Grassroots

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AFBF MARKET INTEL

Diesel Prices Soar, Farmers Feel the Pain

By Veronica Nigh
AFBF Senior Economist

On Oct. 31, the average U.S. on-highway price of diesel was $5.32 per gallon. This is 49 cents per gallon below the June 20 peak, but still a whopping $1.59 above the same time last year. Meanwhile, the price of gasoline on Oct. 31 was $3.86, which is 38 cents above the same time last year, but down $1.25 from the 2022 peak, which was reached on June 13.

According to the U.S. Energy Information Administration, the price of crude oil is the main factor in the price of diesel fuel and gasoline, and fluctuations in the crude oil market greatly influence changes in prices. This is certainly true, but the September retail prices of gasoline and diesel, the price of crude oil is a larger share of the cost of gasoline than diesel, at 56% compared to 42%, respectively. The relative share of costs associated with refining are higher for diesel at 27% than gasoline at 20%. Additionally, the relative share of costs associated with distribution and marketing are higher for diesel at 20%, compared to gasoline's 11%. These differences can help explain

CONTINUED ON PAGE 23

PAM ZWOLINSKI/NYFB STAFF

'How Lovely Are Thy Branches'

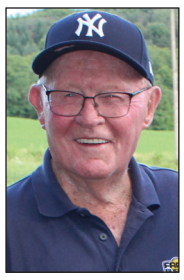
Multiple varieties of firs and blue spruce await cutting at Crossen Christmas Tree Farm in Basom, NY (Genesee County). The farm also sells wreaths and has a farm store.

Read more about forestry in this month's Commodity Report starting on page 11.

Former NYFB President Dick McGuire Celebrates 100th Birthday

By Steve Ammerman and Bonnie McGuire

More than 200 friends, family, and leaders of New York agricultural organizations celebrated Richard "Dick" McGuire's 100th birthday at an open house on Nov. 6 at the Salem firehouse, five miles from the farm where McGuire has lived for a century.



Dick McGuire

McGuire studied agriculture at now SUNY Morrisville where he graduated in 1942. After WW II he taught agricultural management to veterans for five years at Greenwich High School. At one time his family farm, Penope (East View), included 640 acres of crops and 220 registered Holsteins. McGuire sold the herd in 1977 as he increased his involvement on the boards of the New York and American Farm Bureaus.

McGuire has been a member of New York Farm Bureau since 1956 and served as President from 1970-84. He also served on the Executive Committee of the American Farm Bureau Federation board and Cornell University's College of

CONTINUED ON PAGE 19

NYFB Conference and State Annual Meeting All Set for Buffalo

By Steve Ammerman
sammerman@nyfb.org

New York Farm Bureau members and agricultural leaders will join together this month in Buffalo for a new conference in conjunction with State Annual Meeting.

The conference, "Focusing on the Future of Northeast Agriculture: Adapt. Advance. Achieve." will be held Dec. 6, 2022, at the Hyatt Regency in downtown Buffalo, NY. The unique event will focus on the changing climates impacting farmers – business, market, and weather patterns.

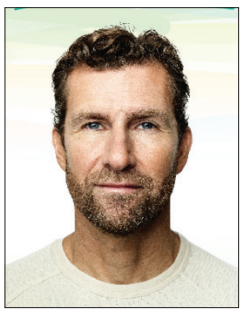
Presenters and panel leaders will include the Dean of Cornell's College of Agriculture and Life Sciences, Ben Houlton, who will explore land use, environmental needs and what changing weather patterns will mean to growers in the region.

Former New York Lieutenant Governor and CEO of the Greater Rochester Chamber of Commerce, Robert Duffy, will lead a discussion on movements in labor and regula-

CONTINUED ON PAGE 3

INSIDE

MARKET BASKET SURVEY: Thanksgiving dinner prices are up 26% in NYS
Page 7



AFBF ANNUAL CONVENTION: Optimistic Keynote Speaker Slated for Event in Puerto Rico
Page 26

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SPECIAL

NYFB Farmers Fly to D.C. to Discuss Immigration Reform

New York farmers traveled to Washington, D.C. in mid-November to meet with members and staff of the U.S. Senate to discuss the importance of agriculture immigration reform being accomplished during the Lame Duck Session. This is a priority issue for New York Farm Bureau. Several NYFB members are attending including Jim Bittner, Kim Skellie, and John Teeple. They met with members of Sen. Kirsten Gillibrand's staff and Diane Kurrle of U.S. Apple.

NY FarmNet Welcomes Greg Mruk as Executive Director

Greg Mruk recently transitioned to Executive Director of NY FarmNet after serving as a financial consultant covering the lower Hudson Valley since 2018. His professional career includes time as a County Supervisor for FSA, Senior Executive Vice President for a community bank, and an agricultural loan officer for a statewide bank. After he left banking, Greg shifted his focus to farming and operated a small market farm and ran a consulting business to assist farmers and small businesses. He served 13 years as a member and officer of the Board of Directors for a local hospital, and it was during this time that he became familiar with the challenges rural families have in accessing health care and mental health services.

Greg will be splitting his time between the NY FarmNet office at Cornell University in Ithaca, and his farm in Millbrook. He can be reached at gem245@cornell.edu

191st Annual Ag Society Forum to Focus on Disruption

Climate change, innovative technology, labor and supply shortages, competition, regulation, and world-wide pandemic. These are powerful, disruptive forces shaping the agri-food system and natural resource industry in New York and abroad in small and seismic ways. The 191st Annual Forum of the New York State Agricultural Society, sponsored by CALS at Cornell University, Farm Credit East and the NYS Department of Agriculture and Markets, will examine how disruption is creating new opportunities for stakeholders at all levels who are willing to retool and pivot quickly. Join producers, advocates, decision-makers, and aspiring leaders in-person only on January 12 at the Syracuse OnCenter.

NYS Agriculture and Markets Commissioner Richard Ball will provide his annual State of Agriculture Address. He will report on ongoing efforts to help NY's farmers and agricultural businesses overcome today's marketplace challenges.

For more information and to register, go to: www.nysagsociety.org.

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Sheep Farmers, Future Sheep Farmers Needed for Dyson School Survey

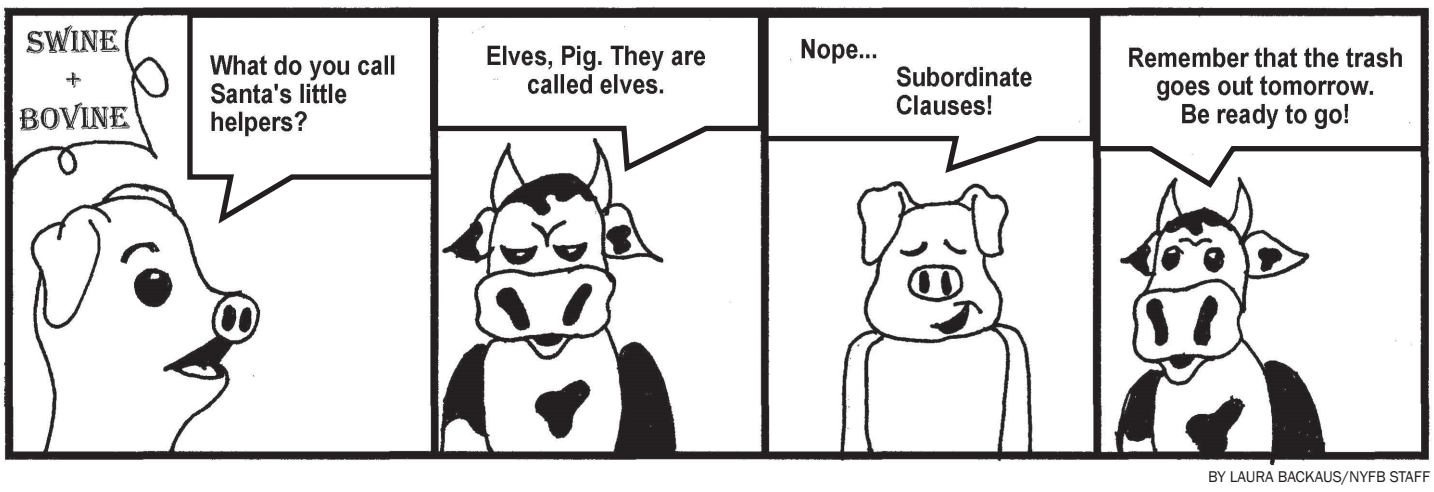
Farmers can derive added income being paid to control plant growth under solar arrays by grazing sheep. This presents new business opportunities for current sheep farmers to expand flocks and future farmers to enter the sheep sector. Such opportunities include challenges, i.e., contracting with array operators, transportation, and managing the flock at the grazing site, etc. More sheep may call for more markets and more processing capacity. A cooperative or other business owned by multiple farmers could provide a solution.

Success of such a venture is dependent on understanding the needs and interests of sheep farmers. The Cornell University Cooperative Enterprise Program (CEP) received funding from the USDA Agricultural Marketing Service, Federal State Marketing Improvement Program to examine the need for such a business opportunity. The first step is a survey to identify and measure services needed by farmers. It takes a few of minutes to complete the survey found at: **https://tinyurl.com/ybuzkru6**. Persons completing the survey will be eligible for one of three, $100 Amazon gift cards. **The survey will close Dec. 22.**

TABLE OF CONTENTS

RINGING IN THE SEASON: NYSDAM Commissioner Richard Ball cuts annual Christmas Tree at NYFB Member Farm Page 13

Compliance Corner	pg. 8
Young Farmers and Ranchers	pg. 9
Promotion and Education	pg. 10
Commodity Report	pg. 11
Workers' Comp Corner	pg. 18
Inside Albany	pg. 22
Inside D.C.	pg. 25
Classifieds	pg. 27



BY LAURA BACKAUS/NYFB STAFF

NYFB Assists with Food Donations to Puerto Rico

NYFB Staff Reports and NYSDAM

The New York State Department of Agriculture and Markets has organized, with the assistance of the New York Farm Bureau, a donation of 19,000 pounds of food from New York farms in response to devastation from Hurricane Fiona. This builds on a donation provided by Feeding New York State in September of 37,000 pounds of mixed fresh produce. The Governor also announced a new trade partnership between New York and Puerto Rico to expand access to produce, as well as a partnership with Cornell University to offer students at University of Puerto Rico-Mayaguez new programs and experiences for agriculture and research.

Working in coordination with AGM, New York Farm Bureau organized the donation of 300 cases of apples from Hudson River Fruit Distributors in Milton, two pallets of pie pumpkins from Reeves Family Farm in Baldwinsville, five pallets of butternut squash, pumpkins, and potatoes, and other fresh vegetables from additional participating farms for a total of 19,000 pounds of food. All donations are going to the Banco de Alimentos de Puerto Rico (Food Bank of Puerto Rico) to be distributed across the island.

"The farming community has a history of stepping up and supporting each other following a great loss at the hands of mother nature, whether we are separated by a farm fence or an ocean. Our hearts went out to the people of Puerto Rico, and New York Farm Bureau worked quickly with New York State to do what we could to ease the burden. I would especially like to thank our farmers who donated fresh fruits and vegetables to help during a time of great need," said New York Farm Bureau President David Fisher.

"The devastation Fiona left behind is no match for the strength and resilience of our friends and family in Puerto Rico," Gov. Hochul said. "I thank our New York farmers who have consistently answered the call to support our neighbors in need, and I look forward to a more sustainable pipeline of fresh produce going to and from the Island for years to come."

During her visit, the Governor toured Banco de Alimentos de Puerto Rico (Food Bank of Puerto Rico) to receive the donations and repackage the food for distribution to families in need following the devastation of the hurricane. Hurricane Fiona made landfall along the southwestern coast of Puerto Rico on Sunday, Sept. 18 with sustained 85 mph winds and torrential rain, up to 30 inches in some areas. Catastrophic flooding occurred, especially in the southern and southeastern portions of the island, where sharp rises along rivers combined with storm surge/coastal flooding in addition to the heavy rain. This did extensive damage to crops at near harvest time, exacerbating the need for immediate and future aid.

The visit also lays the groundwork to revive New York's mutually beneficial trade exchange partnership with Puerto Rico, which included an initial Agriculture Trade Forum that resulted in Puerto Rico purchasing New York State apples, onions and cabbage and New York purchasing Puerto Rican mango, papaya, and seedless watermelon. Plans are underway to expand this trade exchange, which will include the New York Food Hub in the Bronx purchasing fruit from Puerto Rico that will increase food access in under served areas of New York City. The New York Department of Agriculture and Markets is working with key distribution channels to help facilitate this agricultural trade of produce from Puerto Rico to New York markets, while expanding relationships to increase support and purchases from New York farms. It is important to note that Puerto Rico imports 85 percent of its food, and with natural disasters like Hurricane Maria in 2017 and Fiona in 2022, the remaining 15 percent is in jeopardy in any given year, leading to further food insecurity in the territory.

SAM

From Page 1

tory issues. And the Director of Farm Credit East's Knowledge Exchange, Chris Laughton will host a panel to analyze the markets and trade issues for Northeast agriculture.

Panelists will include representatives from Phillip Grant of Hunts Point Produce Market, AFBF Economist Veronica Nigh, Mike Durant from Food Industry Alliance, Cornell Ag Workforce Specialist Richard Stup, Chelsea Gazillo from Working Lands Alliance/AFT, Maureen Ballatori of 29 Design Studio, and many more.

The keynote speaker is Brett Sciotto of Aimpoint Research, a global, strategic intelligence firm specializing in agri-food that was named to the 2020 Inc. 5000 list of fastest-growing companies in the U.S. Brett will tie everything together and explore the opportunities for Northeast agriculture in a changing world and how our farmers will fit into the larger global market.

The following day, Wednesday, Dec. 7, 2022, New York Farm Bureau delegates will gather for the 66th State Annual Meeting. They will discuss and vote on public policy resolutions that are at the heart of Farm Bureau's grassroots organization. Awards will be presented during a special luncheon followed by the business session and elections.

In addition, the NYFB Young Farmers and Ranchers will host the Fred Perrin Memorial Cornhole Tournament to raise money for the program while honoring the late retired NYFB staff member.

NYFB members can register to view both events virtually. Go to sam.nyfb.org for more.

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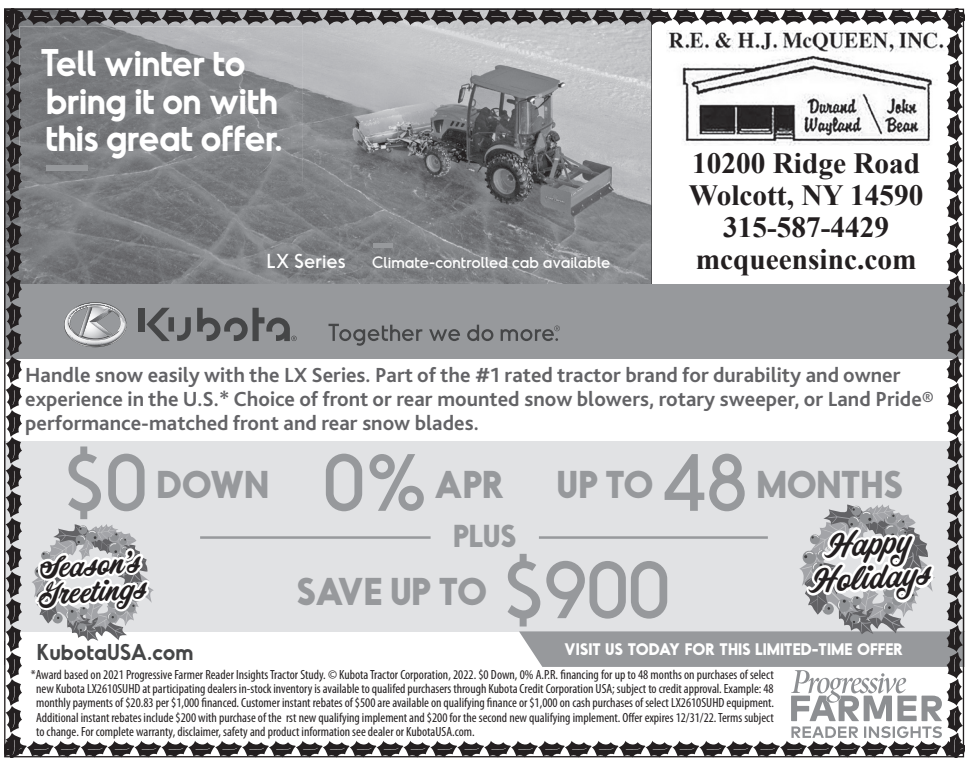

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THE PRESIDENT'S MESSAGE

Keeping Connected is Key to a Strong Farm Bureau

This month is the culmination of a year's worth of hard work from our county and state Farm Bureau leaders, members, and staff. New York Farm Bureau is hosting State Annual Meeting along with a first-of-its-kind conference for our organization in Buffalo. Both are geared towards looking to the future and preparing our farmers for the challenges and opportunities that lie ahead.

We will meet in a way that is a return to normalcy for many of us. The open-invitation event is bringing our farmers, supporters, and agricultural leaders together in one room, and this is sorely needed. During much of the pandemic, I was content to be on my farm. I am an introvert at heart and spending extra time in the barns and farm fields was a welcome change to my normally busy schedule. I do my best thinking behind the wheel of a tractor, and the pandemic afforded much more of that time.

But as the world opened back up, I realized that it wasn't as great for me as I thought, and I struggled more than I knew. To do my job as New York Farm Bureau President, I need to be engaged more than in front of a computer screen. The face-to-face conversations, the trips to members' farms and county Farm Bureau meetings, and the work with our state board make a huge difference in understanding the issues and telling our stories. We have all had our struggles, but unless we are together, we can't truly know what each other is facing. Nor can we celebrate all that is going well.

David Fisher
NYFB President

The priorities that come out of the State Annual Meeting will become the marching orders for our staff as we all work side-by-side to advocate for what our members want.

I believe I tried my best. We all did with everything we have faced and the rules we were given. I also know I learned a great deal about myself, and it reinforced in me why New York Farm Bureau and the work we will do at State Annual Meeting matters so much. It is time to regroup and get back on track.

New York Farm Bureau is changing in a positive way. This year we have broadened our reach, provided new programming for our members, and are looking ahead to what comes next. Our advocacy and leadership are second to none, but we must not rest on our laurels.

I was reminded of this when I attended the 100th birthday celebration last month of former New York Farm Bureau President Dick McGuire. Dick is revered for his engagement and thoughtful approach on many of the big issues of his day. He is a firm believer in keeping the lines of communication open with others. In the end, he says it helps to deal with problems when they are small because if you wait, they only get bigger and harder to resolve. We can all learn from him.

Bottom line, it takes leaders who are connected to do a better job. Building relationships increases awareness of what our members are dealing with. It fosters discussion and ultimately solutions. And that is what I am most

CONTINUED ON PAGE 6

THE ZIPLINE

Thankful, Grateful, Blessed

I was just on the road heading to another Farm Bureau meeting when one of my granddaughters called to say hello. She peppered me with questions about where I was and why I was going there. I tried to describe the beauty right in front me--the beautiful countryside, with farms nestled between hills and mountains. After I hung up, I smiled and thought, "I've got a lot to be thankful for."

Like all of you, I'm most thankful for my family. I love to watch the grandkids play with each other the way my children did when they were young. Watching them grow and learn puts a smile on my face. The support and love I feel from all of my family members gives me strength. It fills my heart with joy and pride when we are all gathered together, as we will be this Thanksgiving.

