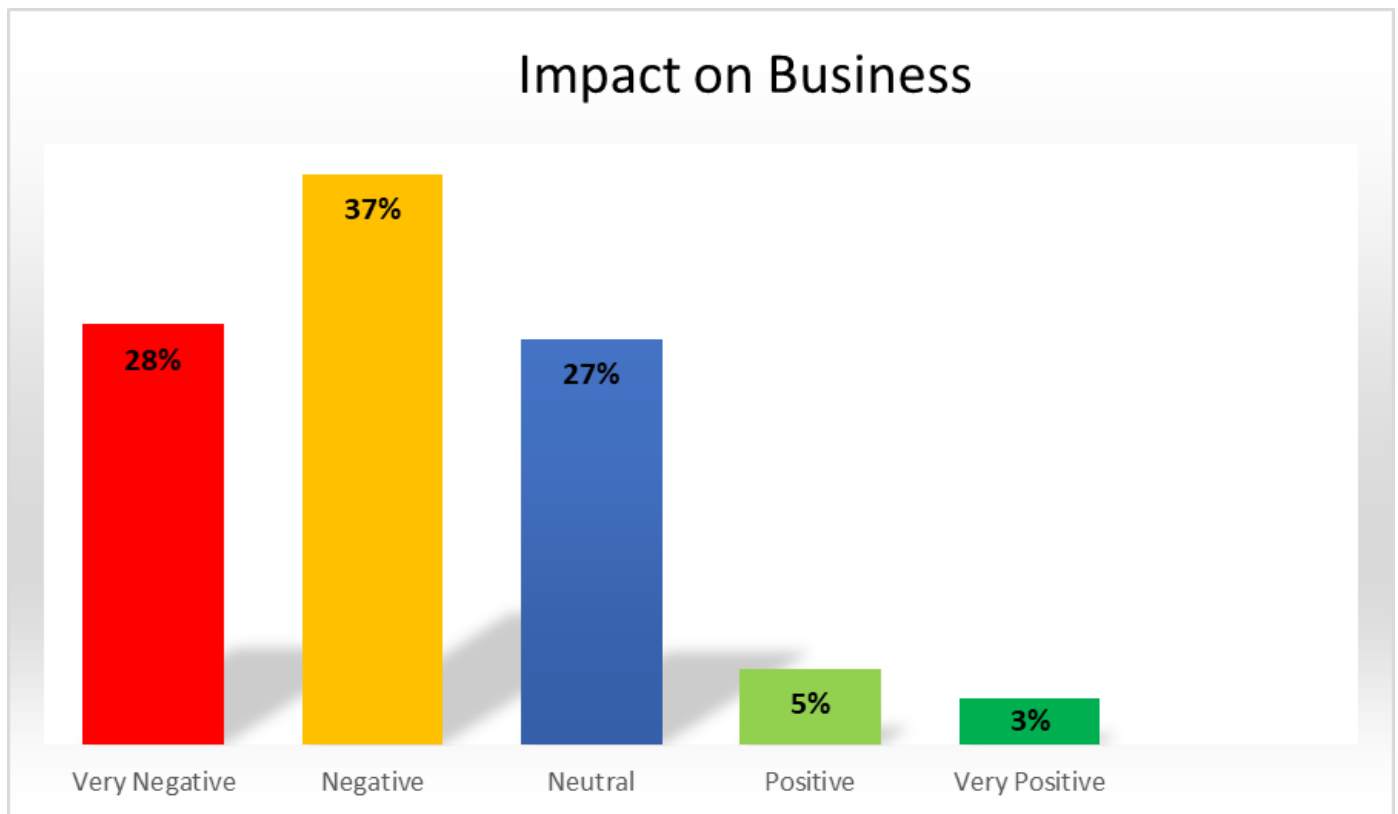




Farm and Agribusiness COVID-19 Impact Survey

The COVID-19 pandemic has had a significant impact across the entire agricultural community in New York State. From market disruptions and lower prices to health and safety concerns, the coronavirus and its fallout have left no farm untouched. This unscientific survey conducted by New York Farm Bureau from June 8 to June 17, 2020 highlights the issues farmers are facing in New York State. 531 farmers, employees and agribusiness owners completed the survey.

Q1: To date, how has your business been economically impacted?



