



## State Budget Works to Offset Farm Labor Costs

### Farm Workforce Retention Tax Credit will be Doubled

By Jeff Williams  
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The 2022-2023 state budget was finalized in the first week of April and after much negotiation included full funding for agricultural programs in the research, promotion, and animal health. Like-

wise, environmental program funding for Soil and Water Conservation Districts, farm water quality, climate protection, among others, all received much-needed increased funding.

Gov. Kathy Hochul started the ball rolling on this spending in her executive budget, released in January and the Senate and Assembly, led by Agri-

culture Committee Chairs, Sen. Michelle Hinchey, and Assemblywoman Donna Lupardo continued the process of advocating for our farms in both their respective houses, resulting in a budget that supports our farms and recognizes the challenges they are facing.

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## New York State Poultry Farmers Protect their Flocks Amid HPAI Outbreak

By Brooks Brown  
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An outbreak of Highly Pathogenic Avian Influenza (HPAI), first reported in Indiana this February, is now affecting birds in New York and in 29 other states.

New York Department of Environmental Conservation (DEC) announced on April 20 that the virus has been found in multiple wild bird species in several areas of New York State.

To date in New York, HPAI has been found in captive chickens, pheasants, and ducks in Dutchess, Ulster, Monroe, and Fulton counties. HPAI was detected in free-ranging wild birds in Cayuga, Clinton, Montgomery, Monroe, Onondaga, Seneca, Suffolk, Nassau, Livingston, and Wayne counties. Wild birds confirmed as infected include snow geese, Canada geese, tundra swan, mute swan, sanderling, mallard duck, redhead duck, ring-necked duck, wood duck, hooded merganser, great blue heron, bald eagles, great horned owls, snowy owl, cooper's hawk, red-tailed hawk, fish crow, and turkey vulture.

Many species of waterfowl, including shorebirds, gulls, raptors, herons, and cranes, are also vulnerable. Small songbirds have not been affected in New York or other states. Confirmed wild bird cases are listed

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PHOTOS BY PAM ZWOLINSKI/NYFB STAFF

### Fill 'Er Up!

A truck bed is loaded with grain at Howlett Farms in Avon, NY. With a history spanning five generations, the farm specializes in cash crop farming, grain production, trucking, grain handling and marketing with a state-of-the-art grain facility. Read more in the Commodity Report on Page 13



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## NYFB Discusses Future of Farming with Ag Alliance, Agribusiness Members

By Steve Ammerman  
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New York Farm Bureau's State Board of Directors invited its Ag Alliance and Agribusiness members to a special gathering Wednesday, April 13 in Syracuse to begin a forward-thinking discussion about agriculture in the state. Each participant was tasked to discuss a major challenge and an opportunity facing their commodity members, group, or business. The goal is to find common ground on some of the major issues facing agriculture and ultimately how we can all work together to address them.

NYFB's Ag Alliance and Agribusiness members are an important part of Farm Bureau. We share interests and work on many of the same public policy issues in Albany and Washington. Some of the challenges discussed at the roundtable included labor, regulatory burdens, and climate change. But the group of more than 50 people also focused on positive opportunities like the resiliency of the food system, new markets, and resources available to New York farms.

This was just the start of the conversation that will unfold over this year, culminating with a special New York Farm Bureau State Annual Meeting in December in Buffalo.

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# Registration Open for Six-Week Managing Performance Course

Cornell Agricultural Workforce Development

Cornell Agricultural Workforce Development has opened registration for Managing Performance, a six-week course in the Supervisory Leadership Certificate program. Managing Performance materials release June 17, 2022 and live weekly Zoom discussions will be held from 11 a.m. to noon each Thursday from June 23 through July 28, 2022. Participation in the live sessions is highly encouraged and provides a valued opportunity for peer-to-peer learning and networking. Registration is \$275 and closes June 17. Continuing education credits are now available for this course and the Supervisory Leadership Certificate program.

Course topics include: understand motivation, harness the power of performance feedback and coaching, build clear and effective workplace communications, set safety expectations, conduct effective performance improvements.

Each course includes up to six weeks of instruction on topics that will build your leadership and management skills. Instruction includes a combination of pre-recorded lectures, reading assignments, written exercises, live discussion sessions and quizzes. For those looking to learn more on a particular topic, supplemental videos and articles may be recommended by the instructor. To get the most out of the course, students should plan to spend two to four hours each week on combined course activities.

This course, and the whole certificate series, is appropriate for both new and experienced farm supervisors and managers, and those preparing to become supervisors. All participants will learn leadership concepts and practice skills that will improve their ability to build a positive workplace and get results through leading others.

## FOR MORE INFORMATION

- To learn more: <http://tinyurl.com/mp-course>
- To register: <https://cvent.me/XDzGAa>
- Direct questions can be sent to Rachel McCarthy, Agricultural Supervisory Leadership Coordinator, at [rachel.mccarthy@cornell.edu](mailto:rachel.mccarthy@cornell.edu).

# NYFB Welcomes Three Hires

From staff reports

**Laura Backaus** has been hired as mail-room and copy specialist at New York Farm Bureau. She is originally from a small town in Arkansas and currently resides in Troy with her husband, 10-year-old son, 15-year-old daughter and crested gecko. She is a 2001 graduate of Dover High School in Dover, Delaware. Laura was an active member of her JROTC group in high school. By graduation, she had reached the rank of Lt. Colonel and was vice corporal commander. After high school Laura joined the military and later was medicinally discharged due to a genetic bone disease. She then went to Manchester Community College in Manchester, Conn. where she received her associate degree in graphic design. After college Laura joined the AmeriCorps NCCC program and traveled across the country doing community service work. It was at this time that she met her husband. Laura comes from extensive background in managed print production.

“Laura brings an array of skills to the position that will enrich the design and print operations at NYFB. Her extensive background in graphic design and print production will enhance work across all departments, from newsletters to bills to member information. Laura’s excellent communication and problem-solving skills have already proven to be an asset to the organization,” said Lisa Ovitt, NYFB Office Manager.

A recent transplant to the New York area, **Seth Moser-Katz** was newly hired to create content for the NYFB. After receiving a degree in Multimedia Journalism from UNC-Chapel Hill, Seth most recently worked as the Head of Rich Media at Duke Clinical Research Institute. His work producing medical conferences with Duke led him to start a streaming company providing multi-camera video production at live events.

In addition to his work in videography, Seth co-founded and produced an award-winning podcast, presenting perspectives on environmental, social, and economic sustainability. He feels strongly about the power of media to inspire change.

“Storytelling has been a part of our lives from our most formative years,” says Moser-Katz. “Every person has watched, read, or listened to a compelling story that has altered the direction of their life. I enjoy telling stories that help to make the world a better and more equitable place to live.”

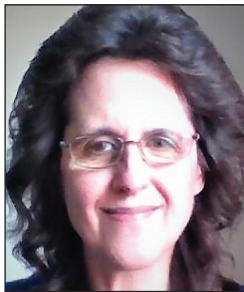
“Seth brings a great deal of technical and video experience to New York Farm Bureau



Laura Backaus



Seth Moser-Katz



Debbi Remy

along with great ideas to better showcase our members and New York agriculture. I am excited how this will bring our communications to whole new level to advance our organization’s mission,” said Steve Ammerman, Director of Communications.

**Debbi Remy** has been recently hired as the Chief Financial Officer. Debbi was born and raised in the Capital Region. She has a bachelor’s degree in accounting from the State University of New York, Polytechnic Institute of Utica and a Master’s in Business Administration from the College of St. Rose in Albany.

Debbi was the comptroller of Catholic Charities of the Diocese of Albany for over 20 years and was most recently the CFO at the ARC of Rensselaer

County.

During her career, Debbi has extensive experience in strategic, tactical, and operational management in the areas of finance, budget development and analysis, financial reporting, internal controls and auditing, and payroll and benefit management. She has also provided technical guidance and support to executive and board leadership in strategic plan development and brings a strong financial background, a collaborative approach and a desire to contribute to the success of New York Farm Bureau.

“I am really excited to be working for an organization that is working to help farmers across the state. The guidance and assistance that the New York Farm Bureau offers to them is invaluable and is needed more than ever,” Debbi said.

NYFB CEO Elizabeth Drisbusch said, “Debbi is a great addition to the New York Farm Bureau team. She brings to the organization excellent experience and knowledge to help NYFB meet its strategic goals.”

## Did you Know?

At the time of the American Revolution, most of the job market in the U.S. revolved around agriculture or food acquisition in some way. Many individuals and communities farmed for subsistence, not even growing enough to have an excess to sell for profits. Stacker.com compiled a list of the most common jobs in New York from 150 years ago using data from the U.S. Census Bureau.

### The top 5 were:

1. Farmers and planters (The most common job in the U.S.)
2. Domestic servants
3. Laborers (not specified)
4. Agricultural laborers
5. Carpenters and joiners



SPECIAL/ZOEYADVERTISING.COM

## CORRECTION

A photo that ran on page 18 of the April 2022 edition of Grassroots appeared with the wrong cutline. Brandon, left, and Sean Rodee prepare syrup at Brick Chapel Maple in Canton, NY as a part of March’s New York Maple weekends. Their father Elliott Rodee owns the business.

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# NYFB’s Jensen Named to New PAL Class

From staff and AFBF reports

The American Farm Bureau Federation recently selected Eileen Jensen, a New York Farm Bureau member from Yates County, as a new member of the organization’s 11th Partners in Advocacy Leadership (PAL) class. Ten participants were selected from Farm Bureaus across the country.

AFBF designed PAL to help agricultural leaders accelerate their engagement abilities and solidify their roles as advocates for agriculture.

“Advocating for agricultural issues benefits rural communities at the local, state and national levels,” said AFBF President Zippy Duvall. “Today, more than ever before, it’s critical for farmers and ranchers to step forward with confidence as they promote issues important to those in the farm-to-consumer food chain.”

Jensen is the executive director of the New York Animal Agriculture Coalition (NYAAC) and has been a longtime active Farm Bureau member, including participating on the



Eileen Jensen is one of ten participants selected as a new member of AFBF’s Partners in Advocacy Leadership Class.

state Young Farmer and Rancher Committee. She was also a top-10 national finalist in the 2020 AFBF Excellence in Agriculture YF&R competition and is a Class 17 alum of LEAD-NY. Her family has raised livestock including cattle, chicken, turkeys, sheep and goats in Penn Yan.

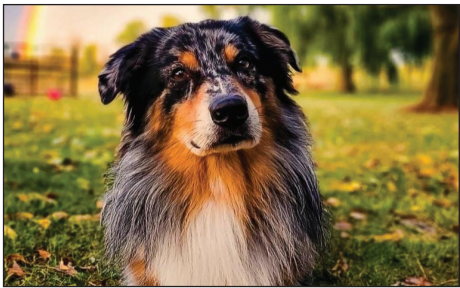
PAL training involves four learning modules designed to develop specific advocacy skills while exploring components of leadership and its theories and philosophies. The modules build on one another

over the two years of the program and include intense, in-person, hands-on training.

PAL graduates emerge with the experience and confidence—in everything from legislative policy making and issues management to social media and media relations—to effectively engage all critical stakeholders.

“I am honored to have been selected to represent NYFB in the AFBF PAL program. As an advocate for agriculture, I firmly believe in continually learning about industry issues and consumer needs while helping farmers find their voice to share their story. I am looking forward to meeting and working alongside nine other advocates from across the country over the next two years that will help me continue to be a positive and effective advocate for NY agriculture,” said Jensen.

To be eligible for the PAL program, candidates must be between the ages of 30 and 45, with demonstrated leadership skills. The program is sponsored by AFBF, Farm Credit and Bayer CropScience.



Iorek, owned by NYFB member Amanda Farnsworth, was named 2022 People’s Choice Pup in the AFBF Farm Dog of the Year Contest.

## Nominations Open for AFBF’s 2023 Farm Bureau Farm Dog of the Year Contest

AFBF

New York Farmers are invited to submit nominations for the 2023 Farm Bureau Farm Dog of the Year contest, supported by Purina. This is the fifth year of the contest, which celebrates farm dogs and the many ways they support farmers and ranchers in producing nutritious food for families and their pets across America.

The grand prize winner – Farm Bureau Farm Dog of the Year – will win a year’s worth of Purina dog food and \$5,000 in prize money. The winner will be recognized at a Farm Dog of the Year award ceremony at the American Farm Bureau Federation Convention in January 2023. Up to four regional runners-up\* will each win \$1,000 in prize money.

The 2023 Farm Dog of the Year will also be featured in a professionally produced video. The profile of 2022 Farm Dog of the Year Fit can be viewed at <https://www.fb.org/land/fdoty>.

Scientific research insights from a collaboration between Mayo Clinic and Purina reveal that interacting with pets can provide health benefits. For example, after spending just 20 minutes with a dog, people experienced a significant increase in levels of oxytocin, a hormone that plays a role in moderating stress. This was also associated with a decrease in heart rate and an increase in self-reported sense of well-being. Following the interaction with the dog, people were in a more positive emotional state.

Desired attributes for the Farm Dog of the Year include helpfulness to the farmer and his/her family, playfulness and obedience.

Farm dog owners must be Farm Bureau members to enter their dogs in the competition. Prospective applicants who are not Farm Bureau members can visit [fb.org/join](https://www.fb.org/join) to learn about becoming a member.

Eligibility guidelines and submission requirements are available at <https://www.fb.org/land/fdoty>. Farm Dog of the Year nominations, which include written responses to questions, at least one still photo and a video clip (optional), must be received by **July 1, 2022**, for consideration.

The Farm Bureau Farm Dog of the Year contest is sponsored by the American Farm Bureau Federation.

Bragging rights and a year’s worth of dog food from Purina will be awarded to the People’s Choice Pup.



THE HAND FAMILY/NYS AG SOCIETY

## Looking Back

Workers at the Hand Melon Farm in Greenwich plant the new year’s melon seedlings circa 1928. The Hand family was noted for their innovation in getting the plants in early using underground electric cables and glass panes for ground and plant warmth, and wax paper to diffuse the sun to protect from wind damage and evaporation.

# NYFB Members Can Support NYAITC by Ordering Custom License Plate

NYSDVM

During the recent Agricultural Literacy Week the New York State Department of Motor Vehicles (DMV) and the New York State Department of Agriculture and Markets reminded New Yorkers that they can support agricultural learning by purchasing an Agriculture in the Classroom custom license plate from DMV.

A portion of the fees supports the New York Agriculture in the Classroom Fund.

“Agriculture is vital to the health and well-being of all New Yorkers, and it is an essential component of our state’s economy,” said DMV Commissioner Mark J.F. Schroeder.

State Agriculture Commissioner Richard A. Ball said, “We’re excited that this Agriculture in the Classroom license plate will help to support continued learning, inspiring students to choose ag and ensuring the future of agriculture in New York State.”

The initial charge for the Agriculture in the Classroom plate is \$53.75, and thereafter an annual renewal fee of \$25 will be charged, in addition to the regular renewal fee. The \$25 annual fee supports the NY Agriculture in the Classroom Fund. Established in 1985, New York Agriculture in the Classroom (NYAITC) is a partnership of



SPECIAL/NYSDVM

Cornell University, the Department of Agriculture and Markets, the NYS Education Department, Cornell Cooperative Extension, and the New York Farm Bureau.

NYAITC works with educators, farmers, producers, volunteers, parents, and community partners to increase agricultural literacy in New York State. In addition to Agricultural Literacy Week, the program supports a number of agricultural education programs throughout the year, including Kids Growing Food, an art and writing contest, and educator workshops.

The quickest and easiest way to order custom plates is online at [dmv.ny.gov](https://dmv.ny.gov). Customers can also order them by mail, at their local DMV office, or by calling the DMV Custom Plate Unit at 518-402-4838.





# Grassroots

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## THE PRESIDENT’S MESSAGE

# Bringing All of Agriculture Together to Chart a Unified Path

One of my main goals when I was elected New York Farm Bureau President was to bring everyone in agriculture together. I believe we can all learn from and support one another where our policy positions align, which is the vast majority of the time. It is a partnership that can benefit all of agriculture, one industry working towards common interests is a powerful objective.

We have had made great strides the past few years, including through the Grow NY Farms coalition that has brought many organizations and farmers together to work on farm labor issues in the state, but there is much more to be done, especially when we consider all that is facing our industry.

To move the ball forward, the NYFB State Board along with our CEO, Liz Dribusch and Public Policy Director Jeff Williams invited all of NYFB’s Agricultural Alliance and Agribusiness members together for a special discussion following NYFB’s April State Board meeting in Syracuse in April. It was an opportunity to start a new conversation about how we can build on the positive working relationship we already have with each other. In the end, nearly 20 groups were represented from across our



David Fisher  
NYFB President

diverse agricultural community.

The goal was to think big picture. We wanted to better understand what each of the organizations see as their biggest challenge and their biggest opportunity. Because while there are many hurdles to jump over, there are exciting things happening in New York agriculture.

One thing we can count on is change. Farming looks much different today than it did just a few decades ago and it will continue to evolve. We must be prepared for what that may look like because if we always do the same thing, we can get stuck. We must adapt.

One major challenge we see at New York Farm Bureau is the shrinking number of people involved in production agriculture. That can result

in fewer resources, services, and support networks available in our communities. It means fewer people who understand what happens in agriculture, and it means fewer advocates. In turn, those things can lead to negativity among some in agriculture who are pessimistic about the future.

On the other side, there are opportunities. We all know that farms evolve to offer customers what they want. We see that in the products on store shelves and the demands placed on farm practices. That being said, the diversity of our industry can create new opportunities. We have seen how some new commodities are flourishing like craft beverages, hemp, and indoor growing operations. We have seen how technology and research are inviting new and better ways to do things on our farms. How can we position ourselves to best take advantage of what is coming our way?

There were many common themes that came out of the discussion. Labor, regulatory pressure, and environmental issue are some of the major challenges. But there is also

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## THE ZIPLINE

# Higher Food Prices Don’t Mean Greater Profits for Farmers

We are all feeling the pressures these days of rising costs, from the grocery store to the fuel pump. Most Americans are already making adjustments here and there. Some might drive less, take a family vacation closer to home, or cook a few more meals rather than dining out. But finding small ways to save can only go so far when your very livelihood depends on goods that keep getting more expensive, sometimes skyrocketing in price.

When you need to plant crops, tend to them and care for animals to keep the farm running, you have to find a way to make it work, and many American farmers are hoping to at least hold on until relief in the supply chain comes.

As a beef and poultry farmer, I am a price taker—and that’s the same story for farmers of all commodities across the country. Most consumers don’t know that the higher prices they’re paying in the grocery store these days, don’t mean higher profits for my farm or yours. This year’s input



Zippy Duvall  
AFBF President

cost spikes have been tough, but they are also part of the bigger story of the rising cost of farming. For livestock farmers in particular, business costs have increased 46% since 2013—those costs include animal care, feed and seed. Today, those costs continue to rise and with supply chain disruptions, you also have to pray that your farm supplies will arrive in time.

The story isn’t much better for farmers growing row crops either. While market prices are high for crops like corn and soybeans, the higher costs for seeds, fertilizer,

*“I know everyone is feeling the strain of rising costs, but where it hits differently on the farm is our inability to set prices.”*

pesticides and fuel make it tough to balance out. It’s also too early to tell if prices will keep up with farm costs or be swallowed up.

I know everyone is feeling the strain of rising costs, but where it hits differently on the farm is our inability to set prices. A restaurant might adjust its menu and raise prices to keep up, or reduce hours and staff, but those adjustments just don’t work on the farm. Whether you’re growing grains, raising livestock or growing fruits and vegetables, you don’t set the price you’ll receive at harvest unless you’re directly

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GUEST OPINIONS

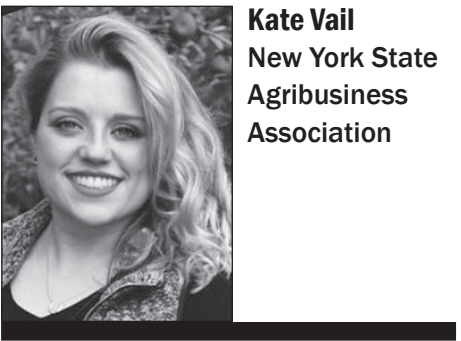
# New York State Agribusiness Association Contributes to Fight Against Pesticide Ban Bills

April showers bring May flowers. March 20 marked the first day of Spring, and as we close out April, snow is turning to rain, temperatures are climbing, and spring flowers are really starting to bloom.

