokoe Farms
656 South Rd, Scottsville, NY 14546
585-889-0770
info@stokoeffarms.com • www.stokoeffarms.com

Stonehedge Beef Farm
745 Ballantyne Rd, Scottsville, NY 14546
585-301-3493
jkinton124@gmail.com • www.stonehedgebeeffarm.com

MONTGOMERY COUNTY

Bellinger's Orchard
685 Argersinger Rd, Fultonville, NY 12072
518-922-8558 •
info@bellingersorchard.com • www.bellingersorchard.com

Damin Farm
8075 State Hwy 5, Saint Johnsville, NY 13452
518-568-2643 • daminfarm@frontiernet.net

NIAGARA COUNTY

Bittner Singer Orchards
6620 Lake Rd, Appleton, NY 14008
716-778-7330 • www.facebook.com/BittnerSingerOrchardsCherries/

Black Willow Winery *
5565 W. Lake Rd, Burt, NY 14028
716-439-1982
cindy@blackwillowwinery.com • www.blackwillowwinery.com

Harris Farm Market *
8475 Ridge Rd, Gasport, NY 14067
716-772-5229

Hiller's Sweet Corn Farm Market
2043 Lockport Olcott Rd, Burt, NY 14028
716-946-5308 • nmhiller@aol.com

Randy Becken Farms
3302 Upper Mountain Rd, Sanborn, NY 14132
716-990-4454

Schulze Vineyards & Winery *
2090 Coomer Rd, Burt, NY 14028
716-778-8090 • ann@schulzewines.com • schulzewines.com

Schwab Farm LLC*
9035 Rochester Rd (Rte. 31), Gasport, NY 14067
716-735-7570 • schwabfarms@hotmail.com • www.schwabfarm.com

The Winery at Marjim Manor *
7171 E Lake Rd (Route 18), Appleton, NY 14008
716-778-7001 • margo@marjimmanor.com • www.marjimmanor.com

Wagner Farm & Market Inc.
2692 Lockport Rd, Sanborn, NY 14132
716-731-4440 • wagnersfarmmarket@frontiernet.net

ONEIDA COUNTY

Candella's Fruit Farm & Greenhouses LLC
9256 River Rd, Marcy, NY 13403
315-736-8782 • info@candellasfarm.com
www.candellasfarm.com

Hilbert Berry Company, Inc.
8830 Paris Hill Rd, Sauquoit, NY 13456
315-520-4676 • hilbertberrycompany@gmail.com

ONONDAGA COUNTY

Cicero Pumpkin Patch
7169 Island Rd, Cicero, NY 13039
315-699-2200
cdudzins@gmail.com • www.ciceropumpkinpatch.com

Delaney Farms
3633 West Seneca Turnpike, Syracuse, NY 13215
315-469-1668 • ddelaney1@twcny.rr.com

Emmi & Sons Inc.*
1401 Buckley Rd, Liverpool, NY 13088
1482 West Genesee Rd, Baldwinsville, NY 13027
315-451-1144 • Emmifarms@aol.com

Neil Casey's Farm Market & Greenhouses
6905 Route 80, Tully, NY 13159
315-683-5532 • www.neilcaseysfarmmarket.com

Springside Farm
1850 Route 91, Fabius, NY 13063
315-683-5860
springsidefarm@aol.com • www.springsidefarm.net

ONTARIO COUNTY

Hungry Bear Farms
264 Saltonstall St, Canandaigua, NY 14424
585-412-8745
kimberly@hungrybearfarms.com • www.hungrybearfarms.com

Joseph's Wayside Market
202 South Main St, Naples, NY 14512
585-374-2380 • josway711@aol.com • www.josephswaysidemarket.com

Sorbello Farms
3695 Armington Rd, Palmyra, NY 14522
315-730-2670 • sorbellofarms@gmail.com

Sorbello Farms
89 Kendall St. @ Everson's Corner Store, Clifton Springs, NY 14432
315-730-2670 • sorbellofarms@gmail.com

ORANGE COUNTY

C. Rowe & Sons
113 Station Rd, Campbell Hall, NY 10916
845-427-2254

Fresh Meadow Farm *
407 Ingrassia Rd, Middletown, NY 10940
845-800-8135
info@freshmeadowfarm.com • www.freshmeadowfarm.com

Ochs Orchard Inc.
4 Ochs Lane, Warwick, NY 10990
845-986-1591 • www.ochsorchard.net

Roe's Orchards
3278 State Route 94, Chester, NY 10918
845-469-4724 • roefarm@frontiernet.net

Soons Orchard *
23 Soons Circle, New Hampton, NY 10958
845-374-5471 • info@soonsorchards.com • www.soonsorchards.com

Sweetman Farms
33 County Route 1A, Warwick, NY 10990
845-988-7811 • info@sweetmansfarm.com
www.sweetmansfarm.com

The Shops at Jones Farm
190 Angola Rd, Cornwall, NY 12518
845-534-4445 • customer_service@JonesFarmInc.com
www.JonesFarmInc.com

WWW.NYFB.ORG

LOCAL FARM MARKET GUIDE

ORLEANS COUNTY

Lee Farms *

1417 Sawyer Rd, Kent, NY 14477
585-682-3036
leefarmkent@cs.com • facebook.com/lee.farms.organic.beef

Rush's Vegetables

2120 Eagle Harbor Waterport Rd, Carlton, NY 14411
585-682-4470 • rushfarms@yahoo.com

Schwenk Wine Cellars LLC*

1456 Bills Road, Kent, NY 14477
585-682-4629
schwenkwineinfo@gmail.com • www.schwenkwinecellars.com

Watt Farms Country Market

3121 Oak Orchard Rd, Albion, NY 14411
585-589-8000
office@wattfarms.com • www.wattfarms.com

OSWEGO COUNTY

Grace Farms

78 Gunther Rd, Central Square, NY 13036
315-668-1195
gracefarms77@gmail.com • www.gracefarmsny.com

Jim & Chris Brannan Farm & Roadside Market

1731 State Route 48, Fulton, NY 13069
315-593-8120
jnbrannan1943@gmail.com • facebook.com/BrannanFarmStand

OTSEGO COUNTY

Rustic Ridge Winery *

2805 State Highway 80, Burlington Flats, NY 13315
607-965-0626
rbgrapes@yahoo.com • www.rusticridgewinery.com

RENSSELAER COUNTY

Bornt Family Farms *

275 Logwoods Rd, Troy, NY 12180
518-663-8132

Hoffay Farms

489 Sheer Rd, Averill Park, NY 12018
518-674-5022 • hoffaysharvesthouse@verizon.net
www.hoffaysharvesthouse.com

Kristy's Barn LLC

2385 Brookview Rd, Castleton, NY 12033
518-447-6250
KristysBarn@gmail.com • www.KristysBarn.com

SARATOGA COUNTY

My Other Garden *

2192 Cook Rd, Ballston Lake, NY 12019
518-882-5416
mariatmatthews2011@gmail.com • www.myothergarden.com

Ropitzky Family Farm

24-28 Durham Rd, Stillwater, NY 12170
518-461-0790 • sarfairvw@aol.com

Kathy & Bud South

1449 Peaceable St, Ballston Spa, NY 12020
518-505-3118 • Beaksouth@aol.com

Saratoga Apple

1174 Route 29, Schuylerville< NY 12871
518-695-3131
saratogaapple@gmail.com • www.saratogaapple.com

SCHENECTADY COUNTY

Lansing Farm Market *

204 Lishakill Rd, Colonie, NY 12309
518-464-0889
lansingfarmmarket@yahoo.com • lansingfarmmarket.com

SCHOHARIE COUNTY

Cold Spring Farm

4935 State Route 145, Cobleskill, NY 12043
518-231-1624 • lmp1358@hotmail.com
www.coldspringfarmny.com

John Radliff

123 School Hill Rd, Cobleskill, NY 12043
518-234-2820

Sun Mountain Apiary & Honey Store

127 Marcus Rd, Delanson, NY 12053
sunmountainapiary@gmail.com • sunmountainapiary.com

SCHUYLER COUNTY

Atwater Estate Vineyards *

5055 Route 414, Burdett, NY 14818
607-546-8463
info@atwatervineyards.com • www.atwatervineyards.com

Hazlitt 1852 Vineyards *

5712 State Route 414, Hector, NY 14841
607-546-9463 ext 17 • brad@hazlitt1852.com
www.hazlitt1852.com

Sunset View Creamery *

4970 County Road 14, Odessa, NY 14869
607-594-2095 • SVCcreamery@gmail.com
www.sunsetviewcreamery.com

SENECA COUNTY

Fleur De Lis Brew Works *

3630 State Route 414, Seneca Falls, NY 13148
315-665-2337 • fleurdelisbrewworks@gmail.com
www.fleurdelisbrewworks.com

Frontenac Point Vineyard - Estate Winery *

9501 State Route 89, Trumansburg, NY 14886
607-387-9619 • contactus@frontenacpoint.com
www.frontenacpoint.com

Wagner Vineyards & Wagner Brewing Co.