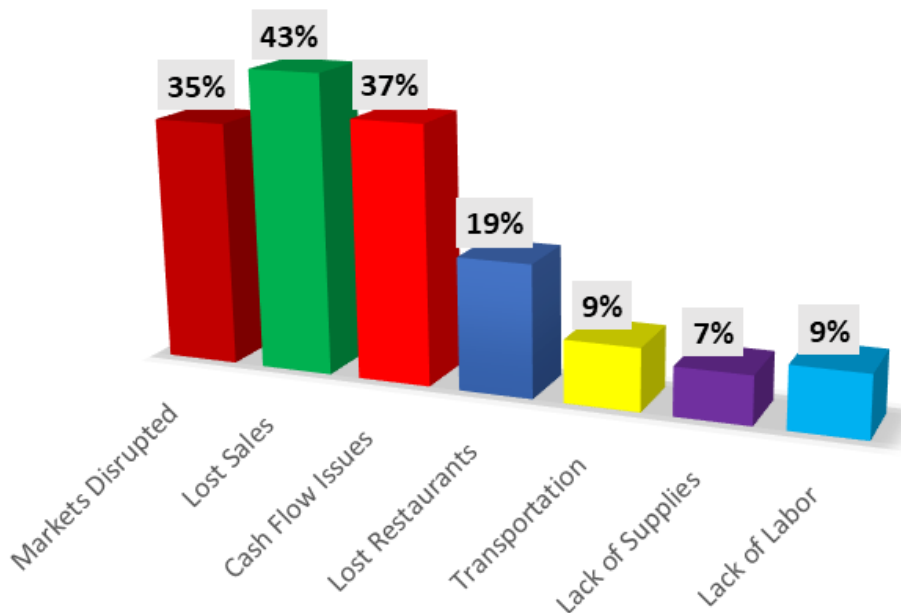
Responses: **Very Negative:** 141 (28%) **Negative:** 188 (37%)
Neutral: 135 (27%) **Positive:** 24 (5%) **Very Positive:** 14 (3%)



Farm and Agribusiness COVID-19 Impact Survey

Q2: Which best describes your existing farm/business situation due to disruption from the COVID-19 crisis?

Specific Business Impacts



Responses (choose all that apply)

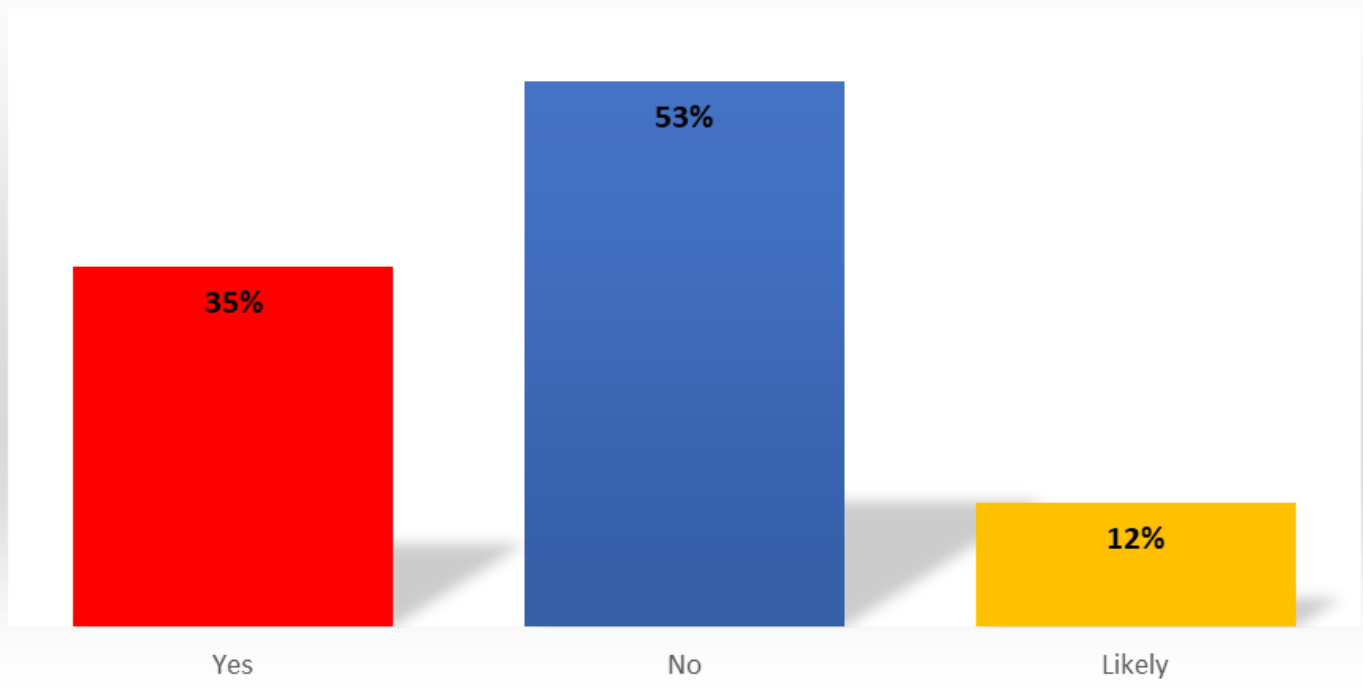
**Markets Disrupted: 175 (35%), Lost Customer Sales: 210 (43%),
Cash Flow Issues: 184 (37%), Lost Restaurants/Consumers: 92 (19%),
Transportation/Shipping Challenges: 45 (9%),
Lack of Supplies or Needed Business Resources: 34 (7%),
Lack of Labor/Human Resources: 43 (9%)**



Farm and Agribusiness COVID-19 Impact Survey

Q3: Have you had to reduce purchases from local vendors
or suppliers?