New York State Agribusiness Association (NYSABA) has been hard at work this past winter challenging both the Assembly (A.7429-A) and Senate (S.699-B) against their (currently not matching as of April 19th) Neonicotinoid Ban Bills – The Birds and Bees Protection Act.

Various board members have been involved in legislative hearings in Albany, participating in our yearly lobby days, and hosting location tours and field days with their local representatives.

In our latest meeting with DEC this past January, we discussed the



**Kate Vail**  
New York State  
Agribusiness  
Association

DEC’s plan to reclassify neonicotinoid products as “Restricted Use” effective Jan. 1, 2023, our strong opposition to further state restrictions on Glyphosate and Atrazine, and how banning these essential tools may put New York State at a significant disadvantage to the rest of the country.

The point of telling you all of this is not to scare you. Every organization

is facing their own challenges and they are all intertwined! Whether it be pesticide ban bills, labor, climate change, DOT regulations, land availability, etc. Whatever your challenge may be, there is one thing we all have in common and that is our end goal – to aid our farmers in producing high quality, high yielding crops to supply nutritious and safe food to consumers.

The link between all of our organizations is powerful. As regulations are becoming more strict and we’re seeing more legislative involvement, now is the time to challenge yourself and get involved. Invite your local representatives to your farm, your retail facility, or your office and have a conversation.

Invite your neighbors, the New York City representatives, or host a tour

for your local school. Each and every one of us has a unique story to tell.

NYSABA will continue to fight to keep these tools in our toolboxes, and we encourage you all to join us.

In a recent Farm Bureau meeting with several New York State agricultural organizations, we discussed the opportunities and challenges we face within our organizations and just how similar we all are.

New York State has such a diverse and unique agricultural portfolio that deserves to be preserved. If we all use our voices together it can be accomplished.

*NYSABA promotes scientifically sound agronomic practices for the success of the Agribusiness Industry in New York State in support of New York’s farmers*

# Farm Bureau Volunteers: Answering the Call to Serve

Last month, across our nation, we celebrated volunteers. Volunteers are the lifeblood of Farm Bureau; they are vital to our success. It’s a good time to pause and consider the impact of volunteers both present and past.

I grew up on a dairy farm in Pennsylvania. The first volunteer I worked with was Jean Bash, the leader of the New Alexandria Home Economics 4-H Club in Westmoreland County.

Mrs. Bash was a constant and reliable presence for me and for my peers. Teaching me how to sew a straight seam on my first sewing project, a denim poncho with gold fringe. Hauling the groceries we needed for our cooking project. Cheering me on at fashion review. Helping me pick just the right pattern for my wool suit at Joann Fabrics. Helping me enter my orange macrame owl in the county fair.

Every day, in a thousand quiet moments, in gestures big and small, our members volunteer their time, their money, and their bountiful harvest, to care for those in need in every corner of the country.

Now, as I look back from the per-



**Margee Wolff**  
AFBF Vice  
President of  
Leadership,  
Education and  
Engagement

spective of a busy adult – one who tries to balance work, family and my own volunteer roles, I remember Mrs. Bash’s constant presence. She was always there devoting countless hours to teaching, coaching and encouraging me and so many others. It was an amazing commitment, and an impressive investment. I think of her, and all that she taught me, often. I also think of the familiar saying, “The world is run by those who show up.” Mrs. Bash always showed up.

That’s what I love about working with volunteers. They show up, and they make a difference. They give their time and talent freely to the causes that are important to them. During planting, during harvest, during the sunniest of spring days,

*“Volunteers founded Farm Bureau. Leaders showed up and invested their energy to create an organization that endures beyond their lives.”*

Farm Bureau volunteers show up to host kids on their farm, lobby at the state capitol, attend training sessions or join a committee meeting on Zoom.

Volunteers founded Farm Bureau. Leaders showed up and invested their energy to create an organization that endures beyond their lives. Generation to generation, volunteers have answered the call to serve on boards and committees to lead our organization.

Volunteers power more than 2,800 county Farm Bureaus across our nation. In 51 state Farm Bureaus, they show up at fair booths, at leadership conferences and for legislative farm tours. At the national level, they plan programs to motivate others to volunteer and help them develop the skills and resources they

need to make a difference in their communities. Volunteers show up for rigorous training programs such as Women’s Communications Boot Camp and Partners and Advocacy Leadership so they can more effectively advocate for their family farms.

To all our volunteers, I say a heartfelt thank you. You inspire me daily with your commitment, your passion and your expertise. You show up.

You make a difference. You are improving your communities, you are building consumer trust in agriculture, you are influencing public policy. Mrs. Bash told me many times that one of the greatest gifts we have to give is our time. She was right, and our volunteers give that gift every day.

*Margee Wolff is vice president Leadership, Education and Engagement at the American Farm Bureau Federation. National Volunteer Week (April 17-23) is an annual celebration of the positive impact of volunteers across the nation in their local communities.*

## ZIPLINE

From Page 4

marketing your products, and that price can change from the time you’re planning and planting to harvest time. There are no slow times on the farm or margins to reduce employee time. What’s more, you can’t control when your equipment might break down or worse when a storm or

natural disaster might sweep in.

Farmers and ranchers rise to these challenges each day because we are grounded in our commitment to feed our families and yours. But the pressures of rising farm costs—from seeds to equipment—are front of mind in every region right now, and providing relief in the supply chain must be a top priority for our nation. At Farm Bureau, we have been calling on the Administration to address the skyrocketing

costs of fertilizer, remove import duties, free up port congestion and increase efficiency across shipping channels. Our team of economists are following market impacts closely and will continue to provide analysis as farmers and ranchers adjust their budgets to keep up. The pressures that keep you up at night on the farm, keep us up looking for solutions and advocating on your behalf here in Washington. We will weather this storm together, as we work

to keep our nation’s food supply secure and our farms strong.

The importance of food supply self-sufficiency has become crystal clear in recent weeks as more and more people understand the connection between food security and national security. The cost of farming may be high, but as global events remind us, the cost of losing America’s farms would be even greater.



# Grievance Day is Approaching, Are You Prepared?

By Ashley Oeser  
aoeser@nyfb.org

Every year, once a year, usually the fourth Thursday in May, landowners may contest their agricultural property assessment, known as Grievance Day. Property assessors spend March and April completing the tentative assessment role that outlines the proposed assessed value for all properties. Landowners have only a few weeks to review the assessment and then contest this proposed value on Grievance Day.

### When is Grievance Day?

• Grievance Day typically falls on the fourth Tuesday in May. However, this date can vary for each municipality. Please confirm the deadline with your local assessor's office.

### Where can I find my property assessment?

• Your local municipalities' website. State law requires towns and cities to make assessment rolls available on the internet and provide a link to the information on their home pages. Landowners should check their respective local municipal online assessment rolls list which outlines each property's assessed value, estimated market value, and exemptions.

### What if I think the property valuation is incorrect?

• There are two levels of review for

an assessment: Administrative review and Judicial Review. Administrative review is the "grievance" process, and your first step. This will be the focus of this article. Judicial review can only be used after you first pursue administrative review. In Judicial review, you have two options: Small Claims Assessment Review (SCAR) and/or tax certiorari proceedings in State Supreme Court. You may want to consult an attorney for any judicial review proceedings.

• The property owner is entitled to file an assessment grievance. Assessors are supposed to notify landowners if there has been a change in assessed value. However, failure to receive said notice does not invalidate the assessment. It is to be noted that landowners cannot grieve the land assessment, they can only grieve the total assessment.

### Can I use Grievance Day to contest my property taxes?

• No. Assessors do not determine your property taxes. If you feel your property taxes are too high, reach out to your local taxing jurisdiction that impose taxes in your community such as the school board, county legislature, city council, town board, fire district and other special districts.

### Does it cost anything to grieve an assessment?

• No, the administrative review process does not have any associ-

### FOR MORE INFORMATION

Please visit: [www.tax.ny.gov](http://www.tax.ny.gov)

or view the PDF booklet at <https://tinyurl.com/nys-grievance>

ated costs, and it does not require the use of a lawyer.

### I would like to grieve my assessment, what are my next steps?

• It is first recommended to reach out to and set up a meeting with your local assessor. When you attend this meeting, come prepared with assessed values of similar properties. If at the end of this meeting you do not receive satisfactory results, you may have your case considered by the Board of Assessment Review ("BAR").

• When requesting a review by the BAR, the farm must state specific reasons as to why they are challenging the assessment. These may include: unequal assessments, excessive assessments, unlawful assessments, or misclassification. Be prepared to explain why the proposed assessment is incorrect. You may gather this information from other assessors who have agricultural experience, or other local farms and their assessments.

• To have a proposed assessment value reviewed by the BAR on Grievance Day, landowners must submit a RP-524 form to their assessor prior to Grievance Day for each parcel where the assessment is being challenged. Check with your municipality to confirm the deadline of the RP-524 form.

The RP-524 form is available at [www.tax.ny.gov](http://www.tax.ny.gov) or from your local assessor's office. After you have filed the form, you may also have the opportunity to present a case in front of the BAR. If you fail to submit this form, you effectively waive your right to be heard by the BAR.

### What is the Board of Assessment Review (BAR)?

• The BAR consists of three to five members appointed by city council, town board, or village board. It cannot consist of the assessor or any other staff from the assessor's office.

• The BAR is in every municipality.  
• The BAR has the authority to review and revise the tentative assessment for properties made by the local assessor.

• Usually, each BAR meets on the fourth Tuesday of May to hear from landowners who believe their land has been assessed incorrectly. This may vary by municipality. Check with your local municipality.

• The BAR may require the landowner or the landowner's representative to appear personally or submit additional evidence. If the landowner refuses to appear or answer any material question, they will not be entitled to a reduction in assessment.

### Who has the right to attend a formal BAR hearing?

• Assessors are required to attend the formal hearings of the BAR and have the right to be heard on any assessment challenge.


• Landowners have the right to attend the hearing of the BAR to present statements and or documentation evidence in support of their grievance. They may appear personally, with or without an attorney. If you choose to be represented by an attorney, you are to authorize the attorney to appear on your behalf.


### What happens after a BAR hearing?

• You will receive a notice of the BAR's determination and their explanation, except in the situation where the BAR ratifies a stipulated assessment.

• If the BAR did not change the proposed assessment value, the landowner's final recourse is to take legal action through judicial review against the local municipality. You can only pursue legal action if you first went through the BAR process.

*The information contained in this article is provided for informational purposes only. It is not intended to be, nor should it be considered, a substitute for legal advice rendered by a competent attorney. If you have any questions about the application of the issues raised in this article to your particular situation, seek the advice of a competent attorney.*

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# Ag Commissioner Announces Guidance from Task Force to Strengthen State Produce Supply

NYSDAM

State Agriculture Commissioner Richard A. Ball recently announced the release of guidance from the Produce Traceability Blue Ribbon Task Force that will help to further strengthen New York’s produce supply system. Developed with input from Task Force members representing all sectors of the produce community, the document includes guidelines, and voluntary best management practices and protocols, to enhance produce traceability in our State. The document is designed to bolster our produce supply system, help New York consumers to more easily identify where their produce is grown and processed, and allow the State to trace the origin of a food product more quickly during a food-borne illness investigation.

Commissioner Ball said: “Food safety is everyone’s business, and I applaud the Produce Traceability Blue Ribbon Task Force for helping to make sure that traceability and food safety practices are key components of New York’s food businesses. The guidance released today will ensure our State remains a leader in food safety while providing assurance to New Yorkers that produce grown and sold here can easily be traced back to its source. This is key to supporting our entire produce supply chain, strengthening our food system, and reducing food-borne illness in our state.”

Members of the Produce Traceability Blue Ribbon Task Force met over several months to devise the voluntary best management practices document, which was designed to strengthen how the produce industry traces produce through the produce supply chain. The document can be used as a guide for a diverse array of food businesses, including those hoping to expand their current traceability efforts, those interested in beginning the implementation of an internal traceability system, and those that handle products listed on the proposed Food and Drug Administration’s (FDA’s) Food Traceability List.

The goal of this collaborative effort was to provide useful information for businesses regardless of their size, while acknowledging that the implementation of any of the traceability steps listed in the



Richard A. Ball

document will bolster current traceability efforts within the produce industry in New York State. The guidance document can be found at <https://agriculture.ny.gov/food-safety/guidance-produce-traceability>.

The Produce Traceability Blue Ribbon Task Force builds on New York State’s leadership in food safety initiatives. The Department of Agriculture and Markets adopted parts of the federal Food Safety Modernization Act (FMSA) in 2016 and has been working with the food supply chain to implement these proactive and preventative measures for the harvesting, manufacturing, and holding of all food types, including produce normally consumed raw.

In addition, in 2016, New York State launched the NYS Grown & Certified program, which is administered by the Department. The NYS Grown & Certified program certifies New York’s farmers for growing and producing food to a higher standard in the areas of food safety and environmental sustainability. The food safety requirements for participation in the NYS Grown & Certified program include third-party food safety audits, such as the Good Agricultural Practices (GAP), Global Food Safety Initiative (GFSI), Safe Quality Food (SQF), British Retail Consortium (BRC) certification.

David Fisher, President of New York Farm Bureau, said: “The Produce Traceability Blue Ribbon Task Force gave productive feedback on a variety of current practices used for tracing produce from farm to market along with potential barriers associated with costs. The guidance ultimately provided one resource that demonstrates best practices for farms and businesses of all sizes. This end result will help to ensure that produce traceability continues to be an integral part of New York’s food supply system, improving food safety and instilling greater consumer confidence in local production. New York Farm Bureau thanks Commissioner Ball for the opportunity to participate on the task force.”

## FISHER

From Page 4

strength in the resiliency of our food system and the market opportunities that exist for New York producers. These are big topics that will take time to explore, but it was highlighted in the meeting that we must continue to find ways to make the best of the obstacles in our paths and lead agriculture towards a positive direction. We can’t affect the cards we are dealt, only how we play them.

There was great energy in the room when the meeting ended. I am hoping that we will better understand each other through this process, moving the conversation forward in the coming months on how best to manage the common areas that we share. This includes addressing

the topics at NYFB’s Commodity Summit in July and a special State Annual Meeting this December, packed with enlightening speakers and workshops. Hopefully in the end, we can be in a better place to address both the challenges and opportunities together.

Do you have historical, farm or event photos you’d like to share with Grassroots?



Please e-mail them to [communications@nyfb.org](mailto:communications@nyfb.org) with caption information.


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# Compliance Corner

By Lisa Ovitt  
lovitt@nyfb.org

# Employing Youth on the Farm

It’s springtime on the farm, and perhaps you are considering hiring some young people to help, maybe even your own child. New York’s labor laws regarding employment of minors are strict and vary according to the minor’s age.

### Children under 12

- May not be employed in connection with any trade, business or service, including the farm business of their own parents or guardians.
- May do ordinary household and yard chores not connected with the business.

### Children age 12 and 13

- May be employed on the home farm of their own parents or guardians without a farm work permit and without any hours restrictions, except during school hours.
- May assist a parent, aunt, uncle, grandparents, or guardian who sells produce from their own farm at a farm stand they own or lease when school is not in session. Written permission by the parent or guardian is required. A farm work permit

- is not required here.
- May be employed on another farm if they have a Farm Work Permit – Special (AT-25) and are accompanied by, or present the written consent of, a parent or adult with whom they reside and engage only in the hand harvest of berries, fruits and vegetables. They are not to work more than 4 hours a day.
  - Their hours must fall between 7 a.m. and 7 p.m. from June 21 to Labor Day and
  - Their hours must fall between 9 a.m. and 4 p.m. from Labor Day through the next June 20.

### Children age 14 and 15

- May be employed on the home farm of their own parents or guardians without a farm work permit and without any hours restrictions, except during school hours.
- May be employed on another farm if they carry a Farm Work Permit (AT-24) issued by the school and signed by the employer. There are no hours restrictions, except during school hours.

### FOR MORE INFORMATION

Go to:  
<https://tinyurl.com/nysdol-guide>

A Fact Sheet with more information on student interns on the farm may be found in the members-only portion of NYFB’s website at [www.nyfb.org](http://www.nyfb.org), under Resources, Farm Labor Essentials.

### Children age 16 and 17

- May be employed on any farm without a farm work permit and without any hours restrictions, except during school hours.

## WORK PERMITS

### What is a farm work permit?

A “farm work permit” is a specific type of employment certificate or working paper. The difference in farm work permits depend on the child’s age. It is an official permit that is issued by a school to a minor who wants to work. Generally, minors under the age of 18 must have working papers before they can take a job. However, minors age 16 and 17 do not need a work permit to work on a farm.

### Where does a minor get a farm work permit?

A farm work permit is issued by a school that the student attends, and the minor should go to the school office to obtain the permit. If the minor does not attend school, then the permit can be obtained from any high school.

### Is a work permit required for an out-of-state minor?

Yes. All minors between the ages of 12 and 15 who want to work in New York (regardless of their state of residence), must obtain a work permit. An out-of-state minor can

obtain a work permit from the nearest high school.

### What do I do with the work permit after the minor gives it to me?

After the minor provides the work permit, the employer must sign it and keep it on file and available for inspection by officials from the Department of Labor. The permit remains valid on the condition the minor is still in the covered age group. Upon termination of the minor’s employment, the work permit should be returned to him or her.

### Are there any special schedule posting requirements for minors?

Yes. The New York Labor Law requires any employer that employs a minor to make a work schedule for all minors, setting forth the minors’ working hours, including the starting and stopping time and the time allowed for meals. Such schedule must be conspicuously posted in each establishment where minors are employed. A change in the schedule of hours worked by minors is allowed as long as the posted schedule reflects the change. No scheduling will affect the limits on hours worked by minors.


### Wage Rates for Minors

Effective Dec. 31, 2013, youths under 18 years of age shall be paid the basic minimum wage rates. Employers may pay minors on a piece rate basis, provided the rate yields a wage equal to or greater than minimum wage.

As of Dec. 31, 2021, the New York State minimum wage in upstate counties (north of Westchester County) is \$13.20 per hour, except for fast food and tipped employees. Following is the schedule by region:

- **NYC - Big Employers** (of 11 or more): \$15.00
- **NYC - Small Employers** (10 or fewer): \$15.00
- **Long Island and Westchester:** \$15.00
- **Remainder of New York State workers:** \$13.20


CONTINUED ON PAGE 20




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## Legal Guide Updated, Available to NYFB Members

With spring planting underway in New York, NYFB would like to remind its members of the fifth edition of its popular legal guide Farmer’s Guide to Truck & Farm Implement Laws and Regulations. Sponsored by Farm Credit East, this valuable resource for farmers provides an overview of the myriad of New York State and federal laws and regulations related to farm vehicles and implements.

Topics include licensing, registration of both farm plate and agricultural vehicles, general vehicle regulations, farm implements and equipment, alcohol and drug testing requirements, and more.

Additions to the book are contained within text boxes and labeled “5th Edition Update” for ease of reference. There’s new info on CDLs, farm plates, ATVs, Infrastructure Friendly Vehicle (IFV) requirements, lights and reflectors, and much more.

Look for the order form in this issue of *Grassroots* on page 24 or call member support at 1-800-342-4143 with a credit card.

*Please note that although this guide is a comprehensive tool, it is not intended to be all-inclusive and is published as an informational resource only.*





The Topics for this Year’s Discussion Meet contest:

1. How can Farm Bureau effectively support and equip young farmers and ranchers to successfully manage economic and infrastructure challenges to ensure healthy and sustainable farms and ranches across the country?
2. Due to current economic demands, many farmers and ranchers spend a lot of time outside the “fence rows” on off-farm jobs. How can Farm Bureau become more accessible and welcoming to members who are working in related fields and juggling responsibilities on and off the farm?
3. Climate has become a major topic among business leaders, policymakers and consumers. As an industry that depends on the weather, what role do we as farmers and ranchers play in shap-

ing climate initiatives to benefit society overall as well as our own farms and ranches?

4. Advancements in autonomous equipment and drone technology offer solutions to challenges farmers and ranchers have faced for years. How can Farm Bureau improve access to, and help farmers and ranchers deploy, these emerging technologies on their operations?

5. Many external influences are causing supply chain disruption for agricultural goods. How can Farm Bureau reduce the impact of external influences through policy development and programming?

Registration to compete is required by July 15, 2022. Contestant application and information on best practices for the Discussion Meet is also available on the New York Farm Bureau website: [www.nyfb.org](http://www.nyfb.org).