Our family will share stories, tell jokes, and share our hopes for the coming year while we enjoy our holiday meal together. Like many families, however, we also expect to be paying more this year for that Thanksgiving dinner. Farm Bureau's annual Thanksgiving price survey shows that the average cost for the meal is up 20% from last year. For many, it's a price increase they simply cannot afford, especially when added up with the increased cost of nearly everything in our lives these days. And the increased prices consumers are paying at the grocery store rarely make it back to the farm either. I know that from personal experience and what I hear from farmers across the country.

Zippy Duvall
AFBF President

Every day, I am thankful for our Farm Bureau family, for how we come alongside one another and sharpen each other to help make our farms and communities stronger.

While these times are tough, I firmly believe there are plenty of reasons to give thanks. I am thankful that I get to farm. It's not a job, it's a way of life – and one that I love. It's not always easy, but it is rewarding. There is nothing quite like seeing a momma cow give birth. Or watching freshly planted seeds sprout. I am proud to be a caretaker of the land my father and grandfather farmed, and to be a partner with all of you in helping American agriculture thrive.

Every day, I am thankful for our Farm Bureau family, for how we come alongside one another and sharpen each other to help make our farms and communities stronger. The variety and innovation on display on America's farms and ranches is something to behold.

CONTINUED ON PAGE 6

GUEST OPINIONS

Forests, Wood Products Offer Cost-Effective, Significant Opportunities to Mitigate Climate Change

John Bartow
Executive Director of ESFPA

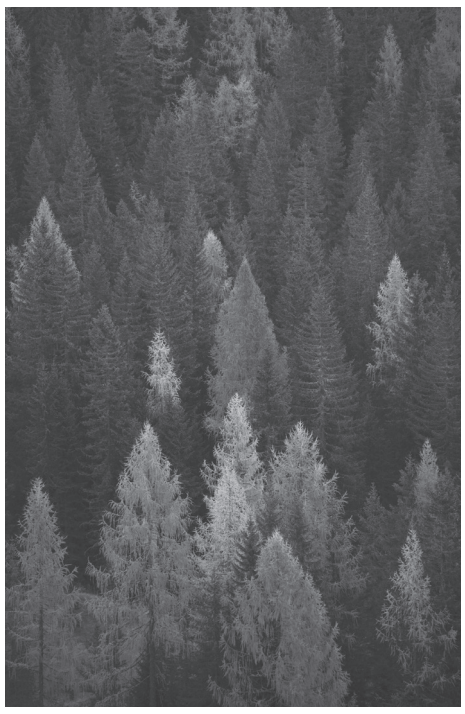
Private working forests play a critical role in a nature-based solution to climate change. New York's forests and forest products sequester around 25 million metric tons (MMT) of carbon emissions every year and the Climate Leadership & Community Protection Act (CLCPA) goal for all annual sequestration is a total of 60 MMT, coming in large part from forests and wood products. Modern private forest management in NY already sequesters carbon at scale but has the capacity to do more.

Forests are the most powerful clean air technology on earth. By providing a continuous cycle of growing, harvesting, and regenerating, active forest management optimizes a forest's ability to sequester and store carbon. This improves resiliency and maintains the ability to sequester carbon in the future. On a landscape scale, forests are considered carbon sinks, meaning they reduce the net amount of CO2 in the atmosphere as they grow. In addition, if forests continue to be managed to maintain or increase carbon stocks, harvested wood products can sequester additional carbon and provide substitution benefits.

The Empire State Forest Products Association (ESFPA) has been a leading advocate for forests and wood product commodities as nature-based solutions to climate change. I've outlined a four-point strategy to provide opportunities to decarbonize across multiple sectors of the economy and provide the economic, environmental, social, and resilience benefits that New York forests provide to all New Yorkers and the challenge of global climate change.

1. Avoiding Forest Conversion

For over one hundred years, New York's forests have been expanding across the landscape. In the early 1900's, forest cover in New York was down to less than 20% of the landscape and today it encompasses 64% of the terrestrial lands of the state. The benefits have been greater forest cover providing valuable timber resources and ecosystem benefits of clean air, clean water, and biodiversity. In the past 20 years, however, we have slid backwards and are now experiencing slight losses of forest cover. These losses are the result of conversion of forests to other land uses including agriculture, renewable energy, and sprawl. To address forest conversion, we need to improve the monitoring of conversion and create market incentives for private forest landowners to keep their forests as forests. If we want forests that stay, we need forests that pay. We also need to identify previously forested lands (reforestation) and lands that have not but could sustain forests (afforestation) and plant more trees.



2. Increasing Carbon Sequestration in Forests

Over the past couple of decades, scientists have also calculated that our forests have declined in their ability to store and sequester carbon on an annual basis, (i.e., carbon flux). The factors driving this loss in storage and sequestration, in addition to forest conversion, are a decline in forest health due to insects and diseases and an aging forest. We need to create market and financial incentives to help private forest landowners improve the ability of their forests to sequester and store carbon. Tax incentives, payment for carbon services, and research on measuring and monitoring both carbon stocks and annual sequestration are solutions outlined in the recommendations.

3. Improving Forest Management

Active and sustainable forest management on private forest lands is essential to achieving the carbon benefits of our forests. Some have suggested that leaving our forests alone and allowing them to grow and mature is the best solution for forests and a nature-based solution. However, watching our trees grow does not provide the additionality (i.e., annual sequestration) necessary to achieve the goals of net-zero carbon emissions. The science supports active sustainably managed forests which yield the greatest carbon storage and sequestration benefits over the long-term. While there is value in carbon stored in mature, older forests (such as New York's constitutionally protected Forest Preserve), forest management through silviculture (the science of growing and cultivating forest crops) is necessary to ensure carbon yield management of forest resources.

4. Retaining and Expanding New York's Bioeconomy

Finally, to maximize the climate solutions of our forests, we must retain and expand New York's bioeconomy. The bioeconomy is that portion of the economy that produces renewable bio- based feedstocks, rather than fossil fuel-based feedstocks, to produce wood prod-

CONTINUED ON PAGE 6

NYS Lawmakers Must Act to Fix Unemployment Insurance Fiasco

Dan Palladino
New York Farm Bureau
State Board

Last week I received a shocking bill from New York State in my mailbox. It was the notice from the Unemployment Insurance Fund, saying my account was underpaid by $905. This wasn't an error or mistake on my part, but rather a blunder from New York State. It is the quarterly assessment charge on 12% of my contributions to the UI fund. It is forced upon me to make up for New York's lack of responsibility to repay its debt and mismanagement of the program.

In turn, the Department of Labor's inaction is costing my small business nearly $4,000 a year. A huge amount of money for my brewery and restaurant at a time when I'm still recovering from the pandemic, dealing with labor shortages, and facing significant inflation costs, like all businesses and farms with employees across the state.

New York is one of five states that has an outstanding balance after it borrowed from the federal government to pay out unemployment insurance claims during the height of COVID. What is worse, New York is the only state that hasn't begun to make any payments on its debt. Instead, it is turning to businesses, large and small, to make up the difference. Saddling us with assessment charges to make up ground to the tune of $8 billion.

To make matters worse, New York State Comptroller Thomas DiNapoli released a scathing report last week blasting the New York State Department of unemployment insurance system that made it ripe for fraud.

The comptroller estimates it cost New York taxpayers approximately $11 billion in the 2020-2021 fiscal year. A number he says is likely low since the COVID temporary program has a higher risk of bogus claims. A crackdown on fraud would have more than made up for the $8 billion being passed down to employers.

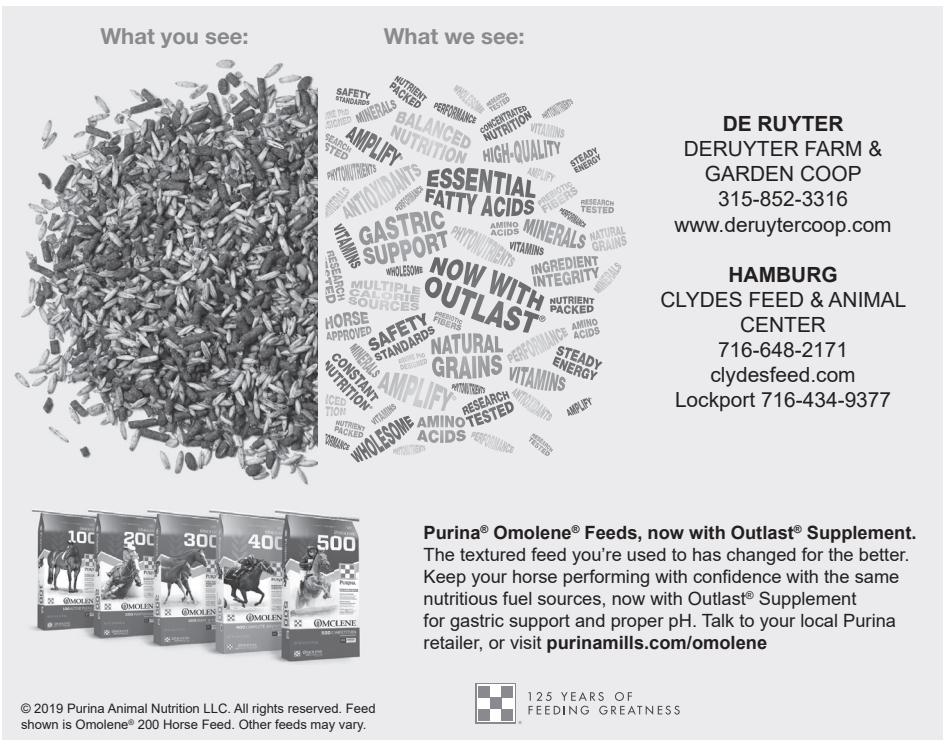
We are now on the verge of recession. We are hearing of large companies beginning to layoff large numbers of employees, which will only put the UI program and our state in an even more unstable position.

All along I was told that my UI rates would not increase, that the difference would be government funded. Turns out it isn't true. The system is broken. If there isn't a fix soon, there will be consequences.

For starters, my business has plans to limit our hours and turn to more private events to reduce our labor force and control spending. We have already seen farms making significant changes to grow less labor-intensive crops and incorporate more technology because of rising labor costs. This could only exacerbate those changes. Other small businesses may decide it isn't worth it and will choose to close their doors as the UI bills only increase along with everything else.

I am asking New York State lawmakers to work together to find a solution, take responsibility for the lack of action, and pay its debts. Doing nothing sets a dangerous precedent, that New York State will essentially pass along a "UI tax" every time it can't pay its bills. New Yorkers cannot afford that.

Dan Palladino is the owner of Heritage Hill Brewery and represents District 5 on the New York Farm Bureau State Board.



BARTOW

From Page 5

ucts of today such as paper, lumber, packaging and biomass energy and products in the future, such as sustainable aviation fuel, renewable diesel, bio-chemicals, bioplastics, and biopharmaceuticals. New York's forests and wood products economy is responsible for nearly 100,000 direct and indirect jobs and a $23 billion economy. Strengthening our existing bioeconomy for the future and ensuring a supply chain of feedstock, workers, and innovation to unleash new biobased products, is beneficial not only for the substitution benefits of wood products, but for the abovementioned forest health, carbon sequestration, and the needs of society as a whole.

Wild versus Managed Forests

Some recent popular press articles and scientific publications have suggested that prioritization on forest preservation and a shift to wild and wilderness forest is our best solution benefiting climate change. "While older mature wild forests do store a substantial amount of carbon, they do not sequester as much carbon, they do not offer the management options for improved forests or the substitution benefits of harvested wood products. The best solution is balance between sustainably managed forests that yield tremendous carbon and economic benefits and wilderness carbon storage benefits.

A comparison of these two scenarios, our wild versus managed forests, is important to consider. Commercial timber harvest is conducted in response to market demand. If a scenario including harvest is compared to a scenario without (or with lower) harvest, it must be recognized that the demand for wood products does not simply vanish. Several outcomes will occur:

1.) Wood products will be harvested and acquired from some other locations (state, region, or country) and likely leave a greater environmental and carbon footprint than would occur in New York. This is a concept known as leakage, where we are sending our environmental liabilities somewhere else.

2.) If wood products are not acquired from somewhere else, then some other product will be used in place of wood products, such as cement, concrete, or plastics, all of which are mineral and fossil fuel consuming products. We lose climate substitution benefits of wood products. We are increasing emissions and embodied carbon in our products, buildings, and infrastructure.

3.) If we are sourcing our wood from somewhere else or other products besides wood manufactured elsewhere, we are risking ourselves to volatile global supply chains which are rapidly impacting our daily lives. One only needs to look to Europe or the collapsing economy of China to see our vulnerabilities.

In Conclusion

Forests and wood products offer the most significant and cost-effective opportunity to mitigate climate change within our natural and working landscapes across New York. Yet we must have a balance between carbon stocks in older mature forests and in sequestration and substitution benefits of sustainable forest management. Expanding the area and quality of our forests through increased investments in real, additional, measurable, verifiable, and permanent climate smart forestry that includes mature forests and sustainably managed forests is necessary if we are to achieve the CLCPA greenhouse gas reduction goals of 40% by 2030, 85% by 2050, and Net Zero by 2050.

FISHER

From Page 4

looking forward to when we are in the same room this month in Buffalo. We will have challenging discussions and debates. We will swap stories in our downtime. And most importantly, we will reconnect with old and new friends alike.

When all is said and done, the NYFB state board will take what we have heard and chart our course for 2023. The priorities that come out of State Annual Meeting will become the marching orders for our staff as we all work side-by-side to advocate for what our members want. We will maneuver around roadblocks, think big picture about our food system, and will engage with our agricultural partners. I am confident that this interaction won't just be good for me, but for all of us.

Finally, Patti and I wish you a Merry Christmas and a happy holiday season.

ZIPLINE

From Page 4

And I count it an honor to get a rare front row seat to the exciting work you all are doing as I have visited farmers and ranchers in every state and Puerto Rico, to hear your stories and break bread with you all. Meeting with you helps me serve you better in Washington. And I'm excited for the Farm Bureau family to gather in San Juan in just under two months. I can think of no better way to cap off the holiday season than celebrating our love for farming, reconnecting with dear friends, and advancing our knowledge and engagement skills.

Until we gather again, may the Lord bless and keep you and your family. And from the Duvall family to yours, have a safe and blessed Thanksgiving!

Inflation Drives Thanksgiving Prices up 26%

Continued Supply Issues, War in Ukraine, Packaging and Transportation Are Among Factors in Increase

By Steve Ammerman
sammerman@nyfb.org

New York Farm Bureau's 2022 Market Basket Survey shows the price of a traditional Thanksgiving dinner saw a double-digit price jump from last year's meal. The average total price, which includes a 16-pound turkey and other common items found on a holiday dinner table, is $66.39, about a 26% increase over last year's price of $52.59.

Our volunteer shoppers found turkey prices to be about $1.89 per pound in New York State, which is 43 cents per pound over last year's average price in this informal survey. This price is slightly above the national average of $1.81/lb. As we move closer to Thanksgiving, turkey prices may drop in the stores, reflecting sales in the final days before the holiday.

The New York numbers revealed price increases over last year in nearly every category, except for fresh cranberries which saw a 30-cent decrease. The most notable increases were for stuffing mix, brown-and-serve rolls, and frozen pie crusts.

This year's survey also includes a similar increase for an expanded menu that includes a four-pound ham, five-pound bag of russet potatoes and a package of frozen green beans. When those prices are included, the total meal price jumps to $82.16 or a 22% increase over last year's number. New York shoppers found bargains on hams compared to the national numbers, with a four-pound ham costing $10.08 or $1.56 less than the national average.

There are several reasons for the increased costs of this year's meal. They reflect the continued supply and demand issues, higher commodity prices because of the war in Ukraine, as well as the increased costs for packaging and transportation.

Despite those increases, most of those higher costs do not trickle down to the farmer who receives only about eight cents of each dollar consumers spend on food at the store. The rest goes to pay for things like marketing, processing, and transportation of the food.

This dinner price represents the greatest increase since the survey began more than three decades ago and will undoubtedly make it more difficult for some families to afford a big holiday dinner. But it is important to put the cost into context: at just under $6.64 per person for a family of 10, New Yorkers still enjoy one of the most affordable food supplies in the world.

Market Basket Survey Comparison	2021 Average Price	2022 Average Price
Frozen, Self-Basting Turkey 16 lb.	$23.28	$30.31
Herb-seasoned cube stuffing 14oz.	$2.29	$4.03
Enriched Brown & Serve Rolls 12 oz./12 per pkg.	$3.05	$4.42
Gallon of Whole Milk	$3.42	$3.86
Frozen Green Peas 16 oz. pkg.	$1.34	$1.94
Libby's Pumpkin Pie Mix 30oz. can	$3.69	$3.87
9 inch frozen pie shell	$2.89	$3.72
Whipping Cream half pint carton	$2.00	$2.66
Carrot/Celery Veggie Tray	$.99	$1.09
Sweet Potatoes 3 pounds	$3.19	$3.66
Package of Fresh Cranberries	$3.00	$2.70
Miscellaneous Ingredients	$3.45	$4.13
Classic Thanksgiving Total	**$52.59**	**$66.39**
Half Bone-in Ham, 4 lbs.	$9.89	$10.08
Russet Potatoes, 5 lb. bag	$3.35	$3.58
Frozen Green Beans, 16 oz. pkg	$1.48	$2.11
Expanded Dinner Total Price	**$67.31**	**$82.16**

This survey is one of the responsibilities of the NYFB State Promotion and Education Committee and is part of the national effort with the American Farm Bureau Federation. AFBF's 37th annual informal national price survey found the average national cost of this year's feast is $64.05, or $2.34 cents less than New York's number. That is in part attributed to the competitive nature of grocery store markets and perhaps better promotional pricing in other regions of the country. More information on the national survey can be found at www.fb.org.

"New Yorkers continue to face challenges at the grocery store, but the supply of food remains strong in this country thanks to our farmers and farmworkers who continue to produce amidst their own price and labor challenges. The best plan of attack for shoppers is to do comparison shopping to find the best deals near you. We expect more people to purchase store brand and frozen food items compared to years past because of the ongoing inflation," said Darleen Krisher-Meehan, chair of New York Farm Bureau's Promotion and Education Committee.

New York Farm Bureau's volunteer shoppers sampled prices at more than a dozen different supermarkets throughout the state between Oct. 18 – 30, trying to get the best prices available, but they did not use promotional coupons or special deals such as "buy one-get one free." They were also encouraged to use online shopping.

"New Yorkers continue to face challenges at the grocery store, but the supply of food remains strong in this country thanks to our farmers and farmworkers who continue to produce amidst their own price and labor challenges."

Darleen Krisher-Meehan
NYFB P&E Chair

The shopping list includes 15 common Thanksgiving food items ranging from turkey and rolls to stuffing and celery to pumpkin pie mix, enough to feed 10 people around the dinner table. An average for miscellaneous ingredients, like flour and butter, is also included.

The numbers below reflect the overall average of the volunteer shoppers and is not meant to be a true scientific survey, but rather a snapshot of what shoppers may find leading up to the holiday.

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By Lisa Ovitt
lovitt@nyfb.org

A Farmer's Guide to Employee Sick Time in New York

A comprehensive fact sheet on New York's Permanent Sick and Safe Leave law that went into effect January 2021 is available for members at www.nyfb.org. It outlines definitions used in the law and elaborates on the parameters for using sick leave. This column will concentrate on how sick leave is accrued and paid out.