Impacts on Vendor Spending



Responses: **Yes:** 173 (35%) **No:** 260 (53%)

Will Likely Reduce Future Spending: 61 (12%)





Farm and Agribusiness COVID-19 Impact Survey

Q4: Briefly Describe any changes you have made on your farm to adapt or cope with COVID-19 and/or economic impact.

Transitioned to internet direct sales.

-Suffolk Co., Aquaculture

We are dairy farmers and had to cut milk production by 15%.

-Chautauqua Co., Dairy

With our food service business decimated, we're concentrating on retail sales, Nourish NY customers and fulfilling USDA produce boxes.

-Suffolk Co., Vegetable

Hired a person to develop a COVID plan, monitor employee health and implement sanitation practices daily for vehicles, farm equipment, worker housing and offices.

-Wayne Co., Fruit

Loss of three months of farm income as we entered peak season of our seasonal agritourism business.

-Schuyler Co, Equine

I can't sell my wine to visitors, which was 90% of my business. I had to lay off 90% of employees, so nothing is getting done on the farm.

-Yates Co., Winery

Expanded web advertising.

-Fulton Co., Maple

Doing farm stand business by online order only with curbside customer pick-up.

-Orange Co., Vegetable

We put expansion on hold. Looked into more risk management options and added to daily sanitation.

-Cayuga Co., Dairy



Farm and Agribusiness COVID-19 Impact Survey

Q4: Briefly Describe any changes you have made on your farm to adapt or cope with COVID-19 and/or economic impact.

We were forced to sell our dairy herd due to lack of market.

-Jefferson Co., Dairy

Sell more retail and wholesale. Landscaping division has been severely affected.

-Suffolk Co., Nursery/Landscape

We have cut production by 12% due to demands of co-op, laid off one full-time employee and cut 5% of hours for other staff. We created more lunch room space and started new cleaning procedures and instilled social distancing rules.

-Ontario Co., Dairy

Cut back on feed, tack and equipment purchases.

-Saratoga Co., Equine

Maple Syrup production happened before COVID-19 caused shutdowns. Now we are storing product rather than selling it.

-Wyoming Co., Maple

We had to hire additional workers to meet demand.