9322 State Route 414, Lodi, NY 14860
607-582-6450 • d.wagner@wagnervineyards.com
www.wagnervineyards.com

STEBEN COUNTY

Heavenly Sunset Farm

1134-1166 County Route 99, Woodhull, NY 14898
607-458-5499 or 5909
c2@zominternet.net • www.heavenlysunsetfarm.com

TIOGA COUNTY

Engelbert Farms, LLC

263 W River Rd, Nichols, NY 13812
607-699-3775
kengelbert@stny.rr.com • www.engelbertfarms.com

TOMPKINS COUNTY

Indian Creek Farm & Orchard

1408 Trumansburg Rd, Ithaca, NY 14850
607-227-8248 • indiancreekit@gmail.com
www.indiancreekithaca.com

ULSTER COUNTY

Bradley Farm/RB Brew, LLC

317 Springtown Rd, New Paltz, NY 12567
845-255-8769
info@raybradleyfarm.com • www.raybradleyfarm.com

Dressel Farms

271 State Route 208, New Paltz, NY 12567
845-255-0693
dresselapples@gmail.com • www.dresselfarms.com

Jenkins & Lueken Orchards

Route 299 & Yankee Folly Rd, New Platz, NY 12561
845-255-0999
jlorchards@yahoo.com • www.jlorchards.com

Old Ford Farm LLC

1359 Old Ford Rd, New Paltz, NY 12567
845-248-0956 • oldfordfarm@oldfordfarm.com

Stoutridge Vineyard *

10 Ann Kaley Lane, Marlboro, NY 12542
845-236-7620
info@stoutridge.com • www.stoutridge.com

Thunderhorse Hollow Farm

50 Hardenburgh Rd, Ulster Park, NY 12487
207-286-7399
facebook.com/thunderhorseHollowFarm/

Wallkill View Farm

15 Route 299 West, New Paltz, NY 12561
845-255-8050 • wallkillviewfarm@verizon.net
www.wallkillviewfarm.com

WASHINGTON COUNTY

Gardenworks Farm LLC

1055 Route 30, Salem, NY 12865
518-854-3250 • gardenworksm@gmail.com
www.gardenworksfarm.com

Slateville Farm

304 County Route 28, Granville, NY 12832
860-248-0336 • slatevillefarm@gmail.com
www.slateville.com

WAYNE COUNTY

Empire Hops LLC

6852 Fisher Rd, Williamson, NY 14589
585-576-4217
basketman17@gmail.com • facebook.com/EmpireHops

Lagoner Farms *

6895 Lake Ave, Williamson, NY 14589
315-589-4899
lagonerfarms@verizon.net • www.lagonerfarms.com

Morgan Farms

3821 Cory Corners Rd, Marion, NY 14505
315-926-0910 • info@morgansfarmmarket.com
www.morgansfarmmarket.com

Orbakers Farm Market

3451 Lake Rd, Williamson, NY 14589
315-589-2036
facebook.com/orbakersfarmmarket

Sorbello Farms

124 State Rte 31 at Wayside Garden Center, Macedon NY 14502
315-730-2670 • sorbellofarms@gmail.com

Stonegoose Market & Cider

7248 Route 14, Sodus Point, NY 14555
315-553-2408 • stonegoose1@gmail.com
www.theapplefarmstand.com

Thorpe Vineyard

8150 Chimney Heights Blvd., Wolcott, NY 14590
315-594-2502
thorpevineyard@rochester.rr.com • www.thorpevineyard.com

The Apple Farm Stand @ Stonegoose Farms

5630 Norris Rd, North Rose, NY 14516
315-573-0674 • stonegoose1@gmail.com
www.theapplefarmstand.com

The Apple Shed

3391 Fairville Maple Ridge Rd, Newark, NY 14513
315-331-6294
mrff@theappleshed.com • www.theappleshed.com

Youngman's Orchards Farm Market

7315 Lake Rd, Sodus, NY 14551
315-576-5157 • makayla@youngmanorchardsfarmmarket.com
www.youngmanorchardsfarmmarket.com

WESTCHESTER COUNTY

Stuart's Farm

62 Granite Springs Rd, Granite Springs, NY 10527
914-245-2784 • bstuart0103@yahoo.com • www.stuartsfarm.com

Three Feathers Farm

371 Smith Ridge Rd, South Salem, NY 10590
914-533-6529
threefeathersfarmny@gmail.com • www.threefeathers.farm

WYOMING COUNTY

HLW Acres *

1727 Exchange St, Attica, NY 14011
585-591-0795

YATES COUNTY

Miles Wine Cellars *

168 Randall Crossing Rd, Himrod, NY 14842
607-243-7742
mileswinecellars@msn.com • www.mileswinecellars.com

The Windmill Farm & Craft Market

3900 State Route 14A, Penn Yan, NY 14527
315-536-3032 • info@thewindmill.com • www.thewindmill.com

To get your farm listed contact Jessica Martin at JMartin@nyfb.org

FULL DETAILS AND LISTING AT WWW.NYFB.ORG/RESOURCES/LOCAL-FARM-MARKET-GUIDES



Workers' Comp Corner

By Henry Talmage
htalmage@nyfb.org

Get a Workers' Comp Quote from NYFB Safety Group 486 this Year

If you're not a part the NY Farm Bureau Workers' Comp Safety Group, you have probably heard about it and thought you should get a quote to see if you could save money. You simply run out of time at the end of the year and it's just more convenient to stay with the coverage you have.

This year, let's start early and get you a quote.

The NYFB Safety Group 486 -

- Saving NY Farm Bureau Members on Workers' Comp since 1967
- 22 ag-related class codes (we can write others if ancillary to farm operations)
- Rates have decreased over 50% in the last four years
- Average dividend of over 40% over the past five years
- Expanded 25% up front discount
- Pay-as-you-go program for premium payments
- Expanded customer service staff to help with billing, audits, claims, safety training etc.
- NYFB licensed staff will act as a liaison between you and the State Insurance Fund
- Low group manager fee

We know many Workers' Comp policies renew at the end of the year but taking a few minutes now could save you a lot of money. Please Contact us directly at 800-342-4143 or go to www.nyfb.org and click on "Get A Quote". Or, if you prefer, contact your agent and ask them to get you a quote.



NIAGARA CFB

Niagara Ag Forum

Niagara County Farm Bureau recently partnered with ag organizations, the ag industry and ag service sector businesses to give farmers both information and contact points. Niagara CFB president John King served as emcee.



FARM CREDIT EAST

IT PAYS TO BE A CUSTOMER-OWNER.



Lupardo, Hinchey Pass Legislation for Farm Breweries

NYS Agriculture Chairs Assembly-member Donna Lupardo and Senator Michelle Hinchey announced that legislation they introduced to maintain farm brewery beer labeling requirements through 2028 has passed in both chambers. A7746/S7655 amends the Alcoholic Beverage Control Law in order to extend current labeling requirements. Under current law, a farm brewery can only sell "New York labeled beer" when 60% of all hops and other ingredients are NY grown. That standard was set to increase to 90% in 2024. The bill awaits action by Governor Hochul.

The extension is needed because farm brewers will be unable to meet the increasing content threshold due to limits on the availability of certain ingredients. For example, only non-proprietary hops can be grown in NY, as proprietary hops are not licensed to NY farmers. The state continued its support for Cornell University's Hops Research and Breeding Program in the recently enacted state budget, in order to assist with the development of NY hop varieties. The \$300,000 appropriation matches what was funded last year.

The Office of Donna Lupardo



This year we paid \$91 million in patronage dividends.

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- Beginning Farmer Programs
- Crop Insurance

Helping Farmers Protect Themselves from Chemical Application Liability

The following information is provided by Nationwide®, the #1 farm and ranch insurer in the U.S.*

Mid-sized and large farmers are increasingly buying sprayers and applying their own herbicides, pesticides and fungicides. With the substantial investment a self-propelled sprayer requires, it can be tempting to look for additional acres. So when a neighbor has a field that needs spraying, it can be seen as an easy opportunity to put the equipment to work and earn some extra income.

Unfortunately, this “neighborly thing to do” isn’t without risk. Unlike other custom field operations like tillage and seeding, spraying has unique, potentially costly liabilities. A crop application accident, such as a misapplication or chemical drift, can cause crop damage, degrade surface water quality, harm human health and more — exposing the chemical applicator to potentially massive liability.

Effective communication is key

One of the best ways to protect yourself and your neighbors is by thoroughly documenting the details before, during and after the application is to be made. If you’re planning



FLICKR CREATIVE COMMONS



to spray another farmer’s fields, effective communication between you and the other farmer is key in helping prevent misapplications. Be sure to take good notes and ask for specific details and expectations from the farmer. Such documentation can help prevent miscommunication in the case of a misapplication and may contribute to a quicker resolution.

“Create written documentation on the field, crop and chemical being applied,” said Nationwide Staff Underwriting Consultant Michael

Johnson. “When the wrong product is applied and crop is damaged as a result, it can quickly turn into a shouting match if there’s no written record. Documentation is important and likely required by law.”

Proper insurance is a must

Before even turning a wheel in your sprayer, make sure you’ve got the right farm insurance protection in place. “Spraying losses are typically not covered under a standard farm insurance policy. It’s especially important to have the proper endorsements added with the right limits in place suitable to the applications you’re conducting,” Johnson said.

“You should also check with your state’s department of agriculture, as recordkeeping and license requirements vary by state.”

“It’s also a good idea for your agent to know when you’re applying chemical to your own fields or if you’re spraying on a custom basis,” Johnson said. “Compared to spraying on your own farm, you have more exposure with custom applications because you’re going into an area with which you’re not as familiar.”

If a spray accident or incident occurs

If you suspect a chemical misapplication or other crop application accident, contact your farm agent as soon as possible to enable him or her to work with agronomists to confirm any potential claims and expedite a resolution.

Visit AgInsightCenter.com for expert tips and information from Nationwide for your farm or ranch.

*A.M. Best Market Share Report 2021.

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To learn more, visit nationwide.com/nyfb



New York Farm Bureau Member Services, Inc.

Nationwide, Razor Tracking Partner to Boost Fleet Safety and Efficiency

Agribusiness customers to receive a discount on Razor Tracking services



As today's farms and commercial agribusinesses grow in size and sophistication, agricultural professionals are using data and technology to drive profitability, improve safety and enhance their day-to-day operations.

Recently, Nationwide and Razor Tracking announced a new partnership to offer advanced telematics and fleet management solutions at a discount for Nationwide's agribusiness customers across the country.

Through the partnership, Nationwide's agribusiness members will receive preferred pricing on Razor Tracking's real-time vehicle telematics devices, dash cameras and subscription costs to help optimize fleet safety and performance over the roads and on the farms.