Background

The New York State Budget Bill signed April 3, 2020 enacted a sick and safe leave law that requires all employers in New York, regardless of size, to provide annual sick leave to their employees. In most circumstances, the leave must be paid.

The ability to take leave under this law went into effect Jan. 1, 2021. Employers were required to start accounting for hours worked by employees as employees began accruing leave Sept. 30, 2020..

Eligibility

An employee may be full-time, part-time, per diem, temporary, seasonal, or a student. Employees qualify for paid sick leave under the law regardless of how they are paid. An employee's immigration status has no effect on their eligibility for sick leave benefits under this law, as such employees participating in H1B1, H2A, H2B, J-1 and TN visas are also eligible.

Employer Sick Leave Requirements:

- 0 - 4 Employees: If net income is $1 million or less in the previous tax year, the employer is required to provide up to 40 hours of unpaid sick leave per calendar year.
- 0 - 4 Employees: If net income is greater than $1 million in the previous tax year, the employer is required to provide up to 40 hours of paid sick leave per calendar year.
- 5 - 99 Employees: Up to 40 hours of paid sick leave per calendar year.
- 100+ Employees: Up to 56 hours of paid sick leave per calendar year

Accrual

Employees are immediately eligible to accrue leave under the law. There is no minimum period of employment before an employer is responsible for providing sick leave.

Frontloading

Employers may choose to frontload the total amount of sick leave at the beginning of the year but may not later reduce or revoke the amount of leave provided to any employee based on the hours the employee actually worked. If the employer frontloads fewer than 40 hours (or 56 hours, depending on the employee count), the employer must still track the employee's hours worked and accrual of sick leave because a part-time worker may work more hours than anticipated. If the employee works more hours than anticipated, the employer must allow the employee to accrue leave at the rate of one hour for every 30 hours worked until the total amount of front-loaded plus accrued sick leave in a calendar year equals 40 (or 56) hours.

Employees who are front-loaded less than 40 (or 56) hours in a calendar year must be allowed to use up to 40 (or 56) hours of sick leave in a calendar year if they have accrued it. An employer who front-loads fewer than 40 (or 56) hours must allow employees to carry over up to 40 (or 56) hours of unused sick leave into the new calendar year, in addition to front-loading the amount of time the employer expects the employee to earn in the new calendar year. Reminder: If the employer has not calculated employees' use and accruals, the employer cannot change the policy in the new calendar year since employees are entitled to carry over unused sick leave and use those hours at the beginning of the new calendar year.

Paying Out Unused Sick Leave

Unless required by another agreement or policy, including the employer's own written leave policy, employers are not required under this law to pay employees for unused sick leave at the end of an employment relationship. Seasonal employees who maintain an ongoing employment relationship with their employer maintain their leave accruals through such breaks in employment. If not paid out, the hours roll over to the next year. Employers may want to advise workers their hours roll over, which means they would not have to wait to build up a bank next year/season.

If not paid out, employers have the option of carrying sick leave over from year to year, subject to a usage cap, depending on their size:

- Employers with less than 1-99 employees can limit use to 40 hours a year.
- Employers with 100+ employees can limit use to 56 hours a year.

Employers do not have to pay out an employee for unused sick time. Employers can provide additional leave in excess of the statutory requirements. Where an employer has an existing paid sick leave policy that meets or exceeds the requirements of this statute, they do not need to provide additional leave. Employers can set reasonable minimum increments of use of sick time, not to exceed four hours.

FOR MORE INFORMATION:
https://tinyurl.com/PSL-factsheet

The information contained in this article is provided for informational purposes only. It is not intended to be, nor should it be considered, a substitute for legal advice rendered by a competent attorney. If you have any questions about the application of the issues raised in this article to your particular situation, seek the advice of a competent attorney.

Minimum Wage Increase

Effective Dec. 31, 2022, the minimum wage in upstate New York (i.e., every part of the state except New York City, Nassau, Suffolk and Westchester counties) will increase from $13.20 to $14.20 per hour. The minimum wage for employees working in New York City, Nassau, Suffolk and Westchester counties remains unchanged at $15.00 per hour.

The minimum wage for upstate New York will continue to increase on an annual basis until the statewide minimum wage rate reaches $15.00 per hour regardless of locale. A chart summarizing the minimum wage rates throughout the state is available at https://dol.ny.gov/minimum-wage-0. This will also impact the minimum salary levels to be paid to Executive and Administrative exempt employees. The new minimum wage and minimum salary levels are as follows:

- **NYC- Large Employers** (11 or more) - $1,125/ week ($58,500 annualized)
- **NYC- Small Employers** (10 or less) - $1,125/ week ($58,500 annualized)
- **Long Island and Westchester County** - $1,125/ week ($58,500 annualized)
- **Remainder of NY State-** $1,065/ week ($55,380 annualized)

(There are certain parameters that employees need to meet in order to qualify as executive or administrative positions).

NYFB YF&R COMMITTEE

From left, Brett Blesy (Cornell University) and Avery Pound (Cornell University), Paige Warren (SUNY Morrisville), Jillian Hungerford (SUNY Cobleskill) and Aidan McDonald (Cornell University) participate in the collegiate discussion meeting.

Young Farmers & **Ranchers**

By Patti Dugan
pdugan@nyfb.org

YF&R State Committee Holds Competitive Events

On Sunday Nov. 13, the NYFB Young Farmers & Ranchers (YF&R) State Committee held the final Competitive Event competitions.

The YF&R Achievement Award recognizes a young Farm Bureau member's effort in production agriculture and leadership achievement. Participants are involved in production agriculture with a majority of their income subject to normal production risks. Competitors are judged on their farm operation and growth, the financial progress of their operation, and their Farm Bureau and community leadership. The contestants complete a written application and participate in an interview about their accomplishments.

The 2022 NYFB Achievement Award winner is Devon Shelmidine from Jefferson County. Devon is the Crop and Shop manager at Sheland Farms, LLC where he oversees the farms' 3000 acres of crops. He is a partner with his dad, uncle, and brother in the family's diversified dairy farm. His wife and he are proud parents of two boys. He has served as the Jefferson County Farm Bureau president and is active in his community serving as Chief of the volunteer fire department. In 2018 Devon was selected by Northern New York Business Magazine as one of Northern New York's 20 under 40 emerging leaders.

The Excellence in Agriculture Award spotlights young Farm Bureau members who are agricultural enthusiasts but have not earned a majority of their income from an owned production agriculture enterprise in any of the past three years. The contestants are evaluated on their understanding of agricultural issues, leadership experiences and achievements. The finalists in this year's competition were Jami Willard, an agriculture educator who lives on her family farm in Seneca

CONTINUED ON PAGE 10

NYFB YF&R COMMITTEE

Achievement Award winner Devon Shelmidine,center, with President David Fisher and YF&R Chair Christina Kohler.

NYFB Collegiate Discussion Meet Contest Held

SUNY Morrisville hosted this year's Collegiate Discussion Meet contest on Sunday Nov. 13. The Discussion Meet is an activity designed to build crucial skills in young, active members. By participating, Collegiate members build basic discussion skills, develop a keen understanding of important agricultural issues and explore how groups can pool knowledge to reach consensus and solve problems. Farm Bureau's strength depends on its members' abilities to analyze agricultural issues and deciding on solutions that best meet their needs.

Contestants representing Cornell University, SUNY Cobleskill and SUNY Morrisville participated in several rounds of discussion on agricultural topics. The contestants were:

Brett Blesy from Springville NY is attending Cornell University majoring in Animal Science with a Dairy concentration.

Avery Pound from Springfield, IL is studying Agricultural Sciences with a minor in Food & Agricultural Business at Cornell University.

Aidan McDonald is from Muleshoe, Texas and is an Agricultural Science major at Cornell University.

Jillian Hungerford resides in East Meredith, NY and is majoring in Agricultural Business and Dairy Production & Management at SUNY Cobleskill.

Paige Warren from Earlville, NY attends SUNY Morrisville and majoring in Agricultural Business.

The final topic discussed was: Advancements in autonomous equipment and drone technology offer solutions to challenges farmers and ranchers have faced for years. How can Farm Bureau improve access to, and help farmers and ranchers deploy, these emerging technologies on their operations?

After a great discussion on this topic, Avery Pound from Cornell University was selected as the 2022

CONTINUED ON PAGE 10

YF&R FARM BUREAU

2023 AFBF YOUNG FARMERS & RANCHERS

COMPETITION AWARDS

The YF&R program helps young members shape their future and American agriculture through leadership development and personal growth opportunities. Three competitions enable members to showcase their leadership experience, communication skills and successful business plans as they compete against the best of the best from each state Farm Bureau.

As part of the YF&R competitions, the top four competitors in the Achievement Award, Discussion Meet and Excellence in Agriculture areas will receive:

1ST PLACE — **$35,000 Credit Towards a New Ford Vehicle** and paid registration to attend the AFBF FUSION Conference in Jacksonville, Florida, courtesy of Ford.

2ND PLACE — **$25,000 Credit Towards a New Case IH Piece of Equipment** courtesy of Case IH.

3RD PLACE — **$2,500 *Investing in Your Future* Cash Prize** courtesy of AmericanAg™ and a Case IH branded safe, courtesy of Case IH plus $1,665 of Stanley Black & Decker merchandise, courtesy of Stanley Black & Decker.

4TH PLACE — **Case IH Branded Solo Stove®** courtesy of Case IH.

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NYFB YF&R COMMITTEE

Julia Hudyncia of Montgomery County gives her presentation

EVENTS

From Page 9

County and Julia Hudyncia, an agriculture educator from Montgomery County. In addition to completing a written application, each finalist gave a presentation about their agricultural experience, ag issues and future plans.

The 2022 NYFB Excellence in Agriculture winner is Julia Hudyncia. As a passionate and driven high school educator, Julia works every day to improve her career and family farm. Nestled in the rolling hills of a rural community Julia's family owns and operates a dairy and beef operation with an on-farm store. In addition, Julia tends to a large farm-to-table garden and greenhouse in which she hopes to supply to local schools in the near future. Julia is dedicated to her profession as an educator but also to her family farm.

Congratulations to Devon and Julia who will represent NYFB at the AFBF YF&R national competition held at the AFBF Annual Convention in Puerto Rico in January 2023.

DISCUSSION

From Page 9

NYFB Collegiate Discussion Meet winner. Avery will represent NYFB at the National Collegiate Discussion Meet contest which will be held at the AFBF FUSION Conference in Jacksonville FL in March 2023.

All the college students did a great job preparing for and participating in the rounds of the discussion meet. Thanks to the Collegiate advisors and professors that assisted with their preparation.

The NYFB Young Farmers & Ranchers State Committee did a great job conducting the contest and expresses their thanks to the volunteer judges and time keepers who helped make competition a success.

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FARM BUREAU NEW YORK

Promotion & Education

By Patti Dugan
pdugan@nyfb.org

AFBF

Jeannette Kreher-Herberling, center, with AFBF program organizers.

NYFB Member Graduates From AFBF's Women's Communication Boot Camp

AFBF

Congratulations to NYFB member Jeannette Kreher-Herberling from Erie County for graduating from the Women's Communications Boot Camp hosted by the American Farm Bureau Federation.

The intensive four-day course completed by Kreher-Herberling and other agricultural leaders featured hands-on sessions related to public speaking, working with the media and messaging.

"Women farmers and ranchers are passionate advocates for agriculture," said AFBF President Zippy Duvall. "I applaud our graduates as they increase their engagement with both consumers and elected officials and take the next step in their leadership journey in agriculture."

This is the 17th Boot Camp. The program has 254 graduates and is open to all women involved in Farm Bureau.

Women's Communications Boot Camp is an intensive training opportunity for any female Farm Bureau member interested in building skills needed to communicate about agriculture and Farm Bureau. To date, 239 women have graduated from the program. These skilled alumni provide Farm Bureau with a passionate and persuasive group of advocates who connect with influencers on the local, state and national levels.

Participants receive training on advocacy, public speaking, communicating with elected officials, social media strategy, targeted messaging and working with the media. Applications have closed for the 2022 fall session.

Women's Boot Camp graduates use their training:

- by positively influencing elected officials.
- by creating or acting upon local media opportunities to support Farm Bureau's policy work.
- by joining social media campaigns to share positive messages about agriculture.
- by influencing consumers when planning and implementing outreach events.
- by speaking about agricultural innovations and enterprises with a variety of audiences, community groups, in classrooms and with neighbors.

News, E-lobby Center, Marketplace, More ...
www.NYFB.org

Commodity Report: **Forestry**

PAM ZWOLINSKI/NYFB STAFF

Blue Spruce trees await customers at a Christmas tree farm in western New York.

All We Want For Christmas

NYS Christmas Tree Growers Partner with NYS Integrated Pest Management to Produce Healthy Holiday Staples

By Elizabeth Lamb, Amara Dunn, Brian Eshenaur
Cornell AgriTech

When you see a beautiful NYS-grown Christmas tree you may not think of the five-to-10 years it has been in the field contending with pest and environmental issues before it graces your holiday living room. But NYS Christmas tree growers have had to worry about diseases like root rots and needlecasts and insects like balsam twig aphid and weeds that compete with the trees the whole time.

Finding Economically Sound Growth Methods

The NYS Integrated Pest Management Program works to find environmentally and economically sound methods to counteract the yield and quality-reducing effects of the broad range of pests affecting all of NYS crops, including Christmas trees. For example, Douglas fir is an iconic Christmas tree species, but a needlecast disease can cause needles to brown and drop in the fall, making the trees unsaleable to even the most dedicated Charlie Brown tree lover. Fungicide sprays in the spring can manage the disease but the typical rotation was three-to-five sprays for each tree. Brian Eshenaur showed that two sprays, correctly timed, will give just as good control of needlecast with less cost to the grower and the environment.

Early Challenges for a Young Tree

Even in a perfect spring, it can be hard for a small tree seedling to get a start on the consistent and rapid growth that results in the perfect tree. There can be weeds and root diseases to contend with and in a poor spring, losses can be high. With support from the USDA, NYS IPM staff Brian Eshenaur, Bryan Brown, Amara Dunn, Elizabeth Lamb and Lynn Sosnoskie (Horticulture Section, Cornell AgriTech) are evaluating weed management methods comparing cultivation and mulch to herbicides and no weed control to see how they affect temperature and water holding capacity of the soil, as well as tree growth. In the same program, they are looking at the effect of seedling dips and soil drenches applied at planting on the survival of the trees through the first three years. NYS Christmas tree growers have been involved in the project throughout; starting with answering surveys on current practices for establishing trees, to attending annual Field Days, to evaluating project progress and offering sugges-

CONTINUED ON PAGE 11

CSAF Proposal Awarded $60M Through Recent USDA Grant

NYSDAM

On Sept. 14, U.S. Secretary of Agriculture Tom Vilsack announced that USDA is investing up to $2.8 billion in 70 selected projects under the first pool of the Partnerships for Climate-Smart Commodities funding opportunity. The New York State Connects: Climate-Smart Farms and Forests (CSAF) proposal was awarded a sixty million dollar grant through this opportunity. The money will go a long way toward funding Climate Leadership and Community Protection Act (CLCPA) goals and furthering climate-smart practices on farms and forests across New York.

This initiative, which is led in collaboration by the New York Department of Agriculture and Markets and Department of Environmental Conservation, will help farmers and forest landowners implement climate smart practices on their lands through future rounds of programs like Regenerate NY and Climate Resilient Farming. Additionally, the initiative will identify and reduce social and behavioral barriers to implementing climate smart practices and will build connections between landowners and companies with a growing demand for commodities produced using climate smart strategies. Implementation of climate smart practices will increase carbon sequestration and storage, reduce carbon dioxide emissions, and increase climate resilience on natural and working lands across the state. Climate smart practices include tree planting, invasive species control, deer exclusion in forests, manure management, water management, and soil health projects on farms.

A climate smart commodity is a commodity that is produced using agricultural and forestry practices that reduce greenhouse gas emissions or sequester carbon. The New York CASF Project has five years of funding for landowners working to implement multiple climate smart agriculture and forestry practices by building on current state programs. This project also includes a robust measurement, quantification, monitoring, reporting, and verification system for building continuous improvement processes to refine practices and programs, reduce costs, and mitigate greenhouse gas emission impacts.

The public and private partnerships leading the project will provide new and innovative measures that promote forestry and farming that will help achieve New York's ambitious climate goals, protect the environment, sustain agricultural and forest land, and meet a global demand for products grown and produced in New York.

USDA Releases Farmer, Rancher and Forest Manager Prospective Customer Survey

Producers can now take a nationwide survey to help the U.S. Department of Agriculture (USDA) improve and increase access to its programs and services for America's farmers, ranchers, and forest managers. The survey includes new and existing customers. USDA encourages all agricultural producers to take the survey, especially those who have not worked with USDA previously. The survey gathers feedback on programs and services available through USDA's Farm Service Agency (FSA), Natural Resources Conservation Service (NRCS) and Risk Management Agency (RMA).

The survey is available online at **farmers.gov/survey**, and producers should complete by March 31, 2023. Stakeholder organizations are also encouraged to share the survey link through their networks. The survey is available in 14 different languages including Arabic, Chinese, English, French, Hmong, Korean, Navajo, Punjabi, Somali, Spanish, Tagalog, Thai, Urdu and Vietnamese.

"A robust survey response that includes the perspectives of all of our customers, including underserved producers, will help USDA better understand the unique needs of both existing and prospective customers, while identifying opportunities to enhance government programs and services. Please take the survey, especially if we haven't worked with you before," said Robert Bonnie, USDA's Under Secretary for Farm Production and Conservation (FPAC). "This survey will provide USDA with critical data to help USDA serve all of agriculture."

In addition to the online survey, the FPAC Business Center, which is administering the survey, will also mail 11,000 printed surveys to various local state stakeholder organizations and farmers markets.

The survey is an Office of Management and Budget requirement supported by the Biden-Harris President's Management Agenda (PMA), which identified FSA and NRCS as High-Impact Service Providers. These agencies provide critical customer-facing services and are expected to use the survey data to make targeted improvements.

USDA

STEVE AMMERMAN/NYFB STAFF

Abrahamsen Tree Farm in Catskill, NY

TREES

From Page 11

tions.

Building a Better Environment

And what about insects? Beneficial organisms – insects and mites that control pest insects and mites – are more common in the natural environment than we ever notice – even in Christmas tree production fields. But is it possible to increase their numbers and reduce currently necessary insecticide applications? At a research plot at Cornell AgriTech in Geneva NY, Amara Dunn and Elizabeth Lamb have established habitats of flowering plants and grasses with different methods of planting and weed management to promote populations of beneficial insects within a planting of Christmas trees. The next step is to determine if greater numbers of beneficials result in lower numbers of insects like balsam twig aphid. Based on the results so far, a local Christmas tree grower planted beneficial habitat on their farm this fall.

A Promising Partnership

New York State Christmas tree growers are good stewards of the land and are looking for ways to reduce pesticide use. They have always been great supporters of the NYS IPM Program - providing land and trees for on-farm research, collaborating in the development of resources, providing venues for Christmas tree IPM programming, and being willing to share their opinions and support of the program to NYS government agencies. It is truly a partnership that has benefitted both sides. That's all we want for Christmas!

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State News, Classifieds
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NYSDAM Celebrates Christmas Tree Farms and Kicks Off Festive Season

NYSDAM

New York State Agriculture Commissioner Richard A. Ball led the Department's annual tree-cutting tradition today at New York State Grown & Certified Stokoe Farms in Scottsville, cutting down a nine-foot-tall Fraser Fir that will be proudly displayed at the Finger Lakes Welcome Center. The annual event highlights New York's Christmas tree industry and encourages New Yorkers to shop local at farms— as they pick out trees this season— and at local agricultural businesses—as they check items off of gift lists for loved ones and set their tables for the holidays.