# NYFB Announces 2022 YF&R Competitive Events

The New York Farm Bureau State Young Farmers and Ranchers (YF&R) Program is excited to announce the 2022 Young Farmers and Ranchers Competitive Events - Achievement Award, Excellence in Agriculture Award and Discussion Meet. All Young Farmers, 18-35 years of age as of Jan. 31, 2023 are encouraged to participate in these events to compete for recognition & prizes. The winners of the New York State contests will represent New York at the national contests in January 2023 held in Puerto Rico.

The Achievement Award recognizes young farmers for their farming pursuits and participation/ leadership within agriculture and their own community. The ideal candidate(s) for the Achievement Award is an individual or married couple involved in production agriculture with a majority of their gross income subject to farm and/or ranch risks. The judging of this award is based on: Personal Background 10 points, Scope of Farm/Ranch 10 points, Growth & Achievements 20 points, Management Decisions 15 points, Goals & Planning 10 points, Resiliency 10 points, Financial Success Part 1: Debt to Asset Ratio & Benefit 25 points, Financial Success Part 2: Analysis & Record Keeping 25 points, Financial Success Part 3: Off Farm Income 10 points, Leadership Experience: Farm Bureau 30 points, Leadership Experience: Other Organizations 10 points, Leadership Experience: Other 10 points, Leadership Growth and Development 10 points, Interview (Top 10 competitors only) 5 points; for Possible Total Points: 200 points. Applicants complete a writ-

ten application, which is judged to select up to 3 finalists who then revise their application and participate in an interview.

The Excellence in Agriculture Award is designed as an opportunity for young farmers to earn recognition while actively contributing and growing through their involvement in Farm Bureau and agriculture. The ideal candidate(s) for the Excellence for Agriculture Award is an individual or married couple who do not have the majority of their gross income from an owned production agriculture enterprise in any of the past three years. Applicants complete a written application, which is judged to select up to three finalists who will give a virtual presentation of their application. Participants’ written application will be judged on: answers to application questions 2-4 (37.5%); Farm Bureau experience (30%); Other Leadership Experience, Awards and Recognition (20%); Goals (10%) and overall application form (2.5%). The presentation is judged: Delivery of presentation (40%), Content of Presentation (30%) and Response to Questions (30%). The total score is based on the application (80%) and the presentation (20%).

Up to three finalists, singles or married couples will be selected for both the Achievement Award and Excellence in Agriculture Award. The finalists will compete for the opportunity to be named the NYFB 2022 Award Winner. For the NYFB Achievement Award winner, Kubota Tractor Cor-

CONTINUED ON PAGE 10



Anna Richards from 2020 Consulting spoke to the Oneida County Young Farmers Group in April.

## Oneida County Young Farmers Welcome Speaker, Discussion on Strategic Planning

By Maryellen Wiley  
Farm Business Manager,  
C.C.E. Oneida County

Young farmers in Oneida County had the opportunity to get together for a discussion group organized by Marylynn Collin, Dairy/Livestock Educator from Cornell Cooperative Extension (C.C.E.) of Oneida Co. and Maryellen Wiley, Farm Business Manager from CCE of Oneida County. Thanks to Anna Richards from 2020 Consulting for coming out to speak with the Young Farmers Discussion Group in April.

Anna was tasked with speaking on the strategic planning of farm operations. As hoped, this event was genuinely conversation-based, the speaker posed several questions to give attendees something to think about. For example, what is the economical sustainability of your farm business? What are your risks of doing business? And how can you mitigate those risks?


The following challenges were presented;


- Issues with labor
- Cost of production
- Family dynamics
- Infrastructure
- Succession Planning

As predicted, labor was a hot topic, followed by succession planning and ways to get the older generation to the table to discuss the future of their operations.



This being our first in-person event following the COVID-19 pandemic, it was great to get this group back together. We had a fantastic turnout with several industry sectors represented, including dairy, livestock, fruit and vegetables, and crop along with representatives from Crop Growers and Oneida County Farm Bureau, who we’d like to thank for their continued support in reaching our farming community.

For more information on the Young Farmer Discussion Group in Oneida County, contact Cornell Cooperative Extension in Oneida County (<http://cceoneida.com>)

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# COMPETITION

From Page 9

poration will provide up to 250 hours maximum free use of a M-Series Tractor. The loan period may not extend past Dec. 15, 2023.

The applications will be available soon on the NYFB website: [www.nyfb.org](http://www.nyfb.org).

The Discussion Meet is a contest involving four to six participants, a moderator and relevant, controversial issues affecting agriculture. It is an exercise in cooperative problem solving.

This contest is designed to simulate a committee meeting where discussion and active participation are expected from each committee member. The participants are scored on their effectiveness in bringing out all information the group has on the specific issue and how they work cooperatively to develop possible solutions.

Registration to compete is required by July 15, 2022. Contestant application and information on best practices for the Discussion Meet is also available on the New York Farm Bureau website: [www.nyfb.org](http://www.nyfb.org).

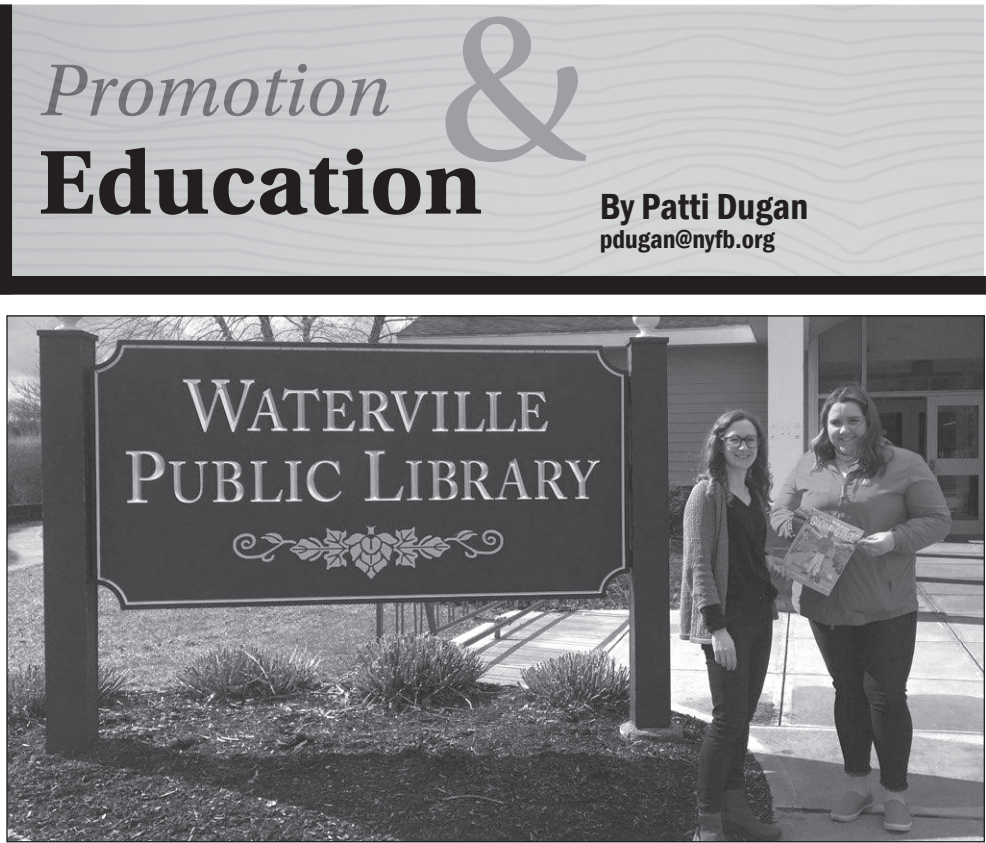
The YF&R Competitive Event state winners and finalists will receive a cash award from the NYFB State Young Farmers & Ranchers program. On the national level, the winners of the New York contests will be able to compete for awards and prizes. The national winners will be determined during the AFBF Young Farmers & Ranchers Competitive Event competitions in January 2023 in Puerto Rico. All national contestants in these programs will receive an inscribed plaque.

Application information is available on the NYFB website: [www.nyfb.org](http://www.nyfb.org) For more information on the NYFB Young Farmers and Ranchers program and competitive events contact your Field Advisor, [yfr@nyfb.org](mailto:yfr@nyfb.org) or Patti Dugan, Manager, Member Engagement at 1-800-342-4143.



## Book Donation

Oneida County Farm Bureau Board of Directors member Maryellen Wiley, right, presents the New York State 2022 Ag Literacy Book, “Farmer Will Allen and the Growing Table” (written by Jacqueline Briggs Martin) to Jill Kervin, Executive Director of the Waterville Public Library.



SPECIAL/ONEIDA CFB

# Promoting Positive Perceptions at Target Conference

By Patti Fisher

NYFB Promotion & Education State Committee Vice Chair, AFBF P&E Committee

“Why are you involved in advocacy for agriculture?” asked keynote speaker Ryan Goodman (aka @beefrunner.) So began the 2022 Target Conference sponsored by the AFBF Promotion & Education Committee in Minneapolis. The theme of the conference was, Promoting Positive Perceptions, drawing 70 Farm Bureau members from all over the U.S.

Three takeaways from Ryan’s speech that we can all keep in mind when talking to non-farmers: 1.) know your audience and try to put yourself in their shoes, 2.) you can disagree and be civil to each other, and 3.) connect through things you have in common.

For Ryan, it is running. We are more than farmers, for example, we are consumers, parents, aunts/uncles, pet owners, and yogis.

Another focus of his talk that resonated with the participants was: Lead with the 2 C’s. Farmers care about non-



SPECIAL/PATTI FISHER

AFBF P&E Target Training Conference’s Field to Fork winning team. From left, Amanda Cook Minnesota State P&E Chair, Cindy Durheim, Minnesota Farm Bureau, Eileen Jensen, New York Farm Bureau, Rikki Swant, Montana Farm Bureau.

farmers’ concerns and farmers are capable. Don’t lead with facts and data since most food purchases are made based on emotion. Tell stories that illustrate the facts and data.

The Target Conference continued with speakers from the U.S. Apple Association and the Center for Food Integrity.

AFBF staff conducted training on developing and hosting an event for non-farmers in the county or state where participants left with an action plan developed to host an event for non-

farmers.

It wasn’t all work for Farm Bureau members; there was a fun game night. New York’s own Eileen Jensen from Yates County was on the winning team of the Field to Fork game. This game was created by the AFBF P&E Committee and is available for states to borrow to use at events and meetings. The Field to Fork game is based on the Family Feud game seen on television with agricultural based questions.

People at the Minnesota State Fair were surveyed for the answers to the questions. This game, along with other activities and resources developed by the AFBF Promotion & Education Committee and State P&E Committees, can be found in Farm Bureau University in the Digital Toolkit section. Any Farm Bureau member can create an account and access all of the content in Farm Bureau University.

For more information about the Target Conference or any AFBF P&E questions please contact David Townsend, [davidt@fb.org](mailto:davidt@fb.org). Contact Patti Dugan, [proed@nyfb.org](mailto:proed@nyfb.org) for NYFB P&E Committee information.

## YOUNG FARMERS & RANCHERS (CONT.)

# Collegiate Chapter Chronicle



SPECIAL/CORNELL CCC

The Cornell Collegiate Chapter toured SweetTrees Maple in Berkshire, NY and saw syrup being made.

## Cornell Chapter

by Alyssa Roorda, Chapter Secretary

The Cornell Collegiate Farm Bureau Chapter has had a busy few months.

In March, the Dairy Science Club hosted their Spring Classic Dairy Sale, which was preceded by an open house in which many agricultural groups gathered together in the Livestock Pavilion to speak

with the public about the sale and the importance of dairy and agriculture. Collegiate Farm Bureau was in attendance and spoke to hundreds of people about what New York Farm Bureau does and even gained some new member interest.

To celebrate March being Maple Month in New York, the chapter took a trip to a local pancake breakfast at the Berkshire Fire Department, followed by a tour at SweetTrees Maple. We enjoyed a great breakfast with local maple syrup and interacting with many people from the community. While at SweetTrees, members were able to walk through the sugarbush with owner, Dan Beasley, where we learned about the history of the farm and what their operation looks like throughout the year. Inside the maple house, we were able to see sap boiling in live action, as well as taste many delicious products that the Beasley family produces. It was a very sweet Maple Weekend!

Our semester is wrapping up quickly, but we are looking forward to having a joint meeting with our newly founded Beef Club on campus, as well as planning for next year.

## Cobleskill Chapter

by Kyle Hale, Chapter Farm Bureau Liaison

Members of the SUNY Cobleskill chapter competed in virtual competitions at the National Pro-

fessional Agricultural Student Organization (PAS) conference. The competitions they participated in included employment interview, agricultural business, and quiz bowl. Former chapter President Abigail Armstrong was also re-elected as the National PAS Secretary. Collegiate Farm Bureau/PAS is currently planning a campus wide scavenger hunt. They are also actively recruiting new members and have been exhibiting at accepted students’ days.

## Morrisville Chapter

by Brennan Dailey, Chapter President

As the semester is winding down the chapter members are working hard to finish final projects with our club. We are excited about our Fun on the Farm event where we will welcome families and friends to our dairy farm here at SUNY Morrisville.

The chapter is working with our National Agri-Marketing Association (NAMA) club as well as our Dairy Club to make this event the best it has ever been. I would also like to thank everyone for their support of our club.

I wish my fellow graduates the best of luck in their future endeavors. In the next week, the chapter will be electing new officers for the upcoming school year, I also wish them the best of luck in the future.



# Fisher Pens Letter to NYC Mayor on Milk Issue

Staff reports

New York Farm Bureau President David Fisher expressed his concerns over the potential removal of flavored milk in New York City’s schools in a letter to New York City Mayor Eric Adams. President Fisher recognized the mayor’s concerns about wanting children to have healthy, nutritious meals, but stressed that research has shown that removing chocolate milk will actually reduce nutritional intake and increase food waste.

The letter reads in part, “Our dairy farmers are proud to supply a whole-

some product to school children all across New York, including New York City. There have been many studies that show the importance of dairy in children’s diets and the benefits of the vitamins it provides. Research has shown children who drink flavored milk consume more of the important nutrients related to healthy growth and development such as calcium, vitamin D, and potassium, in comparison to non-flavored milk drinkers. Additionally, studies have shown that flavored milk consumption is not connected with weight gain or even high total daily sugar in-

take in children.”

In the letter, President Fisher asked to meet with the mayor and his staff to discuss the issue as well as find common ground on how we can work together to source more New York State food into the city school system. The purchase of fresh, local food would benefit school kids as well as support New York’s family farms and reduce the environmental impact of food traveling from other states and countries.

The full letter can be found at: <https://tinyurl.com/nyfb-letter>

## USDA Offers CLEAR30 Option for Producers to Enroll Land with Expiring CRPs, CREPs

USDA

The USDA has announced the signup period for its Clean Lakes, Estuaries, And Rivers initiative (CLEAR30) — a nationwide opportunity for certain landowners and agricultural producers currently implementing water quality practices through the Conservation Reserve Program (CRP) to enroll in 30-year contracts, extending the lifespan and strengthening the benefits of important water quality practices on their land.

Producers may apply for CLEAR30, a voluntary, incentive-based conservation program through **Aug. 5, 2022**.

Cropland and certain pastureland currently enrolled in Continuous CRP or the Conservation Reserve Enhancement Program (CREP) and dedicated to an eligible water quality practice such as riparian buffers, contour strips, grass waterways or wetland restoration may be eligible if their contracts are expiring by Sept. 30, 2022.

CLEAR30 contracts will be effective beginning Oct. 1, 2022. These long-term contracts ensure that conservation practices remain in place for 30 years, which improves water quality through reducing sediment and nutrient runoff and helping prevent algal blooms. Conservation in riparian areas also provides important carbon sequestration benefits. Traditional CRP contracts run from 10 to 15 years.

### How to Sign Up

To sign up for CLEAR30, landowners and producers should contact their local USDA Service Center by Aug. 5, 2022. Contact information can be found at [farmers.gov/service-locator](https://farmers.gov/service-locator). Additionally, fact sheets and other resources are available at [fsa.usda.gov/crp](https://fsa.usda.gov/crp).

### About CLEAR30

CLEAR30 was established in the 2018 Farm Bill to better address water quality concerns. Originally, CLEAR30 was only available in the Great Lakes and Chesapeake Bay watersheds; in 2021, FSA made CLEAR30 available to agricultural producers and landowners nationwide, and participation grew nearly seven-fold from 2020 to 2021.



UNSPLASH/SCOTT WARMAN

The Double Up Program will allow an opportunity to leverage an additional \$2 million in federal funding going directly to New York farmers.

## Double Up Food Bucks Receives Support from New York State Budget

### \$2M Allocated for Healthy Food Incentive Program

Field & Fork Network

Field & Fork Network and the American Heart Association are pleased to announce, for the first time in the program’s history, its inclusion in the New York State Budget. Double Up Food Bucks NY received bipartisan support for the \$2 Million allocation; this funding will allow the statewide program to expand services to approximately 100,000 SNAP recipients and an opportunity to leverage an additional \$2 million in federal funding going directly to New York farmers, small businesses, and local economies.

### SNAP Purchases Matched

Double Up Food Bucks (DUFBNY) is a national nutrition incentive program operated by the Field & Fork Network, that matches SNAP eligible purchases \$1 for \$1, up to \$20 per day, to purchase local fruits and vegetables. This state funding is an investment in health because it makes fresh produce more accessible. It’s an investment in farmers because they can sell more of the goods they grow. And it’s an investment in families so they, and their communities, can thrive. Since 2014, DUFBNY has served over 32,000 SNAP households, across 29 countries, generating over \$4.8 Million in healthy food sales.

“We’re thankful for the state’s support and lucky to have lawmakers who champion innovative ways to make a real difference for people in their districts,” said Lisa French,

Executive Director of Field & Fork Network. “The state funding will allow us to bring an additional \$4M into the state, expand into underserved communities and operate in more year-round locations.”

“The American Heart Association has been proud to assist Field & Fork Network with new locations, community outreach and education,” said Brianna Durkee, New York State Government Relations Director for the American Heart Association. “This program will help reduce nutrition insecurity and disparities in finding healthy food across the state. We are grateful to all the participants in the program and are glad that Gov. Hochul and state legislators are making this investment in the health of all New Yorkers.”

### Stretching Food Budgets

Since 2014, Double Up Food Bucks NY has been supported by federal funding through the USDA’s Gus Schumacher Nutrition Incentive Program, with an equal match coming from corporate and private funders across the state. Over the last two years, as a result of the COVID 19 pandemic, program participation skyrocketed. Supply chains were strained, food costs increased, and food insecurity reached an all-time high. Double Up became a necessary resource to help people stretch their food budget. To meet the needs of New Yorkers, state support was required.



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# American Farm Bureau Foundation for Agriculture Launches Online Platform for STEM Educators

**AFBF**  
The American Farm Bureau Foundation for Agriculture has launched a first-of-its-kind online platform for K-12 and STEM educators who seek to bring science to life through the lens of agriculture.

The Food and Agriculture Center for Science Education supports educators who teach, coach or advise K-12 science coursework in public and private, formal and informal educational spaces through a three-pronged approach consisting of classroom resources, professional development and partnerships.

“We’re pleased the Food and Agriculture Center for Science Education will enable us to continue supporting educators in meaningful ways with relevant resources and vital professional development,” said Daniel Meloy, executive director of the Foundation for Agriculture. “There’s such an incredible connection between science and agriculture and food production, and students everywhere can become inspired by making that connection.”

The structure of the Center provides science educators with a unique, immersive mix of valuable resources and professional development to seamlessly and fully integrate agriculture into classrooms at all levels of student development. The high-quality resources and professional development opportunities focus on core science disciplines while contextualizing the multitude of science principles found in agriculture.

**Examples of forthcoming content in the three areas include:**

- **Classroom Resources:** Full units of instruction, curriculum, individual lessons and work-



USDA MEDIA BY LANCE CHEUNG / CCO

**The structure of the Center provides science educators with an immersive mix of resources and professional development to seamlessly and fully integrate agriculture into classrooms at all levels of student development.**

sheets, references and more. This area focuses on creating and curating engaging, relevant, reliable and accurate resources that will equip science teachers to easily incorporate agriculture into the content they already teach to meet the Next Generation Science Standards. All materials will be open-source.

- **Professional Development:** Immersive, experiential, supportive and accessible opportunities focused on developing, empowering and equipping educators not only from a teaching perspective, but especially through knowledge of the agricultural industry and methods of instructing that

lend themselves to teaching science through the lens of agriculture.

- **Partnerships:** A pathway for strategically aligning partners such as industry experts, trade organizations, land grant university researchers and educators to best support both the immediate and long-term needs of science educators.