"Vehicle accidents are a leading cause of disruption for farm and agribusiness operations," said Brad Liggett, Nationwide's President of Agribusiness. "Nationwide is always looking for answers to the problems facing our agriculture customers and our partnership with Razor Tracking helps us do that, using high-tech yet cost-effective technology to keep our members and their vehicles safe while also improving productivity for their business."

With the Razor Tracking technology, operators can use an online portal or mobile app to monitor employee driving and help reduce hazardous behaviors – like high-speed

driving, harsh braking and sharp cornering – and generate driver safety scores to coach improved performance and reduce the likelihood of accidents. The devices also send out alerts in the event of an engine failure or overturned vehicle, helping to improve vehicle maintenance and response to accidents.

As fuel prices spike across the country, customers can even leverage the devices to increase fuel efficiency by tracking vehicle locations, route efficiency, idle time and fuel levels – all in real time. Razor Tracking's clients have shown a 30% increase in productivity in the first 60 days.

"Partnering with Nationwide solidifies the depth of Razor Tracking's technology and ability to provide an ideal mixed-fleet solution for your agribusiness operation," said Eric Mauch, Managing Partner of Razor Tracking. "Delivering a comprehensive platform with the latest telematics devices has been the cornerstone of our business, and we look forward to developing the same relationship with Nationwide's customers."

To learn how you can incorporate Razor Tracking's telematics and fleet management solutions into your operation, contact your Nationwide agent or visit razortracking.com/nationwide.

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¹ SNL Financial, 2020 (National) Market Share Report 13296956



SUSAN DAY/ UW- MADISON ARBORETUM

This mature jumping worm can be identified by its characteristic smooth, often milky white clitellum (band near the head of the worm).

Invasive Species Alert: Jumping Worms

CCE Madison County

Nearly all earthworms in the Northeast today are non-native, and these European and Asian invasives are altering the soil structure and chemistry of our forests. They consume the critical layer of organic matter that supplies vital nutrients for plants and provides food, protection and habitat for wildlife. However, jumping worms are especially concerning. These Asian exotics devour organic matter more rapidly than their European counterparts, stripping the forest of the layer critical for seedlings and wildflowers. Jumping worms grow twice as fast, reproduce more quickly and can infest soils at high densities. In areas of heavy infestation, native plants, soil

invertebrates, salamanders, birds and other animals may decline. Jumping worms can severely damage roots of plants in nurseries, gardens, forests and turf. They, along with other invasive worms, can also help spread invasive plant species by disturbing the soil. Jumping worms are widespread across much of the Northeast, Southeast and Midwestern US, and the first records date to the late 19th century. Unfortunately, relatively little is known about them compared to European earthworms.

They can be found on the soil surface and in the leaf litter, making them easy to find. They can live any-

CONTINUED ON PAGE 24



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You pay	1% + \$0.25*
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*Commercial debit cards are assessed a rate of 3.38%

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WORMS

From Page 23

where from urban parks and suburban backyards, to rural forests. You are very likely to find them in compost piles and along roads.

Many worm species can reproduce without mating, which means a single worm can start a whole population. Because jumping worms are more aggressive and their populations can grow faster than the common European species, they may outcompete existing worm populations. Adults die prior to winter, but their young survive harsh New York winters in tiny, resilient cocoons. Cocoons are very small and dirt colored, so they are nearly impossible to spot with your own eyes. Cocoons can be spread easily in potted plants, and on landscaping equipment, mulch, tire treads and even hiking boots.

Worms are smooth, glossy gray or brown; 1.5 to 8 inches long. They jump and thrash wildly when handled, moving more like a threatened snake. They can also shed their tails in defense.

The clitellum (the narrow band around their body) is smooth to the body, unlike most other species which have a raised and pink colored clitellum. Their clitellum completely encircles the body and is often cloudy white to gray colored. Body looks metallic.

Soil signature Jumping worms leave distinctive grainy soil full of worm castings. The soil becomes granular and looks like dried coffee grounds.

Timing Best time to find them is late August or September when they are largest.

Stop the spread

There are currently no viable earthworm control methods, but their spread can be prevented.

- Do not buy or use jumping worms for bait, vermicomposting, or gardening.

- Only sell, purchase, or trade compost that was heated to appropriate temperatures and duration following protocols for reducing pathogens.

- Clean compost, soil and debris from vehicles, personal gear, equipment, and gardening tools before moving to and from sites.

- Dispose of all live worms in the trash or place them in a bag and leave out in the sun for at least 10 minutes. Then throw bag away.

- Be careful when sharing and moving plants. Always check for worms and know where your plantings come from. Buy bare root stock when possible.

- Check your property for earthworms using a mustard pour (it won't harm your plants!) Mix a gallon of water with 1/3 cup of ground yellow mustard seed and pour slowly into the soil. This will drive any worms to the surface.

Report Your Sightings

If you see jumping worms, please report your sightings to www.ny-imapinvasives.org

Adapted from CCE fact sheet prepared by Karen Ceballos.

USDA Accepting Applications to Help Cover Costs of Organic, Transitioning Producers

USDA

Agricultural producers and handlers who are certified organic, along with producers and handlers who are transitioning to organic production, can now apply for the U.S. Department of Agriculture's (USDA) Organic and Transitional Education and Certification Program (OTECP) and Organic Certification Cost Share Program (OCCSP), which help producers and handlers cover the cost of organic certification, along with other related expenses. Applications for OTECP and OCCSP are both due Oct. 31, 2022.

"By helping with organic certification costs - long identified as a barrier to certification - USDA has helped producers participate in new markets while investing in the long-term health of their operations," said Farm Service Agency Administrator Zach Ducheneaux. "We launched the Organic and Transitional Education and Certification Program to build on the support offered through the Organic Certification Cost Share Program and provide additional assistance to organic and transitioning producers weathering the continued market impacts of the COVID-19 pandemic. This year, in response to stakeholder feedback, we have aligned the signup dates for these two organic programs and encourage producers to work with the local USDA Service Centers and State agencies to complete the applications. The FSA, and the USDA broadly, are committed to making sure

► HOW TO APPLY

To apply, producers and handlers should contact the Farm Service Agency (FSA) at their local USDA Service Center. As part of completing the OCCSP applications, producers and handlers will need to provide documentation of their organic certification and eligible expenses. Organic producers and handlers may also apply for OCCSP through participating State agencies.

Additional details can be found on the OTECP and OCCSP webpages:

- www.farmers.gov/pandemic-assistance/otecp
- www.fsa.usda.gov/programs-and-services/occsp

our Nation's organic producers and handlers have the tools they need to continue positively shaping our local and regional food systems."

Cost Share for 2022

OTECP covers:

- Certification costs for organic producers and handlers (25% up to \$250 per category).
- Eligible expenses for transitional producers, including fees for pre-

certification inspections and development of an organic system plan (75% up to \$750).

- Registration fees for educational events (75% up to \$200).
- Soil testing (75% up to \$100).
- Meanwhile, OCCSP covers 50% or up to \$500 per category of certification costs in 2022.

This cost share for certification is available for each of these categories: crops, wild crops, livestock, processing/handling and State organic program fees.

Producers can receive cost share through both OTECP and OCCSP. Both OTECP and OCCSP cover costs incurred from Oct. 1, 2021, to September 30, 2022. Producers have until Oct. 31, 2022 to file applications, and FSA will make payments as applications are received.

Opportunity for State Agencies

FSA is accepting applications for State agencies to administer OCCSP through July 18, 2022. If a State department of agriculture chooses to participate in OCCSP, both the State department of agriculture and FSA County Offices in that State will accept OCCSP applications and make payments to eligible certified operations. However, the producer or handler may only receive OCCSP assistance by either FSA or the participating State department of agriculture.

Seggos: \$2M in Grant Funding Available to Bolster Food Scraps Recycling Statewide

NYSDEC

ALBANY — On May 3, New York State Department of Environmental Conservation (DEC) Commissioner Basil Seggos announced \$2 million in new grant funding is now available to municipalities statewide to help establish or expand food scrap recycling programs and facilities. The first \$1 million in grants will prioritize eligible projects that dedicate at least half of the funding to serving Environmental Justice communities to ensure these communities disproportionately overburdened by environmental pollution are able to participate in the initiative's climate and waste-reduction benefits.

Commissioner Seggos celebrated the announcement at an event at the Radix Ecological Sustainability Center in the city of Albany with Mayor Kathy Sheehan, recognizing the city's food scraps drop-off location and compost education program. The city received a \$225,000 Food Waste Reduction grant from DEC in 2019 and is putting it to work in the community.

Recycling food scraps, grass, leaves, yard clippings, and other organic materials through composting helps to lower climate-altering emissions from landfills and combustors, while producing valuable, nutrient-rich compost that improves soil health and water quality. Diverting organics from landfills is a component of the Draft Scoping Plan to implement New York's ambitious Climate Leadership and Community Protection Act. The State's Climate Action Council is holding a public hearing tomorrow in Brooklyn to receive comments on the Draft Scoping Plan. Visit climate.ny.gov for more information.

The food scraps and compost initiatives targeted for funding in this round of DEC grants are among many efforts New York State is undertaking to promote both increased food donation and food scraps recycling. Earlier this year, the State implemented the New York State Food

► FOR MORE INFO

To qualify for the municipal food scrap recycling grants, municipalities must submit an application to DEC. For additional information visit www.dec.ny.gov/chemical/97456.html

Donation and Food Scraps Recycling Law, which requires businesses and institutions that generate an annual average of two tons of wasted food per week or more to donate excess edible food and recycle all remaining food scraps if they are within 25 miles of an organics recycler. Approximately 1,150 businesses across the state are required to donate, with 320 businesses also required to recycle their food scraps. DEC partnered with Feeding New York State, the food bank association of New York State, to provide assistance to businesses to help set up or enhance food donation programs. In the last six months since this successful partnership got underway, more than 440,000 pounds of edible food was donated to food banks and provided directly to people in need.