Commissioner Ball said, "New York's agricultural industry plays such an important role in holiday traditions in ways that many New Yorkers may be surprised to discover. From the trees we gather around and wreaths we decorate with, to the food we eat and specialty items we purchase as thoughtful gifts, our local farms and agricultural businesses contribute to this festive season in incredible ways. We hope New Yorkers remember local farmers and businesses during this season of giving, and all year long."

Suzanne Stokoe, sixth generation owner of Stokoe Farms, said: "It's an honor to host this special tradition and welcome Commissioner Ball and the Department of Agriculture and Markets to our family farm today. We are blessed to be part of the New York State Christmas tree community. We encourage all New Yorkers to 'Keep it real' and get a REAL New York State Christmas tree."

Stokoe Farms, located in Scottsville in Monroe County, offers a premium selection of Fraser Fir, Douglas Fir and Concolor Fir trees. Stokoe also offers several "special touches" to enhance the tree-cutting experience. There are wagons that take customers out to the fields to find the perfect tree, and staff assists with the baling process. There are also pre-cut trees available in all sizes and shapes, ranging from the "Charlie Brown" size to 10-feet tall. Monroe County Farm Bureau Vice President Brenda Avedisian attended the tree cutting. She spoke about how Christmas tree growers are part of the diversity of New York agriculture and encouraged New Yorkers to buy local and support one of the nearly 900 Christmas tree farms in the state.

According to the Christmas Tree Farmers Association of New York, New York State is home to 875 tree farms. With tree farms sprawling across almost 19,000 acres, the state ranks fourth in the country in acres dedicated to growing Christmas trees. Dozens of Christmas tree farms are also members of the NYS Grown & Certified Program, which means they adhere to environmental sustainability standards in growing their trees.

NYSDAM

From left, NYFB member Suzanne Stokoe, sixth generation owner of Stokoe Farms, State Agriculture Commissioner Richard A. Ball, and Brenda Avedisian, Monroe County Farm Bureau Vice President select a tree at the farm in Monroe County.

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Nominations Accepted for 2023 Environmental Stewardship Award Program For Cattle Producers

Applications are being accepted until March 10, 2023, for the National Cattlemen's Beef Association 2023 Environmental Stewardship Award. Established in 1991, the Environmental Stewardship Award Program annually recognizes outstanding stewardship practices and conservation achievements of cattle producers across the nation.

"Cattle producers, as individuals and as an industry, are actively working to protect and improve the environment, because they know environmental stewardship and good business go hand-in-hand," said NCBA President Don Schiefelbein. Any individual, group or organization is eligible to nominate one individual or business raising or feeding cattle. Individuals and families may not nominate themselves, although nominees may be involved in the preparation of the application. Past nominees are encouraged to resubmit applications; however, previous winners may not reapply.

Along with a typed application, one nomination letter and three letters of recommendation highlighting the nominee's leadership in conservation are required. Nominees do not have to be members of NCBA but should support the objectives of their state and national organization.

Award winners are selected by a committee of representatives from universities, conservation organizations as well as federal and state agencies. For guidance, the judges consider the management of water, wildlife, vegetation, air, and soil along with leadership abilities and the sustainability of the business.

Seven regional winners will be recognized at the 2024 Cattle Industry Convention in Orlando, Fla., in February 2024, and the national winner will be announced at the Celebration of America's Land Stewards Event in Washington, D.C., in spring 2024. Travel and registration are provided by ESAP for winners.

The Environmental Stewardship Award Program is an initiative of the National Cattlemen's Beef Association and the National Cattlemen's Foundation, and is funded by Corteva Agriscience, McDonald's and the Natural Resources Conservation Service of the U.S. Department of Agriculture along with a partnership with the U.S. Fish and Wildlife Service. For more information and to download the nomination packet, visit www.environmentalstewardship.org.

National Cattlemen's Beef Association

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$700,000 Available to NYS Farmers' Markets

New York State Agriculture Commissioner Richard A. Ball recently announced that $700,000 is available to New York's farmers' markets through the Farmers' Market Resiliency Grant Program. Grant funding will help farmers strengthen their markets and make local food more accessible to consumers by establishing online sales, improving infrastructure, and enhancing marketing and promotion efforts. Funding for the program was included in this year's enacted budget and is a part of Gov. Hochul's State of the State commitment to New York's agricultural industry and increasing the resiliency of the state's food supply chain following COVID-19.

Funding available through the Farmers' Market Resiliency Grant Program will be available for projects that help markets build out infrastructure, including booths and signage, and electronic infrastructure like internet platform development for online sales capabilities. Projects can also include marketing and promotion initiatives for markets across the state, expanding their reach to even more consumers.

Eligible applicants include nonprofit organizations, local municipalities, business improvement districts, local chambers of commerce, and public benefit corporations that currently operate one or more farmers' markets in New York State. Funding will be divided into two sections, with $300,000 dedicated to grant awards of $10,000 to $50,000, and $400,000 dedicated to awards of $50,000 to $100,000.

For more information on the program and how to apply, visit https://tinyurl.com/NYSDAM-fmg.

The deadline for proposals is 4 p.m. Wednesday, Dec. 14, 2022.

NYSDAM

2022 County and Individual Membership Award Winners

Congratulations to all the counties and individuals for their work in membership and overall program accomplishment for the 2022 Membership year.

Farm Bureau Trophy for Membership Excellence • Cattarugus County

2022 County Excellence Awards

Agriculture Promotion and Outreach • Leadership and County Farm Bureau Management • Legislative Advocacy • Membership • *Distinguished President

Awarded Four CEAs

Allegany
Broome
Cattaraugus*
Chautauqua*
Chemung*
Chenango*
Clinton*
Cortland
Delaware*
Erie
Essex*
Franklin*
Fulton
Genesee*
Jefferson*
Lewis*
Livingston*
Long Island*
Madison*
Monroe*
Montgomery*
Niagara*
Oneida*
Onondaga
Ontario
Orleans*
Oswego
Otsego*
Saint Lawrence*
Saratoga*
Schenectady*
Schoharie*
Schuyler*
Steuben
Tompkins*
Washington*
Wayne*
Wyoming
Yates*

Awarded Three CEAs

Albany

Awarded One CEAs

Herkimer

Regular Member Goal Counties

Albany, Cattaraugus, Chenango, Delaware, Erie, Fulton, Greene, Herkimer, Long Island, Monroe, Montgomery, Niagara, Oswego, Otsego, Rockland, Schenectady, Ulster, Wayne, Wyoming

Total Member Goal Counties

Albany, Cattaraugus, Chenango, Delaware, Montgomery, Niagara, Otsego, Tompkins, Ulster, Wayne, Wyoming, Yates

March – June 2022 Special Incentive

County Award – **Long Island**

Individual Award - **Gary Orbaker,** Wayne County

2022 High Five Award

Sign up 5 new memberships and NYFB will honor your dedication and hard work by awarding you with a special NYFB apparel item.

District 1
Cattaraugus County • Thomas Graser

District 2
Niagara County • Elaine Barnett
Livingston County • Howlett Farms

District 3
Cayuga County • John Patterson, Spruce Haven Farm
Ontario County • Kim Skellie
Wayne County • Gary Orbaker, John Sorbello
Yates County • Sayre Fulkerson

District 4
Chemung County • Ashur Terwilliger
Tioga County • Terri Tyson

District 5
Chenango County • Bradd Vickers, Rainy Collins - Vickers
Onondaga County • Danielle Volles, Mark Tucker

District 8
Albany County • Mike Zakens Jr

District 9
Delaware County • Andrew Mattson, Barb Hanselmann

District 11
Long Island • Bob Nolan

This year we had over 250 Membership Recruiters sign up one or more members. Thank you for your hard work!

Oneida CFB Award

Oneida County Farm Bureau member and past New York Farm Bureau State Board member Benjamin Simons was recently awarded a New York State Senate Commendation by New York State Senator Joe Griffo. Simons was recognized for his efforts in advocating on behalf of the agricultural community and his contributions to agriculture. Simons is currently the president of the Oneida County Association of Towns and serves on the board of Directors for the Boonville Farms Milk Coop and the Boonville-Oneida County Fair. Simons has also been a member of the Oneida County Farm Bureau, serving a term as president. Pictured from left are New York State Assemblywoman Marianne Buttenschon, Ben Simons, Robin Simons and New York State Senator Joe Griffo.

Chenango County CAM

Chenango County Farm Bureau's annual meeting, with President Bradd Vickers and guest speaker NYFB's Deputy Director of Public Policy Lauren Williams, flanked by Karen and Chuck Kutik's of Kutik's Honey, presenting and thanking her with a gift basket of various honey-related products.

Orange County CAM

Colin Schmitt who ran for the District 19 House Seat spoke at the the Orange County State Annual Meeting.

Niagara County CAM

President Jeanette Miller leads the business meeting at the Niagara County Farm Bureau annual meeting held at Cornell Cooperative Extension in Lockport

Photos by NYFB County Managers

Steuben County CAM

NYFB members enjoy visiting prior to the start of the Steuben County Farm Bureau annual meeting held at Pleasant Valley Winery.

Greene County CAM

Sen. Sue Serino speaks at the Greene County Farm Bueau Annual Meeting.

Cattaraugus County Farm Bureau Awards

The Cattaraugus CFB leadership (including incoming and outgoing members) posing with the Membership Trophy that the county Farm Bureau was awarded for membership efforts. The same evening, the membership chairs, Chuck and Phyllis Couture, center with trophy, were recognized for more than forty years of service to the county Farm Bureau.

Photos by NYFB County Managers

NYFB Jacket Awards

John Sorbello and Gary Orbaker received their membership awards jackets at the Wayne County Annual Meeting in October. Both John and Gary work tirelessly to promote both Wayne CFB and NYFB by keeping their county membership strong. From left, John Sorbello, Former Wayne CFB president; Matt Wunder, NYFB District Director; Kim Skellie, NYFB Couny Manager and Gary Orbaker, NYFB Distinguished Service to Agriculture Awardee.

Michael Howlett of Howlett Farms, Inc., received his membership coat for signing up more than five members in 2022.

NYFB County Manager Lindsay Wickham presents Chemung County Farm Bureau President Ashur Terwilliger with his jacket for signing up nine new members during the 2022 membership year.

NYFB County Manager Tim Bigham enthusiatically presents Elaine Barnett a jacket for signing up five new members.

Safety Training Resources Available to SG 486 Policyholders

Workers' Comp **Corner**

By Henry Talmage
htalmage@nyfb.org

The New York Farm Bureau Safety Group 486 is upping our game on safety training in partnership with the NY State Insurance Fund. A collaborative effort called the Consultancy Risk Control project helps policyholders by providing training and coaching by risk-control experts for the specific claims they are experiencing.

We are also promoting a safety library of over 3,000 training materials available free of charge to SG 486 policyholders.

NYSIF recently launched a Risk Control Resource Center. NYSIF developed this online safety resource and training portal to help businesses keep their employees safe. NYSIF online account holders can access a host of valuable information, tools and training, including:

- Industry-specific safety manuals
- Tips on how to reduce/manage accidents and injuries
- Online safety classes for employees
- Employee training videos
- Ergonomic and hazard communication resources/training materials and more.

Businesses can also request site inspections, safety consultations and other risk control services. Go to nysif.com to take advantage of this innovative resource at no additional cost. If you are a master account holder, we encourage you to add your company safety manager or risk control specialist as a nysif.com authorized user so they, too, can access this valuable info.

To access the NYSIF Risk Control Resource Center, log in to your online account and click the link from your landing page. To add an authorized user, choose Account Management from your home page once you've logged in.

If you experience problems accessing the site, Email RiskControl@nysif.com for assistance. For the best experience, use Chrome or Edge to access the Resource Center.

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Beginning Farmer Programs
Crop Insurance

NYSDAM Announces Statewide Study of Urban Agriculture

The New York State Department of Agriculture and Markets recently announced that it is undertaking a statewide study of urban agriculture to better understand the industry and put forth policy recommendations to further support it. As part of the study, stakeholders are invited to attend a special working session on November 2 to share their insights and experiences. The study is being conducted in partnership with Cornell Cooperative Extension's (CCE) urban agriculture work team, and builds upon Governor's Hochul's State of the State commitment to advancing opportunities for urban farming.

The study will help identify and illustrate major forms of urban agriculture practiced in urban centers across the state, including, but not limited to, vertical farming, community gardens, and other types of urban farming. The study will examine the impacts of urban agricultural practices and markets on access to locally grown food; job creation; education opportunities; and the environment. It will conclude with recommendations for legislation and administrative programs to further advance urban agriculture.

The Department and the CCE work team are seeking input for the study from urban agriculture advocates and practitioners across New York. Such groups should submit any reports, recommendations, surveys, studies, or other documents they have drafted to yg88@cornell.edu to be included in the study. Inclusivity and representation are core tenants of the study, and as such all advocates and practitioners are encouraged to submit their work.

NYSDAM

Member Benefits
www.nyfb.org

MCGUIRE

From Page 1

Agriculture and Life Sciences Advisory Board. From 1987-1993 he served as Commissioner of New York Department of Agriculture and Markets.

He played major roles in establishing the agricultural assessment program in New York State, developing the New York City Watershed agricultural program, as well as working to secure northeast representation in the American Farm Bureau Federation. He served on many trade missions around the world and personally met with four U.S. Presidents to discuss agricultural policy.

McGuire sat down for a future podcast interview with NYFB and said the kitchen conferences that were popular decades ago made a big difference. These were monthly county Farm Bureau meetings held in members' homes. They quickly engaged local leaders and soon developed greater ties and relationships across the state.

His leadership positions taught him that relationships matter.

"Communication with people is important," said McGuire. "You know, most problems start out as small problems. They only get to be big problems if nobody takes care of them."

McGuire's birthday observance started in October with his tossing the coin at the Cambridge-Salem versus Voorheesville football game and speaking at the inaugural "Story Court" series at the Historic Salem Courthouse. During Sunday's service the youth group of the Hebron United Presbyterian Church asked McGuire how he made it to 100. His response was, "I've made lots of mistakes along the way, but I've tried to learn from them." The congregation gave their oldest member a standing ovation.

He enjoyed his birthday celebration and the more than 250 cards and letter sent to his home.

McGuire spoke after the cake cutting at the open house. "Thank you, not just for coming today, but also for all of your contributions to my life. I didn't get here just on my own."

Former New York State Deputy Secretary of Agriculture Pat Hooker, New York Farm Bureau President David Fisher, and board members from the Federal Land Bank, Agri-Mark, and NYS Agricultural Society attended to celebrate with McGuire. Many colleagues from Ag & Markets, New York Farm Bureau and American Farm Bureau Federation, and the Salem Rotary were also on-hand.

"Dick has been an exceptional leader for Farm Bureau and all of agriculture who truly made a difference. My family wishes him the happiest of birthdays," said Fisher.

Four generations of Richard Trainor McGuire family attended the gathering, including three-and-a-half year old Trainor, who traveled from San Francisco.

All 24 of McGuire's immediate family members plan to celebrate McGuire's 100th Thanksgiving with him.

SPECIAL/BONNIE MCGUIRE

NYFB President David Fisher attended Dick McGuire's 100th birthday party at the Salem Firehouse on Nov. 6. McGuire was NYFB President from 1970-84.

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The New York Center for Agricultural Medicine and Health (NYCAMH), a program of Bassett Healthcare Network, enhances agricultural and rural health by preventing and treating occupational injury and illness.

Bassett Healthcare Network
New York Center for Agricultural Medicine and Health

The Produce Safety Alliance (PSA) provides food safety training to fruit and vegetable growers and others interested in learning about produce safety and the Food Safety Modernization Act (FSMA) Produce Safety Rule.

The PSA Grower Training Course satisfies the FSMA Produce Safety Rule training requirement which states *"At least one supervisor or responsible party for your farm must have successfully completed food safety training at least equivalent to that received under standardized curriculum recognized as adequate by the Food and Drug Administration."*

Scheduling and Registration for the next PSA Grower Training Courses:

In-person course is a traditional classroom style course with instructors, typically presented in a single 7-8 hour training day.

Online delivery course is a three-week course that can be completed at your own pace. The online course is expected to take 15-30 hours for successful completion.

Remote delivery course is a course led in real time by instructors delivered with video conferencing software, such as Zoom or Webex.

Further details on PSA Grower Training Courses are available at the PSA website:
https://producesafetyalliance.cornell.edu/training

For more information, visit the Produce Safety Alliance website at:
https://cals.cornell.edu/produce-safety-alliance/training/grower-training-course

Or contact the Produce Safety Unit at (518) 457-3846.

This project is supported by the Food and Drug Administration (FDA) of the U.S. Department of Health and Human Services (HHS) as part of a financial assistance award [FAIN] totaling $992,500 with 100 percent funded by FDA/HHS. The contents are those of the author(s) and do not necessarily represent the official views of, nor an endorsement, by FDA/HHS, or the U.S. Government.

Nationwide Program Helps NYFB Members With Legacy Planning

By Brooks Brown
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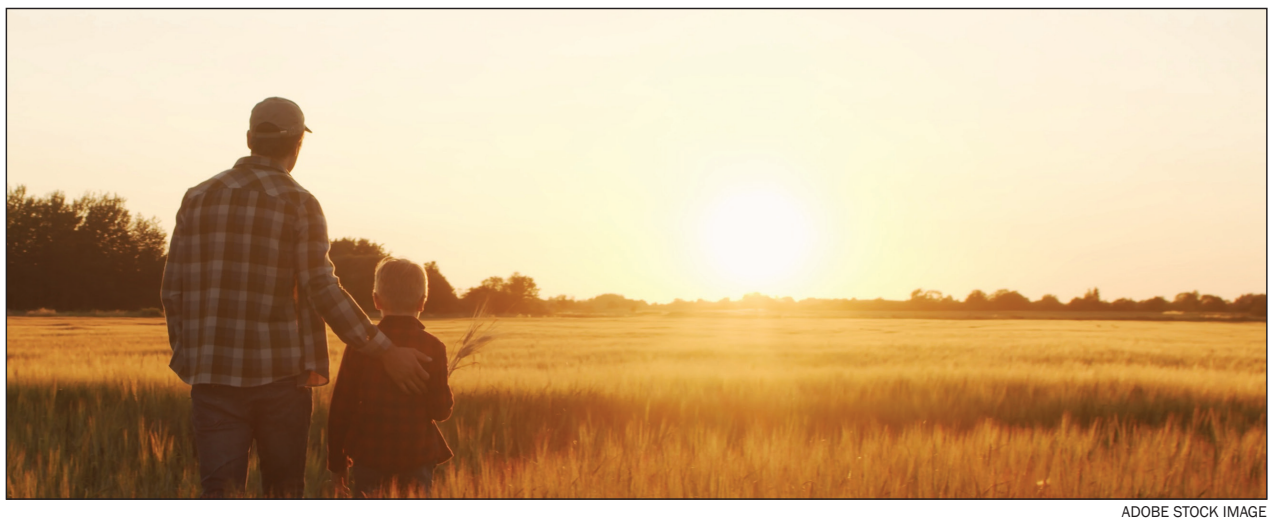

ADOBE STOCK IMAGE

NYFB member and landowner Mark West Jr. was faced with a recent challenge— with six adult children living busy lives, how would he leave them all his land?