Materials already available include a full unit on genetics and heredity, a bundle of student materials and a teaching guide on how cattle interact with the ecosystem, and more.

Learn more about the Center and access the full library of resources at [www.FoodAgSciEd.org](http://www.FoodAgSciEd.org).

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# Commodity Report: Field Crops



Michael and Bruce Howlett

## Going with the Grain

### Monroe County's Howlett Farms is One-Stop Shop in New York Market

By Pam Zwolinski  
pzwolinski@nyfb.org

Howlett Farms has been in the business of farming since 1880 when Charles Howlett started with 13 acres and two milk cows in Monroe County. Four generations later, Bruce Howlett moved their operation to Avon, NY, and with his son, Michael Howlett (fifth generation), he has expanded the company from one location cash cropping to a state-of-the-art grain facility and office headquarters in Avon and feed processing facilities in Batavia and Geneva. They now have a fleet of 22 trucks, 49 employees and 3,700 acres, raising corn, soybeans, wheat, and cover crops. Faced with plenty of challenges along the way, the family motto has always been, “Choose to move forward, put your whole heart into it, and never look back.” This approach has shown the Howlett’s how to seize every opportunity and innovate for five generations.

In 1991, the barns at the Avon location, which Bruce had purchased only three years earlier, were lost to a fire. Michael says, “I remember standing in my driveway watching my dad run into the burning barns to drive out our equipment. Dad decided to rebuild, adjust, and move on from there.” Like always, move forward and don’t look back.

#### Shifting to Grain

In the late 1990s, they were presented with another opportunity to move forward. The decline of Agway and the loss of a large local consumer caused a shift in the mar-



PHOTOS BY PAM ZWOLINSKI/NYFB STAFF

ketplace that significantly inhibited local farmers’ ability to move grain. These events helped to solidify Bruce’s focus on creating a supply chain dedicated to helping local farmers get their grain to market.

#### 2,240 Tons Delivered Daily

Howlett Farms currently works with over 100 end-use customers, from flour and feed mills to ethanol plants and exporters. The additions of trucks in the early 2000s and rail capacity in 2008 have helped to increase efficiency which allows Howlett Farms to offer local farmers more competitive pricing and a variety of options no matter how the market may fluctuate. Access to more and better markets along with the ability to reach distant end-users by consolidating the source of product means they can achieve the farmer-dedicated supply chain Bruce imagined. Michael comments that they “...want to be a one-stop shop for area farmers in the grain market”. So far, they have been successful as they average 64 deliveries of grain or feed per day, with most loads weighing approximately 35 tons.

In 2019, they entered the feed business. Noticing a need for more digestible feed, specifically for dairy cows, the Howlett’s purchased two feed processing facilities with the capacity to produce a variety of animal feed products. Their process works to increase feed surface area and make it easier for cows to digest. End products like cornmeal, processed in Batavia, and mixed feed, processed in Geneva, are delivered to other feed mills

## War Likely to Shock Grain Markets for Several Years

CoBank

Global grain markets have been managing through a period of extreme price volatility following Russia’s military invasion of Ukraine, a situation that has reignited the grain price rally of 2020-21. The Black Sea region is a major producer and exporter of wheat, in addition to being a critically important hub for global agricultural commodity trade.

Regardless of when the war ends, its impact on global grain trade will reverberate for some time as markets continually assess real and perceived grain supply shortages and re-adjust risk premiums. According to a new report from CoBank’s Knowledge Exchange, the conflict will negatively affect global grain flows for at least two crop years, and likely longer.

“We expect a significant tightening in available stocks-to-use ratios for both corn and wheat,” said Kenneth Scott Zuckerberg, lead grain and farm supply economist with CoBank. “Grain prices will remain elevated and volatile for the foreseeable future. It’s an environment that will require U.S. grain cooperatives and exporters to maintain high capital levels and excess liquidity to fund operational and risk management activities.”

Russia and Ukraine account for 14% of global wheat production and 29% of global wheat exports based on trailing five-year averages. While the two nations produce only 4% of global corn supplies, they account for 17% of corn exports. The war comes at a particularly tenuous time for Ukraine given its normal planting calendar, creating a risk for crop production and grain exports from the country.

Reduced current year plantings of corn and wheat in Ukraine, combined with a smaller winter wheat harvest in July and August, are expected to tighten available stocks-to-use ratios for both commodities, Zuckerberg added. Excluding Ukraine and China due to its stock reserves held from trade, CoBank expects that global available stocks-to-use ratios will fall from 6.6% to 4.0% for corn and from 15.0% to 10.5% for wheat.

In the near-term, India, Europe and Australia should be capable of backfilling some of the shortfalls in Ukraine wheat exports to the Middle East and North Africa (MENA). The U.S., Brazil and Argentina will likely have the ability to fill the gaps in corn export demand.

*CoBank is a cooperative bank serving vital industries across rural America. It provides loans, leases, and other financial services to agribusinesses and rural power, water and communications providers in all 50 states*

CONTINUED ON PAGE 15





PHOTOS BY TIM BIGHAM/NYFB STAFF, 2017

## Former Giants of the Industry

During the first half of the twentieth century, Buffalo had the nation’s largest capacity for the storage of grain in over thirty concrete grain elevators located along the inner and outer harbors on the Buffalo River and Lake Erie.

The concrete grain elevator represented the culmination of 50 years of development in grain elevator design. Joseph Dart, a merchant and machinist, built the world’s first wooden elevator in Buffalo in 1842. These elevators had a cumulative storage capacity of 1.5 million bushels. By this time Buffalo had become the world’s largest grain port, surpassing Odessa, Russia; London and Rotterdam, Holland.

Late nineteenth-century tile and steel elevators paved the way for the mammoth reinforced concrete elevators, the first of which went up in Buffalo in 1906. The last one constructed was erected in 1954.

buffaloah.com



## North Dakota Farmer Plants New Perennial Grain

by Anne Queenan  
*Green Lands Blue Waters*

John Luoma honored Earth Day last month by planting a new, perennial grain called Kernza® on his century-old family farm in Oakes, ND. His farming neighbors will be helping him throughout the process. The cultivation will produce a new forage for livestock this season and a new food grain for a growing commercial market by August of 2023. It will also help restore his soil, while likely improving local water quality and storing carbon in the ground through its long roots and perennial capacity.

Luoma, a successful engineer and entrepreneur, is a third generation North Dakota native. His grandparents, Albie and Lottie Luoma, and parents, Hilda and Frank, farmed 1,100 acres of this family farm over the course of 67 years.

Throughout that time, a wide range of crops and livestock were grown on the land including corn, soy, alfalfa, and flax. Most of the farm has more recently been in the Conservation Reserve Program and part has been rented for producing corn and soybeans. Through John’s research on continuous living cover, specifically, perennial forage and perennial grains, he is pioneering efforts to plant this new crop more expansively on 110 acres in North Dakota. “Here, a lot of topsoil blows away until the corn and soy-



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beans grow. I thought that maybe the perennial crops would be an answer for me,” said Luoma. This is a common problem across the Upper Midwest that impacts many farmers and the watersheds where they live.

Kernza® perennial grain is the registered trade name of the grain from an intermediate wheatgrass registered by The Land Institute in Salina, Kansas. This cousin of annual wheat has been grown to provide fodder for livestock, as well as to stabilize the soil for erosion control. It’s now being domesticated as a grain for human food and beverages, like baked goods and beer, or as a whole grain to use like barley or rice. As a multi-functional crop, it’s expected to be sold into grain markets for profit. On forage alone, growers and supply chains estimate one half to one third of production costs can be recouped. The growing market, ongoing research, and the Perennial Promise Grower’s Cooperative are additional incentives for Luoma and other growers who believe in its future as a commercial crop.

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Howlett Farms has a fleet of 33 trucks that make 64 deliveries per day.

## HOWLETT

From Page 13

for inclusion in their mixes or directly delivered to dairy farms. “This has been a great addition, as we can now offer area dairy farmers better digestible feed that also comes from local farms,” Michael said.

### Educating Consumers

When asked about what challenges he’s noticed in agriculture, Michael said that the biggest is how “...consumers are now two to three generations removed from a farm. There’s a disconnect about where food comes from and what it takes to produce safe, reliable, and affordable food.” Howlett Farms works to educate local communities and consumers about the realities of our food supply chain. For example, the war in Ukraine has shown a considerable impact on production costs which has led to higher consumer prices. Many consumers only see prices in the store or at the pump, but they don’t realize that, according to Michael, “We have not even begun to see the actual impacts from this war. While some pricing has responded to future projections, the real physical shortages won’t occur for some time and pricing will only increase from there.”

Being embedded in the supply chain during this uneasy time, as both a producer and a consumer has changed the Howlett’s mentality when it comes to fuel, extra parts, and supplies. “It’s definitely made a difference as we’ve gone from getting it just in time, to having it just in case.” As the supply chain becomes more personal for consumers, Michael hopes to “...see an increased sense of needing local, reliable, and affordable food. A shift in the dynamic from a world food supply to a local one is something Howlett Farms and all farmers will be keeping a close eye on for some time.

When asked about the length of membership in New York Farm Bureau and how it has benefited their business, Michael says, “As far back as the beginning our biggest benefit is the assurance that despite operat-

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ing on our own terms, we’re not alone fighting the day-to-day we all deal with. We’re given the ability to learn from and contribute to different opportunities within agriculture that we otherwise might not know about.

Farm Bureau is about being part of a group of individuals who care deeply about agriculture and are willing fight for its future. That group is important, because if we don’t fight for agriculture, who will?”

### Keeping Employees Involved

Michael also explains that Howlett Farms sponsors a Farm Bureau membership for all 49 of their employees through NYFB’s Stakeholder program, which allows NYFB farm owners the ability to purchase membership for their employees. “This allows our employees to be up to date on legislative changes within agriculture that could affect them. It also offers them the opportunity to have a voice through e-lobbying and feel supported within the agricultural community. We want them to know they are part of something bigger.”

Overall, Howlett Farms has had a significant effect on consumer education and the way local farmers get their grain and other products to market. They have streamlined the supply chain, cutting out inefficiencies and making marketing of said products easier and more profitable for farmers.

When discussing the future of their business, Michael says “We want to continue to consolidate the supply chain and shorten the distance between producers and end users. Farmers have nowhere to pass cost increases, so the tighter we can make the supply chain, the less waste we see throughout it.” Michael hopes that the final outcome of this process is increased producer-consumer connection and most importantly, more money for farmers to expand their operations and extend their legacies.

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<sup>1</sup> A.M. Best Market Share Report 2019.  
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JOHN WAGNER/NYFB STAFF

The team from the Food Bank of Central NY prepares for the evening’s trivia contest, the Madison County Farm Bureau is pleased to partner with this organization on many projects throughout the year.



JOHN WAGNER/NYFB STAFF

Greg Coon, Madison County Farm Bureau Vice President, second from left, prepares his team for the evening’s trivia challenge.

### Madison CFB Trivia Night Returns

After a two-year hiatus, the Madison County Farm Bureau’s annual trivia night challenge returned in April. The event is used to raise funds to support local youth programs in the county including 4-H, FFA and the county fair. More than 100 supporters were in attendance. MCFB extends a special “thank you” to all of its sponsors for their continued support. The county board of directors would also like to recognize its event coordinator Bailey Coon, who without her dedication this event would not be the success that it is.



JOHN WAGNER/NYFB STAFF

Madison County Farm Bureau board of director’s member Jo Stephenson, far right, and her teammates from the Whispering Hill Equestrian team enjoy a break during the trivia night challenge.

## COUNTY FARM BUR



MARK JAMES/NYFB STAFF

Nearly nearly \$8,700 was raised at a recent trivia dinner fundraiser on April 16.

## Yates CFB Creates Tools of the Trade Scholarship for Young Professionals

By Mark James  
mjames@nyfb.org

“We believe in the right of every person to choose an occupation; to be rewarded according to his contribution to society; to save, invest or spend; and to convey his property to the next generation.”

The quote above is taken from the New York Farm Bureau Policy Book and a belief that Yates County Farm Bureau wanted to encourage all its members to stand behind, especially the young members interested in pursuing careers in agriculture as well as careers that support agriculture.

With this in mind, Yates County Farm Bureau board members John Kriese and Young Farmer Chair Triana Burgos Farnan proposed the Tools of the Trade scholarship fund. This scholarship is designed to offer financial assistance to young professionals between the ages of 17 and 35 interested in pursuing a career in skilled trade. Unlike a traditional scholarship, it would allow recipients to not only pay for schooling, but also allow them to purchase tools, pay for licensing, certification, or trainings for their chosen career.

To help fund the Tools of the Trade

Scholarship program, an evening of fun and fundraising was announced called Tools, Trades & Trivia. Held the evening of April 16 at the Climbing Bines Hop Farm and Craft Ale Brewery in Penn Yan, it was a jam-packed event with a chicken barbecue dinner catered by Wagner Restaurant with chef Andrew Jensen, silent auctions going on through the night, two hours of engaging trivia action courtesy of FLX Trivia with Nate Baker and concluded with a live auction with auctioneer Braden Webber. With over 100 people attending and nearly \$8,700 raised for the Tools of the Trade Scholarship program, the event was deemed a success.

With a sensational kick-off event of their new scholarship program, the Yates County Farm Bureau is looking toward the future enthusiastically. All monies raised at the event will be put right back into the community helping young county residents obtain the skills they need to succeed. Thank you to all of our agriculture community members who donated, lent a hand and supported this first step in a new endeavor for Yates County Farm Bureau. Details and information with applying for the scholarship program will be out to members shortly.



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## EAU EVENTS AROUND THE STATE



MARK JAMES/NYFB STAFF

### Patterson Speaks to Cayuga County Legislature

Cayuga County Farm Bureau President Jon Patterson spoke to the county legislature on National Ag Day. He spoke about the economic impact of agriculture in Cayuga County. He also asked the legislature to pass a resolution opposing lowering the overtime threshold and to support Cayuga County Farm Bureau’s proposal to fund \$2.5 million in projects to benefit farms and farm businesses in Cayuga County. Finally, he highlighted the environmental efforts of area agriculture and Partners of Healthy Watersheds and offered the county Farm Bureau as a resource for the legislature and invited them to visit local farms in the near future.



JOHN WAGNER/NYFB STAFF

From left, Ben Simons, Oneida County Farm Bureau member, Anthony J. Picente, Jr., Oneida County Executive, and John Collins, Oneida County Farm Bureau President.

### Onieda CFB Members attend State of County Address

Members of the Oneida County Farm Bureau recently had the pleasure of attending the annual State of County Address presented by Oneida County Executive Anthony J. Picente, Jr. During the address, the executive highlighted many of the successes the county had over the previous year in dealing with the pandemic and laid out his vision for the upcoming year



LINDSAY WICKHAM/NYFB STAFF

### Spring Bash Reunites Broome CFB Members

Broome County Farm Bureau hosted its annual Spring Bash at Belden Hill Golf Club in Harpursville. Members enjoyed an array of finger foods, desserts, and an open bar while getting a chance to catch up. There were door prizes, a few games of bingo and lots of great memories. Many thanks to event hosts, members Dave and Tonia Warpup.



LINDSAY WICKHAM/NYFB STAFF

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Mary Lou McKnight | River Breeze Dairy | Chase Mills, N.Y.



ADVTNE22011



# MAY Is National Strawberry Month And... A Great Month To Gather Up Some Fresh PSA Grower Training!



**The Produce Safety Alliance (PSA) provides food safety training to fruit and vegetable growers and others interested in learning about produce safety and the Food Safety Modernization Act (FSMA) Produce Safety Rule.**

The PSA Grower Training Course satisfies the FSMA Produce Safety Rule training requirement that states *“At least one supervisor or responsible party for your farm must have successfully completed food safety training at least equivalent to that received under standardized curriculum recognized as adequate by the Food and Drug Administration.”*

## Scheduling and Registration for the next PSA Grower Training Courses:

In-person course is a traditional classroom style course with instructors, typically presented in a single 7-8 hour training day.

Online delivery course is a three-week course that can be completed at your own pace. The online course is expected to take 15-30 hours for successful completion.

Remote delivery course is a course led in real time by instructors delivered with video conferencing software, such as Zoom or Webex.

**Further details on PSA Grower Training Courses are available at the PSA website:**  
**<https://producesafetyalliance.cornell.edu/training>**

For more information, visit the New York State Department and Agriculture and Markets website at:  
**<https://agriculture.ny.gov/food-safety/food-safety-modernization-act>**  
Or contact the Produce Safety Unit at (518) 457-3846.



# Safety Group 486 Encourages you to ‘Think Safety’ as you Welcome Employees to your Farm this Spring

As spring progresses most farms are ramping up for the busy growing season. This is often the time of year that we welcome new and returning seasonal employees to the farm. Like all employers in this economy, farmers too are having a hard time finding employees. This labor market means that when you can find workers, they are less likely to have experience and even less likely to have experience on your farm. This makes the task of safety training even more critical. Farmers need to assume most applicants are not experienced and often don't have any ag background at all.

Here are few things to keep in mind this spring:

- Make sure your safety training materials are up to date and they reflect the types of jobs you do and are adapted to your specific farm.
- Make sure your safety training explains “why” a safe workplace is important (healthier, happier employees, increased productivity, less lost time, lower Workers’ Comp claim costs etc.,)
- Conduct safety training for year-

## USDA Encourages Producers to Enroll Grasslands into Conservation Reserve Program Signup

USDA

The U.S. Department of Agriculture (USDA) encourages producers and landowners to enroll in the Grassland Conservation Reserve Program (CRP) starting next week through May 13, 2022. Grassland CRP provides a unique opportunity for farmers, ranchers, and agricultural landowners to keep land in agricultural production and supplement their income while improving their soils and permanent grass cover.

Grassland CRP is a federally funded voluntary working lands program. Through the program, USDA's Farm Service Agency (FSA) provides annual rental payments to landowners to maintain and conserve grasslands while allowing producers to graze, hay, and produce seed on that land. Maintaining the existing permanent cover provides several benefits, including reducing erosion, providing wildlife habitat and migration corridors, and capturing and maintaining carbon in the soil and cover.

Alongside Grassland CRP, producers and landowners can also enroll acres in Continuous CRP under the ongoing sign up, which includes projects available through the Conservation Reserve Enhancement Program (CREP) and State Acres for

Landowners and producers interested in Grassland CRP should contact their local USDA Service Center to learn more or to apply for the program before the May 13 deadline. Additionally, fact sheets and other resources are available at [fsa.usda.gov/crp](https://fsa.usda.gov/crp).



### Workers' Comp Corner

By Henry Talmage  
[htalmage@nyfb.org](mailto:htalmage@nyfb.org)

round employees at least once a year.

- Make sure safety training is an integral part of orientation for new and returning season employees.

- Provide safety training for every employee as they begin work (don't wait to do multiple employees at once).

Make the effort to develop a safety training program that fits your oper-

ation and really take the time to train your employees well. Treating safety as a key priority and explaining to your employees “why” you care so much about worker safety will help convey your commitment to a safe workplace. It will also demonstrate your resolve and let them know your expectations for following safety rules. Employees should know that

you would much rather have them follow safety rules than rush and cut corners to be “more productive”.

Safety Group 486 and the State Insurance Fund have partnered to provide a safety training library with over 3,000 items designed to help you provide the best possible safety training for your employees. Please contact our office for details.

If you're not yet a member of Safety Group 486 and would like information on our program, it's a great time to start the conversation. Don't wait until the end of the year. Please go to our website, call us directly, or ask your agent for a quote.

All of us a NYFB Safety Group 486 wish you and your staff a safe and productive season.



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- Beginning Farmer Programs
- Crop Insurance



YOUTH

From Page 8

What if the minor is a member of my family?

If a minor is a “child or other member of the employer’s immediate family,” then the minor is exempt from both the minimum wage and overtime provisions of State and federal law.

Are minors allowed to perform all kinds of farm work?

No. New York State and Federal regulations prohibit work that is dangerous or could cause injury to minors under 18 (state) and under 16 (federal). There are some exceptions to this rule.