Feeding New York State Executive Director Dan Egan said, "The Food Donation and Food Scraps Recycling Law is already having a big impact on families in need. We have seen a substantial increase in donations from 43 new donors, with more slated to come online shortly. Our partnership with Commissioner Seggos' staff at DEC is what makes this possible. DEC funding and expertise has enabled us to visit dozens of potential new donors, manage new, high quality food donations, and divert over 400,000 pounds of perfectly good food away from landfills. This food is feeding people right now, and is proof that good public policy works."



UNSPASH

Each of the models considered offers opportunities for collaboration with farmers and other stakeholders to ensure there are clear benefits and to address shortfalls in the current system.

Organizations Call on USDA to Modernize Ag Data Infrastructure

White Paper from AGree and Data Foundation Offers Ways to Leverage Data to Inform the Farm Bill, improve economic outcomes for farmers

AGree Initiative/Data Foundation

The AGree Initiative and the Data Foundation have released a new white paper: “Modernizing Agriculture Data Infrastructure to Improve Economic and Ecological Outcomes.” The paper highlights the necessity of data innovation to address a growing number of critical short and long-term food and agricultural issues, including agricultural production, environmental sustainability, nutrition assistance, food waste, and food and farm labor. The paper concludes by offering four practical options that are effective case studies for data acquisition, management, and use in other sectors.

“We can improve the effectiveness of the farm bill and deliver better value for farmers and American taxpayers if we update the national agricultural data infrastructure now,” said Todd Barker, CEO of Meridian Institute, the institutional home of AGree. “There is an opportunity to improve how data is shared that will drive innovation in the sector. USDA is well positioned to provide leadership on this critical issue that will have important economic and environmental benefits.”

The modernization of agricultural data collection, storage, and analysis will help better equip farmers, ranchers, and the U.S. Department of Agriculture (USDA) with tools to adapt, innovate, and ensure a food-secure future given the increasingly dynamic conditions in which the sector operates.

“With an updated data infrastructure, farmers and ranchers will have access to more timely and useful information about their farms; researchers will be able to better understand how different farming practices impact profitability, risk, and environmental outcomes; and USDA will be able to improve pro-

► DETAILS

The white paper explores four options that are effective case studies for data acquisition, management, and use in other sectors:

- 1.) Centralized Data Infrastructure Operated by USDA
- 2.) Centralized Data Infrastructure Operated by a Non-Governmental Intermediary
- 3.) Data Linkage Hub Operated by a Non-USDA Agency in the Federal Government
- 4.) Contractual Model with Relevant Partners

To read the full paper go to: <https://tinyurl.com/df-wpaper>

To register to join the AGree Initiative and The Data Foundation for a discussion about the report recommendations on **June 9, at noon**, go to: <https://tinyurl.com/df-webinar>

grams to provide better value to society,” said Nick Hart, President of the Data Foundation.

While USDA has made strides over the years, to truly unlock the potential of data to improve farm productivity and the resilience of rural communities, the department must establish a more effective data infrastructure, which will require addressing gaps in USDA’s mandate and authorities across its agencies and programs.

Each of the models considered offers opportunities for collaboration with farmers and other stakeholders to ensure there are clear benefits and to address shortfalls in the current system. Careful consideration of the trade-offs of each option is critical given the dynamic weather and economic challenges the agriculture sector faces and the potential new economic opportunities that may be unlocked by harnessing the power of data.

In sum, the paper provides context for using data more effectively to address conservation and climate change issues in the agricultural sector. It argues that modernizing

the national data infrastructure for the agricultural sector is the linchpin to provide critical agricultural insights, improve the effectiveness of farm bill programs, and deliver better value for farmers and taxpayers. Realizing those benefits requires policy change and an orientation to using integrated data for analysis while ensuring important privacy and confidentiality protections are provided. Achieving these goals is possible.

The AGree Initiative includes the AGree Economic and Environmental Risk Coalition (AGree E2 Coalition) and the AGree Climate, Food, and Ag Dialogue (CFAD). AGree focuses on developing innovative and scalable policies and pilot programs that support farmers in improving agronomic and environmental outcomes while adapting to weather variability.

The Data Foundation is a national non-profit organization that champions the use of open data and evidence-informed public policy.

U.S. Farmers are Reducing Greenhouse Gas Emissions

AFBF

Agriculture’s greenhouse gas emissions fell more than 4% from 2019 to 2020, according to the U.S. Environmental Protection Agency (EPA). The most recent Inventory of U.S. Greenhouse Gas Emissions and Sinks shows agriculture continues to represent just 10% of total U.S. emissions, much lower than other economic sectors.

American Farm Bureau Federation economists analyzed the data from EPA in the latest Market Intel. 2020 overall emissions from agriculture fell at least 4.3%, or 28.8 million metric tons, compared to 2019. Emissions from agricultural soil management like fertilizer application and tillage practices were reduced by 8.4%.

“The most recent numbers show America’s farmers and ranchers are dedicated to feeding America’s families while remaining committed to improvements in sustainability,” said AFBF President Zippy Duvall. “Farmers are dedicated to doing even better through voluntary, market-based incentives that allow them to capture more greenhouse gases while meeting growing food demands here at home and abroad.”

Compared to 70 years ago, farmers and ranchers are getting almost three times more out of their production than what they put into it. Per unit emissions continue to decrease among livestock as well, a 21% reduction in pork, 26% in milk and 11% reduction of emissions per unit of beef production.

► **Read more at AFBF’s Market Intel :** www.fb.org/market-intel

NY Beef Checkoff produces Cash Cow Video Series

The New York Beef Council recently produced a series of beef fabrication videos called the “Cash Cow” series which features Mark Elia of Elia’s Meat Market in Highland, NY, and former CIA-Hyde Park Chef Instructor. The videos were developed to be educational and offer insights on ways to optimize the profitability of having beef on restaurant menus.

The first of four informative videos which coined the series “Cash Cow” highlights the Top Sirloin Butt and can be found at: https://youtu.be/I_ght23fGWI

Chef Mark Elia instructs during this hands-on video teaching chefs and butchers how the Top Sirloin Butt will “produce the most gross revenue of any other cut of beef”. Chef Elia goes on to break down the Top Sirloin Butt into several different variations aimed at maximizing the profit with this undervalued cut of beef.

–Beef Checkoff

News Briefs



PIXABAY

FBI Warns Farms to Beware of Ransomware Cyberattacks

The Federal Bureau of Investigation (FBI) has issued an alert for the U.S. food and agriculture industry that ransomware actors may be more likely to attack during critical planting and harvest seasons, disrupting operations, causing financial loss, and negatively impacting the food supply chain. Citing ransomware attacks against six grain cooperatives during the fall 2021 harvest and two attacks already in early 2022, the FBI is advising that additional cyber-attacks targeting farm cooperatives could impact the planting season by disrupting the supply of seeds and fertilizer. The FBI, the Cybersecurity and Infrastructure Security Agency (CISA), and the National Security Agency (NSA) observed incidents involving ransomware against 14 of the 16 U.S. critical infrastructure sectors, including food and agriculture, the Defense Industrial Base, Emergency Services, Government Facilities, and Information Technology Sectors.

The FBI recommends implementing the following steps to mitigate the threat and protect against ransomware attacks. Regularly back up data, air gap, and password protect backup copies offline. Ensure copies of critical data are not accessible for modification or deletion from the system where the data resides. Implement a recovery plan that includes maintaining and retaining multiple copies of sensitive or proprietary data and servers in a physically separate, segmented, secure location (i.e., hard drive, storage device, the cloud). Identify critical functions and develop an operations plan in the event that systems go offline. Think about ways to operate manually if it becomes necessary. Implement network segmentation. Install updates/patch operating systems, software, and firmware as soon as they are released. Use multifactor authentication where possible. Use strong passwords and regularly change passwords to network systems and accounts, implementing the shortest acceptable timeframe for password changes. Avoid reusing passwords for multiple accounts and use strong pass phrases where possible. Focus on cyber security awareness and training. For additional resources related to the prevention and mitigation of ransomware, go to [Stopransomware.gov](https://stopransomware.gov), a centralized, U.S. whole-of-government webpage providing ransomware resources and alerts.

CCE Hosts New Livestock and Meat Processing Resources Website

If you are looking for resources for producing and marketing livestock, then visit the new Cornell Cooperative Extension's Livestock Program Work Team website at <https://www.ccelivestock.com>. The website is organized into themes based on species and information can be found on a variety of production topics, including breeding and reproduction, nutrition, and health as well as marketing. As the website grows, CCE looks forward to hearing how producers use the website and invite feedback by contacting the website administrator <https://www.ccelivestock.com/contact-us>. The CCE Livestock Program Work Team is comprised of educators working to build a collaborative network of experts and resources to foster the suc-

cess of livestock farms across New York State.

DOT Proposes Speed Limiters for Commercial Vehicles

The U.S. Department of Transportation's Federal Motor Carrier Safety Administration (FMCSA) has announced an Advance Notice of Supplemental Proposed Rulemaking that would require motor carriers operating commercial motor vehicles (CMVs) in interstate commerce with a gross vehicle weight rating (GVWR) or gross vehicle weight (GVW) of 26,001 pounds or more, whichever is greater, that are equipped with an electronic engine control unit (ECU) capable of governing the maximum speed be required to limit the CMV to a speed to be determined by the rulemaking and to maintain that ECU setting for the service life of the vehicle. FMCSA announces its intent

to proceed with a speed limiter rulemaking by preparing a supplemental notice of proposed rulemaking (SNPRM) to follow up on the National Highway Traffic Safety Administration's (NHTSA) and FMCSA's jointly issued September 7, 2016 notice of proposed rulemaking (NPRM) on this subject.

The SNPRM will propose that motor carriers operating CMVs in interstate commerce with a GVWR or GVW of 26,001 pounds or more, whichever is greater, that are equipped with an electronic ECU capable of governing the maximum speed be required to limit the CMV to a speed to be determined by the rulemaking and to maintain that ECU setting for the service life of the vehicle. With this notice of intent, FMCSA requests public comments and data regarding the adjustment or reprogramming of ECUs. There will be a comment period of 30 days. Farm Bureau policy opposes any federal mandate to install speed limiters on commercial vehicles. Policy also opposes federal mandated transportation policy that limits speed of commercial vehicles to a lower speed than the posted speed limit. NYFB plans to submit comments to U.S. by the June 3, 2022, comment deadline.