Decades ago, Mark and his wife purchased 109 acres of land in Preston, NY (Chenango County), planning to retire there from Long Island and build a home. Due to his wife's illness and death, those plans never materialized nor did his plans to use the land for farming or fracking. Not knowing how to move forward, West considered selling the land, but his children objected as they and their families enjoy using the property for recreation.

Fortunately, Henry Mondschein was able to step into the picture and help the West family through their predicament. Mondschein, co-owner of Connect Financial Group, LLC, has been working with farmers in the Northeast to create plans through Nationwide's Land as Your Legacy program since 2018. Connect Financial Group, LLC, is certified by Nationwide to offer the program, and Henry is an expert at helping families navigate the sometimes-difficult conversations around the generational transfer of farms and farm property.

Two of West's sons, Mark III and Treewolf, worked with Henry on the plan that initially involved a meeting with the whole family. From there, Henry worked with the Wests to gather the necessary paperwork to develop a legacy plan. This process also involved examining taxation, retirement funds and meeting with an estate planning attorney.

After the fact-gathering process is completed in situations like the West family, it is submitted to Nationwide for development by the company's specialists. Nationwide contacts Henry with suggestions on what plan would work best in any given situation.

"Nationwide has financial planners and advanced planning lawyers that have different specialties. It depends on what we're trying to accomplish," Henry said. This service comes at no cost to NYFB members.

"I help them through the signing of documents and give them the go-ahead. We shepherd them through the program all the way through the full transition. If it makes sense to the farmer, that's all I care about," he continued.

"We're trying to do what's in the best interest of that family. I get involved to help them best communicate with CPAs and attorneys. We tie that thread together," Henry said.

Having grown up on a poultry farm in northeast Connecticut, Mondschein helped his father when he retired and sold the farm so his experience in helping other families comes from personal experience.

Mark Jr. said he heard about the program through an online webinar presented by Henry and hosted by NYFB. Land as Your Legacy also deals with other tangible assets such as farm equipment and livestock.

"Henry is very pleasant and helpful not only in terms of the mechanics of the trust but what you can potentially encounter with families in doing this. I think very highly of Henry, and I think for the future of family farming, what Henry (and Nationwide) are trying to do is an excellent idea," West Jr. said.

If you are interested in contacting Henry Mondschein for more information on Nationwide's Land as your Legacy program, he can be reached at (860) 965-4621 or hmondschein@connectfg.com.

For more information on Nationwide's Land as Your Legacy program, go to https://laylready.com.

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Democrats Succeed in Tense Election, State Ag Chairs Remain in Place

Inside Albany

By Jeff Williams
jwilliams@nyfb.org

Election Day in New York State was a relatively tense affair, as Republican Gubernatorial candidate, Lee Zeldin ended his losing attempt becoming governor with a closer vote margin than any other Republican governor's candidate in the state since 1994. In the end, Gov. Kathy Hochul won the election thanks to turn out in urban areas of the state. She will now begin a full four-year term in January.

In the Senate, the Democratic majority won a number of seats and continue their large, controlling majority in that house. As of the time of this writing, a few seats are still up for grabs and the question of whether the Senate Democrats will continue their veto proof majority remains unanswered.

Sen. Michelle Hinchey, current Senate Agriculture Committee Chair, won her race and looks to continue in that role in the coming year.

In the Assembly, things are relatively similar to what transpired in the Senate on Election Day. Current Assembly Agriculture Chair, Donna Lupardo, won her election and also looks to continue that role in 2023.

As in the Senate, the Democratic Majority has a large number of members greatly outnumbering minority members and retained a veto-proof majority.

As in the last state legislative cycle, a large portion of senators and assemblymembers that represent rural, farm-friendly areas are in the minority conference of each house.

There are a few upstate members of each Majority Conference that understand the needs of agriculture, however.

New York Farm Bureau and it's grassroots membership will continue to work with our friends in both parties, while at the same time seek to better educate those elected officials that are less familiar with farming and farm policy.

The 2023 Legislative Session kicks off in January with the governor's state budget proposal and legislative session. New York Farm Bureau's Taste of New York reception and lobby day at the state capitol will be held March 6 and 7, 2023. It will be the first time the event will be held in person in two years. Stay tuned for more information!

Why Farm Bureau?

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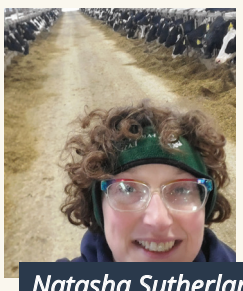
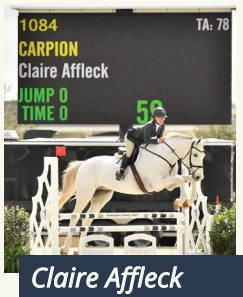


"I believe in farm Bureau because I believe in the future of agriculture. Farm Bureau is enabling farmerstodaytoworktheirland/runtheirfarmswith a buffer from Albany 's unintended consequences."

Natasha Sutherland, Stein Farms
Genesee County Farm Bureau Member since 2014

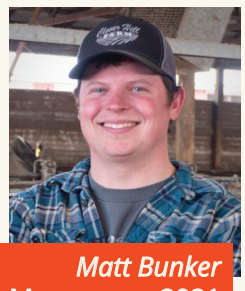
"In order for agriculture to thrive and to survive, each and every one of us needs to realize the importance of unified advocacy and pro-active leadership on the issues in our near future. Clearly, FB is the main organization in NY which has a proven track record for making a positive difference in the lives of agriculturists by helping us to make sure that the story being told is the correct version. Thank you, NYFB, for making sure that our individual voices are heard!"

John Kriese, Finger Lakes Cattle
Yates County Farm Bureau Member since 2001



"As an Equine Professional, the New York State Farm Bureau has helped me both personally and the Equine Industry as a whole. For example, Farm Bureau educated me on Agricultural tax exemption laws and lobbied to get the Equine Inherent Risk law passed. Become a member of Farm Bureau and become a lobbying force for your industry!"

Claire Affleck
Cayuga County Farm Bureau Member since 2007



"My family's dairy farm has used the safety group 486 workers compensation program for a long time. We have been very happy with the savings. Not only do we get quoted a lower price than other options, but we also get a refund check every year. It's a great savings opportunity, especially when the cost of labor continues to increase."

Matt Bunker
Mongomery County Farm Bureau Member since 2021

"I enjoy being a part of an organization that supports farmers and provides farmers an avenue to advocate for agriculture. Farm Bureau members coordinate many interesting educational and social events. It is a powerful resource for farmers and it is full of hardworking, inspiring members. "

Edith Skellie
Wayne County Farm Bureau Member since 2016

"I am a Farm Bureau member and leader because I like being a part of an organization that is at the forefront of advocating for agriculture."

Jamie Pettis
Saratoga County Farm Bureau Member since 1996

Would you like to share your Farm Bureau story?
Did Farm Bureau help you on a local or state issue? Have you benefited from one of our member savings programs?
If you have a story why you feel Farm Bureau is important to you contact your local field advisor or Jessica Gaige Martin at jmartin@nyfb.org or 518-431-5602

DIESEL

From Page 1

some of the spread between the retail prices of diesel and gasoline, but as we can see in Figure 1, the two fuels moved much closer together in price until 2022. What changed? As is often the case, both supply and demand forces are at play.

The Russian in the Room (Or not in the Room)

On March 8, President Biden announced a ban on U.S. imports of petroleum, coal and natural gas from Russia in response to Russia's further invasion into Ukraine. The ban includes crude oil and petroleum products. It was well reported at the time that in 2021, imports from Russia only accounted for 3% of the U.S.'s crude oil imports. However, getting less discussion is that Russia accounted for a 20% share of U.S. imports of petroleum products in 2021. Petroleum products, namely unfinished oils and fuel oil, are used by the U.S. as a supplement to crude oil in the refining process. According to the EIA, a substantial share of the unfinished oils from Russia was used as a supplementary refinery input and has qualities similar to a heavier, relatively high-sulfur crude oil. These higher-sulfur oils are heavily used in the production of diesel fuels.

In EIA's chart of U.S. distillate imports we observe lower imports in 2021-2022, relative to 2020-2021. Additionally, U.S. exports of distillates are higher in 2021-2022, relative to 2020-2021. (Distillate fuel oils are a general classification for one of the petroleum fractions produced in conventional distillation operations. It includes diesel fuels and fuel oils.) Russia's invasion of Ukraine has had significant impacts on global markets for crude oil and petroleum products, not just U.S. markets. These disruptions have created unusual marketing opportunities for producers of oils and fuels and resulted in some unusual product flow. The result for the U.S. diesel market is a net decrease in distillate trade, further tightening U.S. supplies.

Refiner Production

Beyond the impact of Russia, since 2019, diesel production capacity has dropped by about 180,000 barrels per day. This is equivalent to about 4% of current diesel production.

U.S. refining capacity has declined in the last two years, as plants shut during the outset of the coronavirus pandemic, causing prices to spike. Several plants that closed at the onset of the coronavirus pandemic are being converted to produce cleaner-burning renewable diesel, but those facilities are not yet online. Additionally, refiners have entered maintenance season, which further constrains availability. Data from October 28, does suggest that production has picked up somewhat over the last week, suggesting that some refiners have finished their maintenance, with their full production capability back online.

Demand Considerations

Overall, there are different seasonal price variations for the two fuels. Demand for gasoline tends to escalate in the summer as Americans hit the road on vacation. Meanwhile, demand for diesel rises in the fall and winter with increased demand from trucking, farming and heating. The increased demand in trucking is the result of increased product placement in advance of holiday shopping. Increased demand from agriculture is prompted by harvest as farmers' demand increases dramatically. Additionally, this year, drought conditions throughout much of the country have led to low water levels on major waterways, such as the Mississippi River, diminishing the capacity of the waterway system, forcing more product into trucks for longer distances and increasing demand for diesel ever further. On the heating oil side, dropping temperatures, of course, increase use.

Stocks and Prices – The End Result

Despite a small uptick in production, industry experts have pointed out that the high price situation has created what is known as market backwardation — where prompt deliveries are priced at a premium over future deliveries — which makes building inventory extremely costly, feeding into a vicious cycle of tight supplies and price spikes. Stocks of diesel fuel are currently down 17% relative to a year ago.

A regional analysis reveals that the decline in diesel stocks is more pronounced in some parts of the country than others. The East Coast leads the pack, with stocks down 37% compared to last year. The Midwest is down 15%, while the West Coast and Rocky Mountain regions are down 11% and 9%, respectively. The Gulf Coast region is up 1% relative to the same time last year. The East Coast tends to have the highest usage of heating oil as a heat source, which adds additional demand.

The EIA projects national diesel prices to average $4.86 per gallon in fourth quarter 2022 and $4.29 per gallon in 2023. We're going to have to hurry to see prices reach these levels.

Conclusion

The diesel market is tight and will likely remain so throughout the end of 2022. The underlying increase in demand shows no sign of letting up, while it's anyone's guess when Russia's actions in Ukraine will come to an end and bring some sense of normalcy back to the oil markets. Because of these combined factors, divergence between diesel and gasoline prices is likely to remain high, at least in the short to medium term. Diesel prices have largely exceeded gasoline prices since at least 2010, but in the period of 2010 through 2021 the average price premium of diesel was about 25 cents, a far cry from 2022's average of 84 cents and Oct. 31's $1.46 spread. In the long term, diesel prices will likely remain above gasoline prices, though with a smaller gap than we see today. Market and policy support for renewable diesel production could help shrink that gap further and help make the U.S. diesel market more energy independent.

Contact:
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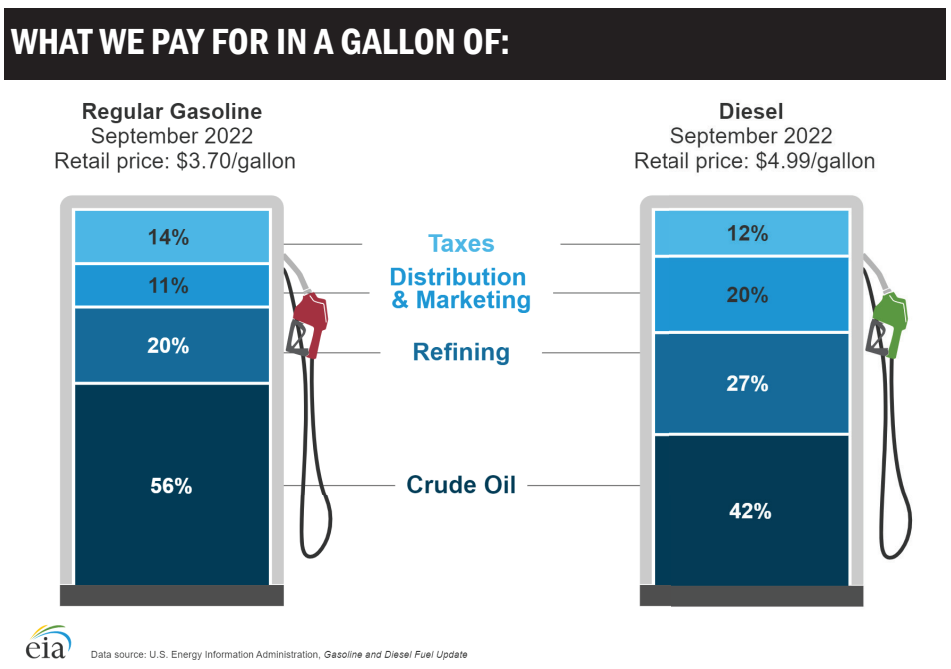
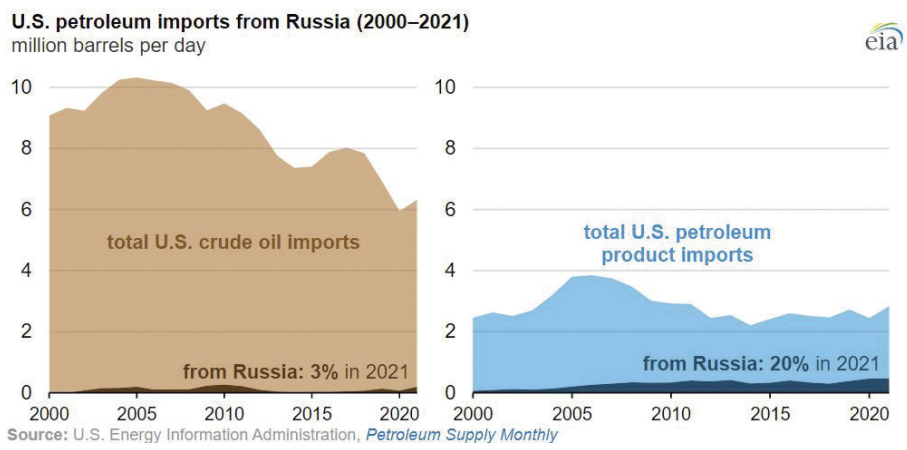




NYFB's Legal Referral Service

NYFB's Legal Service and Referral Plan for members is designed to provide assistance to members who have legal questions or concerns and are looking for attorneys who specialize in the are of law that matches their needs.

- Members who hire an attorney through the Legal Service and Referral Plan are entitled to two hours of free consultation over the course of one year.
- The attorneys offer Farm Bureau members a 15% discount off their fees.
- There is no cost for the referral program. Farm Bureau members are responsible for any attorney's fees, disbursements, or any other costs they incur beyond the initial two hours of consultation.
- The member pays all fees due and owing the attorney for services rendered. The fee will be as agreed upon between the member and the attorney.
- Your family is included! As long as you are a New York Farm Bureau member in good standing, any family member qualified on your membership can call for a referral.

Call the NYFB Legal Department at 1-800-342-4143.
Have your NYFB membership number handy to start the conversation.

News Briefs

USDA Announces Assistance for Distressed USDA Farm Loan Borrowers

USDA has announced that distressed borrowers with qualifying USDA farm loans have already received nearly $800 million in assistance, as part of the $3.1 billion in assistance for distressed farm loan borrowers provided through Section 22006 of the Inflation Reduction Act (IRA). The IRA directed USDA to expedite assistance to distressed borrowers of direct or guaranteed loans administered by USDA's Farm Service Agency (FSA) whose operations face financial risk.

The most recent announcement kicks off a process to provide assistance to distressed farm loan borrowers using several complementary approaches, with the goal of keeping them farming, removing obstacles that currently prevent many of these borrowers from returning to farming, and improving the way that USDA approaches borrowing and servicing. Through this assistance, USDA is focused on generating long-term stability and success for distressed borrowers.

Work has already started to bring some relief to distressed farmers. As of today, over 13,000 borrowers have already benefited from the resources provided under the Inflation Reduction Act. In addition to the automatic assistance already provided, USDA has also outlined steps to administer up to an additional $500 million in payments to benefit the following distressed borrowers:

- USDA will administer $66 million in separate automatic payments, using COVID-19 pandemic relief funds, to support up to 7,000 direct loan borrowers who used FSA's disaster-set-aside option during the pandemic to move their scheduled payments to the end of their loans.
- USDA is also initiating two case-by-case processes to provide additional assistance to farm loan borrowers. Under the first new process, FSA will review and assist with delinquencies from 1,600 complex cases, including cases in which borrowers are facing bankruptcy or foreclosure. The second new process will add a new option using existing direct loan servicing criteria to intervene more quickly and help an estimated 14,000 financially distressed borrowers who request assistance to avoid even becoming delinquent.

More details on each of the categories of assistance are available at https://www.farmers.gov/inflation-reduction-investments.

New York Farm Bureau offers

FREE Student Memberships

New York Farm Bureau provides a complimentary student membership **to High School Juniors and Seniors who are involved in FFA and/or 4-H** as well as **collegiate students who have agricultural majors.**

Student Member Opportunities

- Develop Leadership Skills
- Network With Other Agriculturalists
- Community Service Through NYFB's Partnership With Feeding America's "Harvest For All" Program
- Promote Agriculture in Your Community
- Compete in State & National competitive events through our Young Farmer program (18-35 years old)
- Membership & Leadership look great on your resume!!

Student members are 16-21 years old.

Joining is Easy!

Visit NYFB.org/membership
In the "Join As" section, select "Student Membership".

Rail Strike Deadline Extended

Brotherhood of Maintenance of Way Employees Division (BMWED) announced that it will extend its so-called cooling-off period or "status quo" until Dec. 4 to sync with other rail labor organizations. The earliest potential for a rail strike is now December 5th moving from what was as soon as November 19.

The U.S. rail network moves critical agricultural inputs and significant quantities of agricultural products. These essential items are transported by rail to domestic facilities and to ports for export abroad. A complete stoppage of the rail system could lead to shutdowns or slowdowns of rail-dependent facilities resulting in devastating consequences to our national and global food security. Farm Bureau has been advocating for Congress to take action if the railroads and unions cannot reach an agreement.

Farms can Make 2023 Crop Year Elections, Enroll in ARC and PLC

Agricultural producers can now change election and enroll in the Agriculture Risk Coverage (ARC) and Price Loss Coverage programs for the 2023 crop year, two key safety net programs offered by the U.S. Department of Agriculture (USDA). Producers have until March 15, 2023, to enroll in these two programs. Producers can elect coverage and enroll in ARC-County (ARC-CO) or PLC, which provide crop-by-crop protection, or ARC-Individual (ARC-IC), which protects the entire farm. Although election changes for 2023 are optional, producers must enroll through a signed contract each year. If producers do not submit their election by the March 15, 2023 deadline, their election remains the same as their 2022 election for crops on the farm. Farm owners cannot enroll in either program unless they have a share interest in the farm. Covered commodities include barley, canola, large and small chickpeas, corn, crambe, flaxseed, grain sorghum, lentils, mustard seed, oats, peanuts, dry peas, rapeseed, long grain rice, medium and short grain rice, safflower seed, seed cotton, sesame, soybeans, sunflower seed and wheat. For more information, farmers can visit: https://www.fsa.usda.gov/programs-and-services/arcplc_program/index.