New York State Prohibited Occupations: No one under the age of 18 may work or assist in the following:

Construction work, including wrecking, demolition, roofing, or excavating operations and the paint-

ing or exterior cleaning of a building structure from an elevated surface;  
The operation of circular saws, band saws and guillotine shears;  
In or about a slaughtering and meat-packing establishment or rendering plant; The operation of power-driven woodworking, metal-forming, metal-punching, metal-shearing, bakery or paper products machines; The operation of power-driven hoisting apparatus; The manufacture of brick, tile and like products; Exposure to radioactive substances or ionizing radiation, or exposure to silica or other harmful dust; Logging occupations and occupations in the operation of any sawmill, lath mill, shingle mill or cooperage-stock mill; In mining or in connection with a mine or quarry; As a helper on a motor vehicle; In the care or operation of a freight or passenger elevator, except that a minor over 16 may operate automatic, push-button control elevators;  
In manufacturing, packing, or storing of explosives or in the use or delivery of explosives; Operating or using any emery, tripoli, rouge, corundum, stone, silicon carbide, or any abrasive, or emery polishing or buffing wheel, where articles of the baser metals or iridium are manufactured; Adjusting belts to machinery or cleaning, oiling, or wiping machinery; Packing paints, dry colors or red or white leads; Preparing any composition in which dangerous or poisonous acids are used; Operating steam boilers subject to Section 204 of the Labor Law;

Exceptions: These rules do not apply to:

Workers younger than 18 who are apprentices individually registered in Department of Labor-registered apprenticeship programs; Student-learners enrolled in recognized cooperative vocational training programs;

Trainees in approved on-the-job training programs;

Workers 16 or 17 years old who have completed training as a student learner or trainee in an approved on-the-job training program;

Workers 16 or 17 years old who have completed a training program given by a public school or a non-profit institution that includes Department of Labor-approved safety instruction;

Farm Labor (Under 16 Years of Age) In addition, there is a Federal Hazardous Occupations Order covering minors younger than 16 years of age engaged in farm work. The order lists 16 forbidden jobs for minors younger than 16 years of age, including working with certain power-driven farm machinery, operating a tractor with over 20 PTO horsepower, and working with explosives or certain chemicals.

These rules on child labor on farms do not apply to minors who work on a farm owned or run by their parents or to students in a recognized vocational education training program. In addition, there are exemptions for 4-H members who have completed certain training programs and students in other approved farm training and education programs.

Student Interns on the Farm

An internship is a great way for an organization to get some volunteer help while also giving back to the community and educational sector by mentoring and training interns. While internships for for-profit businesses are generally allowed in New York State, the issue is a tricky one, particularly for what is, in effect, volunteer labor.

Clear guidelines exist regarding what an employer needs to do and offer in terms of educational experiences to qualify for an “intern” status, particularly if an intern is not associated with an organized program from an educational institution. As for interns that do come through organized educational programs at local business schools and colleges, most of these programs are designed in such a way that they fit into the structure created by the United States Department of Labor (USDOL). The student intern has goals to accomplish. Their workplace supervisor is required to provide regular feedback and report their progress to the school.

It should be noted that interns placed on farms as part of a CSA (community-supported agriculture) program also fall under these regulations and farmers must adhere to these same guidelines.

The federal Fair Labor Standards Act (FLSA) governs student internships and has formulated a six-point test for determining if the proper criteria have been applied when making a determination of a legitimate internship.

- The extent to which the intern and the employer clearly understand that there is no expectation of compensation. Any promise of compensation, express or implied, suggests that the intern is an employee—and vice versa.
- The extent to which the internship provides training that would be similar to that which would be given in an educational environment, including the clinical and other hands-on training provided by educational institutions.
- The extent to which the internship is tied to the intern’s formal education



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program by integrated coursework or the receipt of academic credit.

- The extent to which the internship accommodates the intern’s academic commitments by corresponding to the academic calendar.
- The extent to which the internship’s duration is limited to the period in which the internship provides the intern with beneficial learning.
- The extent to which the intern’s work complements, rather than displaces, the work of paid employees while providing significant educational benefits to the intern.
- The extent to which the intern and the employer understand that the internship is conducted without entitlement to a paid job at the conclusion of the internship.

If all of the factors listed above are met, an employment relationship does not exist under the FLSA, and the Act’s minimum wage and overtime provisions do not apply to the intern. This exclusion from the definition of employment is necessarily quite narrow because the FLSA’s definition of “employ” is very broad. It is critical that farmers, and other employers, understand that interns are not a pool of free labor to supplement or replace a member of an existing workforce.

*The information contained in this article is provided for informational purposes only. It is not intended to be, nor should it be considered, a substitute for legal advice rendered by a competent attorney. If you have any questions about the application of the issues raised in this article to your particular situation, seek the advice of a competent attorney*

Keep the Farm Protected with Inflation Guard Coverage

*The following information is provided by Nationwide®, the #1 farm and ranch insurer in the U.S.\**

There’s a lot happening around the world that’s applying downward pressure to revenue prospects for farmers. Inflation, logistical hurdles, rising energy and crop input prices at home and conflict overseas could all continue to contribute to the erosion of farm revenue potential.

But maximizing farm revenue requires investment. That investment is likely to come with some sticker shock this spring and beyond. The right insurance coverage can help.

Staying on top of your insurance coverage can help keep unexpected expenses like rising replacement costs from cutting potential farm revenue. A close eye on your coverage and a call to your agent can help make sure these costs don’t add to the financial pressure caused by inflation and other factors at home and abroad.

“All of these issues have a big impact on farm operational costs. We’re seeing higher prices for energy, machinery and many other inputs,” said Nationwide Senior Economist Ben Ayers. “It puts a lot of pressure on revenues many farmers are facing.”

Connecting with your agent is key. During this time of uncertainty, Nationwide and your local Nationwide farm agent are working hard to help farmers maintain the right cov-



erage levels without incurring too much additional cost. Now is time to talk with your agent.

“My immediate concern is making sure you have adequate coverage,” said Nationwide Associate Vice President for Agribusiness Regional Sales Nick McCleish. “We have to make sure the amount of insurance is keeping pace with rising costs.”

McCleish cites a recent example when a farmer had to replace a \$75,000 grain cart. But at the time of replacement, the price for that grain cart had surged to \$90,000. That meant the farmer paid the additional cost out-of-pocket. “Paying those types of increased costs become much more difficult if you don’t keep your policy updated,” McCleish said.

Adding inflation guard coverage can help. The optional inflation guard coverage can help prevent such revenue losses by increasing dwelling and structure coverage limits at policy renewal. Also known as Construction Cost Adjustment, it helps to account for inflation in replacement or construction costs based on appraisals.

But inflation guard doesn’t always cover all additional costs. It’s important to have a good idea of costs

*It’s important to have a good idea of costs for things like building materials and equipment ahead of time. Then match coverage levels to potential unexpected replacement or repair needs.*

for things like building materials and equipment ahead of time. Then match coverage levels to potential unexpected replacement or repair needs.

“Your insurance should not be a ‘set-it-and-forget-it’ type of activity. Keep your agent up to speed on how your operation’s changing. Make sure you’re covered appropriately,” McCleish said. “Have an agent that understands your operation, and uniqueness of what you’re trying to do. Our Farm Certified agents serve that purpose.”

Visit [AgInsightCenter.com](https://AgInsightCenter.com) for more expert tips and information from Nationwide.

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STEVE AMMERMAN/NYFB STAFF

**NYFB Ag Alliance and Agribusiness members meet with the New York Farm Bureau State Board of Directors last month in Syracuse to discuss challenges and opportunities facing their groups and organizations.**

## MEETING

From Page 1

“I believe we can all learn from and support each other where our policy positions align. It is a partnership that can benefit everyone in this room,” said NYFB President David Fisher to the participants. “One industry working towards common interests is a powerful objective. Ultimately, we will better position ourselves to take advantage of what is coming our way.”

The Ag Alliance and Agribusiness Members in attendance included Empire State Forest Products Association, Farm Credit East, Nationwide, NY Ag Educators Association,

NY Apple Association, New York Association of Agricultural Fairs, New York Thoroughbred Breeders, NY Wine and Grape Foundation, New York Wine Policy Institute, NYS Agribusiness Association, NYS Maple Producers Association, NYS Nursery and Landscape Association, NYS Turfgrass Association, NYS Vegetable Growers Association, Northeast Dairy Producers Association, and Upstate Niagara Cooperative. Those members who were invited but could not attend include Agri-Mark, Christmas Tree Farmers Association of New York, Cornell College of Agriculture and Life Sciences, Dairy Farmers of America, Harness Horse Breeders of New York State, Hop Growers of New York, and Howlett Farms.

## U.S. Farmers Expect to Plant more Soybeans and Less Corn Acreage

NASS

Producers surveyed across the United States intend to plant a record high 91 million acres of soybeans in 2022, up 4% from last year, according to the Prospective Plantings report released today by USDA’s National Agricultural Statistics Service (NASS).

Planted acreage intentions for soybeans are up or unchanged in 24 of the 29 estimating states. The largest increases are expected in Illinois and Missouri, where producers in each state intend to plant 400,000 more acres than in 2021. If realized, the planted area of soybeans in Illinois, Kentucky, Michigan, Missouri, Nebraska, Ohio, South Dakota, and Wisconsin will be the largest on record.

Corn growers intend to plant 89.5 million acres in 2022, down 4% from last year. Acreage decreases from last year of 200,000 or more are expected in Illinois, Indiana, Iowa, Kansas, Minnesota, Nebraska, North Dakota, and Wisconsin. Record high acreage is expected in Nevada and South Dakota. Record low acreage is expected in Connecticut, Massachusetts, and Rhode Island.

The Prospective Plantings re-

port provides the first official, survey-based estimates of U.S. farmers’ 2022 planting intentions. NASS’s acreage estimates are based on surveys conducted during the first two weeks of March from a sample of nearly 73,000 farm operators across the nation.

### Other key findings in the report:

- All wheat planted area for 2022 is estimated at 47.4 million acres, up 1% from 2021. This represents the fifth lowest all wheat planted area since records began in 1919.
- Winter wheat planted area, at 34.2 million acres, is down less than 1% from the previous estimate but up 2% from last year. This is the 10th lowest planted acreage on record.
- Area planted to other spring wheat for 2022 is expected to total 11.2 million acres, down 2% from 2021.
- Durum wheat is expected to total 1.92 million acres for 2022, up 17% from last year.
- All cotton planted area for 2022 is expected to total 12.2 million acres, 9% above last year.

## BUDGET

From Page 1

A critical refundable tax credit was included in the final budget that will help protect farms in case the farm overtime threshold is lowered to 40 hours. New York Farm Bureau and Grow NY Farms coalition, working with other industry groups successfully advocated for the tax program that will give farmers twice a year refund for overtime costs incurred below 60 hours a week. No other state that has a farm overtime threshold has this tax benefit and it is a testament to the power of our member-driven, grassroots advocacy.

In the final budget document, farmers also will see the investment tax credit increase from 4% to 20%. Again, just for farmers.

Lastly, the current Farm Workforce Retention Tax Credit is being doubled in the state budget, from \$600 to \$1,200 per employee to again help offset labor costs as New York farmers compete in a national and global economy.

It is clear the governor and legislature are working to show the agriculture industry that New York is willing to invest in the long-term success of

### FOR MORE INFORMATION

**Final Article VII Language in the FY 22-23 Executive Budget:**  
<https://tinyurl.com/nyfb-budget1>

**Funding information by the numbers:**  
<https://tinyurl.com/nyfb-budget2>

their businesses, while balancing the policy objectives of and increasingly liberal, blue state.

In the case of the refundable overtime tax credit, instead of farmers being able to increase their prices of their crops for consumers (which they can’t) to pay for added labor costs, New York has chosen to amortize the increased costs of doing business across the millions of New York residents. No other industry in New York has this benefit and certainly no other state has invested in offsetting labor costs for farmers.

New York Farm Bureau continues to fight on the overtime threshold issue, but tax programs offered by New York State in this year’s final state budget could provide some stability for the agricultural industry.

Also in the budget, “to-go” drinks for restaurants, new provisions governing wetlands and shifting the farm-to-school meal program to the Department of Agriculture and Markets.



## NYFB’s LOCAL FARM MARKET GUIDE

If you are a NYFB member who direct markets your products, this is a member benefit that can make it easier for potential customers to find you.

New York Farm Bureau member farm stands, farm markets, brewery, wineries & distilleries are at [www.nyfb.org](http://www.nyfb.org)

To find a local farm market near you  
[www.nyfb.org/resources/local-farm-market-guides](http://www.nyfb.org/resources/local-farm-market-guides)

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# News Briefs



UNSPLASH/LANCE CHEUNG

## Sign-up to be Counted in the 2022 Census of Agriculture

June 30, 2022 is the last day to sign up for the 2022 Ag Census. If you have never received a census and are new to NASS surveys, you can sign-up at <https://www.agcounts.usda.gov/static/get-counted.html>. You do not need to sign up if you already receive NASS surveys.

**Key Dates:**

- June 30, 2022 – sign up ends
- November 2022 – ag census mails out and data collection begins
- Feb. 6, 2023 – response deadline
- 2024 (TBD) – data release

The Census of Agriculture is a complete count of U.S. farms and ranches and the people who operate them. Even small plots of land - whether rural or urban - growing fruit, vegetables or some food animals count if \$1,000 or more of such products were raised and sold, or normally would have been sold, during the Census year. The Census of Agriculture, taken only once every five years, looks at land use and ownership, operator characteristics, production practices, income and expenditures.

### USDA Announces Technical Assistance for Meat and Poultry Processing Capacity Grants

The USDA has announced the launch of the Meat and Poultry Processing Capacity Technical Assistance Program (MPPTA) to provide technical assistance to meat and poultry grant applicants and grant-funded projects. Processors and applicants involved with the Meat and

Poultry Inspection Readiness Grant (MPIRG) program and the Meat and Poultry Processing Expansion Program (MPPEP) can access this technical assistance. USDA also announced it is now accepting applications for \$23.6 million in competitive grant funding available through the MPIRG program.

USDA’s Agricultural Marketing Service (AMS) has established cooperative agreements with three

non-profit organizations to coordinate and provide technical assistance utilizing a wide range of expertise and outreach strategies. These organizations will also establish a national network of support for meat and poultry grant applicants to navigate the application process, and to assist grant recipients throughout their project. All MPPTA organizations will use both in-house resources and their connections within the industry, academia, and state and federal government to connect stakeholders to four distinct technical assistance scopes: federal grant application management; business development and financial planning; meat and poultry processing technical and operational support; and supply chain development. To learn more about the MPPTA program, or to initiate a request for technical assistance under this program, visit the AMS webpage [www.ams.usda.gov/services/grants/mppta](http://www.ams.usda.gov/services/grants/mppta). AMS is accepting applications now through May 24, 2022 for a second round of MPIRG program funding totaling \$23.6 million. The grant applications should focus on focus on improving meat and poultry slaughter and processing capacity and efficiency; developing new and expanding existing markets; increasing capacity and better meeting consumer and producer demand; maintaining strong inspection and food safety standards; obtaining a larger commercial presence; and increasing access to slaughter or processing facilities for smaller farms and ranches, new and beginning farmers and ranchers, socially disadvantaged producers, and veteran producers. For information on MPIRG, MPPEP, and USDA’s other Meat and Poultry Supply Chain Initiatives, visit <https://www.usda.gov/meat>.

### OSHA Initiates Enforcement to Identify Employers Failing to Submit Injury/Illness Data

The U.S. Department of Labor’s Occupational Safety and Health Administration is initiating an en-

forcement program that identifies employers who failed to submit Form 300A data through the agency’s Injury Tracking Application (ITA). Annual electronic submissions are required by establishments with 250 or more employees currently required to keep OSHA injury and illness records, and establishments with 20-249 employees classified in specific industries with historically high rates of occupational injuries and illnesses, which include agriculture, forestry, and fishing.

The program matches newly opened inspections against a list of potential non-responders to OSHA’s collection of Form 300A data through the ITA and reports all matches to the appropriate OSHA area office. If the area office determines that the establishment on the list is the same establishment where the inspection was opened, OSHA will issue citations for failure to submit OSHA Form 300A Summary data. In addition to identifying non-responders at the establishment level, the agency is also reviewing the 2021 submitted data to identify non-responders at a corporate-wide level. This corporate level review is being conducted for the nation’s largest employers. The agency is also posting ITA data as part of its electronic recordkeeping requirements for certain employers. By mid-March, 289,849 establishments had submitted their OSHA Form 300A information. Learn more at <https://www.osha.gov/recordkeeping>.

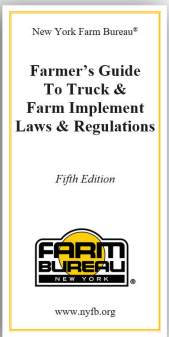
### OSHA Releases Proposed Rule on Occupational Injury, Illness Recordkeeping

OSHA has published a proposed rule regarding workplace occupational, injury and illness recordkeeping requirements. The comment period closes on May 31, 2022. The proposed rule would enable OSHA to use its enforcement and compliance resources to identify workplaces where workers are at high risk, including agricultural workplaces.

CONTINUED ON NEXT PAGE

## New York Farm Bureau’s Farmer’s Guide to Truck & Farm Implement Laws & Regulations, 5th Ed.

New York Farm Bureau®’s publication Farmer’s Guide to Truck & Farm Implement Laws & Regulations, 5th Ed., commonly known as the “Truck Book,” is a resource tool prepared to assist farmers in understanding the myriad state and federal transportation laws and guidelines that affect their farm business. Additions to the fifth edition of our most popular guide are contained within text boxes and labeled “5th Edition Update” for ease of reference. There’s new info on CDLs, farm plates, ATVs, Infrastructure Friendly Vehicle (IFV) requirements, lights and reflectors, and many more things important to our members.



Yes, I would like to purchase: \_\_\_\_ copies of New York Farm Bureau’s Farmer’s Guide to Truck & Farm Implement Laws & Regulations (\$40.00 per copy for members and \$70.00 per copy for non-members). My check for \$\_\_\_\_\_ made payable to New York Farm Bureau Member Services is enclosed. All prices include tax, shipping and handling.

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CONTINUED FROM PREVIOUS PAGE

Specifically, the proposed rule would: Require establishments with 100 or more employees in certain high-hazard industries to electronically submit information from their OSHA Forms 300, 301 and 300A to OSHA once a year. Update the classification system used to determine the list of industries covered by the electronic submission requirement. Remove the current requirement for establishments with 250 or more employees not in a designated industry to electronically submit information from their Form 300A to OSHA annually. Require establishments to include their company name when making electronic submissions to OSHA. Establishments with 20 or more employees in certain high-hazard industries would continue to be required to electronically submit information from their OSHA Form 300A annual summary to OSHA annually.

NYFB staff is reviewing the rule and will provide feedback to OSHA.

OSHA Announces National Emphasis Program to Protect Workers from Indoor and Outdoor Heat Hazards

The U.S. Department of Labor’s Occupational Safety and Health Administration has launched a National Emphasis Program focused on protecting workers from heat illness and injuries. As part of the program, OSHA will proactively initiate inspections in over 70 high-risk industries in indoor and outdoor work settings when the National Weather Service has issued a heat warning or advisory for a local area. Agriculture is listed as an industry that high exposure to heat-related hazards. On days when the heat index is 80 F or higher, OSHA inspectors and compliance assistance specialists will engage in proactive outreach and technical assistance to help stakeholders keep workers safe on the job. Inspectors will look for and address heat hazards during inspections, regardless of whether the industry is targeted in the NEP. OSHA’s area offices will engage in outreach to unions, employers in target industries and other organizations committed to advancing protections for underserved workers. The agency’s On-Site Consultation Program, a free and confidential health and safety consulting program for small- and medium-sized businesses, will assist employers in developing strategic approaches for addressing heat-related illnesses and injuries in workplaces.

An employer with workers exposed to high temperatures should establish a complete heat illness prevention program. Including taking the following measures: Provide workers with water, rest and shade; Allow new or returning workers to gradually increase workloads and take more frequent breaks as they acclimatize or build a tolerance for working in the heat; Plan for emergencies and train workers on prevention; and Monitor workers for signs of illness. Learn more at <https://www.osha.gov/heat-exposure>.



Inside D.C.

By Lauren Williams  
lwilliams@nyfb.org



UNSPLASH

USDA Publishes Origin of Livestock Final Rule for Organic Dairy

The U.S. Department of Agriculture has published the highly anticipated Origin of Livestock (OOL) final rule for organic dairy. This change to the USDA organic regulations will promote a fairer and more competitive market for all organic dairy producers, by making sure that certified USDA organic dairy products are produced to the same consistent standard.

USDA’s National Organic Program (NOP) will oversee the new rule, which in general:

- Allows a dairy livestock operation transitioning to organic, or starting a new organic farm, to transition non-organic animals one time.
- Prohibits organic dairies from sourcing any transitioned animals. Once a dairy is certified organic, animals must be managed as organic from the last third of gestation. Variances may be requested by small businesses for specific scenarios.