EPA Issues Final Notice on Application Rule

The EPA published a final rule clarifying the Application Exclusions Zone (AEZ) requirements, which are part of the Worker Protection Standard, which sets guidelines for the application of agricultural pesticides and worker safety. The AEZ rule was first issued in 2015 and then amended by the Trump Administration in 2020. The changes to the AEZ were challenged and stayed by a federal district court for the Southern District of NY, and that stay remains in effect. The EPA clarified that the AEZ provisions from the 2015 WPS remain in effect and will continue to remain in effect in the event of future stays of effectiveness.

The Federal Register notice indicates that EPA has commenced a new rulemaking to address the AEZ and anticipates issuing a proposal in 2022. EPA will review the 2020 AEZ rule to determine the extent to which it is consistent with the policies established in Executive Order 13990, entitled "Protecting Public Health and the Environment and Restoring Science to Tackle the Climate Crisis" (86 FR 7037, January 25, 2021). Any final rule resulted from this rulemaking process may modify content of the 2015 WPS, the 2020 AEZ Rule, or both.

Livestock and Meat Processing Resources Website through CCE

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As the website grows, CCE looks forward to hearing how producers use the website and invite feedback by contacting the website administrator <https://www.ccelivestock.com/contact-us>. The CCE Livestock Program Work Team is comprised of educators working to build a collaborative network of experts and resources to foster the success of livestock farms across New York State.

RMA Updates Insurance Products for Livestock Producers

The USDA-Risk Management Agency (RMA) has made updates to Livestock Risk Protection (LRP), Dairy Revenue Protection (DRP), and Livestock Gross Margin (LGM) to offer better protection and more flexibility for livestock producers. With these updates, producers can now have both LGM and LRP policies, although they cannot insure the same class of livestock for the same time period or have the same livestock insured under multiple policies. Updates by insurance option include: Dairy Revenue Protection—Dairy producers are now able to continue coverage even if they experience a disaster, such as a barn fire, at their operation.

Livestock Gross Margin—Cattle, Dairy, and Swine coverage has been expanded, making it available to all counties in all 50 states. Livestock Risk Protection—Insurance companies are now required to pay indemnities within 30 days, rather than the previous 60 days following the receipt of a claim form. RMA has also increased head limits: Fed Cattle—12,000 head per endorsement and 25,000 head per crop year; Feeder Cattle—12,000 head per endorsement and 25,000 head per crop year; and Swine—70,000 head per endorsement and 750,000 head per crop year.

EPA Issues Emergency Waiver for Year-Round E15 Sales During Summer

The U.S. Environmental Protection Agency (EPA) is issued an emergency fuel waiver to allow E15 gasoline—gasoline that uses a 15% ethanol blend—to be sold during the summer driving season. To make E15 available in the summer, the EPA has issued a national, emergency waiver. According to EPA, this action is being taken to counteract Russia's war against Ukraine and the profound impact on global and domestic energy markets. The Clean Air Act allows the EPA Administrator, in consultation with DOE, to temporarily waive certain fuel requirements to address shortages. As a result of the war in Ukraine, Administrator Regan determined that extreme and unusual fuel supply circumstances exist and has granted a temporary waiver to help ensure that an adequate supply of gasoline is available. As required by law, EPA and DOE evaluated the situation and determined that granting the waiver was in the public interest. Currently, in roughly two-thirds of the country, E15 cannot be sold from terminals starting on May 1 and at retail stations starting on June 1.



Inside D.C.

By Lauren Williams
lwilliams@nyfb.org

Preparing for the 2023 Farm Bill

Even though 2023 may seem like a long way away, discussions are occurring for the next farm bill which will set the agricultural and nutrition policies for the next five years. As background, the Farm Bill is a comprehensive legislative package that contains 12 separate titles that aim to address not only farm-based programs, but nutrition programs as well, and it is typically renewed every five years. Approximately 75-80% of the bill's spending is allocated to nutrition assistance programs and the other 25% funds programs like crop insurance, conservation programs, risk management programs, research, specialty crop programs, trade, rural development as well as a whole host of other specialized programs.

As part of drafting the new Farm Bill, it is important to look back at the 2018 Farm Bill and review programs have been working for farmers and what programs may not be meeting their full potential.

Congress has begun hosting hearings and listening sessions to get feedback from farmers, agricultural organizations, and others to gather all this feedback. Based on discussions so far, it seems that the next farm bill will be evolutionary and not revolutionary, meaning that producers seem pretty happy with most programs and no large overhauls are needed to ensure that farmers' needs are met.

Programs like the Dairy Margin Coverage (DMC), Dairy Revenue Protection (Dairy RP) and Livestock Gross Margin (LGM) appear to be meeting the needs of dairy farmers as compared with the previous Milk

Margin Protection Program (MPP) and tweaks to production amounts and tier coverage amounts may be needed.

Crop insurance and the ARC and PLC programs are working for row crop farmers and there may need to be slight changes for reference prices. Conservation programs like EQIP and CSP are extremely useful for farmers, but additional staffing capacity at USDA offices is needed to help fully administer the programs. Additional funds may be needed for specialty crop research and investment, as well as the need for additional funds for renewable energy programs on farms. Farm Bureau is currently in the process of developing its 2023 Farm Bill priorities and gathering feedback from farmers in the hopes of ensuring that the next farm bill meets the needs of producers.

Farm Bills are typically bipartisan in nature as rural Republicans support the farm programs and urban Democrats support the nutrition programs. It is expected that this will be the case for the next farm bill, but the bigger question is who will be in charge of writing the farm bill, Democrats and Republicans. Even though both chambers of Congress are currently controlled by Democrats, the fall 2022 mid-term elections can change who holds the majority in Congress. Depending on who is writing the farm bill may change some of the allocation of funds and the focus of the bill. As discussions continue, NYFB will keep members apprised of discussions and farmer feedback will be critical in discussions.

and ELRP programs will fill gaps and cover producers who did not participate in or receive payments through the existing programs that are being leveraged for phase one implementation. When phase one payment processing is complete, the remaining funds will be used to cover gaps identified under phase two.

White House Announces Action to Address Inflation and Increasing Food Prices

Pandemic-related supply chain disruptions and the Russia-Ukrainian conflict are increasing the price of food both in the U.S. and across the globe. The Russian-Ukraine conflict has cut off a source of wheat, corn, barley, oilseeds, and cooking oil. It has also disrupted global supply chains for fertilizer, which farmers depend on to maximize yields. These and other actions, combined with the ongoing pandemic-related disruptions to global supply chains, have put pressure on food prices, with global food prices increasing nearly 13 percent following Russia's invasion. In order to combat the higher prices and supply chain issues, the White House announced the following actions: Increasing the number of counties eligible for double cropping insurance by expanding insurance for double cropping to as many as 681 additional counties, bringing the total number of counties where this practice qualifies for crop insurance to as many as 1,935. The hope is that farmers will be incentivized to plant two crops and increase production. The majority of counties in New York are already eligible for double-cropping insurance coverage. Also as part of the announcement, USDA is planning to provide cost-share assistance programs to assist with precision agriculture at the farm-level including the streamlining of fertilizer applications as well as boosting manure utilization capabilities. And lastly, the White House announced it will double funding for domestic fertilizer production from an initial \$250 million investment to \$500 million to lower the costs and increase fertilizer availability for farmers.

USDA Announces Emergency Relief Program

The USDA has announced that commodity and specialty crop producers impacted by natural disaster events in 2020 and 2021 will soon begin receiving emergency relief payments totaling approximately \$6 billion through the Farm Service Agency's (FSA) new Emergency Relief Program (ERP) to offset crop yield and value losses. On September 30, 2021, President Biden signed into law the Extending Government Funding and Delivering Emergency Assistance Act (P.L. 117-43), which includes \$10 billion in assistance to agricultural producers impacted by wildfires, droughts, hurricanes, winter storms, and other eligible disasters experienced during calendar years 2020 and 2021. FSA recently made payments to ranchers impacted by drought and wildfire through the first phase of the Emergency Livestock Relief Program (ELRP). ERP is another relief component of the Act. For impacted producers, existing Federal Crop Insurance or Non-insured Crop Disaster Assistance Program (NAP) data is the basis for calculating initial payments.

ERP Eligibility - Phase One: ERP covers losses to crops, trees, bushes, and vines due to a qualifying natural disaster event in calendar years 2020 and 2021. Eligible crops include all crops for which crop in-

urance or NAP coverage was available, except for crops intended for grazing. Qualifying natural disaster events include wildfires, hurricanes, floods, derechos, excessive heat, winter storms, freeze (including a polar vortex), smoke exposure, excessive moisture, qualifying drought, and related conditions. For drought, ERP assistance is available if any area within the county in which the loss occurred was rated by the U.S. Drought Monitor as having a: D2 (severe drought) for eight consecutive weeks; or D3 (extreme drought) or higher level of drought intensity. Only Suffolk County, NY was eligible in 2020.

To streamline and simplify the delivery of ERP phase one benefits, FSA will send pre-filled application forms to producers where crop insurance and NAP data are already on file. This form includes eligibility requirements, outlines the application process and provides ERP payment calculations. Producers will receive a separate application form for each program year in which an eligible loss occurred. Receipt of a pre-filled application is not confirmation that a producer is eligible to receive an ERP phase one payment. Additionally, producers must also have associated documentation on file with their local FSA office. Those producers who are uncertain or want to confirm the status of their forms can contact their local FSA county office. ERP Payment Calculations - Phase One- For crops

covered by crop insurance, the ERP phase one payment calculation for a crop and unit will depend on the type and level of coverage obtained by the producer. Each calculation will use an ERP factor based on the producer's level of crop insurance or NAP coverage. Crop Insurance - the ERP factor is 75% to 95% depending on the level of coverage ranging from catastrophic to at least 80% coverage. NAP - the ERP factor is 75% to 95% depending on the level of coverage ranging from catastrophic to 65% coverage.