-Oswego Co., Direct Market Vegetable & Fruit

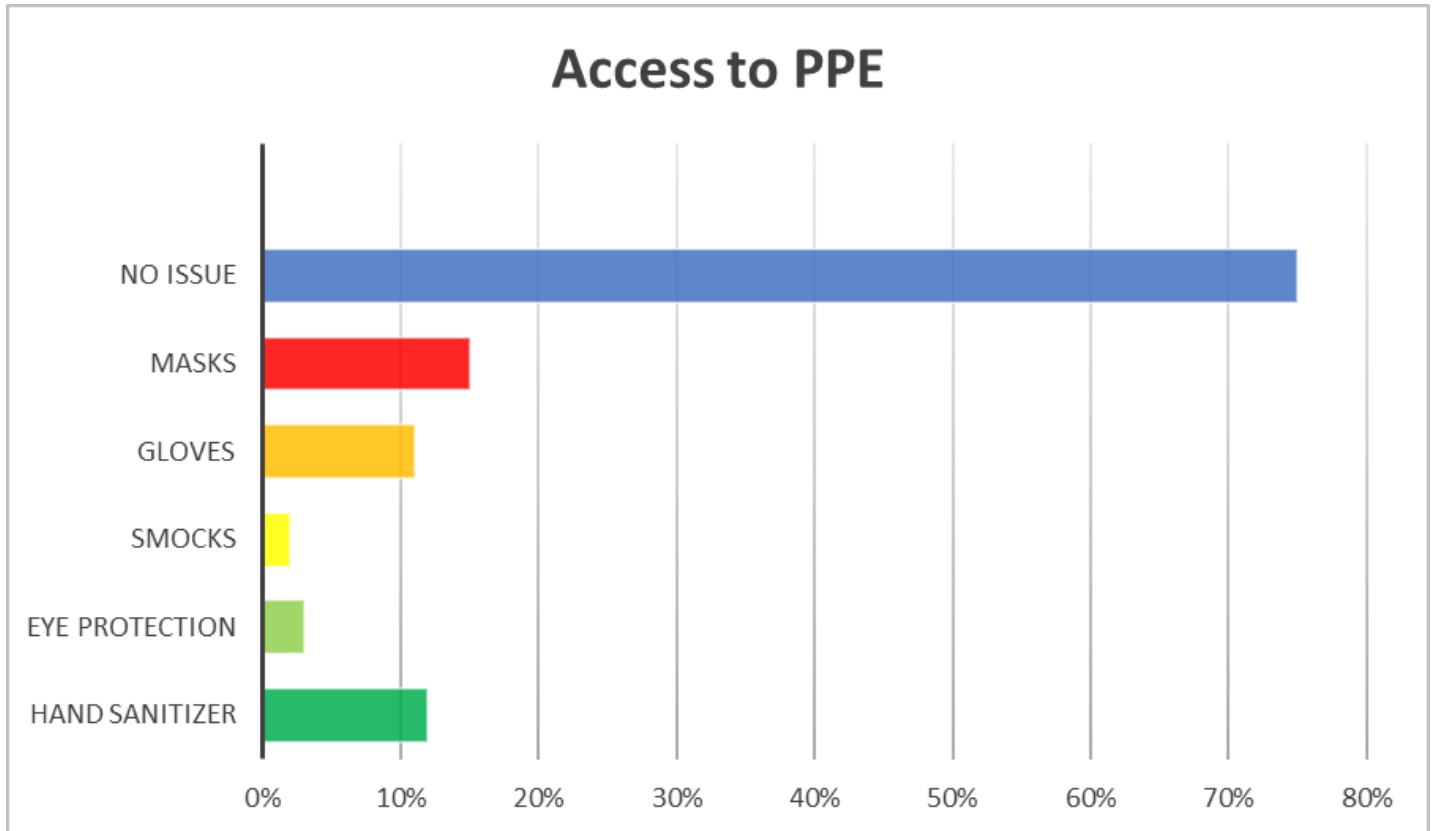
Storing more farm products, meats and eggs. Very difficult time getting cattle processed.

-Orleans Co., Livestock



Farm and Agribusiness COVID-19 Impact Survey

Q5: Are there issues in securing personal protection equipment (PPE)?



Responses (choose all that apply)

No Issues: 363 (75%),

Respiratory Protection/Masks: 73 (15%),

Gloves: 52 (11%), Smocks/Coveralls: 11 (2%),

Eye Protection: 13 (3%),

Hand Sanitizer: 59 (12%)