USDA Announces Additional Crop and Revenue Loss Assistance for Agriculture

USDA announced plans for additional emergency relief and pandemic assistance for farmers and is preparing to roll out the Emergency Relief Program (ERP) Phase Two as well as the new Pandemic Assistance Revenue Program (PARP), which are two programs to help offset crop and revenue losses for producers. USDA is sharing early information to help producers gather documents and train front-line staff on the new approach.

ERP Phase Two will assist eligible agricultural producers who suffered eligible crop losses, measured through decreases in revenue, due to wildfires, hurricanes, floods, derechos, excessive heat, winter storms, freeze (including a polar vortex), smoke exposure, excessive moisture and qualifying droughts occurring in calendar years 2020 and 2021.

PARP will assist eligible producers of agricultural commodities who experienced revenue decreases in calendar year 2020 compared to 2018 or 2019 due to the COVID-19 pandemic. PARP will help address gaps in previous pandemic assistance, which was targeted at price loss or lack of market access, rather than overall revenue losses. USDA will keep producers and stakeholders informed as program eligibility, application and implementation details unfold.

Dairy Innovation Grants Available

The Northeast Dairy Business Innovation Center (NE-DBIC) has announced the new Dairy Innovation & Alternative Management Grant and the Dairy Food Safety & Certification Grant. The NE-DBIC covers an 11-state NE region: Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont. More information can be found at https://agriculture.vermont.gov/dbic.

Dairy Farm Innovation & Alternative Management Grant

This grant provides funds to support the implementation of community- and climate-forward production strategies. Projects funded through this grant program should take a whole farm system approach and increase collaboration with other farms or dairy sector stakeholders.

Projects may address improvements in topics such as, but are in no way limited to, creating new models for collaborative/cooperative milk production, increased new and young farmer engagement, alternative business ownership/management models, development of green technologies, farm-scale appropriate technology improvements, or creating a culture of continuous improvement. Grants available of $15,000 to $75,000 with a 25% (cash or in-kind) match commitment required. Application period: Dec. 1, 2022 - Feb. 2, 2023, at 2 p.m.. Open to dairy farmers, producer associations, and technical service providers.

Dairy Food Safety and Certification Grant

This grant will provide dairy farmers, processors, and/or producer associations with funds needed to take actionable steps to improve the safety of dairy products. Projects funded through this program will support increased production safety standards with the goal of accessing new markets. Projects that increase marketability of dairy products will be prioritized. Activities covered by this grant include accessing technical assistance, audits, food safety plan development, training, testing fees, and certain infrastructure upgrades. Grants available of $10,000 - $40,000 with a 25% (cash or in-kind) match commitment required. Application deadline: Jan.19, 2023.

Inside
D.C.

By Lauren Williams
lwilliams@nyfb.org

Election Results: A Mixed Bag for Both Democrats and Republicans

The 2022 Midterm Elections proved to have interesting results for both Democrats (Dem) and Republicans (GOP). As of press time, the Democrats had guaranteed their continued control of the Senate for the next two years and had picked up the necessary 50 seats for majority control. One Senate election between incumbent Senator Raphael Warnock (D) and Hershel Walker (R) is headed to a runoff election that will take place on December 6, 2022. The other outstanding Senate election is in Alaska between incumbent Senator Lisa Murkowski (R) and Kelly Tshibaka also a Republican. Alaska uses a ranked choice voting system, and those votes will be tallied on November 23, 2022, if neither candidate reaches the 50% threshold.

In the House of Representatives, Republicans won majority, reaching the 218 needed seats, but that was not clear until a week after the elections. As of press time, there were still six outstanding elections to be called, with the Republicans at 218 seats and Democrats at 211 seats. Even though the GOP was able to capture the House, their majority is short of both historical averages and predictions of a "Red Wave."

There were three main factors that came into play with how the elections played out. First, Democrats were at less historical risk due to House redistricting, which limited the number of swing seats, and they had a favorable Senate map. Second, many voters, especially independent voters, either "ticket flipped" or "ticket skipped." In other words, these voters did not vote party lines and instead voted for candidates of different parties and by issue. Lastly, for this group of voters, roughly 40% of the electorate, independents were undecided prior to the election. Their views on the economy and President Biden's leadership looked like those of Republicans, and so the expectation was that they'd vote for Republicans. But instead of breaking decisively for Republicans, independent voters went for Democrats by two points (49-47%), according to exit polls. To this group, quality of the candidate and local issues/candidate positions mattered most. Candidate quality was more important than political climate throughout the country.

In New York, the Congressional races had some predicted and unexpected results. In the Senate race between incumbent Sen. Chuck Schumer and Joe Pinion, Schumer won the election in an election that was expected to be in his favor. For the House races, there were several surprises and seats flipped to GOP control. The following is a list of election results for New York's twenty-six Congressional Districts.

NY-1 (Open seat): Nick Lalota (GOP)
NY-2: Andrew Garbarino (Incumbent, GOP)
NY-3 (Open seat): George Santos (Flipped seat, GOP)
NY-4 (Open seat): Anthony D'Esposito (Flipped seat, GOP)
NY-5: Gregory Meeks (Incumbent, Dem)
NY-6: Grace Meng (Incumbent, Dem)
NY-7: Nydia Velázquez (Incumbent, Dem)
NY-8: Hakeen Jeffries (Incumbent, Dem)
NY-9: Yvette Clarke (Incumbent, Dem)
NY-10 (Open seat): Dan Goldman (Dem)
NY-11: Nicole Malliotakis (Incumbent, GOP)
NY-12: Jerry Nadler (Incumbent, Dem)
NY-13: Adriano Espaillat (Incumbent, Dem)
NY-14: Alexandria Ocasio-Cortez (Incumbent, Dem)
NY-15: Ritchie Torres (Incumbent, Dem)
NY-16: Jamaal Bowman (Incumbent, Dem)
NY-17: (Open seat) Mike Lawler (Flipped seat, GOP)
NY-18: (Open seat) Pat Ryan (Dem)
NY-19: (Open seat) Marc Molinaro (Flipped seat, GOP)
NY-20: Paul Tonko (Incumbent, Dem)
NY-21: Elise Stefanik (Incumbent, GOP)
NY-22: (Open seat): Brandon Williams (GOP)
NY-23: (Open seat): Nick Langworthy (GOP)
NY-24: (Open seat): Claudia Tenney (GOP)
NY-25: Joe Morelle (Incumbent, Dem)
NY-26: Brian Higgins (Incumbent, Dem)

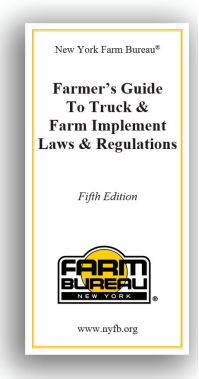
When the new Congress is sworn into office in January, these close margins will mean that Democrats and Republicans in both chambers will need to work together to pass legislation. Possible items on the agenda for Congress for 2023 include: Addressing inflation's toll on domestic economic policy; Passing the 2023 farm bill before fiscal year 2023 ends; Shifting from climate to energy policy priorities, lowering input and fuel costs; and Discussing the role of government spending on a variety of programs and tax reform.

Looking at the House Agriculture Committee, the leadership is expected to remain the same, but titles and control will likely shift from Georgia Democratic Rep. David Scott to Pennsylvania Republican Rep. G.T. Thompson, with many committee members returning. New York went from having three members on the House Agriculture Committee to zero, so requests are being sent to New York Congressional members to serve on the House Agriculture Committee, which is not only important for representation for

CONTINUED ON PAGE 25

New York Farm Bureau's Farmer's Guide to Truck & Farm Implement Laws & Regulations, 5th Ed.

New York Farm Bureau®'s publication Farmer's Guide to Truck & Farm Implement Laws & Regulations, 5th Ed., commonly known as the "Truck Book," is a resource tool prepared to assist farmers in understanding the myriad state and federal transportation laws and guidelines that affect their farm business. Additions to the fifth edition of our most popular guide are contained within text boxes and labeled "5th Edition Update" for ease of reference. There's new info on CDLs, farm plates, ATVs, Infrastructure Friendly Vehicle (IFV) requirements, lights and reflectors, and many more things important to our members.



Yes, I would like to purchase: _____ copies of New York Farm Bureau's Farmer's Guide to Truck & Farm Implement Laws & Regulations ($40.00 per copy for members and $70.00 per copy for non-members). My check for $_____ made payable to New York Farm Bureau Member Services is enclosed. All prices include tax, shipping and handling.

Name _____

Business Name _____

Address _____

_____

NYFB Membership Number* _____
*Required to receive member-only discount

New York Farm Bureau® Member Support
159 Wolf Rd., Suite 300
Albany, NY 12205

OR, call NYFB's Member Support Team at 1-800-342-4143 with a credit card

Also available for purchase online at www.nyfb.org/truckbook

INSIDE D.C.

From Page 25

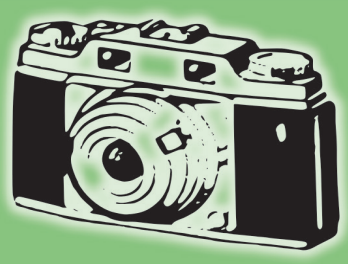
New York agriculture but ensuring New York's priorities are highlighted in the 2023 Farm Bill discussions.

Leadership Announcements

Given the adjustments in power and the start of a new Congressional term, leaders of each party are selected. In the Senate, leadership will remain the same with Senator Schumer remaining the Majority Leader and Senator Mitch McConnell remain the Minority Leader. In the House, it is expected that Rep. Kevin McCarthy (R-CA) will be the Speaker of the House. In addition, Steve Scalise (R-LA) will serve as Majority Leader and Tom Emmer (R-MN) will serve as Majority Whip. On the Democratic side, leadership positions have not been decided yet, but Nancy Pelosi (D-CA) has announced that she will step down as the House Democratic leader. In addition, House Majority Leader Steny Hoyer (D-MD) and Democratic Whip Jim Clyburn (D-SC) announced that they will not seek a leadership position. It is assumed that Hakeem Jeffries (D-NY), the current chairman of the House Democratic Caucus will become the new House Democratic leader.

Lame Duck Session Agenda

Congress will be in session from Nov. 14 to Dec. 15, and there will be several items and issues they must address before they can adjourn for the year. Congress will need to address funding the government as the government is currently operating under a continuing resolution that expires on December 16. Another "must pass" items is the Water Rights Development Act (WRDA), which is expected to be included in passing the National Defense Authorization Act. There may also be efforts to push additional disaster funding to help address hurricane damage as well as additional disaster funding for agriculture. Priorities for Farm Bureau included addressing labor and agriculture immigration reform in the Senate, House passage of the Growing Climate Solutions Act as well as approval of agriculture trade nominees.



Do you have historical, farm or event photos you'd like to share with Grassroots?

Please email them to communications@nyfb.org with caption information.

Optimistic Keynote Slated for 2023 American Farm Bureau Convention

AFBF

Bert Jacobs, co-founder and Chief Executive Optimist of the $150 million lifestyle brand Life is Good®, will address attendees as general session keynote speaker during the 2023 American Farm Bureau Convention. When Jacobs and his brother John started the company in 1994, they had $78 in their pockets, lived out of their van and sold T-shirts on the streets of Boston. Jacobs will speak during the closing general session at the convention on Monday, Jan. 9, in San Juan, Puerto Rico. His powerful message will include why he has championed the same mission for more than 25 years: to spread the power of optimism.

"We're looking forward to hearing Bert Jacobs' message because farmers and ranchers are eternal optimists, rising each day to grow a safe and sustainable food supply, but we all need a boost once in a while and Bert's message is powerful," said AFBF President Zippy Duvall. "We have a great line-up in January, including great speakers, big competitions and critical conversations about the farm bill and other top priorities for agriculture."

While Bert and John believe life is good, they also know life isn't perfect, which is why Life is Good donates 10% of its annual net profits to the Life is Good Playmaker Project, which helps over 1 million kids overcome the impact of poverty, violence and illness each year. In making their company a fully integrated for-profit/non-profit model, the brothers hope to use their business as a vehicle to do good in the world.

Virtual and In-person Convention Registration

The convention will be held Jan. 6-11, 2023, in San Juan, Puerto Rico, with Duvall giving his annual address to Farm Bureau members during the opening general session on Sunday morning, Jan. 8.

In-person and virtual registration options are available. Virtual-only registrants have access to convention keynote speeches including those from Jacobs and Duvall, select workshops and Cultivation Center Stage presentations (town hall-style workshops covering a variety of topics).

Learn more and register here: https://annualconvention.fb.org/register

The official event hashtag is #AFBF23 and the event website is https://annualconvention.fb.org/.

Farm Bureau University Expands with New Consumer Advocacy Module

by Cyndie Shearing/AFBF

Enhancements to Farm Bureau University continue with the recent launch of a new consumer advocacy module. The module features self-paced lessons covering a variety of topics including tips for active listening, crafting messages about your farm or ranch and honing other skills that build confidence when interacting with consumers.

FB University allows Farm Bureau members to learn through interactive experiences online when and where they want. It's easy to log onto the program from a desktop computer in an office or on an iPad in the field.

Alan Clark, a Farm Bureau member and leader from Idaho, is a member of AFBF's Promotion & Education Committee. He completed the new module and found it to be helpful when planning a Meet the Farmer event at a local grocery store for later this fall. Potato growers and beef cattle ranchers will interact with grocery shoppers and answer their questions about food and how it's produced.

"People really do want to hear farmers' stories, they love hearing about what we do," Clark said. "They're more receptive to hearing from us [farmers] than you might think," he added.

Clark praised the new, self-paced advocacy module, which includes short video segments. He found the training materials "enjoyable to watch," with the section on active listening particularly useful. When advocating about agriculture, "it's so important to listen to what people are saying when they ask questions," he emphasized.

Stacey Lauwers, a Farm Bureau member and leader from Michigan, chairs AFBF's Promotion & Education Committee and also completed the new module.

"Explaining what we do on our farm, with confidence and in a personal way, is how I can better engage with people and share my passion for farming," Lauwers said. "As farmers, we need to be having conversations about what we do. The module easily walks you through how to be better prepared to do that."

Lauwers acknowledged that sharing with advocating about agriculture may be challenging if you're just getting started, but added, "Everything gets easier with practice and engaging in conversations is no different."

In addition to Consumer Advocacy, other training modules available online through FB University include Political Advocacy, which covers preparing and conducting visits with legislators and relationship-building with elected officials; Board Essentials, which helps county board members develop their skills; FB Builder, an evaluation tool county Farm Bureaus use to assess eight building blocks of organizational health; and Pillars of Agricultural Literacy, a tool to guide individuals or groups in creating a purposeful plan to help consumers learn about agriculture.

> *"Explaining what we do on our farm, with confidence and in a personal way, is how I can better engage with people and share my passion for farming."*
>
> **Stacey Lauwers**
> Michigan Farm Bureau

Contact Jordan Henry, director of leadership & organizational training (jordanh@fb.org), with questions about Farm Bureau University.

Cyndie Shearing is a director of communications at the American Farm Bureau Federation.

Grassroots Farmers Market

Classified Ads are Free for NYFB Members

Reach Farm Bureau members throughout the state!
Sell equipment, real estate or a service, you name it!
One free ad — up to 30 words — per month for every member, as long as we receive your ad by the 15th of the previous month. Want an additional up-to-30-word ad? No problem. **Members pay just $15. Non-members pay $30.**

We gladly accept ads by e-mail at: classifieds@nyfb.org. or mail to: Grassroots Classifieds, 159 Wolf Road, Suite 300, Albany, NY 12205 or fax to: 518-431-5656 For more information call: 518-436-8495.

Advertisers in this section support the mission of New York Farm Bureau. NYFB reserves the right to refuse to accept any classified ad, paid or unpaid, at its sole discretion. Payment must accompany order with all paid ads

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HAY FOR SALE. Tubed round bales of oatlage and 3rd cutting alfalfa mix balayage; 1st & 2nd cutting Savanah-Sorghum balayage and round dry bales under cover. 518-753-4387 or 518-466-1457

RYE STRAW. 3000 small square bales. $5/bale. donaldmarkoff@yahoo.com or 607-775-2057

HAY FOR SALE. Low carb teff horse hay. 518-461-3779

HAY FOR SALE. 4x4 round bales, dry hay and wrapped. Grass to Alfalfa, variety of stuff. Servicing Delaware and Broome Counties. Delivery available at an extra cost. 607-727-6320

HAY FOR SALE. PREMIUM Quality hay. Orange county. I focus on QUALITY not quantity. Small squares. Prices subject to CURRENT MARKET prices FOB Farm. 845-496-4907

HAY FOR SALE. 4x5 mixed grass silage bales. 1st cutting, 1200lbs $30; 2nd cutting, 1600lbs $40 and 3rd cutting $2000lbs $50. Payment prior to loading. Schaghticoke, NY 518-796-2344

HAY FOR SALE. 1st cutting 4x5 round bales $45/bale. Good quality. Roscoe, NY area. 607-498-5812 leave message.

HAY FOR SALE. 1st cut mixed grass, good quality. $3.50/bale. Orange County. 845-496-3897

HAY FOR SALE. 2nd cutting hay, excellent quality square bales. 45 pounds. Delany Farms. Syracuse, NY 315-469-1668 DelaneyFarms.com.

HAY FOR SALE. Small square bales $3/bale. Southern Herkimer County 315-866-3348

PREMIUM QUALITY feed grade wheat straw available year-round. Consistent quality and delivery available straight from producer. Volume discounts. Well priced delivered cost. Calebredriverforage@gmail.com Call/text 204-712-6509

HAY FOR SALE. Certified Organic Square Bales of hay $12 per bale. Free delivery within 10 miles of Snow Hill Farm located in North Salem, NY 914-669-0999

STRAW FOR SALE. Nice straw bales $3/bale. Seneca County. 607-279-4262

WANTED. Round bales 4x5 stored inside, horse quality. 1st and 2nd cut delivered to Bethany, CT. Wanted: Big square bales 3x3 and 3x4 delivered to Hamden, CT. Please NO Canary Grass! Call Dick at 203-393-0875 or 475-355-1947

HAY FOR SALE. Organic hay 4x4 round bales 101 1st cutting; 38 2nd cutting. Wrapped. Also 62 non-organic wrapped round bales. Oneida County. 315-240-1640

HAY FOR SALE. 2nd cutting small squares. $4/bale. Delaware County 607-538-1009

HAY FOR SALE. Balayage. North Branch, NY Sullivan County. 845-482-4797 for info.