Further background on the Origin of Livestock final rule can be found at <https://www.ams.usda.gov/rules-regulations/national-organic-program-origin-livestock>.

New York Farm Bureau submitted comments to USDA requesting that they finalize the Origin of Livestock Rule ensure consistency rule. NYFB issued the following statement regarding the release of the rule, “New York Farm Bureau appreciates USDA for finalizing the Origin of Livestock Rule for organic dairy farms. It establishes clear requirements for organic certification practices on dairy farms, including how cows are transitioned into the operation.

New York State is home to around 700 organic dairies, according to the USDA Agriculture Census, and it is imperative that they can fairly compete in the marketplace. New York Farm Bureau has made this a national priority issue for the organization, and we look forward to the implementation of the final rule that will hopefully level the playing field for our New York dairy farmers,” said New York Farm Bureau President David Fisher.

USDA Announces Expanded Availability of Biofuels

The USDA announced that it is making the following investments in homegrown biofuels including \$5.6 million for Infrastructure for

Renewable Fuels through the Higher Blends Infrastructure Incentive Program which will provide funding in 7 states to build infrastructure to expand the availability of higher-blend renewable fuels by approximately 59.5 million gallons per year. States included in this investment are California, Delaware, Illinois, Maryland, New Jersey, New York, and South Dakota. As part of the Pandemic Assistance for Producers initiative, USDA is providing up to \$700 million in funding through a new Biofuel Producer Program. The Program will support agricultural producers that rely on biofuels producers as a market for their agricultural products. Producers can expect awards before the end of April. USDA announced \$100 million in new funding for grants for biofuels infrastructure to make it easier for gas stations to sell and to significantly increase the use of higher blends of bioethanol and biodiesel at the pump. The funding will provide grants to refueling and distribution facilities for the cost of installation, retrofitting or otherwise upgrading of infrastructure required at a location to ensure the environmentally safe availability of fuel containing ethanol blends of E15 and greater or fuel containing biodiesel blends B-20 and greater. USDA will also make funding available to support biofuels for railways as a means of assisting with supply chains and helping to reduce costs for consumer goods and transportation.

Senate Approves Ocean Shipping Reform Act

The Senate approved by unanimous consent S. 3580, the Ocean Shipping Reform Act. Ongoing congestion and related logistical obstacles threaten U.S. farmers’ ability to meet much-welcome increases in foreign demand for U.S. agricultural products. Accessibility to export containers has been further limited by record shipping costs and harmful surcharges. With these factors combined, the ability for farmers to fulfill overseas contracts has been significantly impacted, with some estimations exceeding \$4.2 billion in lost agricultural exports.

The House version (H.R. 4996) passed by a bipartisan vote (364–60) in December. While the Senate version of the bill is not identical to the House-passed version, NYFB supports both pieces of legislation in the hopes that both bills can be quickly conferenced. The legislation is the first major update of federal regulations for the global ocean shipping industry since 1998. The bill would require ocean carriers to certify that late fees —known in maritime parlance as “detention and demurrage” charges—comply with federal regulations or face penalties; Shift burden of proof regarding the reasonableness of “de-

tention or demurrage” charges from the invoiced party to the ocean carrier; Prohibit ocean carriers from unreasonably declining shipping opportunities for U.S. exports, as determined by the FMC in new required rulemaking; Require ocean common carriers to report to the FMC each calendar quarter on total import/export tonnage and 20-foot equivalent units (loaded/empty) per vessel that makes port in the United States; Authorize the FMC to self-initiate investigations of ocean common carrier’s business practices and apply enforcement measures, as appropriate; and Establish new authority for the FMC to register shipping exchanges. The Senate and House will next need to reconcile the differences in the bill before final passage.

Biden Administration Releases its Fiscal Year 2023 Budget Request

The Biden Administration has released its \$5.8 trillion dollar Budget Request for Fiscal Year (FY) 2023. This request is slightly below its FY22 request of \$6 trillion in spending, which included the additional spending request for what eventually became the American Rescue Plan. Every year the executive branch release’s a budget request to Congress which outlines a sense of the priorities of the Administration. It is a non-binding document that serves as a discussion starting point for Congress as they begin to craft the federal budget resolution and set topline spending numbers for the upcoming fiscal year. NOTE: many of this year’s budget request numbers are being compared to FY21 enacted levels. That’s because the FY22 omnibus was only recently signed into law and this budget request didn’t have those numbers to work with.

The President’s FY23 Budget Request would raise \$2.5 trillion dollars in new revenue by raising various taxes including raise corporate rate to 28 percent; raise top individual rate to 39.6 percent; impose new 20 percent minimum tax on all income, including unrealized gains, for people with \$100 million or more in assets; tax capital gains at new top ordinary income rate of 39.6 percent for taxpayers making \$1 million or more in income; cap like-kind exchange capital gain deferral; and treat transfers of appreciated property as realization events for capital gains (functional repeal of step-up in basis).

The \$31.1 billion budget proposal for USDA earmarks \$1.8 billion for climate-related programs. The budget proposes an additional \$10 million for oversight of the Packers and Stockyards Act to implement and enforce three new rules that will be issued by FY23.



# HPAI

From Page 1

on the USDA website and shown on the U.S. Geological Survey map.

## Taking Strict Precautions

New York poultry farmers are protecting their farms by using biosecurity plans and instructions from the USDA's Animal and Plant Health Inspection Service (APHIS) website ([www.aphis.usda.gov](http://www.aphis.usda.gov)).

"We have been participating in all the different trainings through USDA and Cornell Cooperative Extension and following any guidance that's out there from the industry. No visitors are allowed on our farm. When people call to make purchases, we tell them where they can buy local," said Christina Hudson Kohler of Hudson Egg Farms in Eldridge, NY (Onondaga County).

"We're also not allowing outside vehicles on the farm and regularly washing our own vehicles and car mats," Kohler said. "We're reminding our employees to avoid lakes and ponds and if they do visit those areas, to not wear those shoes to work." Employees are asked to wear a specific pair of shoes that they leave at the farm and to not wear clothing, such as sweatshirts, two days in a row.

Corine Giroux, DVM, the on-site veterinarian at Giroux's Poultry Farm in Chazy, NY (Clinton County) says the company has been following biosecurity measures.

"Every vehicle that comes on-premises has to have their tires and

undercarriage disinfected before coming on-site, and we have a gatehouse at the entrance to our farm with a security person manning it all the time who disinfects tires," she said.

"Employees have farm-dedicated shoes that don't leave the farm. Most everyone is wearing some sort of coverall on top of their regular clothes. We are really careful about who we let on the farm including vendors and visitors. We aren't letting anyone in until avian influenza has passed," she said.

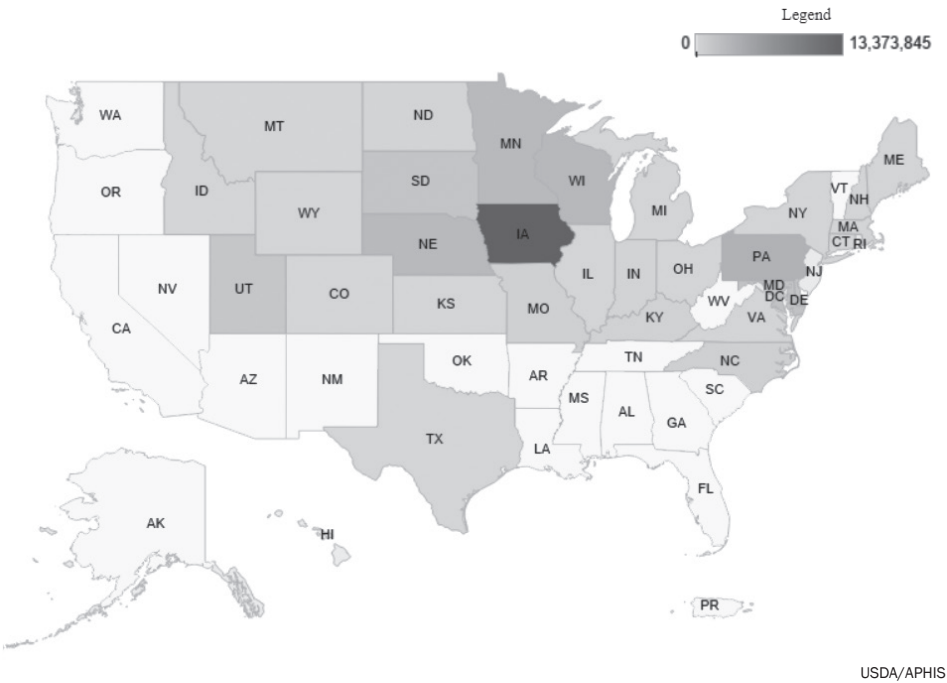
## Virus Caused by Wild Birds

Avian influenza (AI) is caused by an influenza virus carried by free-flying wild birds such as ducks, geese, gulls, and shorebirds. Generally, influenza viruses can infect some wild-life species without causing signs of disease, but new strains can emerge that cause illness with high mortality in both wild birds and domestic poultry. These strains are designated as highly pathogenic, or HPAI.

HPAI outbreaks in wild birds are often cyclical and tied to migration when birds are concentrated in large numbers. As birds spread out on the landscape during the nesting season, disease transmission is expected to decrease.

The New York State Department of Agriculture and Markets (NYSDAM) announced on April 14 that it has issued an order to ban all fowl auctions and other events for the purchase, sale, swap, or trade of fowl in New York State to help prevent the spread of the virus.

## BIRDS AFFECTED BY STATE (AS OF APRIL 2022)



The ban will remain in effect until further notice. The department is continuing close monitoring of HPAI in New York State and plans to reassess the Notice of Order in late May to determine whether it should remain in place through the summer fair season. As the HPAI outbreak spreads in other parts of the United States, several additional states have taken the step to ban poultry exhibitions and/or gatherings of poultry, including Arkansas, Iowa, and Georgia.

DEC is working cooperatively with NYSDAM and the USDA Animal and Plant Health Inspection Service, the agencies leading the joint HPAI incident response, as well as the State Department of Health and Cornell University.

in a domestic flock. Since that time, AGM has detected HPAI in domestic poultry flocks, gamebird breeder facilities, and shooting preserves.

Natalie Kreher, who works in sales at Kreher Family Farms in Clarence, NY (Erie County) says her farm is also taking measures including restricting on-farm visits to essential employees only and using additional disinfecting procedures with vehicles entering onto our farms.

"As egg farmers, we take disease prevention seriously every day, but in times like this, we have looked for opportunities to improve our biosecurity measures. Our team is doing all we can to keep our hens safe and healthy," she said.

No known HPAI human infections are documented in the U.S., and according to the U.S. Centers for Disease Control and Prevention, these recent cases of HPAI do not present an immediate public health concern.

Poultry biosecurity materials and checklists can be found on the USDA's "Defend the Flock" website (<https://tinyurl.com/usda-dtf>).




To report sick birds, unexplained high number of deaths, or a sudden drop in egg production, please contact the Department's Division of Animal Industry at 518-457-3502 or the USDA at 866-536-7593.

## HPAI Origin

This recently detected HPAI strain likely came from Europe, where it has been circulating since 2020. Since late November 2021, the HPAI H5N1 Eurasian strain began being detected across North America. This outbreak expanded rapidly in mid-March 2022 in North America and HPAI has been detected in many other states, including those that share a border with New York. In February 2022, the first case of HPAI in New York was found in Suffolk County


## NEW YORK AG AND MARKETS GUIDANCE REGARDING THE DEFINITION OF POULTRY SALES:

- Does this include small animal auctions (auction barns) that sell poultry? *Yes, this ban includes poultry sold at auctions.*
- Does it affect live bird markets? *No*
- Does it affect farms selling live poultry (chicks, grown fowl, etc.?) *No, as long as they are not sold at auction, swaps or other similar events where poultry are gathered.*
- Does this affect farm supply stores? *No*
- Does this affect Ag in the Classroom? *No*
- Will this affect small poultry processors that process under a 5A exemption (farms that process other farms' birds) *No*
- Does the ban affect poultry (pullets and chicks) being shipped into the state from hatcheries? *No*
- Will there be indemnity available for those sales which have been banned? *There is no indemnity available as a result of this ban. The ban includes poultry auctions, swaps, meets, and community sales where poultry from multiple sources are gathered together for sale, purchase, or trade.*




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# Grassroots Farmers Market

## Classified Ads are Free for NYFB Members

**HAY**

**HAY FOR SALE.** Tubed round bales of oatlage and 3<sup>rd</sup> cutting alfalfa mix balayage; 1<sup>st</sup> & 2<sup>nd</sup> cutting Savannah-Sorghum balayage and round dry bales under cover. 518-753-4387 or 518-466-1457

**RYE STRAW.** 3000 small square bales. \$5/bale. [donaldmarkoff@yahoo.com](mailto:donaldmarkoff@yahoo.com) or 607-775-2057

**HAY FOR SALE.** Low carb teff horse hay. 518-461-3779

**HAY FOR SALE.** 4x4 round bales, dry hay and wrapped. Grass to Alfalfa, variety of stuff. Servicing Delaware and Broome Counties. Delivery available at an extra cost. 607-727-6320

**HAY FOR SALE.** PREMIUM Quality hay. Orange county. I focus on QUALITY not quantity. Small squares. \$5 1<sup>st</sup> cutting, \$6 2<sup>nd</sup> & 3<sup>rd</sup> cutting at farm. 845-496-4907

**HAY FOR SALE.** 4x5 mixed grass silage bales. 1<sup>st</sup> cutting, 1200lbs \$30; 2<sup>nd</sup> cutting, 1600lbs \$40 and 3<sup>rd</sup> cutting \$2000lbs \$50. Payment prior to loading. Schaghticoke, NY 518-796-2344

**HAY FOR SALE.** 1<sup>st</sup> cutting 4x5 round bales \$45/bale. Good quality. Roscoe, NY area. 607-498-5812 leave message.

**HAY FOR SALE.** 1<sup>st</sup> cut mixed grass, good quality. \$3.50/bale. Orange County. 845-496-3897

**HAY FOR SALE.** 2<sup>nd</sup> cutting hay, excellent quality square bales. 45 pounds. Delany Farms. Syracuse, NY 315-469-1668 [DelaneyFarms.com](http://DelaneyFarms.com).

**HAY FOR SALE.** Mixed grasses, small square bales. 48# average. \$4/bale. Boston, NY 716-997-3133

**HAY FOR SALE.** Small square bales \$3/ bale. Southern Herkimer County 315-866-3348

**PREMIUM QUALITY** feed grade wheat straw available year-round. Consistent quality and delivery available straight from producer. Volume discounts. Well priced delivered cost. [Calebdriverforage@gmail.com](mailto:Calebdriverforage@gmail.com) Call/text 204-712-6509

**HAY FOR SALE.** Certified Organic Square Bales of hay \$12 per bale. Free delivery within 10 miles of Snow Hill Farm located in North Salem, NY 914-669-0999

**STRAW FOR SALE.** Nice straw bales \$3/ bale. Seneca County. 607-279-4262

**WANTED.** Round bales 4x5 stored inside, horse quality. 1<sup>st</sup> and 2<sup>nd</sup> cut delivered to Bethany, CT. Wanted: Big square bales 3x3 and 3x4 delivered to Hamden, CT. Please NO Canary Grass! Call Dick at 203-393-0875 or 475-355-1947

**HAY FOR SALE.** Organic hay 4x4 round bales 101 1<sup>st</sup> cutting; 38 2<sup>nd</sup> cutting. Wrapped. Also 62 non-organic wrapped round bales. Oneida County. 315-240-1640

**HAY FOR SALE.** 2<sup>nd</sup> cutting small squares. \$4/bale. Delaware County 607-538-1009

**HAY FOR SALE.** Balayage. North Branch, NY Sullivan County. 845-482-4797 for info.

**HAY FOR SALE.** 1<sup>st</sup> cutting, mixed grass, big squares, stored inside. Can deliver. 716-913-6313

**HAY FOR SALE.** Certified Organic 4x4

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round bales, dry hay, 1<sup>st</sup> cutting. \$35/ each. 607-745-4667

**HAY FOR SALE.** 1<sup>st</sup> cut, 4x4 round bales. \$40/bale. Plattsburgh, NY Delivery available. 518-561-3555

**RYE STRAW** grown on ORGANIC fields in Sterling, NY. Small Squares. 215-234-0421

**HAY FOR SALE.** 4x4.2 round bales. 1<sup>st</sup> cut 15 minimum \$35/bale, 2<sup>nd</sup> cut 15 minimum \$40/bale. Plattsburgh, NY Delivery available. 518-578-0135

**HAY FOR SALE.** Premium soybean & alfalfa balage for winter food plots. Our soybeans have gone to 5 other states. Conrad Cooks Wildlife Buffet. Potsdam, NY 315-265-6788

**HAY FOR SALE.** 1 & 2<sup>nd</sup> cut hay. 4x4 round bales. Stored inside. 518-321-2886

**HAY FOR SALE.** Clover baleage for sale. 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> cutting. \$70/bale. Cow grain for sale. 607-533-7580

**HAY FOR SALE.** 1<sup>st</sup> and 2<sup>nd</sup> cutting and balage. Large rounds. Broome County. 607-725-5511

**HAY FOR SALE.** Top quality baleage. 1<sup>st</sup>, 2<sup>nd</sup> and 3<sup>rd</sup> cutting. Also 1<sup>st</sup> cut dry. 315-717-8488

**HAY FOR SALE.** 5x5 round bales, 1<sup>st</sup> and 2<sup>nd</sup> cut mixed grass starting at \$45/ bale. Large square bales 3x3x7 2<sup>nd</sup> cut mixed grass \$70/bale. 518-429-8672 or 518-231-2120

**HAY FOR SALE.** 2<sup>nd</sup> cut small squares. \$6/ bale. Oneida County 315-725-7752

**HAY FOR SALE.** 4x4 dry round bales, mixed grasses, stored inside. \$35/each. Boonville, NY 315-942-4475

**TRACTORS, MACHINERY**

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**JD 5055E** tractor in new condition. Full 5E cab with 520M Std. Farm Loader 2018 model with 16.4hrs on machine. \$44,000; 2018 Frontier RC 2084 Lift type Rotary Cutter, new condition. \$3,100. 919-796-1959 Cooperstown, NY.

**JD 3975 CHOPPER.** 7' hay 2RC KP Hyd. Tongue. Electric controls Intelliguard knives 50% Shed Kept. 518-578-6162

**JD 3970 Forage** Harvester 2 row corn head, very good hay head. Good machine. \$12,500; JD 7700 4WD PS, good rubber, wheel weight, front

weights, \$29,000. Call 315-387-7014 Leave message.

**JD 3010** Diesel W3020 kit. New rubber with 4B mounted plow. Chemung County 607-739-7486

**JD ANTIQUE “L”.** Great condition. 845-986-5814

**STEEL WHEELS.** JD 1 bottom sidehill hitch \$250; JD 1 bottom trail wheel \$250; JD 2 bottom, Syracuse moldboards \$500; 3 JD 2 bottom parts plows \$200. ALL for \$1,000 OBO.