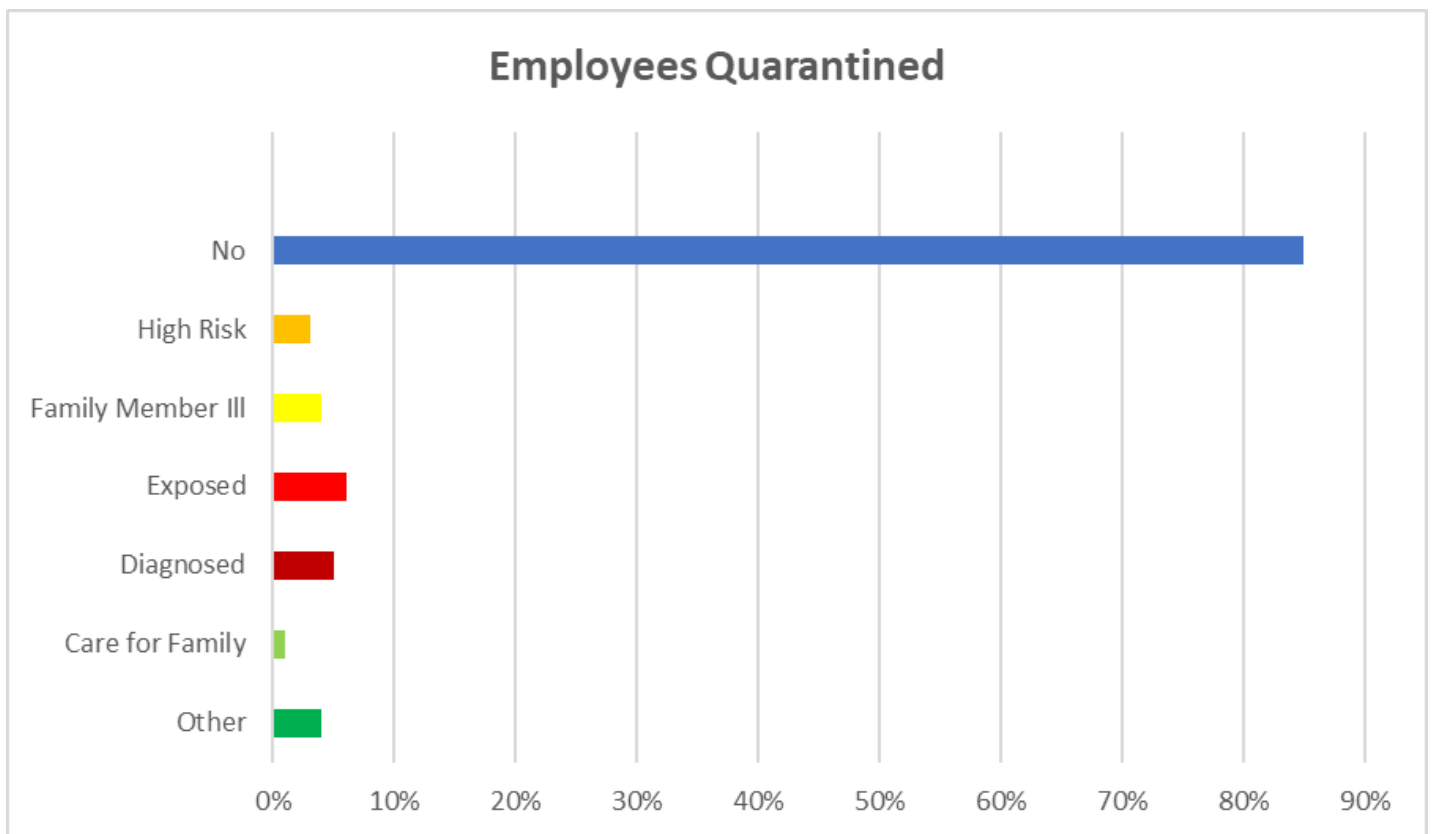


Farm and Agribusiness COVID-19 Impact Survey

Q6: Do you have employees?

Yes: 263 (52%) No: 238 (48%)

Q7: If Yes, have any of your employees been under quarantine due to their own episode of COVID-19 or that of someone they are responsible to care for?



No: 220 (85%), Employee in high risk group: 8 (2%),

Family member ill: 11 (4%), Employee exposed: 15 (6%),

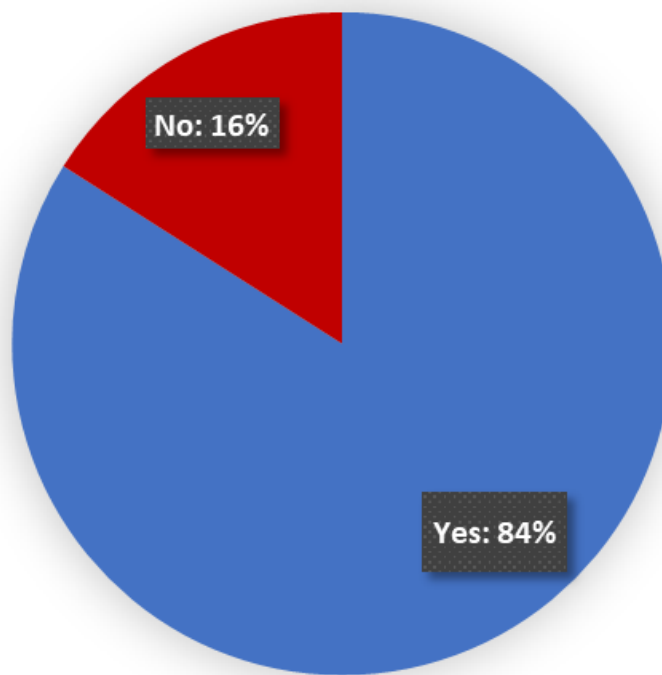
Employee diagnosed or suspected of having infection: 12 (5%),

Family member needed care: 2 (1%), Unknown/Other: 11 (4%)

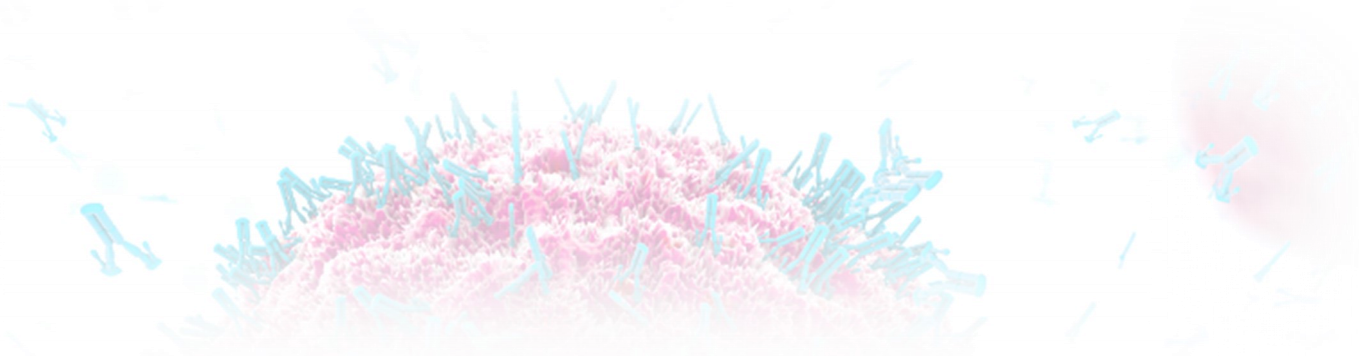


Farm and Agribusiness COVID-19 Impact Survey

Q8: Do you have a plan in place to train and assist employees to mitigate the spread of COVID-19?