Emergency Relief - Phase Two (Crop and Livestock Producers): The second phase of both ERP

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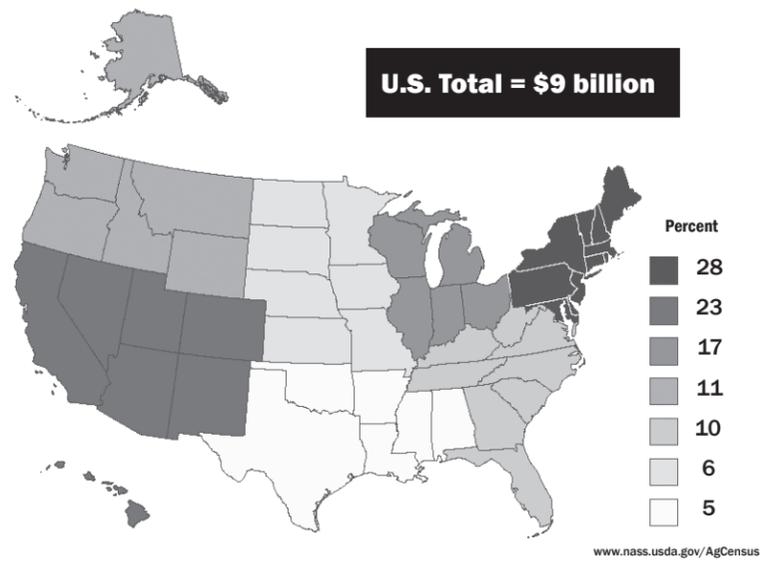
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Direct Farm Sales of Food by Regional Share, 2020



What is local?

A locally or regionally produced agricultural food product that is transported less than 400 miles or within the state it is produced.

Farms sell directly to:

Consumers - Includes sales through farmers markets, onsite farm stores, roadside stands, Community Supported Agriculture arrangements, online sales, pick-your-own operations, mobile markets, and other means.

Retailers - Includes supermarkets, supercenters, restaurants, caterers, independent grocery stores, and food cooperatives.

Institutions - Includes schools, colleges, universities, and hospitals.

Intermediate markets - Includes intermediary businesses such as wholesalers, distributors, processors and more.

SALES

From Page 1

billion. Sales directly to retailers accounted for \$1.9 billion from more than 24,000 operations nationwide.

The top five states by value of total direct food sales were:

- California, \$1.43 billion
- Pennsylvania, \$600 million
- **New York, \$584 million**
- Michigan, \$555 million
- Maine, \$342 million

Most farms that sold directly to consumers sold through outlets such as on-farm stores. Texas led the nation in the number of farms selling directly to consumers, with almost 8,000 operations engaged in direct-to-consumer sales. California led in sales directly to consumers, earning \$284 million. New York ranked second in operations with

over 5,700 and third in sales with over \$187 million in sales directly to consumers.

Data also showed that 78% of U.S. farms sold their direct-to-market produce exclusively within 100 miles of the farm, while an additional 19% sold partially within and beyond 100 miles.

Approximately 314,000 people were involved in making decisions for the farms that sold directly to consumers in 2020. Of these, 57% were men and 43% were women – a higher proportion of women than among all farms, according to data from the 2017 Census of Agriculture.

► **For additional survey results** visit NASS's Quick Stats database at quickstats.nass.usda.gov.

► **View the highlights at** <https://www.nass.usda.gov/Publications/Highlights/index.php>

SEC

From Page 1

New SEC reporting requirements will no doubt make an already complicated patchwork of regulations even more cumbersome.

“Farmers and ranchers are focused on growing the food, fuel and fiber this country needs, and have never been subjected to SEC regulations. Unlike the large corporations currently regulated by the SEC, family farms and ranches don't have teams of compliance officers. We urge the SEC to extend the comment period to allow those in agriculture time to understand the full impact of this proposal and offer meaningful input.”

The proposed rule is 510 pages

► **For an in-depth report on this topic**, go to AFBF's Market Intel : www.fb.org/market-intel

long with 1,068 technical footnotes and almost 750 direct questions.

The SEC has extended the comment period to June 17 on its reporting requirements proposal on climate change-related information from publicly-traded companies and their customers, suppliers and distributors.

The proposed rule “may create multiple, new sources of substantial costs and liabilities,” the letter states. “These include almost certain reporting obligations, technical challenges, significant financial and operational disruption and the risk of financially crippling legal liabilities.”



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ZOO

From Page 1

stitutional issues for humans surrounding unlawful takings, seizures, and impairments of contracts. If this precedent were to be set, it has the potential to create a litany of issues as it relates to animal agriculture.

“The agricultural industry should not be exposed to the wave of habeas petitions that NRP invites and that would swamp New York courts,” read the submitted brief.

New York Farm Bureau CEO Liz

Dribusch said, “New York Farm Bureau has taken a great interest in this case and believes it is imperative that we stand up for farmers who are involved in animal food production. All farm animals deserve to be well-cared for inhumane conditions but giving an animal the right of a human, essentially freeing animals in confinement, is a giant step too far. We are hopeful the New York State Court of Appeals will thoroughly review all of the evidence and previous court rulings and make the only reasonable decision, to deny the elephant habeas corpus relief.”

“All animals deserve humane

treatment and care and it is our duty as human beings to provide for those species that cannot care for themselves. Farmers know that their husbandry skills are essential for healthy, productive flocks and herds. But, granting animals legal status reserved exclusively for humans goes way beyond our God-given responsibility of animal welfare.

The question being considered by the Court of Appeals will have far-reaching consequences throughout our society,” Danielle Penny Strop, President, Northeast Agribusiness and Feed Alliance.

NYFB Receives AFBF Strategic Action Grant

By Lauren Williams

lwilliams@nyfb.org

AFBF has awarded grants of up to \$5,000 each to five state Farm Bureaus for new programs and initiatives through its Strategic Action Fund. State Farm Bureaus with fewer than 25,000 members were eligible to apply for funding of up to \$5,000 for projects that addressed AFBF’s board-adopted 2022 priority issues.

New York Farm Bureau was fortunate to receive grant funding to create informational videos to highlight strategic action items related to the importance that farmers play in addressing climate change and sustainability. These videos will be part of a media campaign to educate urban legislative representatives on the positive role that agriculture plays in climate change initiatives. As discussions on climate occur at both the state and federal legislative levels, it is increasingly important for farmers to share their stories and highlight the positive efforts that are utilizing on a daily basis.

NYFB is partnering with diverse farmer members from across the state to tell their story of addressing climate change and how they build climate resilience on their farms. This includes highlighting the different conservation practices that are employed on farms to help farmers be more sustainable but also adapt to changing climate conditions including severe weather events.

Other Strategic Action Grant recipients include Colorado, Delaware, Maryland, and Vermont. The following states contributed funds to help sponsor this round of projects: Idaho, Iowa, Kansas, and Tennessee Farm Bureaus.

Biden Administration Announces Efforts to Reduce Internet Costs

As part of the Bipartisan Infrastructure Law, the Administration and Congress worked to create the Affordable Connectivity Program (ACP), which allows millions of American households to reduce their internet service costs by up to \$30/month (or \$75/month on Tribal lands). The administration secured commitments from 20 leading internet providers—covering more than 80% of the U.S. population across urban, suburban, and rural areas—to either increase speeds or cut prices, making sure they all offer ACP-eligible households high-speed, high-quality internet plans for no more than \$30/month. To make sure ACP-eligible households can take advantage of the new program, the Administration is launching GetInternet.gov, which allows individuals to sign up for ACP and find participating internet providers in their area. Eligible individuals may also receive emails, text messages, and letters through associated government programs making them aware of ACP.



UNSPLASH

Ag Groups Call For Withdrawal of Supreme Court Brief on Glyphosate

AFBF

In a letter to President Biden, 54 agricultural groups expressed grave concern with a recent amicus brief submitted by the U.S. Solicitor General to the Supreme Court advising the court against taking up a case regarding pesticide labels. The groups, including the American Farm Bureau Federation, American Soybean Association, National Corn Growers Association, National Association of Wheat Growers, National Cotton Council, and American Sugarbeet Growers Association, listed in full here in the letter, called on the president to swiftly withdraw the brief. They warned the new policy would set a dangerous precedent that threatens the science-based regulatory process. The groups are worried this new policy, along with having environmental impacts, could ultimately hinder the ability of U.S. farmers to help meet growing global food needs intensified by the invasion of Ukraine.

In the May 10 brief, the Solicitor General advised the court against taking up a case concerning whether state pesticide labels can conflict with federal labels.

Brad Doyle, soy farmer from Arkansas and president of the American Soybean Association, stated, “Federal law is clear that pesticide labels cannot be false or misleading. Allowing states to require health warnings contrary to decades of sound science is beyond disturbing and obviously

The new position expressed by the Solicitor General is a stunning reversal from previous, bipartisan administrative policy. The brief asserts federal law and regulations do not prevent states from imposing their own labeling requirements, even if those labels run counter to federal findings.

not in line with federal law. I and other farmers are concerned this new policy will open the floodgate to a patchwork of state labels that will undermine grower access to safe, effective pesticides needed to farm productively and sustainably.”

At question is whether the state of California can require a cancer warning label for the popular herbicide glyphosate when thousands of studies, decades of robust scientific consensus, and numerous global regulatory bodies—including the U.S. Environmental Protection Agency—agree the herbicide is not a carcinogen.

The new position expressed by the Solicitor General is a stunning reversal from previous, bipartisan administrative policy. The brief asserts federal law and regulations do not prevent states from imposing their own labeling requirements, even if those labels run counter to federal findings.