HAY FOR SALE. 1st cutting, mixed grass, big squares, stored inside. Can deliver. 716-913-6313

HAY FOR SALE. Certified Organic 4x4 round bales, dry hay, 1st cutting. $35/each. 607-745-4667

HAY FOR SALE. 1st cut, 4x4 round bales. $40/bale. Plattsburgh, NY Delivery available. 518-561-3555

HAY FOR SALE. 4x4.2 round bales. 1st cut 15 minimum $35/bale, 2nd cut 15 minimum $40/bale. Plattsburgh, NY Delivery available. 518-578-0135

HAY FOR SALE. Premium soybean & alfalfa balage for winter food plots. Our soybeans have gone to 5 other states. Conrad Cooks Wildlife Buffet. Potsdam, NY 315-265-6788

HAY FOR SALE. 1 & 2nd cut hay. 4x4 round bales. Stored inside. 518-321-2886

HAY FOR SALE. Clover baleage for sale. 2nd, 3rd and 4th cutting. $70/bale. Cow grain for sale. 607-533-7580

HAY FOR SALE. 1st and 2nd cutting and balage. Large rounds. Broome County. 607-725-5511

HAY FOR SALE. Top quality baleage. 1st,2nd and 3rd cutting. Also 1st cut dry. 315-717-8488

HAY FOR SALE. 5x5 round bales, 1st and 2nd cut mixed grass starting at $45/bale. Large square bales 3x3x7 2nd cut mixed grass $70/bale. 518-429-8672 or 518-231-2120

HAY FOR SALE. 2nd cut small squares. $6/bale. Oneida County 315-725-7752

HAY FOR SALE. Mixed grasses, small square bales. 48# average. $4.50/bale. Boston, NY 716-997-3133

HAY FOR SALE. 4x4 dry round bales, mixed grasses, stored inside. $35/each. Boonville, NY 315-942-4475

HAY FOR SALE. 1st cut, small square bales. Timothy/Orchard grass, horse hay. $3.75/bale. Half Way Farm, Ashville, NY Chautauqua County. 716-763-4004

HAY FOR SALE. 4x4 round bales, 1st cutting. $35/bale. Amenia, NY 845-789-1062. Please Leave a message.

HAY FOR SALE. 2nd cutting $5, 1st cutting $4 and Mulch $3. No delivery. 100 bale minimum. Holland Patent. Scott.racha@yahoo.com

HAY FOR SALE. 1st cut stored inside. $35/each. 4x4 rounds. Some on the ground as well. 716-251-2039

STRAW FOR SALE. Excellent quality, bright yellow oat straw. 30lb squares $5/bale, 50 bales or more $4/bale. Fassett Farm 186 Fassett Rd, East Springfield, NY 607-264-3795

HAY FOR SALE. Top quality alfalfa and mixed alfalfa baleage. Forage test and delivery available. Malette Hy-View Acres. Chateaugay, NY 518-497-6837 or 518-497-6138

TRACTORS, MACHINERY

JOHN DEERE

JD 5055E tractor in new condition. Full 5E cab with 520M Std. Farm Loader 2018 model with 16.4hrs on machine. $44,000; 2018 Frontier RC 2084 Lift type Rotary Cutter, new condition. $3,100. 919-796-1959 Cooperstown, NY.

JD 3970 Forage Harvester 2 row corn head, very good hay head. Good machine. $12,500; JD 7700 4WD PS, good rubber, wheel weight, front weights, $29,000. Call 315-387-7014 Leave message.

JD 3010 Diesel W3020 kit. New rubber with 4B mounted plow. Chemung County 607-739-7486

JD ANTIQUE "L". Great condition. 845-986-5814

STEEL WHEELS. JD 1 bottom sidehill hitch $250; JD 1 bottom trail wheel $250; JD 2 bottom, Syracuse moldboards $500; 3 JD 2 bottom parts plows $200. ALL for $1,000 OBO.

JD 4400 combine diesel. Exc Condition. New tires; 213 grain head. 2200 hrs. Corn head available. 716-697-2606

ALLIS CHALMERS

1947 ALLIS CHALMERS Model C with 2 bottom plow, cultivator and owners' manual. Ex. Cond. $2200; JD Model 290 2-row corn planter. Needs new tin for fertilizer hoppers. Owners' manual included $700. 315-655-2816

AC twin wheel 7' sickle bar mower, 3pt hitch, 710.0 IH 6' cut horse drawn mower with dolly wheel. 585-703-8243

ALLIS CHALMERS wide front CA tractor with snap coupler back blade, vgc, $2700. 6' Brush Hog, good condition $1050. 607-783-2787

MASSEY FERGUSON

1990-91 MASSEY 1035. Many new parts, has front bucket and rear backhoe. Runs very well. 4 - wheel drive, $10,000. 518-733-9332

MF 261, 2wd, 53HP Loader w/ independent hydraulic pump and reservoir; bucket and forks; tire chains. Starts and runs well. PTO clutch and hours meter not working. $14,000 Madison. 315-882-2458

BUCKET for a 1954 Ferguson Tractor T 30 for sale. $50. Big Flats, NY. 607-739-7512

FERGUSON T020. Good Condition $3,000. Troy, NY 518-279-3241

MASSEY HARRIS PONY rebuilt engine. New paint/tires/decals. Parade ready $3500. 607-329-3669 leave message

MASSEY FERGUSON 135 diesel tractor with ROPS. Tire chains, control hydraulic cylinder, good condition $3500. 3pt hitch, ARCO-TREND snowblower. Made in Canada. VGC. $2000. 518-812-6916 Washington County.

MOLINE

1960 MOLINE 705G restored, new tires $6,000; 1 Super 88 Oliver, all restored, new tires $5,000. 845-726-4180

NEW HOLLAND

NH TR85 rotary combine, 2700 hours, CAT 3208 engine, 2WD, 18' grain head; Fox 3000 Forage Chopper with hay head and 2 row corn head. Electric knife sharpener. Both machines in excellent condition and always stored inside. 585-658-4601

FP230 NH Chopper with both heads. Great shape. 27p hay head, 824 corn head 2 row. Metal alert and hydraulic tongue. Champlain, NY 518-298-3564

NH 311 Bailer with JD 40 Kicker. New: Knotter Cams, Pickup Cam, Drive Shaft, Kicker Pam, Spring and electric tilt. Joy stick control. Always inside. $5500. 315-759-8987

FARMALL

MCCORMICK Farmall Cub serial# 222673J, 60" belly mower and snow blower. Erie County. $4,000. Fred at 716-337-3679

FORD

FORD 9700 tractor with new clutch. Runs excellent. Good condition. 518-497-6016 leave message.

FORD 2000 Industrial tractor with ROPS. Sherman Transmission, 2 buckets, set of forks, tire chains, 3pt hitch, PTO, vgc. $4500. 518-812-6916 Washington County.

CASE

LIQUIDATING: 1958 Case 300 Tractor with loader, needs work with plow, loader and tire chains; Case Model D "parts," 2012 mini-baler. Email rolinsmith@yahoo.com or kro.smith1969 @ gmail.com. 315-868-7605. Se habla espanol.

CASE IH 600 silage blower, stored inside, good shape; 10ft Ag. Bagger, needs gearbox and rotor; Hesston 7170 with 3-row corn & hay head. Wyoming County. 585-689-9208

INTERNATIONAL Harvester Farmall Super A. 12-volt conversion, good paint, runs great, snow plough, tire chains, belly mount mower all included. All work as they should. $3200 OBO 716-603-5264

INTERNATIONAL Harvester McCormick #7 fertilizer spreader, excellent condition, $950.00 or BO. 19 ft. Cargo Box $450.00 or BO. Call: 315-699-2200

IH 1066 dual remote , dual PTO 18.4 38 $15,000; IH 06-86 tractor parts and IH 710 plow parts. 518-677-2854/ 518-222-6291

CASE 395 Compact Tractor – turf tires, 4k hours, new clutches. $9000 for tractor and 72" mower or $8500 without. spisakat@gmail.com or text 607-684-4492 for pics/info.

IH 720 4-Borrom Plow, Spring reset, good condition, $2200, 315-374-9819

1974 INT 140. Good condition. New rear

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tires and rims, very good front tires. Runs excellent. No fast hitch. Also with 2x12" little genis trailer plow. 716-863-6256

DOZERS/LOADERS

LOADER for sale. Great Ben 440 Quick Tach Loader used very little $2500; Grinn Hay Fluffer $150; Honda VLX600 Shadow Motorcycle (woman owned) $3200. 518-756-2070

DL3000 Kelley loader (good condition) Universal with control valve and 4 hydraulic lines for hookup. Must be able to transport from Athens, NY $2,300. Call/text 518-573-1216

KOMATSU WHEEL LOADER engine completely rebuilt by Komatsu Dealer, 125hr on new engine. Includes bucket, hvy duty forks, 8' snow bucket $24,000; KOMATSU Forklift. Exc cond. 9520 lbs. machine weight, 6000 lift capacity. Sliding forks. $14,500; CAT Dozer with wide tracks. D3 in good condition $23,000. Call Jack 716-481-9530

KOMATSU Bulldozer Model D21E-6. Needs engine rebuilt. Complete machine. $1250.00 Bay Shore, NY 631-305-8118

"HESSTON" loader for Hesston 55-66 tractor. Two sets of mounting brackets so loader can fit other tractors. $1500 obo. 518-753-0406

GENERAL EQUIPMENT

SNOW BLOWER - 3-pt 6' - Very Good - $750;JD 148 Loader w/ 84" Bucket and Control Valves w/ Heavy Duty Supporting Superstructure Fits 20-30-40 Series - Excellent - $3950;FORD 3-Btm 18" HD - Semi-Mounted Plow Auto-Reset with Spring Coulters - Excellent - $2950 Call (585) 735-5598

JD 4030 farm tractor – good back tires, needs some paint $12,000; Allis Chalmers 170 farm tractor with Allis-Chalmers 175 motor $4,000 (price firm); Weaverline Electric Feed Cart with one year old apron feed chain and sprockets (holds roughly five hundred pounds of feed) $1500 with charger or $1,000 without charger. 607-538-9029

SAFETY WANTED: Older tractors seeking Rollover Protective Structures (ROPS) look no further! Call 1-877-767-7748 The National ROPS Rebate Program helps locate ROPS and rebate 70% of the cost to retrofit!

OEM Massey, Gleaner, New Idea, White, AGCO, & Challenger parts. 0% financing on Hesston and Massey Ferguson round balers, mowers & most hay tools. www.mabiebros.com or 315-687-7891

CALL US for KRONE hay tools and parts. Tedders and Rakes in stock. www.mabiebros.com or 315-687-7891

VERMEER FARM EQUIPMENT New and Used hay & forage equipment for sale. SALES, PARTS & SERVICE. Only Vermeer dealer in New York. 315-253-6269 www.mainandpinckney.com.

HAINS box dumper with Hains hopper elevator $1500. Rolling grading table $450. 1954 Ford NAA Restored $3500. Fergason 135, $3500. Alice Chalmers G $2500. 2003 Ford 550 V 10 gas 18 ' Morgan body 147,000 miles $9000. 914-804-4195

USED full 7-inch syrup press with new air diaphragm pump $1750; 2000 gallon glass lined tank with large manholes $2500. 607-264-3225

800 KELLEY LOADER with Quick Attach boom, 84" bucket. Will fit most water cooler Belarus Tractor. Price reduced to $2,000. 2 used tires and rims 11.2 28's $200 each. 1 tire and tube 3.0 x 2.0 new $200. 2 tires and rims 8.30 x 20 used $100 each. 1 front rim 11.2 x 20. $250 price reduced. 1 front rim used 11.2 x 20 $150. 315-699-2459

LEADER Evaporator RO Model #2. New, never used. Call 315-858-0368 for price.

BRILLION 16' Cultimulcher, exc. cond.; International 3250 fits 66 or 86 tractors; Farmall B tractor original, runs and drives, 30' 6" auger electric on wheels. 315-335-0629

IH 475 disc 18', 22" blades $4500; IH 315 cultimulcher 13' $2500. LANDOLL shank type chisel $1200; Case 400 5-bottom plow vari-width $2500; Case 90 Loader $800. 518-399-1893

BELLY MOWER model 914 fits a FORD 1520 $500; CASE VAC $1500; Gaggle of Gravelys 1 – L8 2 – LS, snowblower, 30" mower, 2 rotary plows all $600. 518-372-0936 after 6pm

FORD 4 bottom plow, Ford 4 row corn planter, Wheel hay rack. 607-988-6662

COMPLETE BOUMATIC cow ID system including two 3554142 power supplies, two 3554988 red ID control, two 3557197 antenna arch, one 3557377 2050 controller & +/- 1100 tags. 607-849-3291

VACUUM COOLER for sale, 3 pallet capacity, runs on 3-phase or generator. Overhauled and painted. VGC. $80,000. 631-734-4219

MEAT GRINDER 1/2hp, gas weed trimmers, gas power washer, Clayton wood stove , 1977 Star Craft camper, makes great hunting cabin, make offer. 585-591-0795

BEARCAT 950 Grinder/Mixer. Always kept inside. Lots of additional screens. Franklin, NY area. $4,000 obo. Also have PVC silo pipe. Make offer. 607-829-5592

1981 GMC Floater, lime spreader. 3208 CAT motor, auto trans, 15' new leader spreader box, Ravens GPS $21,000; NEW LEADER 30" x 18' belt-over chain. Apron chain. New. Still on pallet. $4700. 585-451-2019

VALLEE Portable sawmills for sale. Built in Canada, welded steel construction. Wide range of length, diameter capacities and engine sizes. Valleeforestryequipment.com for models and options. 845-389-3489

Kerian speed sizer, used for tomatoes, apples ,peppers etc. Three drops, adjustable from 2 1/4" to 4" $8,000. Agritec 4 lane mechanical weight sizer, 3 drops. $2000 pics available,845-532-4929

16FT 4 inch diameter auger including motor $125; Two 5-cow steel stanchions $750; JD silage wagon tandem wheels $1500. 585-208-2355

IH 401 12' Harrow, IH 12' 370 Disc, MH 333 Tractor, IH 300 w/ Fast Hitch w/ 85% tires. Have some Cub implements: Snowplow, #144 Cultivator w/ side dresser, L38 Disc Harrow, 189 Moldboard parts plow. 518-852-5726

SPALDING COW VAC used 4 seasons, always indoors. $3500 cash. 315-462-5178

COMPLETE milking system: Approx. 250 Ft. 2" pipeline, 4 milking units, Sunset Model MC-415PX Bulk tank and cooling compressor, Sta-Rite Pipeline vacuum system pump and bowl, Bender Pipeline wash system, propane hot water tank. New 5 HP Vacuum pump. All for $3500.00 Hubbardsville, NY call or txt Dave: 518-526-0716

GEHL 1085 chopper, processor, metal-alert, 4 heads, spout extension. 3 GEHL roofed and tandem wagons 2 at #970 1 at #960; GEHL 1540 blower. All shed kept. 1060 for parts. 315-269-0861

CLC ROADRUNNER Screening plant 70hp Deutz diesel SIN 03446-491. Trailerable with a 5th wheel. Exc cond. $85,000 OBO call or email gedneyfarmsnursery@gmail.com or 914-949-4100

FEED BINS 7ton and 3 ton $600 takes both. 3 portable generators 6200w, 7000w, 7500w $800 takes all or will sell separately. Wire pens free. 607-734-1765 Chemung County.

1971 Ford 5000 tractor runs good, new pistons, rings, bearings. Good tires and good paint.2018 6' brush hog and carry all. Separate front loader and bucket.2006 Sure-Trac double axle landscape trailer. (6000 lbs. GVWR) New brakes on both axles.Western NY 716-622-9782

TIRES/RIMS

NEW REAR Tractor rim – size 12 wide 38 round. Drop Center rim $350; Silo Winch with Gear Reduction – Make Offer. 315-782-6226

MOWING

2017 KUHN GMD 24 mounted 8' rotary mower, VGC, extra parts. Pictures available or view at farm in Watkins Glen. $6500 firm. Call/text 607-742-3657 or bchedzoy@yahoo.com.

DR Pro field brush mower, 26" cut. Briggs & Stratton engine, 14.5hp. Model 310000 $2,000; Natures Comfort outside wood boiler. Model H3256 fire box is ¼" steel, heats 10k sq. ft. $3,000; looking for used bolt on Kubota backhoe 607-776-4777

BAD BOY MOWERS – Commercial and residential at Bob's Bad Boy mowers. 6419 Middle Road Munnsville, NY 315-264-2781. Call for details. Mow with an attitude!

FLAIL MOWER. Mathews Company 8HDCP pull type hydraulic lift, 8ft. For info and pictures 716-258-8287

WAGONS

HAY WAGON, running gear, heavy duty, older but in good shape. Also, 15 old steel wheels, various sizes. In Greene County. Berny at 518-731-8880

2005 Pequea Feeder Wagon $3,000. 607-962-1477

LAMCO Self-Unloading wagon with roof. 12 ton tandem with fast hitch pole $2500 obo. Good working condition. Also have 1993 Mack dump truck vgc. $12,000 obo. 716-707-2062

2 Self-Unloading Wagons 9x18. Good condition, PTO driven belt. $2500 each. Dellwood12@verizon.net

HEAVY duty steek wagon, good for hauling grapes or any other farm use. 561-718-4247

PLANTERS/PICKERS/SHELLERS/WASHERS

OLD MILL Greenhouse flat seeder. Model 615-2 or 3 in reasonable working condition. Info@sabellico.com or 845-226-5943 ask for Randy-Matt or Ray

IH 18x7 5100 grain drill – single disk; JD 7200 MaxEmerge2 – 12 row vacuum corn planter – dry fertilizer; JD 327 Sting Baler with #30 thrower. All in good condition. Waterloo, NY. 315-283-8873

NEW IDEA 324 wide-row corn picker. Shed kept. $2,000 716-949-9884

6 AND 8 INCH AUGERS for sale. 315-727-8347 or 315-430-4961.

GRAIN EQUIPMENT. 8in and 6 in augers. 1-1 Hp fan and 1-7 Hp fan. 20' x 12" wide rubber belt elevator. 315-638-0308

VAN MARK 2600 Washer/Peeler/Scrubber used 6 roller unit. Uses: cider apples, potatoes & other vegetables. $9500. 518-365-5347

USED Powell/Durand Wayland apple grader and all associated equipment. Water dump, brusher, tables, tray packers, bin filler, automatic Haley baggers. Call or text Fred at 845-702-8239

MECCA Grape harvester, ex. Cond. Field ready. 561-718-4247

PLANTER Jr 3pt single tool bar carrier with vertical adjustments floating brackets 4 row planter $650; Planter Jr. One row push drill vegetable seeder 5qt hopper w/3 seed disks 39 hole sizes "newish" $375. 914-804-4195

HAY EQUIPMENT

HESSTON 8200 self-propelled haybine. 14 ft sickle bar head, diesel engine, hydrostatic drive, air conditioning, radio, around 1700 hrs. and in fair condition. $5000. 716-433-3370

HAY EQUIPMENT; Class 650 twin liner rake, very nice $16,500 obo. Class 800 TH Tedder, mint $16,500 obo. Kuhn 4220 TH new $8500 obo. All low use, always inside. Erie County. 716-913-6313

NH 12' Haybine; Hesson 9' Haybine; Hay tedder/rake; 3 wagons, NH twine baler; New Cosmo 500 seeder; old potato wagon. Much more equipment. Call for info. 585-352-4511

NH Forage harvester, long pole, electric controls. Parts or use. 2 row corn head $1500; JD 300 husker $2500. All stored inside. 845-784-6423 call or text.

60 Ft Hay Conveyor on wheels (not road worthy), has electric motor $500; Tractor tire chains, 5 different size sets $100/each, 5 Front Tractor weights, 50lbs each $20/each. Please leave a message for John 315-662-7961

6710 CHOPPER 4 row corn, 10ft hay processor, 3 Miller pro rear unload wagons, Case 7130, 7110, retired. Call 315-771-1138

DION 1225 Chopper; Heston 1160 14' haybine; 2 Weaverline 430 hydrostatic feed carts. 607-988-6808

ROW MULCHER (new condition) Mill Creek Row Mulcher 506, PTO hydraulic drive. Max payload 4,200 lbs. Call/Text Terry 917-418-7953

USED 2-row JD level bed potato digger. Includes cylinder, hoses and new jack. $2500 firm. 36" potato grater w/36" Haines screen sizer $1000 Both in good working condition. 315-269-3493

John Deere small square Baler, model 338, with model 42 kicker. New condition! Half Way Farm 716-763-4004.