Yes: 219 (84%) No: 43 (16%)





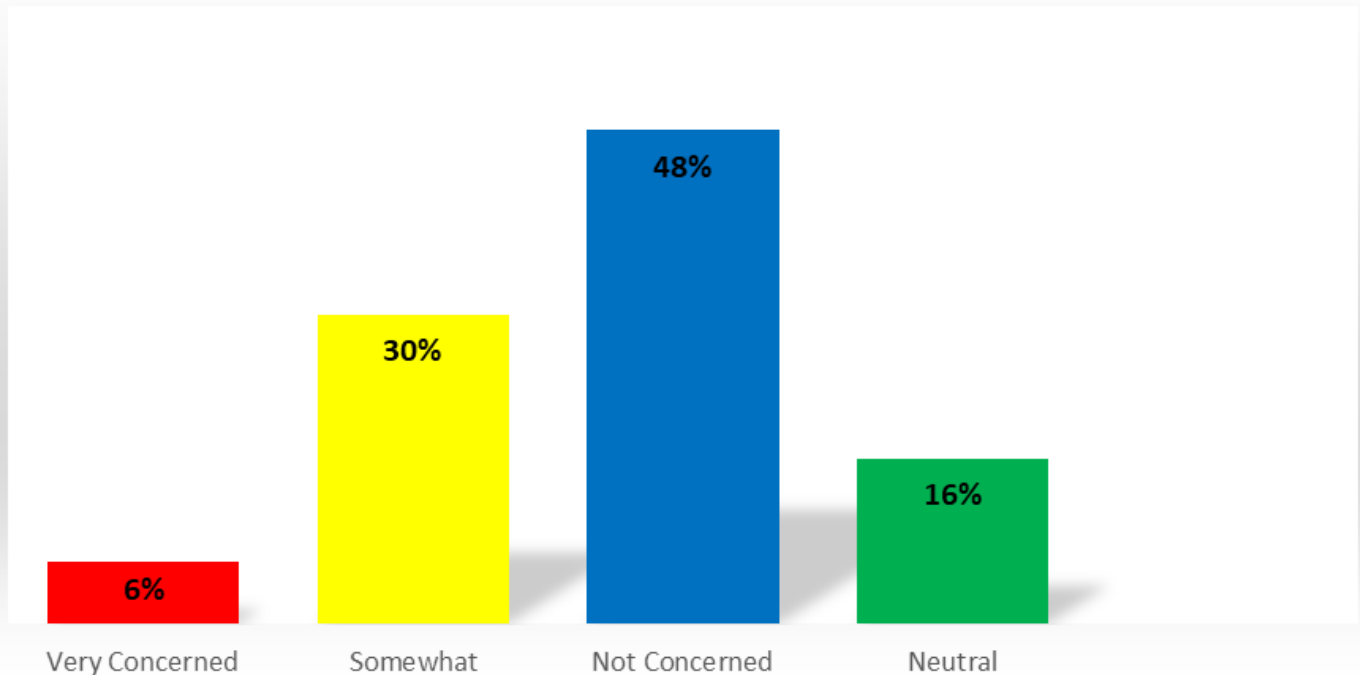
Farm and Agribusiness COVID-19 Impact Survey

Q9: Do you know where to access COVID-19 testing?

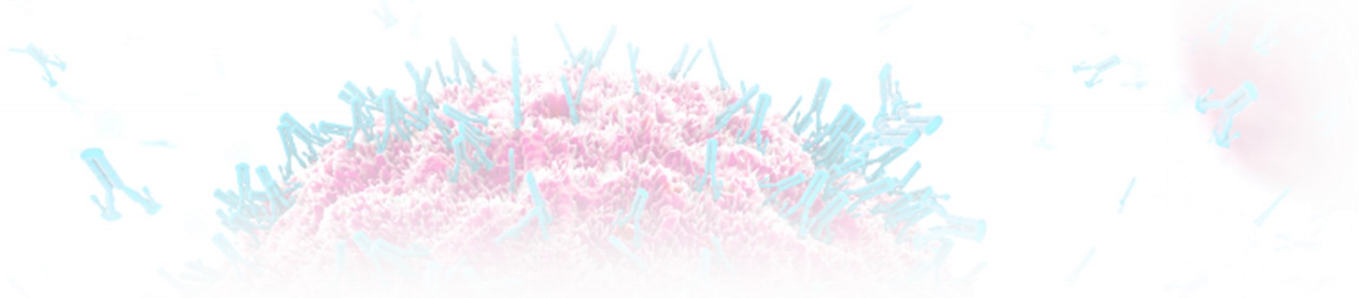
Yes: 374 (78%) No: 103 (22%)

Q10: How big of a concern is lack of health care in your area?