**JD 2520** Tractor with Quick hitch loader, snowblower, soft cab, 4x4, Hydro, Turf tires, 1260 hours. \$12,500 CASH Brockport, NY 585-362-7039

**ALLIS CHALMERS**

**1947 ALLIS CHALMERS** Model C with 2 bottom plow, cultivator and owners’ manual. Ex. Cond. \$2200; JD Model 290 2-row corn planter. Needs new tin for fertilizer hoppers. Owners’ manual included \$700. 315-655-2816

**AC** twin wheel 7’ sickle bar mower, 3pt hitch, 710.0 IH 6’ cut horse drawn mower with dolly wheel. 585-703-8243

**1957 ALLIS CHALMERS** WD45 & 1955 JD 50. Both 3pt hitch, power steering, both restored in ex. Cond. \$4500 each. Allis Chalmers CA with wide front and snap coupler hitch vgc. \$2700. 607-783-2787

**MASSEY FERGUSON**

**1990-91 MASSEY 1035.** Many new parts, has front bucket and rear backhoe. Runs very well. 4 - wheel drive, \$10,000. 518-733-9332

**MF 261,** 2wd, 53HP Loader w/ independent hydraulic pump and reservoir; bucket and forks; tire chains. Starts and runs well. PTO clutch and hours meter not working. \$14,000 Madison. 315-882-2458

**BUCKET** for a 1954 Ferguson Tractor T 30 for sale. \$50. Big Flats, NY. 607-739-7512

**FERGUSON** T020. Good Condition \$3,000. Troy, NY 518-279-3241

**MASSEY HARRIS PONY** rebuilt engine. New paint/tires/decals. Parade ready \$3500. 607-329-3669 leave message

**MOLINE**

**1960 MOLINE** 705G restored, new tires \$6,000; 1 Super 88 Oliver, all restored, new tires \$5,000. 845-726-4180

**1952 Minneapolis** Moline UTS \$3,300; Minneapolis Moline V w/one bottom plow \$2950; Minneapolis Moline Garden Tractor 108, \$900. Located in Chenango County. 607-967-5017

**NEW HOLLAND**

**NH TR85** rotary combine, 2700 hours, CAT 3208 engine, 2WD, 18’ grain head; Fox 3000 Forage Chopper with hay head and 2 row corn head. Electric knife sharpener. Both machines in excellent condition and always stored inside. 585-658-4601

**FP230 NH** Chopper with both heads. Great shape. 27p hay head, 824 corn head 2 row. Metal alert and hydraulic tongue. Champlain, NY 518-298-3564

**NH 311** Bailer with JD 40 Kicker. New: Knotter Cams, Pickup Cam, Drive Shaft, Kicker Pam, Spring and electric tilt. Joy stick control. Always inside. \$5500. 315-759-8987

**FARMALL**

**MCCORMICK** Farmall Cub serial# 222673J, 60” belly mower and snow blower. Erie County. \$4,000. Fred at 716-337-3679

**CASE**

**LIQUIDATING:** 1958 Case 300 Tractor with loader, needs work with plow, loader and tire chains; Case Model D “parts,” 2012 mini-baler. Email [rolinsmith@yahoo.com](mailto:rolinsmith@yahoo.com) or kro.smith1969@gmail.com. 315-868-7605. *Se habla espanol.*

**CASE IH** 600 silage blower, stored inside, good shape; 10ft Ag. Bagger, needs gearbox and rotor; Hesston 7170 with 3-row corn & hay head. Wyoming County. 585-689-9208

**INTERNATIONAL** Harvester Farmall Super A. 12-volt conversion, good paint, runs great, snow plough, tire chains, belly mount mower all included. All work as they should. \$3200 OBO 716-603-5264

**INTERNATIONAL** Harvester McCormick #7 fertilizer spreader, excellent condition, \$950.00 or BO. 19 ft. Cargo Box \$450.00 or BO. Call: 315-699-2200

**IH 766** and 1066 for sale – ready to work! IH 06-86 tractor parts and IH 710 plow parts. 518-677-2854/ 518-222-6291

**CASE 395** Compact Tractor – turf tires, 4k hours, new clutches. \$9000 for tractor and 72” mower or \$8500 without. [spisakat@gmail.com](mailto:spisakat@gmail.com) or text 607-684-4492 for pics/info.

**DOZERS/LOADERS**

**LOADER** for sale. Great Ben 440 Quick Tach Loader used very little \$2500; Grinn Hay Fluffer \$150; Honda VLX600 Shadow Motorcycle (woman owned) \$3200. 518-756-2070

**CAT 953** Loader, good condition, 3 in 1 bucket. Exc. Tracks and undercarriage \$22,000 obo; CAT 926M-2017. SIN LTE04397, CAT C-7.1 diesel engine, powershift transmission, 2.7yd bucket, hydraulic coupler, heated mirrors, Heat & Ac Exc. 708hrs. \$160,000. call 914-949-4100 gedneyfarmsnursery@gmail.com

**DL3000** Kelley loader (good condition) Universal with control valve and 4 hydraulic lines for hookup. Must be able to transport from Athens, NY \$2,300. Call/text 518-573-1216



# Grassroots Farmers Market

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**KOMATSU** Bulldozer Model D21E-6. Needs engine rebuilt. Complete machine. \$1250.00 Bay Shore, NY 631-305-8118

**“HESSTON”** loader for Hesston 55-66 tractor. Two sets of mounting brackets so loader can fit other tractors. \$1500 obo. 518-753-0406

## GENERAL EQUIPMENT

**IH 2-row** corn planter with fertilizer – excellent - \$1250; JD 148 Loader w/ 84” Bucket and Control Valves w/Heavy Duty Supporting Superstructure Fits 20-30-40 Series – Excellent - \$3950; Ford HD 3- pt Posthole digger – 12” Auger – Very Good - \$750. Call 585-735-5598

**JD 4030** farm tractor – good back tires, needs some paint \$12,000; Allis Chalmers 170 farm tractor with Allis-Chalmers 175 motor \$4,000 (price firm); Weaverline Electric Feed Cart with one year old apron feed chain and sprockets (holds roughly five hundred pounds of feed) \$1500 with charger or \$1,000 without charger. 607-538-9029

**SAFETY WANTED:** Older tractors seeking Rollover Protective Structures (ROPS) look no further! Call 1-877-767-7748 The National ROPS Rebate Program helps locate ROPS and rebate 70% of the cost to retrofit!

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**TEW Series 2540** Model NR Sorting table; Receiver belt, Washer, Absorber, Rollover conveyor, (2) sizing units, (2) side tables, rotary table. Label printer EZ2250 Thermal Transfer Printer, mini-cat-10A Universal Label Rewinder, Seagull Scientific’s bar tender label software and (2) label applicators. Brightwater Farms, LLC 631-655-5411 or [Llaccounting@brightwaterfarms.com](mailto:Llaccounting@brightwaterfarms.com).

**WHITE OLIVER** Backhoe 478-17 enclosed cab, 345 Ford Tractor diesel front loader, 2-wheel drive, attachments. Suffolk County. Don between 5-8PM 631-831-5548 or [donsgarage@optonline.net](mailto:donsgarage@optonline.net).

**1940 CLETRAC HG** good condition \$3500; DEARBORN 3 pt hitch sickle bar mower, needs work \$500; LINCOLN Ranger 9 welder on trailer, cow movers very nice. 518-234-2683

**STEEL ROLLER** Conveyors, 10’x1’, \$65; 7’x1’, \$45. Multiple units. Excellent look almost new. 190, 12” x 16 solid concrete blocks, (palleted) never cemented \$280. Pictures on Syracuse Craigslist. Cicero, NY 315-699-4157 or 315-935-4293.

**USED** full 7-inch syrup press with new air diaphragm pump \$1750; 2000 gallon glass lined tank with large manholes \$2500. 607-264-3225

**800 KELLEY LOADER** with Quick Attach boom, 84” bucket. Will fit most water

cooler Belarus Tractor. Price reduced to \$2,000. 2 used tires and rims 11.2 28’s \$200 each. 1 tire and tube 3.0 x 2.0 new \$200. 2 tires and rims 8.30 x 20 used \$100 each. 1 front rim 11.2 x 20. \$250 price reduced. 1 front rim used 11.2 x 20 \$150. 315-699-2459

**LEADER** Evaporator RO Model #2. New, never used. Call 315-858-0368 for price.

**BRILLION 16’** Cultimulcher, exc. cond.; International 3250 fits 66 or 86 tractors; Farmall B tractor original, runs and drives, 30’ 6” auger electric on wheels. 315-335-0629

**IH 475** disc 18’, 22” blades \$4500; IH 315 cultimulcher 13’ \$2500. LANDOLL shank type chisel \$1200; Case 400 5-bottom plow vari-width \$2500; Case 90 Loader \$800. 518-399-1893

**BELLY MOWER** model 914 fits a FORD 1520 \$500; CASE VAC \$1500; Gaggle of Gravelys 1 – L8 2 – LS, snowblower, 30” mower, 2 rotary plows all \$600. 518-372-0936 after 6pm

**FORD** 4 bottom plow, Ford 4 row corn planter, Wheel hay rack. 607-988-6662

**OLIVER 1655** Diesel Tractor, engine overhauled \$6,000; Farmall 400, 12-volt system, hydraulics, 1 owner \$2,500. Call Tony or Marie 843-672-9794

**COMPLETE BOUMATIC** cow ID system including two 3554142 power supplies, two 3554988 red ID control, two 3557197 antenna arch, one 3557377 2050 controller & +/- 1100 tags. 607-849-3291

**VACUUM COOLER** for sale, 3 pallet capacity, runs on 3-phase or generator. Overhauled and painted. VGC. \$80,000. 631-734-4219

**HARDI** Air Blast Sprayer Model 255, 50 gal tank, 3 pt hitch pto. Kept inside. 518-477-4841

**1966 IH** Pull-type #82 Combine, excellent condition, never been outside, original paint. Also have 2 plastic water tanks. 1- 60 gallon \$175 and 1 – 250 gallon \$290. 518-852-5726 [kdrmdr453@gmail.com](mailto:kdrmdr453@gmail.com).

**MAPLE SYRUP** Barrel Evaporator lined with fire brick, 55gal barrel, preheater, stainless steel pan. Saratoga Cty \$500 518-882-9635

**BEARCAT 950** Grinder/Mixer. Always kept inside. Lots of additional screens. Franklin, NY area. \$4,000 obo. Also have PVC silo pipe. Make offer. 607-829-5592

**1981** GMC Floater, lime spreader. 3208 CAT motor, auto trans, 15’ new leader spreader box, Ravens GPS \$21,000; NEW LEADER 30” x 18’ belt-over chain. Apron chain. New. Still on pallet. \$4700. 585-451-2019

**MQ** Whisperweld 3 cylinder Kubota diesel 300 AMP Welder. 10KW AC Generator. Excellent condition, like new. Very low hours (551 hrs) on road trailer also in excellent condition. \$4300 OBO. 585-764-3917

**GEHL 1085** chopper, processor, metal-alert, 4 heads, spout extension. 3 GEHL roofed and tandem wagons. GEHL 1540 blower. 1060 GEHL chopper for parts. Always shed kept. Will separate. 315-269-0861

**ALEXANDER** Paffenroth Hanes Box Dumper with Elevator Hopper \$6000; Allis Chalmers G w/side PTO 4 speed transmission \$2900; Winco Industrial 125/250 Volts 18000 watts gas generators “BIG DOG” 10.5hrs run time \$2000; 154 Ford 8 N tractor “nice”. \$3900 914-804-4195

**VALLEE** Portable sawmills for sale. Built in Canada, welded steel construction. Wide range of length, diameter capacities and engine sizes. [Valleeforestryequipment.com](http://Valleeforestryequipment.com) for models and options. 845-389-3489

**KERIAN** speed sizer, used for tomatoes,apples,peppers etc. Three drops, adjustable from 2 1/4” to 4” \$8,000. Agritec 4 lane mechanical weight sizer, 3 drops. \$2000 pics available,845-532-4929

## TIRES/RIMS

**NEW REAR** Tractor rim – size 12 wide 38 round. Drop Center rim \$350; Silo Winch with Gear Reduction – Make Offer. 315-782-6226

## MOWING

**2017 KUH N GMD** 24 mounted 8’ rotary mower, VGC, extra parts. Pictures available or view at farm in Watkins Glen. \$6500 firm. Call/text 607-742-3657 or [bchedzoy@yahoo.com](mailto:bchedzoy@yahoo.com).

**DR PRO** field brush mower, 26” cut. Briggs & Stratton engine, 14.5hp. Model 310000 \$2,000; Natures Comfort outside wood boiler. Model H3256 fire box is ¼” steel, heats 10k sq. ft. \$3,000; looking for used bolt on Kubota backhoe 607-776-4777

**BAD BOY MOWERS** – Commercial and residential at Bob’s Bad Boy mowers. 6419 Middle Road Munnsville, NY 315-264-2781. Call for details. Mow with an attitude!

## WAGONS

**HAY WAGON**, running gear, heavy duty, older but in good shape. Also, 15 old steel wheels, various sizes. In Greene County. Berry at 518-731-8880

**2005** Pequea Feeder Wagon \$3,000. 607-962-1477

**LAMCO** Self-Unloading wagon with roof. 12 ton tandem with fast hitch pole \$2500 obo. Good working condition. Also have 1993 Mack dump truck vgc. \$12,000 obo. 716-707-2062

**2 Self-**Unloading Wagons 9x18. Good condition, PTO driven belt. \$2500 each. [Dellwood12@verizon.net](mailto:Dellwood12@verizon.net)

## PLANTERS/PICKERS/ SHELLERS/WASHERS

**OLD MILL** Greenhouse flat seeder. Model 615-2 or 3 in reasonable working condition. [Info@sabellico.com](mailto:Info@sabellico.com) or 845-226-5943 ask for Randy-Matt or Ray

**ORCHARD** and Berry sprayer, narrow profile, 3 fan Curtec tower. Fan position and air speed adjustable. Hiniker controlled, all hydraulic. Ex. For smaller operation. \$10,000; Post pounder Shafer fork-mounted, hydraulic. Excellent for 8 footers but not for 12 footers. \$1500. 585-451-1465

**IH 18x7 5100** grain drill – single disk; JD 7200 MaxEmerge2 – 12 row vacuum corn planter – dry fertilizer; JD 327 Sting Baler with #30 thrower. All in good condition. Waterloo, NY. 315-283-8873

**NEW IDEA** 324 wide-row corn picker. Shed kept. \$2,000 716-949-9884

**6 AND 8 INCH AUGERS** for sale. 315-727-8347 or 315-430-4961.

**GRAIN EQUIPMENT.** 8in and 6 in augers. 1-1 Hp fan and 1-7 Hp fan. 20’ x 12” wide rubber belt elevator. 315-638-0308

**VAN MARK** 2600 Washer/Peeler/ Scrubber used 6 roller unit. Uses: cider apples, potatoes & other vegetables. \$9500. 518-365-5347

**2020 OXBO** Sweet Corn Picker - Used 1 season \$55,000 AJ Farms Produce and Grain LLC (518) 376-6371

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**HESSTON** 8200 self-propelled haybine. 14 ft sickle bar head, diesel engine, hydrostatic drive, air conditioning, radio, around 1700 hrs. and in fair condition.

\$5000. 716-433-3370

**HAY EQUIPMENT;** Class 650 twin liner rake, very nice \$16,500 obo. Class 800 TH Tedder, mint \$16,500 obo. Kuhn 4220 TH new \$8500 obo. All low use, always inside. Erie County. 716-913-6313

**NH 12’** Haybine; Hesson 9’ Haybine; Hay tedder/rake; 3 wagons, NH twine baler; New Cosmo 500 seeder; old potato wagon. Much more equipment. Call for info. 585-352-4511

**NH** Forage harvester, long pole, electric controls. Parts or use. 2 row corn head \$1500; JD 300 husker \$2500. All stored inside. 845-784-6423 call or text.

**60 Ft Hay Conveyor** on wheels (not road worthy), has electric motor \$500; Tractor tire chains, 5 different size sets \$100/each, 5 Front Tractor weights, 50lbs each \$20/each. Please leave a message for John 315-662-7961

**6710 CHOPPER** 4 row corn, 10ft hay processor, 3 Miller pro rear unload wagons, Case 7130, 7110, retired. Call 315-771-1138

**DION 1225** Chopper; Heston 1160 14’ haybine; 2 Weaverline 430 hydrostatic feed carts. 607-988-6808

**ROW MULCHER** (new condition) Mill Creek Row Mulcher 506, PTO hydraulic drive. Max payload 4,200 lbs. Call/Text Terry 917-418-7953

## TILLERS/BLOWERS/GENERATORS

**MULTIQUIP 300** amp. Welder/10kw generator. 3 cyl. Kubota diesel. In excellent condition and very low hours (551). On road gear. \$5,600 or best reasonable offer. Dan 585-764-3917

**SAMASZ** Snow Blower. Tornado 250 Front or rear tractor (90hp) linkage. Blows to 98 feet or loads. \$6500 obo. 315-677-3332

**ONAN** Generator – 12.5kw, low hours. Saratoga Cty. \$350 518-882-9635

## SPREADERS

## TANKS/BULK/WATER

**120 GALLON RETENTION** Tank – WellMate model UT120 composite tank, good condition \$300 obo. Syracuse/Cortland area. 315-696-6722

## STOVES/OIL/COAL/FURNACES

**JOHNSON** woodburning stove. Oneida County 315-796-2109

**YUKON WOOD OIL** Furnace. Good condition. Glehnep Steel Tracks, like new. Electric Lazy Boy reclining chair, very good. 585-765-2500

**COAL FURNACE** 2 burner with thermostat control. Air jacket and 14-inch diameter duct to ceiling, 200 lb. hopper, \$300 obo. (607) 659-4720 leave message.

## WANTED

**POTATO** de-sprouters. Multiple units needed. 585-638-6461

**PARTS** for John Deere 350c wide track dozer. Extension axle for wide track only. Goes between sprocket and final drive flange. 315-691-3514

**USED** grain silo for architectural salvage. 12-16 or 20 ft diameter, not too tall. 518-651-9322 or 518-497-6405 [northviewqh@gmail.com](mailto:northviewqh@gmail.com).

**CORN PLANTER** 2 row 3pt hitch and Pumpkin seeder. 716-337-3162

HAY TROLLEYS from farms/barns in western, NY. Alan 585-451-2019

**LOOKING** for as much as a pickup load of BARLEY STRAW in small bales for pond algae control. Ray [Lgourd@aol.com](mailto:Lgourd@aol.com) or 716-946-4487 call/text.

**USED JOHN DEERE** TE 4x2 Gator Electric UTV or comparable model by other manufacturer. Must be in good working condition. 716-868-4595 or [trlovallo@gmail.com](mailto:trlovallo@gmail.com)



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**ROME** Plow harrow. 6ft in good condition. 585-506-7300

**WOODS BELLY MOWER** with mounting brackets to fit a Farmall A tractor. Call Mike 585-872-5558 or email [longmeadow84@gmail.com](mailto:longmeadow84@gmail.com). Webster, NY.

**JD 265 LOADER** in working condition. 518-842-7348

## VEHICLES/RV/BOAT/TOW TRAILERS

**2007 Ford F550** Powerstroke diesel, 4WD, Switch N Go dump, exc. Cond., 5 speed manual, 34k original miles \$38,000 obo 914-949-4100 or [gedneyfarmsnursery@gmail.com](mailto:gedneyfarmsnursery@gmail.com)

**1938 FORD 1** ton pick-up. True barn find. Stored over 45 years. Flathead motor, all original. Not running, very solid truck. \$4500. Suffolk County, L.I. 631-833-8800

**1986 EAGER BEAVER** 9DOW flatbed trailer, 22,000lbs GVW. Trailer is in excellent mechanical condition. Could use a coat of pain and new deck. Will supply new oak planks for deck. \$3500 914-582-1117

**1986 MACK R Model** - good farm truck - 300 HP 9 speed transmission; 44 thousand rears; good rubber. Located in Allegany, NY. Asking \$6,500.00. Call 716-378-8801.

**JD 350** Track Loader, runs good, needs work. \$4500 OBO. 607-655-1636 evenings only.

## EQUINE

**ULSTER COUNTY** Horse Council. 501 © 3 chapter of NYS Horse Council. Follow us on Facebook & [uchc-ny.org](http://uchc-ny.org). .

**NYS HORSE COUNCIL** Celebrating over 50 years, established 1968! Follow us on Facebook, Twitter and Instagram. [www.nyshc.org](http://www.nyshc.org).

**SPRING HORSE & TACK OPTION.** May 7, 2022. Allegany Co. Fair Grounds. Angelica, NY Exit 31 off I86. 10AM Tack 2:30PM +/- all horses. Vet on site. Food Concessions. No dogs or alcohol! For advanced advertising call Teddy 585-610-6389 or Mike 716-969-2469

**COME JOIN OR WATCH** our reining shows and clinics: Details and dates on [CNYRHA.com](http://CNYRHA.com) See us on Facebook.

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4046

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**CHESTNUT RIDGE STABLE:** Attentive care provided at Cambridge, NY facility offering indoor and outdoor boarding. Ample turnout, indoor and outdoor riding arenas and trails on the 100+ acre farm. Lessons available for boarders. [crstable@gmail.com](mailto:crstable@gmail.com) 518-677-3545

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**ARABIANS AND HALF-ARABIANS** for sale! Well mannered, family friendly Sugar Hill Farm show horses bred here and started under saddle. Betsy Kubiak 585-924-8240 or visit Victor, NY. [info@sugarhillarabians.com](mailto:info@sugarhillarabians.com). [www.sugarhillarabians.com](http://www.sugarhillarabians.com).

**AMERICAN SADDLEBRED** youngsters for sale. All impeccably bred for show and breeding. Priced to sell. Contact Brian Ferguson, Valleyfield Farm, Victor, NY. 585-766-3323 or [www.valleyfieldfarm.net](http://www.valleyfieldfarm.net).