TILLERS/BLOWERS/GENERATORS

MULTIQUIP 300 amp. Welder/10kw generator. 3 cyl. Kubota diesel. In excellent condition and very low hours (551). On road gear. $5,600 or best reasonable offer. Dan 585-764-3917

SAMASZ Snow Blower. Tornado 250 Front or rear tractor (90hp) linkage. Blows to 98 feet or loads. $6500 obo. 315-677-3332

TANKS/BULK/WATER

120 GALLON RETENTION Tank – WellMate model UT120 composite tank, good condition $300 obo. Syracuse/Cortland area. 315-696-6722

750 GAL Stainless Steel Double Walled Tank. $1600. 518-365-4558

STOVES/OIL/COAL/FURNACES

JOHNSON woodburning stove. Oneida County 315-796-2109

YUKON WOOD OIL Furnace. Good condition. Glehnef Steel Tracks, like new. Electric Lazy Boy reclining chair, very good. 585-765-2500

COAL FURNACE 2 burner with thermostat control. Air jacket and 14-inch diameter duct to ceiling, 200 lb. hopper, $300 obo. (607) 659-4720 leave message.

CENTRAL BOILER Pallet Burner Wood Furnaces has 2 large doors for loading pallets etc. See factory web site for details. 2 available. New $24,635.00 Each only $7500.00 Beecroft's 518-753-4402

WANTED

PARTS for John Deere 350c wide track dozer. Extension axle for wide track only. Goes between sprocket and final drive flange. 315-691-3514

USED grain silo for architectural salvage. 12-16 or 20 ft diameter, not too tall. 518-651-9322 or 518-497-6405 northviewqh@gmail.com.

CORN PLANTER 2 row 3pt hitch and Pumpkin seeder. 716-337-3162

HAY TROLLEYS from farms/barns in western, NY. Alan 585-451-2019

LOOKING for as much as a pickup load of BARLEY STRAW in small bales for pond algae control. Ray Lgourd@aol.com or 716-946-4487 call/text.

USED JOHN DEERE TE 4x2 Gator Electric UTV or comparable model by other manufacturer. Must be in good working condition. 716-868-4595 or trlovallo@gmail.com

ROME Plow harrow. 6ft in good condition. 585-506-7300

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JD 265 LOADER in working condition. 518-842-7348

2 wheel Gravley tractor with kohler motor. 716-782-4660

IH HYDRO Tractors & Transmissions for parts. H-186, H-100, 1066, 3488, H-86, H-70, 656, 544, H-84. 585-548-2641. Byron, NY Ask for Paul.

FARMALL cub tractor with side mounted sickle bar mower in good operating condition or equivalent. schweizernur@aol.com

INTERNATIONAL Harvester Model 8 Field Chopper for parts. 315-598-2251 or 315-491-9041

VEHICLES/RV/BOAT/TOW TRAILERS

2007 Ford F550 Powerstroke diesel, 4WD, Switch N Go dump, exc. Cond., 5 speed manual, 34k original miles $38,000 obo 914-949-4100 or gedneyfarmsnursery@gmail.com

1938 FORD 1 ton pick-up. True barn find. Stored over 45 years. Flathead motor, all original. Not running, very solid truck. $4500. Suffolk County, L.I. 631-833-8800

1986 EAGER BEAVER 9DOW flatbed trailer, 22,000lbs GVW. Trailer is in excellent mechanical condition. Could use a coat of pain and new deck. Will supply new oak planks for deck. $3500 914-582-1117

1986 MACK R Model - good farm truck - 300 HP 9 speed transmission; 44 thousand rears; good rubber. Located in Allegany, NY. Asking $6,500.00. Call 716-378-8801.

JD 350 Track Loader, runs good, needs work. $4500 OBO. 607-655-1636 evenings only.

1997 F-250 stretch Turbo-Diesel with 5th wheel hitch. 112k miles. Tranny reworked 4/5 years ago. Fair condition for looks – but works great. $9500 obo. 585-451-1465

CAR for sale: 2008 FORD Edge 4-door 150k miles, beige, 6 cyl needs some repair on the front right side. 4 new tires. $3,000 518-332-7364

Ford E-550 Se Cutaway Utility. 18' Morgan Body, 42" Peake extension , bulkhead sliding access door, Maximizer pocket style roadside door w/window + a curbside door. # 4 aluminum underbody boxes. 147,000 miles. A Greenmarket truck $12K 914-804-4195

EQUINE

ULSTER COUNTY Horse Council. 501 © 3 chapter of NYS Horse Council. Follow us on Facebook & uchc-ny.org. .

NYS HORSE COUNCIL Celebrating over 50 years, established 1968! Follow us on Facebook, Twitter and Instagram. www.nyshc.org.

COME JOIN OR WATCH our reining shows and clinics: Details and dates on CNYRHA.com See us on Facebook.

SaddleUpNY! - Comprehensive on-line directory of everything equine in NY. Free name/address listing for all equine-related business! Special $15 NYFB member rate to include web link and contact info. saddleupny.com

BOARDING/LESSONS

HORSE BOARDING: Aubrey House Farm in Copake, NY offers indoor and outdoor arenas, trails, ample turn-out, various boarding options and 24-hr supervision. 518-325-1287

DUTCH MANOR STABLE – Since 1967. Where quality board, training & instruction are a Capital District tradition. Large heated indoor and outdoor riding arenas. USHJA certified instruction. 518-456-5010 www.dmstable.com

AFTER HOURS FARM, Clifton Park NY. Specializing in "TLC" horse boarding, superior English riding lessons and training. Indoor and outdoor rings. Horse shows and clinics. (518)384-6441.

LUKENS STABLES – nationally known trainers of American Saddlebreds, Hackneys – road horses. Also boarding for retirees & broodmares. Excellent run-in facility, lessons by appointment. Ravena, NY. 518-756-9777

ISLAND HILLS STABLE for all your equestrian needs. Boarding-training, we specialize in lay-ups also have a selection of horses & ponies for sale or lease. Excellent turnouts with 24 hr care, large matted stalls fully bedded, large indoor & 3 large outdoor lighted rings. Lessons for all levels, Clinics, USEF rated horseshows year-round. Islandhills@optonline.net or 631-924-4046

HORSES BOARDED: Room for 2. Run-in/Stalls and pasture. Retired or in work. Outdoor arena and trails. Three Seasons Farm, Treadwell, NY 607-829-6678

UPHILL DRESSAGE CENTER. Full-service boarding/training available at established dressage stable in Dutchess County, NY. All the bells and whistles! Trainers on premises or bring your own. Elisabeth 914-450-0413

CHESTNUT RIDGE STABLE: Attentive care provided at Cambridge, NY facility offering indoor and outdoor boarding. Ample turnout, indoor and outdoor riding arenas and trails on the 100+ acre farm. Lessons available for boarders. crstable@gmail.com 518-677-3545

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ARABIANS AND HALF-ARABIANS for sale! Well mannered, family friendly Sugar Hill Farm show horses bred here and started under saddle. Betsy Kubiak 585-924-8240 or visit Victor, NY. info@sugarhillarabians.com. www.sugarhillarabians.com.

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LUKENS HORSE Transportation. Providing the best care for your horse for over 25 years. Weekly trips from the Northeast to Kentucky. Give us a call! 1-800-621-1225 or www.horsetransport.com.

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REG. Black Angus Bull. Owned three years, never had an open cow. $3000 obo. Willing to truck. John at 518-231-8087 or centralbridgefarms@yahoo.com.

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YOUR CHOICE of 1 year old Hereford bulls. Ready to breed this spring and then butcher. 400 to 700 pound average. $500 each. 315-243-4782

Registered Black Angus Heifers, fully vaccinated and health checked, will be weaned in Sept. and ready to move. Call 518 853 3678 or email: hilltopacresfarmny@gmail.com

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Grass Fed WHITE DORPER SHEEP, shedding, no shearing needed. hoof rot free. www.whitecloversheepfarm.com , Email ulf@whitecloversheepfarm.com. Phone 585-554-3313

PUREBRED KIKO Performance Bucks. Excellent bloodlines from Dr. Ann Pieschel. Goats Unlimited. Healthy and hardy bucks of various ages and colors from a closed herd. Upgrade your kiko herd or add hybrid vigor to other breeds with the Kiko Advantage for $600. Ask about our started packages! www.Roll-n-HillsRanch.com or Ken at 607-760-5660. Johnson City, NY.

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PUREBRED DORPER Rams, Commercial and Registered. All from great bloodlines and will be an excellent addition to your flock. Kristin at 315-868-2880 or k_updike@yahoo.com.

REGISTERED KIKO & KIKO/BOER CROSS Goats. Breeding, commercial or meat use. North Jackson Goat's Salem, NY Like us on Facebook. 518-796-0828 or northjacksongoats@gmail.com.

HEAVILY MUSCLED RAMS. Registered Texel twins born 1/2020 & 2022. Texels are a muscle breed that improve carcass quality in offspring. Parasitically resistant & excel on just grass, no grain needed. All vet checked, scrapies resistant, OPT & CL free, no foot rot. Excellent bodily condition, ready to work. 518-853-3678 or hilltopacresfarmny@gmail.com

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LOCUST POSTS, poles, up to 30ft. Authentic locust split rails, posts. Sawn lumber 4x4,6x6,1x6 ect. 8-16ft oak * cherry 1x4,1x6 other sizes and species available. Buy standing locust and log length locust. Tom 518-883-8284 leave message.

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ASH LOGS & Firewood for sale. Hundreds of freshly fallen & stacked trees, some still standing. We can load. 585-637-9632 leave message.

WALNUT Table slabs and lumber for sale. Buying large walnut logs. 607-692-4755, 607-238-9530 (text) or 203-767-2196

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A HIDDEN oasis, not visible from the road, Saint Hubert's Lodge & Club is unlike any other Bed and Breakfast in the Hudson River Valley, Reserve your overnight stay today! Sainthubertslodge.com or 845-795-0037

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Grassroots Farmers Market

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BLACK BUTTON Distilling is pleased to offer all NY Farm Bureau Members FREE Spirits Tasting and Factory Tour at our Rochester Distillery and Tasting Room; $5 off any 750ml bottle of spirits purchased and the Room Fee waived for any events held at our Tasting rooms. Please stop in and see what NY Farmed spirits all are about. 85 Railroad Street, Rochester NY 14609 585-730-4512 or www.SevenFifty.com/BlackButton.

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RUSTIC WEDDING VENUE. Located in Plattsburgh, NY – Elfs Farm and Cider House offers a unique and captivating setting for your ceremony, reception and photographs. Email events@elfsfarm.com or 518-563-2750

GATHERINGS/EVENTS

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SUPPLIES

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Springwater Ag Products. 8663 Strutt St. Wayland, NY. Helping farmers save since 2004. Farm tested with farm-friendly prices. Please call for a quote. Dave at 585-315-1094 or Penny at 607-759-0405

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IRRIGATION EQUIPMENT – 3,380 ft, 4-inch aluminum irrigation pipe, 90 degree elbows and T-fittings, 48 sprinklers, 237 Chrysler Ind. Engine irrigation pump, Kifco-Caprari PTO irrigation pump. Martinpltfm@cs.com

25,000 feet of 4" Ireco pipe and 60,000 feet of 2" Tico pipe. Risers are 18" with Rain Bird 11/64" tips. 4" pipe $1.50/ft and 2" pipe $1.00/ft. Dave 585-303-5410

NURSERY CONTAINERS Plastic 1-gal, 3,000 avail - $.15/ea; Plastic 2-gal 3,000 avail - $.25/ea; Fabric 5-gal 300 avail - $1.00/ea; Fabric 7-gal 50 avail - $1.25/ea. Emmerichtreefarm@gmail.com.

LANDSCAPE ROCKS – MISC PAVERS. Landscape rocks, fieldstone, flagstone, mis pavers. Will sell for 50% off cost; WIRE FENCING – 8' PAGE Approx. 1,000ft, used only one year. $1.00/ft; POLYHOUSE BOW PIPE Already bent to build approx. 18' wide polyhouses. Enough to build approx. 100' of houses and 3' spacing. Heavy duty 1"x24' galvanized. $25/each. Jack 716-481-9530

IRRIGATION – Drip tape, heavy wall tubing, plastic mulch, filters, pumps, injectors, fittings, sprinklers, design. Empire Drip Supply, 4544 Route 104, Williamson, NY 14589. www.empiredripsupply.com Phone 315-812-1871.

IRRIGATION EQUIPMENT 3000ft, 5 in., Thunderbird pipe and wheels; 2000ft, 4in, Thunderbird pipe and wheels. 631-236-7010

GATES HOSE & BELTS: Hydraulics, Water, Air, Fuel, Fertilizer, Chemicals, Oil. Belts: Timing, Power Transmission, Conveying, V-Belts. Conveyor Belt Lacing & Skirting. Upson Maybach: Batavia, 585-343-6211, upsonmaybach.com

SHEEP&GOAT Fencing, rolled wire, round pens, gates, cattle/sheep/goat handling equipment. ALL IN STOCK! Good prices! good people! RidgeView Agriculture. 6414 Town Hill Road in Conewango Valley. 716-640-1330

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GREENHOUSE Hoop Houses for sale 96' x 15". 3 complete sets with hoops, cross bars, hardware. Excellent condition. Suffolk County, NY. 631-586-6237

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HONEY: light basswood, clover, knapweed mix in 60lb pail. $166 raw or $180 heated. Beeswax $6/lb. Four frame local spring nucs $125. johnstonsbees@hotmail.com.

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POND & LAKE – products, certified stocking fish, aerators, fountains, NYS DEC invasive algae and weed management. Smith Creek Fish Farm LLC. Support for all your aquatic environmental needs. www.smithcreekfishfarm.com 585-322-7805

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PLACE your order for our 2022 crop consisting of Comet, Centennial and Michigan Copper Hops. We have been in business for over four years. You may get details by giving us a call. Place your order by phone or email. Brian Ball0218@gmail.com 585-301-2043 or Elaine Basketmom17@gmail.com 585-576-4217.

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WANTED TO SELL planted pine and spruce and about 10 mature hemlock to clear cut. New Berlin, NY 413-530-1108 deg11171943@icloud.com.

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AG LIME/FERTILIZER

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SAWDUST $15/yrd @ the Mill. 607-687-1539 Robinson Lumber LLC, Owego, NY.

SAWDUST Delivered or Picked Up. LJ Valente Inc. Greater Albany area. Located in Averill Park. 518-674-3750

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AG BUSINESSES

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Grassroots Farmers Market

22 acres, house, barns, shop. Elma, NY. Very busy residential/commercial area, profitable for 35 years. Another farm provides inventory. Treehaven Evergreen Nursery. 716-652-4206 evenings best.

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DAVID ZILKER, Associate Real Estate Broker. ERA Team VP Real Estate. Specializing in Residential, Commercial, Acreage and Farmland Real Estate. 716-474-5859 or 716-496-5661 Dave.Zilker@ERA.com

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HOP FARM MANAGER. The Bineyard located in Cazenovia, NY (Madison County) is looking for people to assist with commercial hop production. March to November. Farm experience and ability to work independently required. Please email chad@thebineyard.com for more details.

KREHER FAMILY FARMS Clarence, NY location is seeking a Farm Manager to manage our egg production area. Animal husbandry and management experience required. Dairy experience is welcome! Apply online at www.krehereggs.com or call HR Manager (Brook) at 716-759-6802

MAPLE FARM - seeking experienced sugar maker to manage tapping and syrup production at 3,000-tap maple operation near Rochester. Seasonal position with housing provided. Please contact joe@kettleridgefarm.com.

AGRI-BALANCE SERVICES McDowell & Walker Inc now hiring Agronomy Personnel. Spray & Fertilize Applicators. Full time or seasonal. Come join our team! Send resume to: barryj@mcdowellwalker.com.

CANTICLE FARM, a Community Supported Agriculture Farm in Allegany, NY seeking experienced full-time Executive Director/President. Send letter/resume to office@canticlefarm.org, attn: Shauna Kessler, subject: EXECUTIVE DIRECTOR/PRESIDENT APPLICATION. Full description at http://canticlefarm.org/employment.html.

SMALL Chautauqua farm market with B&B opportunity. Looking for a partnership in the venture. 716-680-2211 for details.

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FULL/PART TIME – Breeding Farm position. Weekends, must have experience with some aspects of horse care including feeding, turning out, holding for blacksmith/vet, mucking stalls. Patience is required as you will be handling mares and foals. Driving tractors and working farm equipment abilities would be helpful. Must be punctual, dependable with neat and organized work habits. Must have reliable transportation to/from workplace. Good references required. No riding involved. Great pay for right person, up to $20/hr. Cambridge, NY. Please provide contact information to 518-677-8265

Large Horse Farm seeks person or couple to maintain property. Mowing, fence, hay making. pasture maintenance. Good Salary, Housing, Health Ins. and year end bonus. Contact stonewallfarm@aol.com or 914-248-5538

TRIPLE CREEK FARM in West Winfield, NY seeks experienced person who enjoys working with horses and all aspects of their care. Ability to train and teach lessons a plus. Salary commensurate with experience. Housing is a possibility for the right candidate/s. Send resume to tricreekm@gmail.com

NURSERY FARM MANAGER Bridgehampton NY Long Island. Horticulture degree required. Pesticide Application License or willing to get. Be able to operate equipment and install/maintain irrigation. 2+ years growing landscape nursery stock . You will Manage a crew of 3+ people along with inventory management. Integrate proper health management program. Full time with benefits. Hampton Yards. 631-726-4400 for more information.

EILDON TWEED Farm in Saratoga County needs assistant herdsman. 1600 dairy cows. Breeding and treatment experience desired. David at 518-882-6684

FULL TIME FARM MANAGER wanted at Indian Ladder Farms. Please email resume to PeterTeneyck@indianladderfarms.com.

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PATHSTONE's Farmworker Housing Grant for Genesee, Livingston, Wyoming, Seneca, Orleans and Ontario Counties is open. Grant of up to $2,000 to repair existing farm labor housing. Contact Susan Kwik for an application 585-261-1779

NY FarmNet – FREE confidential, on-farm consulting to any NY farmer or agribusiness professional. Call 800-547-3276 for help with business and succession planning, communication, stress management, financial analysis, and more. www.nyfarmnet.org

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DERMODY, BURKE & BROWN, CPA's serves agribusiness clients in the traditional areas of auditing, accounting and taxation, and a wide array of additional services (payroll, business valuations, Custom Accounting Solutions, ect.) 315-471-9171 or info@dbbllc.com www.dbbllc.com.

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AG BUSINESS AND ESTATE PLANNING Farming is unpredictable. Are you prepared? Harris-Pero & Botelho, PLLC is ready to help you plan your farming family's future. Contact. 518-860-5668 or info@saratogawills.com.

MISCELLANEOUS

ANNE PHINNEY author of Finding My Way to Moose River Farm, a memoir about a happy life spent with extraordinary animals is available for public speaking engagements. mooseriverfarm@gmail.com or 315-369-3854

"UNDERTAKINGS of an UNDERTAKER", a memoir book by Stanley Swan, a rural N.Y.S. funeral director. For cost and signed copies, email Stan at undertakings@inbox.com.

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