Access to Health Care



**Very concerned: 29 (6%), Somewhat Concerned: 145 (30%),
Not Concerned: 231 (48%), Neutral: 80 (17%)**

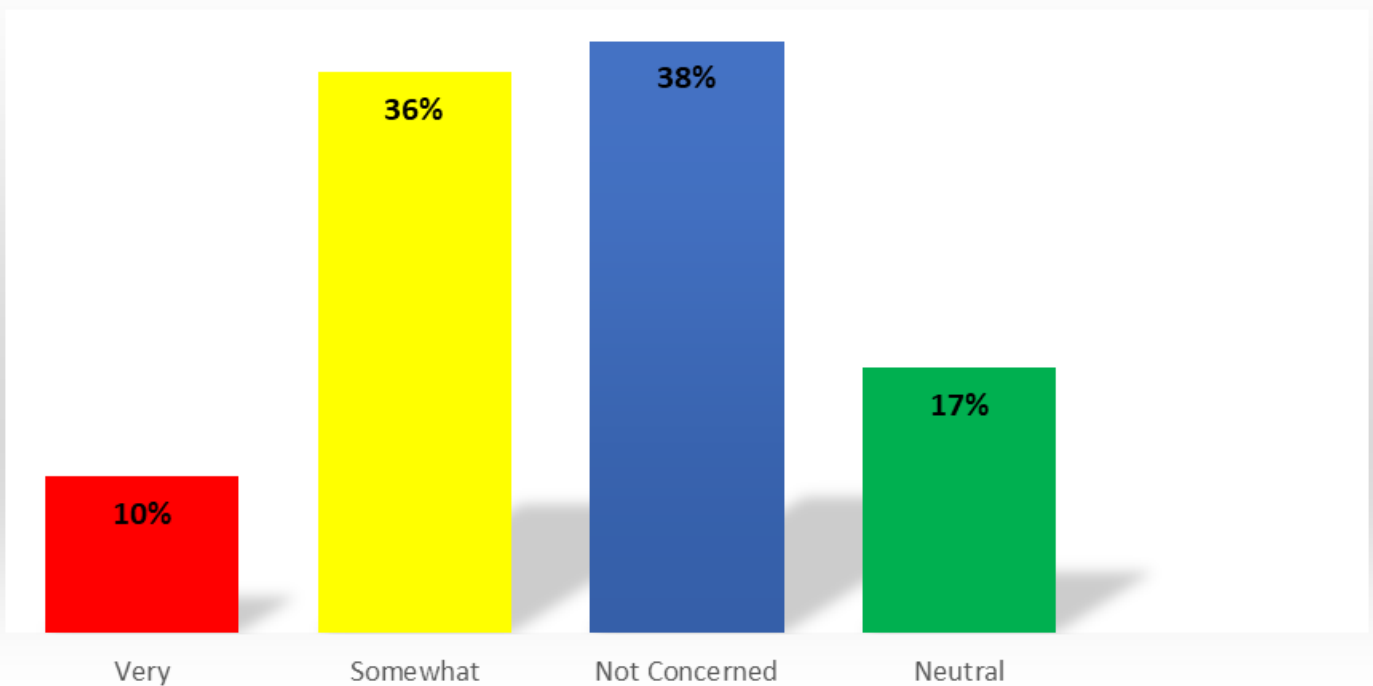




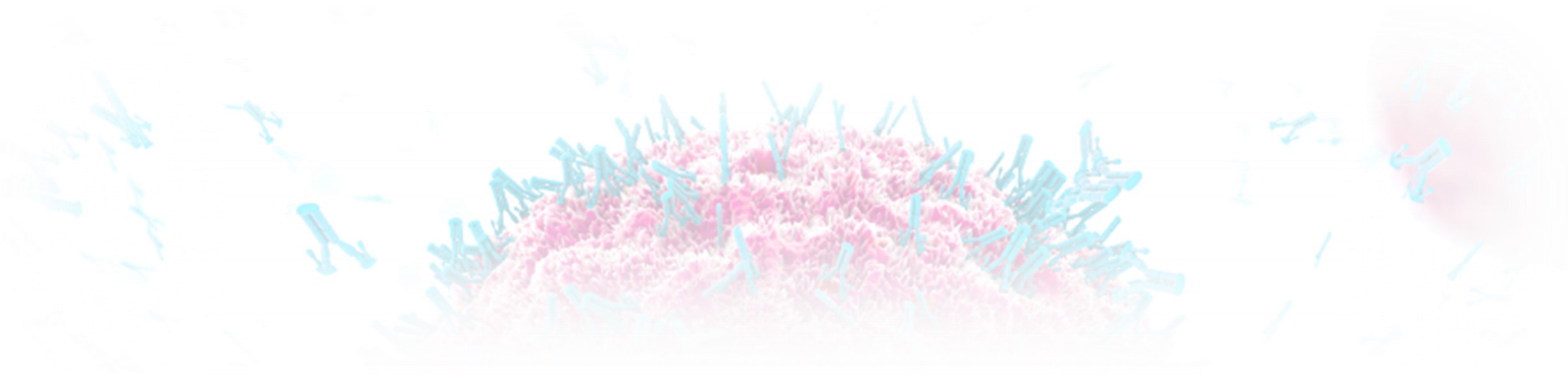
Farm and Agribusiness COVID-19 Impact Survey

Q11: How big of a concern is your mental health or that of a family member, friend or neighbor?

Mental Health Concerns



Very concerned: 48 (10%), Somewhat Concerned: 172 (36%),
Not Concerned: 182 (38%), Neutral: 80 (17%)

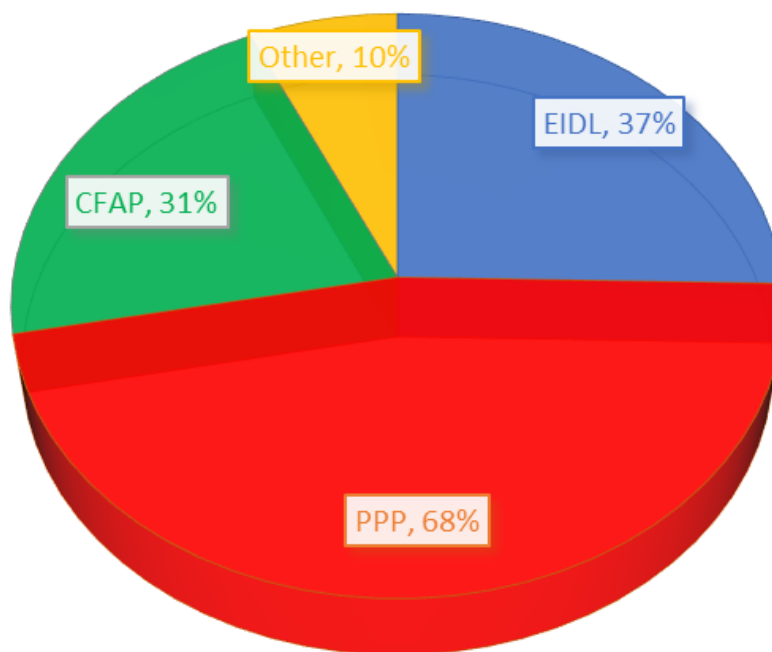




Farm and Agribusiness COVID-19 Impact Survey

**Q12: Do you plan to apply or have applied for federal assistance?
If so, which program(s)?**

FEDERAL ASSISTANCE



270 members answered Yes

Economic Injury Disaster Loan (EIDL): 100 (37%),

Paycheck Protection Program (PPP): 183 (68%%),

USDA Coronavirus Food Assistance Program (CFAP): 83 (31%),

Other: 26 (10%)



Farm and Agribusiness COVID-19 Impact Survey

Demographics of survey:

Farm or Agribusiness Owner/Partner: 430 (91%)

Employee: 33 (7%)

Other: 12 (3%)

Description of farm or business: (check all that apply):

Aquaculture: 22 (5%) Agritourism: 47 (10%)

Ag Retail: 59 (12%) Biofuels: 1 (0%)

Brewery/Cidery/Spirits/Winery: 23 (5%)

Christmas Tree: 14 (3%), Custom Applicator: 6 (1%)

Dairy: 104 (22%), Direct Market: 53 (11%)

Equine: 64 (13%), Equipment Dealer/Sales: 13 (3%)

Feed Dealer: 19 (4%), Forestry/Timber: 13 (3%)

Fruit: 47 (10%), Livestock: 74 (15%)

Maple: 54 (11%), Nursery/Landscape: 27 (6%)

Row Crop: 56 (12%), Specialty Crop: 45 (9%)

Veterinary: 3 (1%), Vegetable: 71 (15%)

Other: 64 (13%)

Contact:

info@nyfb.org / 1-518-436-8495