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**IRRIGATION EQUIPMENT** – 3,380 ft, 4-inch aluminum irrigation pipe, 90 degree elbows and T-fittings, 48 sprinklers, 237 Chrysler Ind. Engine irrigation pump, Kifco-Caprari PTO irrigation pump. [Martinpltfm@cs.com](mailto:Martinpltfm@cs.com)

**25,000** feet of 4” Ireco pipe and 60,000 feet of 2” Tico pipe. Risers are 18” with Rain Bird 11/64” tips. 4” pipe \$1.50/ft and 2” pipe \$1.00/ft. Dave 585-303-5410

**NURSERY CONTAINERS** Plastic 1-gal, 3,000 avail - \$.15/ea; Plastic 2-gal 3,000 avail - \$.25/ea; Fabric 5-gal 300 avail - \$1.00/ea; Fabric 7-gal 50 avail - \$1.25/ea. [Emmerichtreefarm@gmail.com](mailto:Emmerichtreefarm@gmail.com).

**LANDSCAPE ROCKS** – MISC PAVERS. Landscape rocks, fieldstone, flagstone, mis pavers. Will sell for 50% off cost; WIRE FENCING – 8’ PAGE Approx. 1,000ft, used only one year. \$1.00/ft; POLYHOUSE BOW PIPE Already bent to build approx. 18’ wide polyhouses. Enough to build approx. 100’ of houses and 3’ spacing. Heavy duty 1”x24’ galvanized. \$25/each. Jack 716-481-9530

**IRRIGATION** – Drip tape, heavy wall tubing, plastic mulch, filters, pumps. Injectors, fittings, sprinklers, design. Empire Drip Supply. 4544 Route 104, Williamson, NY 14589. [empiredripsupply.com](http://empiredripsupply.com) 315-812-1871

**GATES HOSE & BELTS:** Hydraulics, Water, Air, Fuel, Fertilizer, Chemicals, Oil. Belts: Timing, Power Transmission, Conveying, V-Belts. Conveyor Belt Lacing & Skirting. Upson Maybach: Batavia, 585-343-6211, [upsonmaybach.com](http://upsonmaybach.com)

**SHEEP&GOAT** Fencing, rolled wire, round pens, gates, cattle/sheep/goat handling equipment. ALL IN STOCK! Good prices!

good people! RidgeView Agriculture. 6414 Town Hill Road in Conewango Valley. 716-640-1330

### SPECIALTY PRODUCTS

**STOP FYRE** Fire Extinguishers. Ake. com. Statt’s Response Kit LLC. An independent authorized dealer. 26 Church Street. Honeoye, NY 14471. The ONLY NYS dealer! 585-489-9408 or [toddstatt@hotmail.com](mailto:toddstatt@hotmail.com).

**FARMSTEAD CHEESE: HOLIDAY GIFT BOXES.** We milk 20 cows to produce our cheeses in the Adirondacks. This year we are shipping boxes across the US! The options are at [www.northcountrycreamery.com](http://www.northcountrycreamery.com) under the Purchase tab.

**FARM TO TABLE** goat milk gelato, goat cheeses and more. Contact [hiddnpasturesdairy@gmail.com](mailto:hiddnpasturesdairy@gmail.com). Ship to your store or your door! Discount for Farm Bureau members.

**BULK FRESH** Apple Cider Available. Custom blends, tanker loads. First pressed, Raw Untreated. Minard Farms Beverage Company, Inc. 7<sup>th</sup> generation family Cider Mill. Clintondale, NY 845-883-7102. Christina DeMaio, Sales.

**WAGYU BEEF** – 100% Fullblood Black Japanese beef, DNA-verified, all-natural, pasture raised, grain fed, USDA inspected, vacuum packed cuts available for pick up in Clarence, NY. [www.NewYorkWagyu.com](http://www.NewYorkWagyu.com).

**NY GROWN CBD WELLNESS PRODUCTS:** The Original and Trusted NY CBD. High Falls Hemp, NY. State Licensed and triple lab tested. Use code FBNY20: <https://highfallshempny.com>. Free Shipping! 888-688-0196

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**MAPLE SYRUP.** Gallons thru pints, reasonable and sustainably produced, will ship. See our website [www.woodsteadmaple.com](http://www.woodsteadmaple.com). 315-852-3351

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**RAW HONEY** – by the pail or case. 60lb pail \$160, 24lb pail \$64, 12lb pail \$36. 5lb case (6 jars) \$115, 1lb case (12 jars) \$46. Call for shipping costs. Ford’s Honey Farm 1883 Castle Road. Newport, NY 13416. 315-891-3339

**HONEY.** Raw, Wildflower in 1lb., 2lb. & 5lb. jars. Also in ½ lb. jars as gifts. Medium amber, not filtered, by the ESHA 2017 Beekeeper-of-the-Year. Albany area. 518-861-8020 or [stephenwilson282@gmail.com](mailto:stephenwilson282@gmail.com).

**HONEY:** light basswood, clover, knapweed mix in 60ld. Pail \$185 heated or raw. Beeswax \$6/lb. Four frame mite resistant spring nucs \$125. [johnstonsbees@hotmail.com](mailto:johnstonsbees@hotmail.com).

## AQUACULTURE

**HICKLING’S FISH FARM,** Inc. Providing fish for stocking or wholesale since 1986. Check out our website at [www.hicklingsfishfarm.com](http://www.hicklingsfishfarm.com) or give us a call at 607-965-8488

**POND & LAKE** – products, certified stocking fish, aerators, fountains, NYS DEC invasive algae and weed management. Smith Creek Fish Farm LLC. Support for all your aquatic environmental needs. [www.smithcreekfishfarm.com](http://www.smithcreekfishfarm.com) 585-322-7805

## HORTICULTURE

**HAZELNUT AND CHESTNUT** Trees for sale. Hybridized for nut quality and cold hardiness. Great for home, hunting, commercial orchards and erosion control. [www.znuttty.com](http://www.znuttty.com) or 607-310-1318

**LOCUST TREES** for sale. Make good fence posts. You cut. 716-984-0085

**FORAGE AND TURF GRASS** Seed – straights and blends, bluegrass, ryegrass, clovers, timothy, fescues, cover crops, winter ryes, wheat, peas & oats, pasture, graze, wildlife mixes and many more. Bulk vegetables and Flower Seed. Page Seeds. 607-656-4107

**QUALITY FRESH GARLIC.** For fine culinary use & select seed. No herbicides/pesticides used. German white & red available. Will ship. 518-827-4544 or [sammonsgarlic@gmail.com](mailto:sammonsgarlic@gmail.com).

**GARLIC** for sale. Music, Northern German White, Softneck, Elephant, Siberian, German Red & more. 4 Guys Garlic. Certified Organic. 585–638-6461

**SPRUCE TREES, POTTED.** 2’ \$19 each; 3’ \$29 each; 4’ \$39 each. Also large Fraser & Balsam trees for making wreaths. Spruce Run Tree Farm. 607-936-4737

**WREATH MAKERS** we have balsam trees for sale for brush. 315-336-0477 leave a message or [molliemoram@yahoo.com](mailto:molliemoram@yahoo.com) with subject line “Wreath Brush”.

**CHRISTMAS TREE** Seedlings and transplants, all kinds. Limited supply. Landscape trees, all sizes. Spruces, firs, some timber types. Treehaven Evergreen Nursery. 716-652-4206 leave message.

**OPEN POLLINATED CORN SEED.** Silage, Grain, Wildlife plots. Available Cert. Organic. Early varieties. Vast selection including Keuck Early 75 Day, Wapsie Valley 85 day, Dublin 87 day MN (13) 87 day, Silver King 100 day, Golden Bantam Sweet corn, Black Jack popcorn and Japanese Hulles Popcorn to name a few. Green Haven Open Pollinated Seed Group. 607-566-9253 [www.openpollinated.com](http://www.openpollinated.com).

**TIMOTHY SEED** for sale. Good and clean \$55/bushel; \$50/bushel for 10 bushels or more. Also medium red clover seed, good and clean \$110/bushel. 315-536-8848 or 315-694-0278.

**MEDIUM RED** Clover Seed. Excellent quality. Cleaned and bagged 60lbs/bu \$90.00 Kime Farms Geneva, NY 315-729-1181

**LOOKING** for spent grain? Call Red Hawk Brewing at 315-491-5158

**WANTED!** Wholesale grower looking for surplus nursery stock 5-10ft for our digging. Blue spruce, White spruce, Norway spruce, Serbian spruce and Concolor fir wanted in the ground. We are looking for quality trees full to the ground. Contact [urtzsevergreens@gmail.com](mailto:urtzsevergreens@gmail.com) or 315-597-6121

**PLACE** your order for our 2022 crop consisting of Comet, Centennial and Michigan Copper Hops. We have been in business for over four years. You may get details by giving us a call. Place your order by phone or email. Brian Ball0218@gmail.com 585-301-2043 or Elaine Basketmom17@gmail.com 585-576-4217.

**EVERGREENS WANTED!** 5’ to 18’ Norway Spruce, White Spruce, Serbian Spruce and Arborvitae. [Scott@forevergreensrus.com](mailto:Scott@forevergreensrus.com) or 607-227-3500

**WANTED TO SELL** planted pine and spruce and about 10 mature hemlock to clear cut. New Berlin, NY 413-530-1108 [deg11171943@icloud.com](mailto:deg11171943@icloud.com).

**WANTED TO BUY.** Evergreen trees, spruce, pine, Norway spruce, white spruce, white pine. 10 to 15ft. Capital district. Area. 518-339-3240

## AG LIME/FERTILIZER

**POULTRY MANURE.** \$15/yard. Pick up or delivery. Analysis available. 845-482-5464 Dan.

## SAWDUST/WOOD PELLETS/ BEDDING

**SAWDUST** \$15/yrd @ the Mill. 607-687-1539 Robinson Lumber LLC, Owego, NY.

**SAWDUST** Delivered or Picked Up. LJ Valente Inc. Greater Albany area. Located in Averill Park. 518-674-3750

**ANIMAL BEDDING.** Fresh clean shavings, bulk or bagged. Delivery available, price based on amount and location. Averill Park. 518-256-8262 or [bccffarms157@gmail.com](mailto:bccffarms157@gmail.com).

## REAL ESTATE

**CHOICE LOCATION AVAILABLE IN UTICA,NY!** Greenhouse Space for Lease – 50,000 to 750,000 SF Available. 1.2 Million SF Greenhouse Facility for growing which is also approved for the growing and production of Marijuana and hemp is available for lease. Includes all amenities – offices, cafeteria, restrooms, warehouse space, loading docks and workshop. City sewer and excellent water. Heated by clean natural gas. Excellent experienced workforce available locally. COME JOIN US IN UTICA, NY! [UticaFacility@BrightwatersFarms.com](mailto:UticaFacility@BrightwatersFarms.com) for details.

**HOUSE FOR SALE.** Overlooking Canandaigua Lake. 3bd, 2 ba on 4 acre lot. Close to horse racing, gambling and fishing. In Wayne County on State Route 21. 607-776-4777

**FARM.** Bayport, Long Island. Owner retiring at 78yrs old. Farm, Store, Agricultural property. Chicken eggs, hydroponics lettuce, annuals, vegetables and flowers. Greenhouse area Approx. 16,000 sf. Farmhouse with enclosed front porch, foyer, living room, kitchen, dining room, 2 bath, 4 bedrooms. Outside deck enclosed spare room. 1 bedroom cottage with 1 bath and living room used as storage area currently. 4 car detached garage. 631-472-0531 John for more info.

**TIOGA COUNTY,** Spencer NY. HUNTER’S PARADISE! 39 acres with 1400ft. road frontage, well, electric, stream and campsite from days gone by. \$66,000 Call/text 607-215-2646 or [Pfoster658@gmail.com](mailto:Pfoster658@gmail.com) Pansy Foster, Laurel Properties, Laurel Management, Inc. MLS#309240

**290 ROLLING ACRES** in town of Warwick, outside village of Warwick; great potential for haying, orchards, livestock. Four small houses on property; zoned Agricultural. 65 miles to NYC. Chris at 845-986-7314

**24 ACRES, CERTIFIED ORGANIC** in Sterling, NY. Alfalfa/Timothy, Rye, Hemp. Two new barns, 240v, nice apartment, AC, electric heat, drilled well, holding tank, fishing, hunting. Very nice location. 215-234-0421

**66 ACRES MUCKLAND** in ORANGE COUNTY. Ideal for High Yield Growth. Grow potatoes, onions, Soybeans, Hemp. Farm Buildings. \$991,900. NY Land Quest. Dani Hoeverman 845-901-3560 Lic. RE Salesperson. [nylandquest.com](http://nylandquest.com)

**DAIRY FARM** in Western NY. 1600 acres: BEAUTIFUL AREA. LARGE dairy housing, 5 yr old milking system: LIKE NEW. 4<sup>th</sup> generation farm, need to retire. Serious inquiries please. Email [MCDidas@gmail.com](mailto:MCDidas@gmail.com).

**WE’RE RETIRING.** Farm Lease or sale, part or whole. Picturesque view, 330 acre upstate NY fruit/vegetable farm. 15 minutes from Albany, retail market/u-pick/CSA/farmer markets, ponds, springs, greenhouses, cider mill, outbuildings, equipment, houses. [www.kristysbarn.com](http://www.kristysbarn.com).

**RARE OPPORTUNITY** and proud Dairy of Distinction operation! 380-acre currently-operating dairy farm w/ 300 acres of prime cropland. Property Features: 137 tie stall barn, 112



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## AG BUSINESSES

**RETAIL NURSERY** & Christmas Tree Farm. 22 acres, house, barns, shop. Elma, NY. Very busy residential/commercial area, profitable for 35 years. Another farm provides inventory. Treehaven Evergreen Nursery. 716-652-4206 evenings best.

**RETAIL GREENHOUSE** complex and florist shop. Three poly houses totaling 6200 sq. ft. on seven acres of land. Includes twelve room house, small apartment and storage buildings. Near Lake Champlain in Essex County. 518-546-7227

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## EMPLOYMENT

**SHOW HORSE CARETAKER** and/or Trainer. Housing-utilities and compensation based on skill and experience level. Shows and home. Jan 518-756-9777 or 518-466-5342

**SEAWAY RENTAL CORP** – Watertown, NY offers full-time position(s) with salary range \$32-52,000/yr, based upon applicant experience. The job requires competent knowledge in gas and diesel engines. These jobs offer paid holidays, paid vacation and retirement/healthcare plans. Applicants may stop in for an application, e-amil a resume to [seawayrental@msn.com](mailto:seawayrental@msn.com) or mail resume to 25177 NY State Route 3, Watertown, NY 13601

**CUSTOM FARMING** Operation in WNY looking for full-time, part-time and seasonal equipment operators and truck drivers. Call or text 716-474-3739 email [stacycorcoran@gmail.com](mailto:stacycorcoran@gmail.com).

**CAREER OPPORTUNITIES** with Sign on Bonus. CNY’s premier design/build firm in landscape construction is hiring. If you love the outdoors and are looking to join a professional company, qualified applicants can contribute to a growing co. We offer 40+ hrs a week, benefits, internal advancement and a paycheck well above minimum wage. Go to HSLC. CO and click on the red “Join Our Team” button to learn more.

**HOP FARM MANAGER.** The Bineyard located in Cazenovia, NY (Madison County) is looking for people to assist with commercial hop production. March to November. Farm experience and ability to work independently required. Please email [chad@thebineyard.com](mailto:chad@thebineyard.com) for more details.

**KREHER FAMILY FARMS** Clarence, NY location is seeking a Farm Manager to manage our egg production area. Animal husbandry and management experience required. Dairy experience is welcome! Apply online at [www.krehereggs.com](http://www.krehereggs.com) or call HR Manager (Brook) at 716-759-6802

**MAPLE FARM** - seeking experienced sugar maker to manage tapping and syrup production at 3,000-tap maple operation near Rochester. Seasonal position with housing provided. Please contact [joe@kettleridgefarm.com](mailto:joe@kettleridgefarm.com).

**AGRI-BALANCE SERVICES** McDowell & Walker Inc now hiring Agronomy Personnel. Spray & Fertilize Applicators. Full time or seasonal. Come join our team! Send resume to: [barryj@mcdowellwalker.com](mailto:barryj@mcdowellwalker.com).

**CANTICLE FARM**, a Community Supported Agriculture Farm in Allegany, NY seeking experienced full-time Executive Director/President. Send letter/resume to [office@canticlefarm.org](mailto:office@canticlefarm.org), attn: Shauna Kessler, subject: EXECUTIVE DIRECTOR/ PRESIDENT APPLICATION. Full description at <http://canticlefarm.org/employment.html>.

**SMALL** Chautauqua farm market with B&B opportunity. Looking for a partnership in the venture. 716-680-2211 for details.

**CO-VALE HOLSTEINS** Preble NY seeking an assistant crop manager with a passion for great cows. This is a 600+ dairy with 1200+ acres. Brad at 315-729-3220

**STEWARDSHIP** position at Genesee Valley Conservancy for conservation minded individual. Successful not-for-profit based in Geneseo working to conserve habitat and farmland in Genesee Valley. Full-time with benefits. Visit website!

**FULL/PART TIME** – Breeding Farm

position. Weekends, must have experience with some aspects of horse care including feeding, turning out, holding for blacksmith/vet, mucking stalls. Patience is required as you will be handling mares and foals. Driving tractors and working farm equipment abilities would be helpful. Must be punctual, dependable with neat and organized work habits. Must have reliable transportation to/from workplace. Good references required. No riding involved. Great pay for right person, up to \$20/hr. Cambridge, NY. Please provide contact information to 518-677-8265

**LARGE HORSE** Farm seeks person or couple to maintain property. Mowing, fence, hay making. pasture maintenance. Good Salary, Housing, Health Ins. and year end bonus. Contact [stonewallfarm@aol.com](mailto:stonewallfarm@aol.com) or 914-248-5538

## SERVICES

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**CHERRY VALLEY VETERINARY** Associates announces Dr. Erika Osborne joining our practice. We are now accepting new clients in need of large farm animal services. 315-858-2136 Serving Otsego, Delaware and Herkimer Counties.

**PAX OUTREACH** is a division of Pax Realty – Joyce June, Broker. Use local labor. We are building intentional communities for farm workers in mobile home parks. Let’s talk. 607-438-8987 or [PaxOutreach@outlook.com](mailto:PaxOutreach@outlook.com).

**PATHSTONE’s** Farmworker Housing Grant for Genesee, Livingston, Wyoming, Seneca, Orleans and Ontario Counties is open. Grant of up to \$2,000 to repair existing farm labor housing. Contact Susan Kwik for an application 585-261-1779

**NY FARMNET** – FREE confidential, on-farm consulting to any NY farmer or agribusiness professional. Call 800-547-3276 for help with business and succession planning, communication, stress management, financial analysis, and more. [www.nyfarmnet.org](http://www.nyfarmnet.org)

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275-5700 [EquusCPA.com](http://EquusCPA.com).

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**H2A** contracts completed with packets for each employee provided (I9’s ect...) Assistance with H2A Audits, recruiting from Mexico & Jamaica. Call DeMay Labor. 30 years agricultural experience. 315-483-8738 [dulce@usgrown.com](mailto:dulce@usgrown.com).

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**MOBILE WELDER.** We repair damaged structures, machinery and equipment. Proudly servicing Chenango and surrounding counties. 10% discount to NYFB members. McKray Welding. 607-888-1105

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**NYS AG & MEDIATION PROGRAM** – Looking for a way to manage farm family or farm business conflict? Available every county in NY. Call for free, confidential consultation. 1-866-669-7267. [www.nysamp.com](http://www.nysamp.com).

**AG BUSINESS AND ESTATE PLANNING** Farming is unpredictable. Are you prepared? Harris-Pero & Botelho, PLLC is ready to help you plan your farming family’s future. Contact. 518-860-5668 or [info@saratogawills.com](mailto:info@saratogawills.com).

## MISCELLANEOUS

**ANNE PHINNEY** author of Finding My Way to Moose River Farm, a memoir about a happy life spent with extraordinary animals is available for public speaking engagements. [mooseriverfarm@gmail.com](mailto:mooseriverfarm@gmail.com) or 315-369-3854

**“UNDERTAKINGS of an UNDERTAKER”,** a memoir book by Stanley Swan, a rural N.Y.S. funeral director. For cost and signed copies, email Stan at [undertakings@inbox.com](mailto:undertakings@inbox.com).

**SEE FARMING** in NY thru eyes of 11 yr. old. Visit YOUTUBE and search “4<sup>th</sup> Gen Dairy Farmer” for videos. 716-474-1705 for more info



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