“Supplying wheat to the world is more important than ever given the unprecedented times with Russia’s invasion of Ukraine. To-

gether, Russia and Ukraine make up one-third of the world’s wheat exports, and the disruptions we are seeing will certainly impact food supply,” said National Association of Wheat Growers President and Washington wheat farmer, Nicole Berg.

“Aside from the war, U.S. wheat growers are experiencing extreme weather conditions threatening the quality of their crops this year. 75% of the winter wheat production in the U.S. is in a severe drought. NAWG is concerned this new policy would undermine access to safe and effective crop protection tools that play a critical role in helping feed the world.”

AFBF President Zippy Duvall said, “Farmers utilize science-backed crop protection tools on their farms to produce safe, nutritious food. Allowing labels that conflict with existing conclusions and EPA studies will add to a greater misunderstanding of the crucial role pesticides play in enabling farmers to grow healthy, affordable food for America’s families.”

Grassroots Farmers Market

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SAFETY WANTED: Older tractors seeking Rollover Protective Structures (ROPS) look no further! Call 1-877-767-7748 The National ROPS Rebate Program helps locate ROPS and rebate 70% of the cost to retrofit!

OEM Massey, Gleaner, New Idea, White, AGCO, & Challenger parts. 0% financing on Hesston and Massey Ferguson round balers, mowers & most hay tools. www.mabiebros.com or 315-687-7891

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800 KELLEY LOADER with Quick Attach boom, 84" bucket. Will fit most water cooler Belarus Tractor. Price reduced to \$2,000. 2 used tires and rims 11.2 28's \$200 each. 1 tire and tube 3.0 x 2.0 new \$200. 2 tires and rims 8.30 x 20 used \$100 each. 1 front rim 11.2 x 20. \$250 price reduced. 1 front rim used 11.2 x 20 \$150. 315-699-2459

LEADER Evaporator RO Model #2. New, never used. Call 315-858-0368 for price.

BRILLION 16' Cultimulcher, exc. cond.; International 3250 fits 66 or 86 tractors; Farmall B tractor original, runs and drives, 30' 6" auger electric on wheels. 315-335-0629

IH 475 disc 18', 22" blades \$4500; IH 315 cultimulcher 13' \$2500. LANDOLL shank type chisel \$1200; Case 400 5-bottom plow vari-width \$2500; Case

90 Loader \$800. 518-399-1893

BELLY MOWER model 914 fits a FORD 1520 \$500; CASE VAC \$1500; Gaggle of Gravelys 1 – L8 2 – LS, snowblower, 30" mower, 2 rotary plows all \$600. 518-372-0936 after 6pm

FORD 4 bottom plow, Ford 4 row corn planter, Wheel hay rack. 607-988-6662

COMPLETE BOUMATIC cow ID system including two 3554142 power supplies, two 3554988 red ID control, two 3557197 antenna arch, one 3557377 2050 controller & +/- 1100 tags. 607-849-3291

VACUUM COOLER for sale, 3 pallet capacity, runs on 3-phase or generator. Overhauled and painted. VGC. \$80,000. 631-734-4219

HARDI Air Blast Sprayer Model 255, 50 gal tank, 3 pt hitch pto. Kept inside. 518-477-4841

MEAT GRINDER 1/2hp, gas weed trimmers, gas power washer, Clayton wood stove, 1977 Star Craft camper, makes great hunting cabin, make offer. 585-591-0795

1966 IH Pull-type #82 Combine, excellent condition, never been outside, original paint. Also have 2 plastic water tanks. 1- 60 gallon \$175 and 1 – 250 gallon \$290. 518-852-5726 kdrmdr453@gmail.com.

MAPLE SYRUP Barrel Evaporator lined with fire brick, 55gal barrel, preheater, stainless steel pan. Saratoga Cty \$500 518-882-9635

MAPLE EQUIPMENT retirement sale – everything needed for a 220 bucket operation from taps to filter press. Livingston County. 585-226-2952

BEARCAT 950 Grinder/Mixer. Always kept inside. Lots of additional screens. Franklin, NY area. \$4,000 obo. Also have PVC silo pipe. Make offer. 607-829-5592

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MQ Whisperweld 3 cylinder Kubota diesel 300 AMP Welder. 10KW AC Generator. Excellent condition, like new. Very low hours (551 hrs) on road trailer also in excellent condition. \$4300 OBO. 585-764-3917

GEHL 1085 chopper, processor, metal-alert, 4 heads, spout extension. 3 GEHL roofed and tandem wagons. GEHL 1540 blower. 1060 GEHL chopper for parts. Always shed kept. Will separate. 315-269-0861

PLANTER Jr 3pt single tool bar carrier with vertical adjustments floating brackets 4 row planter \$650; Planter Jr. One row push drill vegetable seeder 5qt hopper w/3 seed disks 39 hole sizes "newish" \$375. 914-804-4195

VALLEE Portable sawmills for sale. Built in Canada, welded steel construction. Wide range of length, diameter capacities and engine sizes. Vallee forestry equipment. com for models and options. 845-389-3489

Kerian speed sizer, used for tomatoes, apples, peppers etc. Three drops, adjustable from 2 1/4" to 4" \$8,000. Agritec 4 lane mechanical weight sizer, 3 drops. \$2000 pics available, 845-532-4929

TIRES/RIMS

NEW REAR Tractor rim – size 12 wide 38 round. Drop Center rim \$350; Silo Winch with Gear Reduction – Make Offer. 315-782-6226

MOWING

2017 KUHN GMD 24 mounted 8' rotary

mower, VGC, extra parts. Pictures available or view at farm in Watkins Glen. \$6500 firm. Call/text 607-742-3657 or bchedzoy@yahoo.com.

DR PRO field brush mower, 26" cut. Briggs & Stratton engine, 14.5hp. Model 310000 \$2,000; Natures Comfort outside wood boiler. Model H3256 fire box is 1/4" steel, heats 10k sq. ft. \$3,000; looking for used bolt on Kubota backhoe 607-776-4777

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HAY WAGON, running gear, heavy duty, older but in good shape. Also, 15 old steel wheels, various sizes. In Greene County. Berny at 518-731-8880

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LAMCO Self-Unloading wagon with roof. 12 ton tandem with fast hitch pole \$2500 obo. Good working condition. Also have 1993 Mack dump truck vgc. \$12,000 obo. 716-707-2062

2 Self-Unloading Wagons 9x18. Good condition, PTO driven belt. \$2500 each. Dellwood12@verizon.net

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OLD MILL Greenhouse flat seeder. Model 615-2 or 3 in reasonable working condition. Info@sabellico.com or 845-226-5943 ask for Randy-Matt or Ray

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VAN MARK 2600 Washer/Peeler/Scrubber used 6 roller unit. Uses: cider apples, potatoes & other vegetables. \$9500. 518-365-5347

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DION 1225 Chopper; Heston 1160 14' haybine; 2 Weaverline 430 hydrostatic feed carts. 607-988-6808

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HAY TROLLEYS from farms/barns in western, NY. Alan 585-451-2019

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Grassroots Farmers Market

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FARM TO TABLE goat milk gelato, goat cheeses and more. Contact hiddenpasturesdairy@gmail.com. Ship to your store or your door! Discount for Farm Bureau members.

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MAPLE SYRUP. Gallons thru pints, reasonable and sustainably produced, will ship. See our website www.woodsteadmaple.com. 315-852-3351

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RAW HONEY – by the pail or case. 60lb pail \$160, 24lb pail \$64, 12lb pail \$36. 5lb case (6 jars) \$115, 1lb case (12 jars) \$46. Call for shipping costs. Ford's Honey Farm 1883 Castle Road. Newport, NY 13416. 315-891-3339

HONEY. Raw, Wildflower in 1lb., 2lb. & 5lb. jars. Also in 1/2 lb. jars as gifts. Medium amber, not filtered, by the ESHA 2017 Beekeeper-of-the-Year. Albany area. 518-861-8020 or stephenwilson282@gmail.com.

HONEY: light basswood, clover, knapweed mix in 60lb. Pail \$185 heated or raw. Beeswax \$6/lb. Four frame mite resistant spring nucs \$125. johnstonsbees@hotmail.com.

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SPRUCE TREES, POTTED. 2' \$19 each; 3' \$29 each; 4' \$39 each. Also large Fraser & Balsam trees for making wreaths. Spruce Run Tree Farm. 607-936-4737

WREATH MAKERS we have balsam trees for sale for brush. 315-336-0477 leave a message or molliemoram@yahoo.com with subject line "Wreath Brush".

CHRISTMAS TREE Seedlings and transplants, all kinds. Limited supply. Landscape trees, all sizes. Spruces, firs, some timber types. Treehaven Evergreen Nursery. 716-652-4206 leave message.

OPEN POLLINATED CORN SEED. Silage, Grain, Wildlife plots. Available Cert. Organic. Early varieties. Vast selection including Keuck Early 75 Day, Wapsie Valley 85 day, Dublin 87 day MN (13) 87 day, Silver King 100 day, Golden Bantam Sweet corn, Black Jack popcorn and Japanese Hulled Popcorn to name a few. Green Haven Open Pollinated Seed Group. 607-566-9253 www.openpollinated.com.

TIMOTHY SEED for sale. Good and clean \$55/bushel; \$50/bushel for 10 bushels or more. Also medium red clover seed, good and clean \$110/bushel. 315-536-8848 or 315-694-0278.

MEDIUM RED Clover Seed. Excellent quality. Cleaned and bagged 60lbs/bu \$90.00 Kime Farms Geneva, NY 315-729-1181

LOOKING for spent grain? Call Red Hawk Brewing at 315-491-5158

WANTED! Wholesale grower looking for surplus nursery stock 5-10ft for our digging. Blue spruce, White spruce, Norway spruce, Serbian spruce and Concolor fir wanted in the ground. We are looking for quality trees full to the ground. Contact urtzsevergreens@gmail.com or 315-597-6121

PLACE your order for our 2022 crop consisting of Comet, Centennial and Michigan Copper Hops. We have been in business for over four years. You may get details by giving us a call. Place your order by phone or email. Brian Ball0218@gmail.com 585-301-2043 or Elaine Basketmom17@gmail.com 585-576-4217.

EVERGREENS WANTED! 5' to 18' Norway Spruce, White Spruce, Serbian Spruce and Arborvitae. Scott@forevergreensrus.com or 607-227-3500

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WANTED TO BUY. Evergreen trees, spruce, pine, Norway spruce, white spruce, white pine. 10 to 15ft. Capital district. Area. 518-339-3240

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POULTRY MANURE. \$15/yard. Pick up or delivery. Analysis available. 845-482-5464 Dan.

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SAWDUST \$15/yard @ the Mill. 607-687-1539 Robinson Lumber LLC, Owego, NY.

SAWDUST Delivered or Picked Up. LJ Valente Inc. Greater Albany area. Located in Averill Park. 518-674-3750

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HOUSE FOR SALE. Overlooking Canandaigua Lake. 3bd, 2 ba on 4 acre lot. Close to horse racing, gambling and fishing. In Wayne County on State Route 21. 607-776-4777

FARM. Bayport, Long Island. Owner retiring at 78yrs old. Farm, Store, Agricultural property. Chicken eggs, hydroponics lettuce, annuals, vegetables and flowers. Greenhouse area Approx. 16,000 sf. Farmhouse with enclosed front porch, foyer, living room, kitchen, dining room, 2 bath, 4 bedrooms. Outside deck enclosed spare room. 1 bedroom cottage with 1 bath and living room used as storage area currently. 4 car detached garage. 631-472-0531 John for more info.

TIOGA COUNTY, Spencer NY. HUNTER'S PARADISE! 39 acres with 1400ft. road frontage, well, electric, stream and campsite from days gone by. \$66,000 Call/text 607-215-2646 or Poster658@gmail.com Pansy Foster, Laurel Properties, Laurel Management, Inc. MLS#309240

290 rolling acres in town of Warwick, outside village of Warwick; great potential for haying, orchards, livestock. Four small houses on property; zoned Agricultural. 65 miles to NYC. Chris at 845-986-7314

24 ACRES, CERTIFIED ORGANIC in Sterling, NY. Alfalfa/Timothy, Rye, Hemp. Two new barns, 240v, nice apartment, AC, electric heat, drilled well, holding tank, fishing, hunting. Very nice location. 215-234-0421

66 ACRES MUCKLAND in ORANGE COUNTY. Ideal for High Yield Growth. Grow potatoes, onions, Soybeans, Hemp. Farm Buildings. \$991,900. NY Land Quest. Dani Hoeverman 845-901-3560 Lic. RE Salesperson. nylandquest.com

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Grassroots Farmers Market

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RETAIL NURSERY & Christmas Tree Farm. 22 acres, house, barns, shop. Elma, NY. Very busy residential/commercial area, profitable for 35 years. Another farm provides inventory. Treehaven Evergreen Nursery. 716-652-4206 evenings best.

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DAVID ZILKER, Associate Real Estate Broker. ERA Team VP Real Estate. Specializing in Residential, Commercial, Acreage and Farmland Real Estate. 716-474-5859 or 716-496-5661 Dave. Zilker@ERA.com.

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SEAWAY RENTAL CORP – Watertown, NY offers full-time position(s) with salary range \$32-52,000/yr, based upon applicant experience. The job requires competent knowledge in gas and diesel engines. These jobs offer paid holidays, paid vacation and retirement/healthcare plans. Applicants may stop in for an application, e-mail a resume to seawayrental@msn.com or mail resume to 25177 NY State Route 3, Watertown, NY 13601

CUSTOM FARMING Operation in WNY looking for full-time, part-time and seasonal equipment operators and truck drivers. Call or text 716-474-3739 email stacycorcoran@gmail.com.

CAREER OPPORTUNITIES with Sign on Bonus. CNY's premier design/build firm in landscape construction is hiring. If you love the outdoors and are looking to join a professional company, qualified applicants can contribute to a growing co. We offer 40+ hrs a week, benefits, internal advancement and a paycheck well above minimum wage. Go to HSLC.CO and click on the red "Join Our Team" button to learn more.

HOP FARM MANAGER. The Bineyard located in Cazenovia, NY (Madison County) is looking for people to assist with commercial hop production. March to November. Farm experience and ability to work independently required. Please email chad@thebineyard.com for more details.

KREHER FAMILY FARMS Clarence, NY location is seeking a Farm Manager to manage our egg production area. Animal husbandry and management experience required. Dairy experience is welcome! Apply online at www.krehereggs.com or call HR Manager (Brook) at 716-759-6802

MAPLE FARM - seeking experienced sugar maker to manage tapping and syrup production at 3,000-tap maple operation near Rochester. Seasonal position with housing provided. Please contact joe@kettleridgefarm.com.

AGRI-BALANCE SERVICES McDowell & Walker Inc now hiring Agronomy Personnel. Spray & Fertilize Applicators. Full time or seasonal. Come join our team! Send resume to: barry@mcdowellwalker.com.

CANTICLE FARM, a Community Supported Agriculture Farm in Allegany, NY seeking experienced full-time Executive Director/President. Send letter/resume to office@canticlefarm.org, attn: Shauna Kessler, subject: EXECUTIVE DIRECTOR/PRESIDENT APPLICATION. Full description at <http://canticlefarm.org/employment.html>.

SMALL Chautauqua farm market with B&B opportunity. Looking for a partnership in the venture. 716-680-2211 for details.

CO-VALE HOLSTEINS Preble NY seeking an assistant crop manager with a passion for great cows. This is a 600+ dairy with 1200+ acres. Brad at 315-729-3220

STEWARDSHIP position at Genesee Valley Conservancy for conservation minded individual. Successful not-for-profit based in Genesee working to conserve habitat and farmland in Genesee Valley. Full-time with benefits. Visit website!

FULL/PART TIME – Breeding Farm position. Weekends, must have experience with some aspects of horse care including feeding, turning out, holding for blacksmith/vet, mucking stalls. Patience is required as you

will be handling mares and foals. Driving tractors and working farm equipment abilities would be helpful. Must be punctual, dependable with neat and organized work habits. Must have reliable transportation to/from workplace. Good references required. No riding involved. Great pay for right person, up to \$20/hr. Cambridge, NY. Please provide contact information to 518-677-8265

LARGE HORSE Farm seeks person or couple to maintain property. Mowing, fence, hay making, pasture maintenance. Good Salary, Housing, Health Ins. and year end bonus. Contact stonewallfarm@aol.com or 914-248-5538

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PATHSTONE'S Farmworker Housing Grant for Genesee, Livingston, Wyoming, Seneca, Orleans and Ontario Counties is open. Grant of up to \$2,000 to repair existing farm labor housing. Contact Susan Kwik for an application 585-261-1779

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DERMODY, BURKE & BROWN, CPA's serves agribusiness clients in the traditional areas of auditing, accounting and taxation, and a wide array of additional services (payroll, business valuations,

Custom Accounting Solutions, ect.) 315-471-9171 or info@dblllc.com www.dblllc.com.

ABC LEASING & FINANCE. Specialty financing for all your equipment or farm needs. From trucks, trailers and tractors to any other type of equipment. We specialize in the challenging credit approval. 518-339-3240

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AG BUSINESS AND ESTATE PLANNING Farming is unpredictable. Are you prepared? Harris-Pero & Botelho, PLLC is ready to help you plan your farming family's future. Contact. 518-860-5668 or info@saratogawills.com.

MISCELLANEOUS

ANNE PHINNEY author of "Finding My Way to Moose River Farm," a memoir about a happy life spent with extraordinary animals is available for public speaking engagements. mooseriverfarm@gmail.com or 315-369-3854

"UNDERTAKINGS of an UNDERTAKER", a memoir book by Stanley Swan, a rural N.Y.S. funeral director. For cost and signed copies, email Stan at undertakings@inbox.com.

SEE FARMING in NY thru eyes of 11 yr. old. Visit YOUTUBE and search "4th Gen Dairy Farmer" for videos. 716-474-1705 for more info

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CAYUGA CFB

Kohler Speaks at Cayuga County Young Farmer Social

Cayuga County's Young Farmers and Ranchers group held a recent social event at Prison City Brewing North Street in Auburn. Twenty-six members gathered from Districts 3 and 5 to network. NYFB YF&R Chair Christina Hudson Kohler spoke to the group.



CATTARAUGUS CFB

Cattaraugus CFB Enjoys Trivia Night

Cattaraugus CFB drew 75 members out for a recent evening of fun and fellowship. Nathan Blesy (standing), County Vice President, gave instructions to the group.

CCE Madison Welcomes New Executive Director

Cornell Cooperative Extension Madison County is pleased to announce that Larkin Podsiedlik has been appointed Executive Director of CCE Madison, effective April 1, 2022. She had been serving as Interim Executive Director with the association for several months. Podsiedlik was previously the Executive Director of CCE Steuben County in Bath, NY, and is returning to the Cornell Cooperative Extension system after working in philanthropy and non-profits in Syracuse.



Larkin Podsiedlik

A lifelong resident of Central New York, Podsiedlik grew up in Fabius, and got her start in Extension as the Senior Nutritionist for the Finger Lakes Eat Smart New York nutrition education program. Prior to that she worked for Foodlink, a regional food hub and the Feeding America food bank serving the Finger Lakes. She is a nonprofit and food systems leader with experience in program delivery and development, organizational leadership, and community outreach in Maine, Massachusetts, and upstate New York. Podsiedlik has a Master's in Public Health and a Masters in Agriculture, Food, and the Environment, both from Tufts University.

"I am looking forward to continuing to lead the CCE Madison team. I see so many opportunities to blend our Cornell research-based expertise with other local knowledge, to help lead conversations around agriculture, positive youth development, economic development, and other important community issues," Podsiedlik said.

Madison CCE

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